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Economic Information Directory

for the
San Francisco Bay Area

September, 1989

Bay Area Economic Clearinghouse
P.O. Box 2050
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MetroCenter, 8th and Oak Streets
Oakland, CA 94607-4756

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Sunne Wright McPeak	Supervisor, Contra Costa County
Tom Nolan	Supervisor, San Mateo County
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Richard L. Spees	Councilmember, City of Oakland
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William E. Terry	Executive Vice President, Hewlett-Packard Company
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Norm Repanich	SED Corp.
Marc Roddin	Metropolitan Transportation Commission
Lester Roth	Marin County Chamber of Commerce
Kent Sims	San Francisco Economic Development Corporation
Pamela Stone	Office of Economic Development, City of San Jose
Steve Symanovich	San Francisco Business, S. F. Chamber of Commerce
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California Employment Development Dept
Cetus Library
Regional Occupation Program
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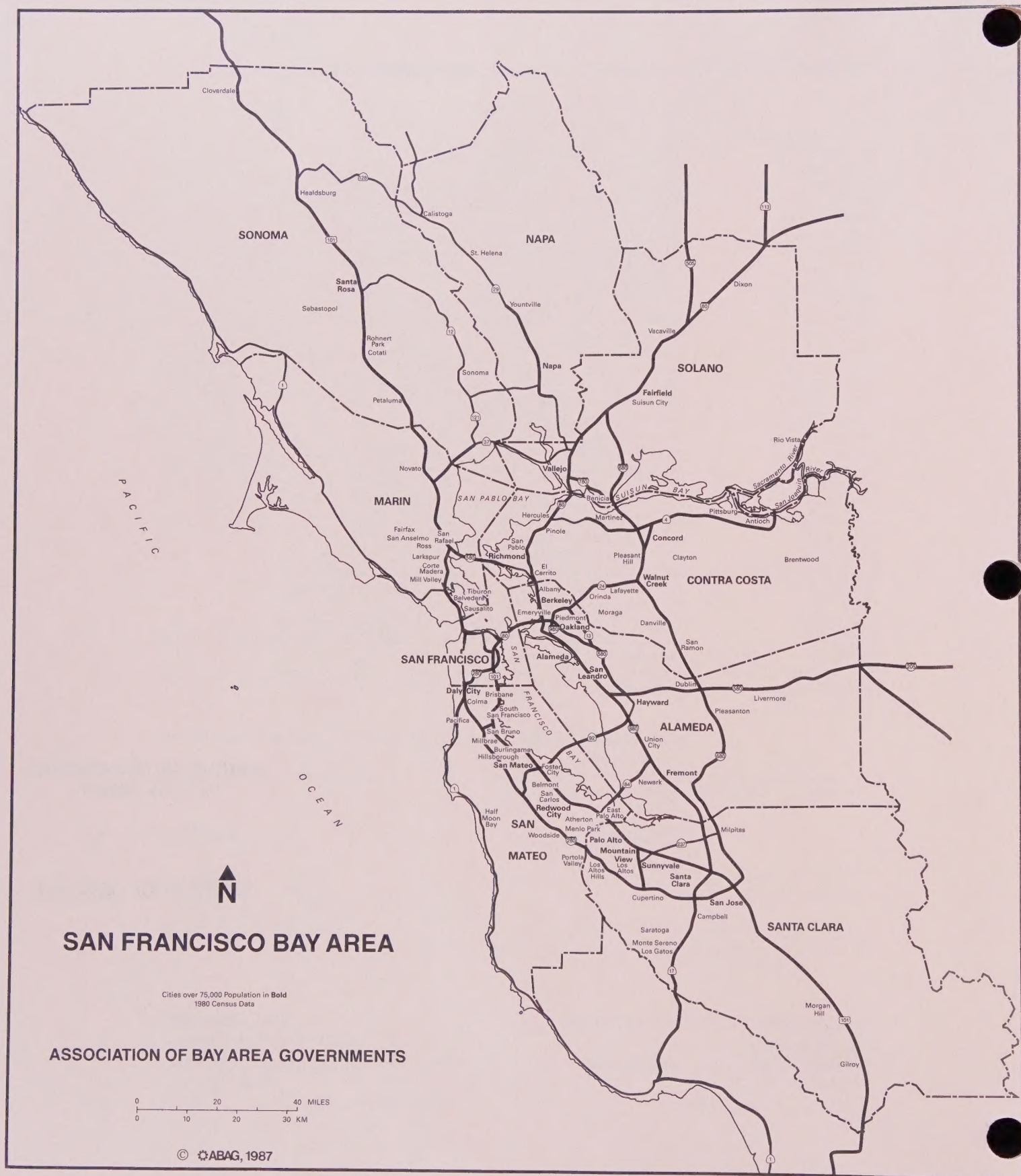


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TOPIC

SIDE BAR

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Bay Area Economic Forum

See Bay Area Economic Forum

Economic Development Contacts

Business Development Assistance
Primary County Contacts
Economic Development Associations
Economic Development Contacts
Redevelopment Contacts

Business Development Assistance

These organizations are available to help businesses interested in locating in or remaining in the Bay Area.

California Department Of Commerce

Arthur Taylor
Manager
Office Of Business Development
111 North Market Street, Suite 815
San Jose CA 95113
408-277-9799
Fax 408-277-9641

Pacific Gas & Electric Company

Tapan Munroe
Chief Economist
77 Beale Street, Room 2837
San Francisco CA 94106
415-973-8484

California Department Of Commerce

Patty Griffin
Local Development Specialist
Office Of Business Development
111 North Market Street, Suite 815
San Jose CA 95113
408-277-9799
Fax 408-277-9641

Pacific Gas & Electric Company

James M. Loorya
Director
Area Development Department
123 Mission Street, Room H-2611
San Francisco CA 94106
415-973-4091
Fax 415-973-8494

Areas of Responsibility:
Business Retention
Small Business Loan Packaging

California Department Of Commerce

William Michael
Local Development Specialist
Office Of Business Development
111 North Market Street, Suite 815
San Jose CA 95113
408-277-9799
Fax 408-277-9641

U.S. Small Business Administration

Michael Howland
District Director
211 Main Street, 4th Floor
San Francisco CA 94105
415-974-0649

Areas of Responsibility:
Foreign Investment
Business Attraction

Primary County Contacts

These individuals and organizations have agreed to serve as key contact persons for their counties. They will provide economic development information and assistance for all areas of their county or will provide contacts in individual cities.

Alameda County

Bruce Kern
County Administrator's Office
1221 Oak Street
Oakland CA 94612
415-272-6984

San Francisco County

Kent Sims
San Francisco Economic Development Corp.
465 California Street, 9th Floor
San Francisco CA 94104
415-392-0291

Contra Costa County

Gerald Raycraft
Community Development Department
Contra Costa County
651 Pine Street, 4th Floor, North Wing
Martinez CA 94553
415-646-4076

San Mateo County

Stephen Lapkin
San Mateo County Econ. Develop. Assn., Inc.
840 Malcolm Road Suite 100
Burlingame CA 94010
415-692-7632

Marin County

Lester Roth
Marin County Chamber of Commerce
30 North San Pedro, Suite 150
San Rafael CA 94903
415-472-7470

Santa Clara County

Art Taylor
California Department of Commerce
111 N. Market Street # 815
San Jose CA 95113
408-277-9799

Napa County

Angela M. Pieper
Napa City-County Development Corp.
P.O. Box 296
Napa CA 94559
707-253-3212

Solano County

Norman Repanich
SED Corp.
2750 North Texas St. # 380
Fairfield CA 94533
707-426-1855

San Francisco County

James K. Ho
Mayor's Office of Business and Economic Dev.
100 Larkin Street
San Francisco CA 94102
415-558-5383

Sonoma County

Ben Stone
Sonoma Co. Economic Development Board
3033 Cleveland Avenue
Santa Rosa CA 95403
707-527-2406

Development Associations

Several counties have economic development associations or economic development corporations to assist businesses interested in locating in their area.

Contra Costa County

Tom Koch
Contra Costa Council
2682 Bishop Drive, Suite 110
San Ramon CA 94583
415-866-6666

Santa Clara County

James Tucker
Economic Development Department
San Jose Chamber Of Commerce
P.O. Box 6178
San Jose CA 95150
408-998-7000

Napa County

Angie Pieper
Napa City/County Development Corporation
1900 Jefferson Street
Napa CA 94549
707-253-3212

Solano County

Norman Repanich
SED Corp.
2750 North Texas Street, Suite 380
Fairfield CA 94533
707-426-1855

San Francisco County

Kent Sims
San Francisco Economic Development Corp.
465 California Street, 9th Floor
San Francisco CA 94104
415-392-0291

Sonoma County

Ben Stone
Sonoma County Economic Development Board
3033 Cleveland Avenue
Santa Rosa CA 95401
707-527-2406

San Mateo County

Steven A. Lapkin
San Mateo County Econ. Develop. Assn., Inc.
840 Malcolm Road, Suite 100
Burlingame CA 94010
415-692-7632

Economic Development Contacts

The following list of public and private contacts was supplied by the California Department of Commerce, Office of Business Development and updated for this directory.

Alameda County

All Cities

Bruce Kern
Office Of Community & Economic Affairs
1221 Oak Street, Fifth Floor
Oakland CA 94612
415-272-6984
Fax 415-272-3784

City Of Alameda

Dona Hoard
City Of Alameda
2263 Santa Clara Avenue, Room 103
Alameda CA 94501
415-522-4100

City Of Albany

Steven Salomon
City Of Albany
1000 San Pablo Avenue
Albany CA 94706
415-528-5720

City Of Berkeley

Neil S. Mayer
City Of Berkeley
2180 Milvia Street, 5th Floor
Berkeley CA 94704
415-644-6309

City Of Dublin

Larry Tong
City Of Dublin
P. O. Box 2340
Dublin CA 94568
415-829-4600

Economic Development Contacts

City Of Emeryville

John Flores
City Of Emeryville
2200 Powell Street, 12th Floor
Emeryville CA 94608
415-654-6161

City Of Fremont

Charles K. McClain
City Of Fremont
39700 Civic Center Drive
Fremont CA 94538
415-745-2700

City of Hayward

Dean Van Metre
Hayward Chamber Of Commerce
22300 Foothill Boulevard, Suite 303
Hayward CA 94541
415-537-2424

City Of Hayward

Sylvia Ehrenthal
City Of Hayward
22300 Foothill Boulevard
Hayward CA 94541
415-581-2345

City of Livermore

Gerald Peeler
City Of Livermore
1052 South Livermore Avenue
Livermore CA 94550
415-449-4020

City Of Newark

Ronald Sutherland
City Of Newark
37101 Newark Boulevard
Newark CA 94560
415-793-1400

Economic Development Contacts

City of Oakland

Diane L. Banks
Office Of Economic Dev. & Emp.
City Of Oakland
1417 Clay Street, 2nd Floor
Oakland CA 94612
415-273-3015

City of Oakland

John Christensen
Oakland Chamber Of Commerce
475-14th Street
Oakland CA 94612-1928
415-874-4800

City Of Pleasanton

Brian Swift
City Of Pleasanton
200 Old Bernal Avenue
Pleasanton CA 94566
415-484-8008

City Of Pleasanton

Scott Raty
Pleasanton Chamber Of Commerce
411 Main Street
Pleasanton CA 94566
415-846-5858

City Of San Leandro

Martin Vitz
City Of San Leandro
835 East 14th Street
San Leandro CA 94577
415-557-3371

City Of Union City

Mark Leonard
City Of Union City
34009 Alvarado-Niles Road
Union City CA 94587
415-471-3232

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Economic Development Contacts

Contra Costa County

All Cities

Tom Koch
Contra Costa Council
2682 Bishop Drive, Suite 110
San Ramon CA 94583
415-830-0800

City Of Antioch

Douglas R. Ward
Department Of Economic Development
City Of Antioch
P. O. Box 130
Antioch CA 94509
415-778-3491

City Of Martinez

James Jakel
City Of Martinez
525 Henrietta Street
Martinez CA 94553
415-372-3505

City Of Pittsburg

Gerald L. Dunbar
Department Of Human Resources
City Of Pittsburg
340 Marina Boulevard
Pittsburg CA 94565
415-439-3505

City of Pittsburg

Robert E. Jones
Pittsburg Chamber Of Commerce
2010 Railroad Avenue
Pittsburg CA 94635
415-432-7301

City Of Richmond

Patricia M. Shean
Richmond Redevelopment Agency
City Of Richmond
2600 Barrett Avenue
Richmond CA 94804
415-620-6548

Economic Development Contacts

West Contra Costa County

Cheryl Maier
Opportunity West
3720 Barrett Avenue
Richmond CA 94805
415-236-5812

Marin County

All Cities

Lester Roth
Marin County Chamber Of Commerce
30 North San Pedro Road
San Rafael CA 94903
415-472-7470

Napa County

All Cities

Angie Pieper
Napa City/County Development Corp.
100 Coombs
Napa CA 94559
707-253-3212
Fax 707-255-0972

Economic Development Contacts

San Francisco County

James Ho
Mayor's Office Of Bus. & Economic Development
City and County Of San Francisco
100 Larkin Street
San Francisco CA 94102
415-558-5383

Kent O. Sims
San Francisco Economic Development Corporation
465 California Street, Suite 831
San Francisco CA 94104
415-392-0291

Gerald Newfarmer
San Francisco Chamber Of Commerce
465 California Street, 9th Floor
San Francisco CA 94104
415-392-4511

Harold Yee
Asian, Inc.
1670 Pine Street
San Francisco CA 94109
415-928-5910

Mission Economic Development Association
987 Valencia Street
San Francisco CA 94110
415-282-3334

Economic Development Contacts

San Mateo County

All Cities

Henry Bostwick, Jr.
San Mateo County Economic Development
Association, Inc.
840 Malcolm Road #100
Burlingame CA 94010-1401
415-692-7632

Santa Clara County

City Of Mountain View

Ken Alzman
Economic Development Department
City Of Mountain View
444 Castro Street, Suite 1211
Mountain View CA 94041
415-966-6301

City Of San Jose

William E. Claggett
City Of San Jose
801 North First Street
San Jose CA 95110
408-277-4744

City of San Jose

Richard J. Rios
San Jose Development Corporation
380 North First Street, Suite 202
San Jose CA 95112
408-298-8455

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Economic Development Contacts

Solano County

All Cities	Norman Repanich Solano County Economic Development Corporation 2750 North Texas Street, #380 Fairfield CA 94533 707-426-1855
City Of Benicia	Karen O'Dowd City Of Benicia 250 East L Street Benicia CA 94510 707-746-4215
City Of Dixon	Sam Crawford Dixon Chamber Of Commerce 201 South First Street Dixon CA 95620 916-678-2650
City Of Fairfield	Sean Quinn City Of Fairfield 1000 Webster Street Fairfield CA 94533 707-428-7461 Fax 707-428-7576
City Of Suisun	Camran Nojoomi City Of Suisun 701 Cedar Street Suisun City CA 94585 707-429-2901
City Of Vacaville	Micheal Palombo City Of Vacaville 650 Merchant Street Vacaville CA 95688 707-449-5100 Fax 707-449-5114

Economic Development Contacts

City Of Vallejo

Alvaro Da Silva
Economic Development Department
City Of Vallejo
555 Santa Clara Street
Vallejo CA 94590
707-648-4444

Sonoma County

All Cities

Ben Stone
Sonoma County Economic Development Board
3033 Cleveland Avenue #104B
Santa Rosa CA 95401-2122
707-527-2406

City of Cloverdale

Karen Stagg-Hourigan
Cloverdale Chamber Of Commerce
P. O. Box 476
Cloverdale CA 95425
707-894-2507

City of Healdsburg

Lynn Woznicki
Healdsburg Area Chamber Of Commerce
217 Healdsburg Avenue
Healdsburg CA 95448
707-433-6935
Fax 800-648-9922

City of Petaluma

Terre McRae
Petaluma Chamber Of Commerce
215 Howard Street
Petaluma CA 94952
707-762-2785

City of Rohnert Park

Ken Butler
Rohnert Park Chamber Of Commerce
5550 State Farm Drive, Suite E
Rohnert Park CA 94928
707-584-1415

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Economic Development Contacts

City of Santa Rosa

John Whiting
Santa Rosa Chamber Of Commerce
637 First Street
Santa Rosa CA 95404
707-545-1414

City of Sonoma

Eb Thomas
Sonoma Valley Chamber Of Commerce
453 First Street, East
Sonoma CA 95476
707-996-1033

Redevelopment Contacts

Alameda County

City Of Alameda

Robert L. Wonder
Executive Director
Community Improvement Commission
2263 Santa Clara Ave., Room 310
Alameda CA 94501
415-522-4100

City Of Berkeley

Hal Cronkite
Executive Director
Redevelopment Agency
2180 Milvia Street
Berkeley CA 94704
415-644-6073

City Of Emeryville

John Flores
Director
Redevelopment Agency
2200 Powell Street
Emeryville CA 94608
415-658-8901

City Of Fremont

Charles McClain
Executive Director
Redevelopment Agency
39700 Civic Center Drive
Fremont CA 94538
415-745-2700

City Of Hayward

Louis N. Garcia
Executive Director
Redevelopment Agency
22300 Foothill Boulevard
Hayward CA 94541
415-581-2345

City Of Livermore

Lee Horner
Executive Director
Redevelopment Agency
1052 South Livermore Avenue
Livermore CA 94550
415-449-4020

City Of Newark

Paul Tong
City Manager
37101 Newark Boulevard
Newark CA 94560
415-793-1400

City Of Oakland

Clinton Bolden
Executive Director
Office Of Economic Development
1417 Clay Street
Oakland CA 94612
415-273-3015

Redevelopment Contacts

City Of San Leandro

William R. Rugg
Executive Director
Redevelopment Agency
835 East 14th Street
San Leandro CA 94577
415-577-3375

City Of Union City

Karen Smith
Executive Director
Redevelopment Agency
34009 Alvarado-Niles Road
Union City CA 94587
415-471-3232

Contra Costa County

City Of Antioch

Leland M. Walton
Executive Director
Redevelopment Agency
P.O. Box 130
Antioch CA 94561
415-778-3491

City Of Brentwood

Don Russell
Redevelopment Agency
708 Third Street
Brentwood CA 94513
415-634-0808

City Of Clayton

Val Alexeef
Redevelopment Agency
P. O. Box 280
Clayton CA 94517
415-672-3622

City Of Concord

Michael Uberuaga
Executive Director
Redevelopment Agency
1950 Parkside Drive
Concord CA 94519
415-671-3355

City Of Danville

George Sipel
Executive Director
Community Development Agency
510 La Gonda Way
Danville CA 94526-1742
415-820-1080

City Of El Cerrito

Patrick O'Keeffe
Executive Director
Redevelopment Agency
10890 San Pablo Avenue
El Cerrito CA 94530
415-236-6800

City Of Hercules

Marilyn E. Leuck
Executive Director
Redevelopment Agency
111 Civic Drive
Hercules CA 94547
415-724-8206

Contra Costa County

Jim Kennedy
Director Of Redevelopment
Redevelopment Agency
651 Pine Street, 4th Floor, North Wing
Martinez CA 94553
415-646-4076

Redevelopment Contacts

City Of Pinole

Donald E. Bradley
Executive Director
Redevelopment Agency
2131 Pear Street
Pinole CA 94564
415-724-9000

City Of Pittsburg

S. Anthony Donato
Executive Director
Redevelopment Agency
P.O. Box 1518
Pittsburg CA 94565
415-439-4850

City Of Pleasant Hill

Joseph M. Tanner
Executive Director
Redevelopment Agency
3300 North Main Street
Pleasant Hill CA 94523
415-934-6050

City Of Richmond

Leonard Whorton
Executive Director
Redevelopment Agency
P.O. Box 4046, 3rd Floor-City Hall
Richmond CA 94804
415-620-6512

City Of San Pablo

Rory Robinson
Executive Director
Redevelopment Agency
One Alvarado Square
San Pablo CA 94806
415-234-6449

City Of San Ramon

William A. Waterhouse
Executive Director
Redevelopment Agency
2222 Camino Ramon
San Ramon CA 94583
415-866-1400

City Of Walnut Creek

Donald Blubaugh
Executive Director
Redevelopment Agency
P. O. Box 8039
Walnut Creek CA 94596
415-943-5800

Marin County

City Of Novato

Phillip J. Brown
Executive Director
Redevelopment Agency
901 Sherman Avenue
Novato CA 94947
415-897-4311

City Of San Rafael

Pamela J. Nicolai
Executive Director
Redevelopment Agency
1400 Fifth Avenue
San Rafael CA 94901
415-485-3383

Marin County

Mark Riesenfeld
Executive Director
Redevelopment Agency
Civic Center, Planning Department
San Rafael CA 94903
415-499-6269

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Redevelopment Contacts

City Of Sausalito

Michael Fuson
Redevelopment Agency
P.O. Box 127
Sausalito CA 94966
415-332-0310

City Of Tiburon

Robert Kleinert
Redevelopment Agency
1155 Tiburon Boulevard
Tiburon CA 94920
415-435-0956

Napa County

City Of Napa

Patricia Thompson
Executive Director
Redevelopment Agency
P.O. Box 660
Napa CA 94559
707-257-9501

San Francisco County

City And County Of San Francisco

Edward Helfeld
Executive Director
Redevelopment Agency
939 Ellis Street
San Francisco CA 94109
415-771-8800

San Mateo County

City Of Belmont

Edward P. Everett
Executive Director
Redevelopment Agency
1365 Fifth Avenue, P.O. Box 910
Belmont CA 94002
415-595-7408

City Of Brisbane

Robin Leiter
Executive Director
Redevelopment Agency
44 Visitacion Avenue
Brisbane CA 94005
415-467-1515

Redevelopment Contacts

City Of Daly City

David R. Rowe
Executive Director
Redevelopment Agency
333 - 90th Street
Daly City CA 94015
415-991-8034

City Of Foster City

Richard D. Wykoff
Executive Director
Redevelopment Agency
610 Foster City Boulevard
Foster City CA 94404
415-349-1200

City Of Half Moon Bay

Allen J. Parker
Executive Director
Redevelopment Agency
501 Main Street
Half Moon Bay CA 94019
415-726-5566

City Of Menlo Park

Michael Bedwell
Executive Director
Redevelopment Agency
701 Laurel Street
Menlo Park CA 94025-3483
415-858-3360

City Of Millbrae

James Erickson
Executive Director
Redevelopment Agency
621 Magnolia Avenue
Millbrae CA 94030
415-692-6890

City Of Pacifica

Daniel V. Pincetich
Executive Director
Redevelopment Agency
170 Santa Marja Avenue
Pacifica CA 94044
415-875-7300

City Of Redwood City

Michael Church
Executive Director
Redevelopment Agency
P.O. Box 391
Redwood City CA 94063
415-780-7292

City Of San Bruno

Frank Headley
Interim Executive Director
Redevelopment Agency
567 El Camino Real
San Bruno CA 94066
415-877-8897

City Of San Carlos

Michael P. Garvey
Executive Director
Redevelopment Agency
666 Elm Street
San Carlos CA 94070
415-593-0811

City Of San Mateo

Barbara Kautz
Director Of Community Development
Redevelopment Agency
330 West 20th Avenue
San Mateo CA 94403-1388
415-377-3300

Redevelopment Contacts

City Of South San Francisco

Jesus Armas
Executive Director
Redevelopment Agency
400 Grand Avenue
South San Francisco CA 94080
415-877-8535

Santa Clara County

City Of Campbell

Kevin C. Duggan
Executive Director
Redevelopment Agency
70 North First Street
Campbell CA 95008
408-866-2125

City Of Gilroy

Michael Dorn
Planning Department
7351 Rosanna Street
Gilroy CA 95020
408-842-3191

City Of Milpitas

James P. Connolly
Executive Director
Redevelopment Agency
455 East Calaveras Boulevard
Milpitas CA 95035
408-942-2320

City Of Morgan Hill

Fred Mortensen
Executive Director
Redevelopment Agency
17555 Peak Avenue
Morgan Hill CA 95037
408-779-7271

City Of Mountain View

Barney Burke
Economic Development Manager
Redevelopment Agency
444 Castro Street, Suite 1211
Mountain View CA 94041
415-966-6306

City Of San Jose

Frank Taylor
Executive Director
Redevelopment Agency
801 North First Street, Room 408
San Jose CA 95110
408-277-5185

City Of Santa Clara

Jennifer Sparacino
Director Of Planning And Inspection
Redevelopment Agency
1500 Warburton Avenue
Santa Clara CA 95050
408-984-3100

City Of Sunnyvale

William F. Powers
Community Development Department
P.O. Box 60607
Sunnyvale CA 94088
408-730-7500

Solano County

City Of Benicia

Michael Warren
City Manager/Executive Director
Redevelopment Agency
250 East "L" Street
Benicia CA 94510
707-746-4200

Redevelopment Contacts

City Of Fairfield

Charlie A. Long
City Manager
Redevelopment Agency
1000 Webster Street
Fairfield CA 94533
707-428-7496

City Of Suisun City

Chet Wystepik
City Manager
Redevelopment Agency
701 Cedar Street
Suisun City CA 94585
707-429-2901

City Of Vacaville

John P. Thompson
Executive Director
Redevelopment Agency
650 Merchant Street
Vacaville CA 95688
707-449-5100

City Of Vallejo

Edward Wohlenberg
City Manager
Redevelopment Agency
P.O. Box 3068
Vallejo CA 94590
707-648-4576

Sonoma County

City Of Cloverdale

Les Clark
Executive Director
Redevelopment Agency
P.O. Box 217
Cloverdale CA 95425
707-894-2521

City Of Cotati

Randy L. Johnsen
Executive Director
Redevelopment Agency
201 West Sierra Avenue
Cotati CA 94928
707-795-5478

City Of Healdsburg

Michael A. Wilson
Executive Director
Redevelopment Agency
P.O. Box 578, 126 Matheson Street
Healdsburg CA 95448
707-431-3300

City Of Petaluma

John L. Scharer
City Manager
Community Development Commission
11 English Street, P.O. Box 61
Petaluma CA 94953
707-778-4345

City Of Rohnert Park

Peter M. Callinan
Executive Director
Community Development Agency
6750 Commerce Boulevard
Rohnert Park CA 94928
707-795-2411

City Of Santa Rosa

Stephen F. Burke
Executive Director
Redevelopment Agency
P.O. Box 1806
Santa Rosa CA 95402-1806
707-576-5465

Redevelopment Contacts

Sonoma County

Janie V. Walsh
Executive Director
Community Development Commission
3033 Cleveland Avenue, Suite 101
Santa Rosa CA 95403-2196
707-527-3187

City Of Sebastopol

Melvin K. Davis
Executive Director
Redevelopment Agency
7120 Bodega Avenue
Sebastopol CA 95472
707-823-7863

City Of Sonoma

Brock T. Arner
Executive Director
Community Development Agency
City Hall - No. 1, The Plaza
Sonoma CA 95476
707-938-3681

Other Key Contacts

Agriculture Commissioners
Commercial Passenger Airports
Banks
Foreign Banks
Biotechnology Firms
Biotechnology Organizations
Bioscience Research Programs
Business Directories
Top 50 Publicly Held Companies
Business News Media
Chambers of Commerce
City and Town Offices
Colleges and Universities
Convention Centers
Convention and Visitors Bureaus
County Offices
Foreign Government Offices
Foreign Trade Zones
Growth Forecasts and Estimates
Hazardous Material Management
Health Maintenance Organizations
Hospitals
International Trade
Labor Councils
Maps
Daily Newspapers
Ports
Radio Stations
Railroads
Boards of Realtors
Regional Agencies
Savings and Loan Organizations
County School Superintendents
Regional Occupation Programs
Shopping Centers and Districts
Solid Waste Management
Stadiums • Arenas • Theaters
Television Stations
Transit Agencies
Pacific Gas & Electric Company

Agriculture Commissioners

Alameda County

Michael A. Greene
Agricultural Commissioner
Alameda County
224 W. Winton Avenue
Hayward CA 94544
415-670-5232
Fax 415-464-7979

Contra Costa County

John H. DeFremery
Agricultural Commissioner
Department Of Agriculture
Contra Costa County
161 John Glenn Drive/Buchanan
Airport
Concord CA 94520
415-646-5250

Marin County

William L. Blackwell
Agricultural Commissioner
Department Of Agriculture/Weights
And Measures
Marin County
Civic Center
San Rafael CA 94903
415-499-6349

Napa County

Stephen J. Bardessono
Agricultural Commissioner
Department Of Agriculture/Weights
And Measures
Napa County
1436 Polk Street
Napa CA 94559-2596
707-253-4357

San Francisco County

G. E. Weeth
Agricultural Commissioner
Department Of Agriculture/Weights
And Measures
City And County Of San Francisco
501 Army Street - 109-A
San Francisco CA 94124
415-285-5012

San Mateo County

George Ginilo
Agricultural Commissioner/Sealer
Department Of Agriculture/Weights
And Measures
San Mateo County
P. O. Box 999
Redwood City CA 94064
415-363-4700

Santa Clara County

Greg Van Wasserhove
Agricultural Commissioner/Sealer
Department Of Agriculture
Santa Clara County
1553 Berger Drive
San Jose CA 95112
408-299-2171

Solano County

John M. Donahue
Agricultural Commissioner
Department Of Agriculture
Solano County
2000 West Texas Street
Fairfield CA 94533
707-429-6465

Agriculture Commisioners

Sonoma County

Edward R. Urban
Agricultural Commissioner/Sealer
Department Of Agriculture
Sonoma County
2604 Ventura Avenue
Santa Rosa CA 95403
707-527-2371

Commercial Passenger Airports

Buchanan Airport

Harold E. Wight
Airport Manager
171 John Glenn Drive
Concord CA 94520
Contra Costa County
415-646-5722

San Jose International Airport

Marilyn Mora
Marketing And Promotion Officer
San Jose International Airport
1661 Airport Boulevard, Suite C205
San Jose CA 95110
Santa Clara County
408-277-5366

Oakland International Airport

Ben Betancourt
Airport Manager
Oakland International Airport
1 Airport Drive
Oakland CA 94621
Alameda County
415-577-4021

Sonoma County Airport

David Andrews
Airport Manager
2200 Airport Boulevard
Santa Rosa CA 95403
Sonoma County
707-542-3139

San Francisco International Airport

Ron Wilson
Director
Community Affairs
P.O. Box 8097
San Francisco CA 94128
415-761-0800

Banks

Two lists of top banks having Bay Area headquarters have been combined. Deposit and asset data from 1988 and 1989 are in billions of dollars.

Source: San Francisco Business Magazine and San Francisco Business Times

B
A
N
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S

Alameda First National Bank

Assets: \$0.18 billion dollars
Deposits: \$0.16 billion dollars

2424 Santa Clara Avenue
Alameda CA 94501
415-521-2424

Bank Of Canton California

Assets: \$0.84 billion dollars
Deposits: \$0.71 billion dollars

555 Montgomery Street
San Francisco CA 94111
415-362-4100

American Asian Bank

Assets: \$0.23 billion dollars
Deposits: \$0.21 billion dollars

500 Montgomery Street
San Francisco CA 94111
415-788-4700

Bank Of Contra Costa

Assets: \$0.17 billion dollars
Deposits: \$0.16 billion dollars

1500 North California Boulevard
Walnut Creek CA 94596
415-977-6400

Bank Of America N. T. & S. A.

Assets: \$98.29 billion dollars
Deposits: \$78.11 billion dollars

555 California Street
San Francisco CA 94104
415-622-3456

Bank Of San Francisco

Assets: \$0.18 billion dollars
Deposits: \$0.16 billion dollars

250 Pine Street
San Francisco CA 94104
415-781-7810

Bank Of California, N. A.

Assets: \$7.00 billion dollars
Deposits: \$4.60 billion dollars

400 California Street
San Francisco CA 94104
415-765-0400

Bank Of The Orient

Assets: \$0.21 billion dollars
Deposits: \$0.19 billion dollars

233 Sansome Street
San Francisco CA 94104
415-781-6565

Banks

Bank Of The West

Assets: \$1.71 billion dollars
Deposits: \$1.37 billion dollars

180 Montgomery Street
San Francisco CA 94104
415-765-4800

Barclay's Bank Of California

Assets: \$1.24 billion dollars
Deposits: \$1.11 billion dollars

111 Pine Street
San Francisco CA 94111
415-981-8090

Borel Bank & Trust Company

Assets: \$0.10 billion dollars
Deposits: \$0.10 billion dollars

160 Bovet Road
San Mateo CA 94402
415-378-3700

California First Bank

Assets: \$6.01 billion dollars
Deposits: \$5.26 billion dollars

350 California Street
San Francisco CA 94104
415-445-0400

Central Bank

Assets: \$1.10 billion dollars
Deposits: \$0.94 billion dollars

180 Sansome Street
San Francisco CA 94104
415-421-3077

Civic Bank Of Commerce

Assets: \$0.14 billion dollars
Deposits: \$0.13 billion dollars

1814 Franklin Street
Oakland CA 94612
415-836-6500

Community First National Bank

Assets: \$0.10 billion dollars
Deposits: \$0.10 billion dollars

749 Main Street
Pleasanton CA 94566
415-846-2891

First Interstate Bank Of California

Assets: \$20.18 billion dollars
Deposits: \$16.79 billion dollars

465 California Street
San Francisco CA 94104
415-765-4511

First National Bank Of Daly City

Assets: \$0.12 billion dollars
Deposits: \$0.11 billion dollars

6600 Mission Street
Daly City CA 94104
415-992-8800

Fremont Bank

Assets: \$0.16 billion dollars
Deposits: \$0.14 billion dollars

39150 Fremont Boulevard
Fremont CA 94538
415-792-2300

Banks

Hibernia Bank

Assets: \$1.63 billion dollars
Deposits: \$1.25 billion dollars

201 California Street
San Francisco CA 94111
415-565-7000

Mechanics Bank Of Richmond

Assets: \$0.51 billion dollars
Deposits: \$0.44 billion dollars

3170 Hilltop Mall Road
Richmond CA 94806
415-620-1600

Meridian National Bank

Assets: \$0.11 billion dollars
Deposits: \$0.10 billion dollars

1320 Willow Pass Road
Concord CA 94520
415-827-4975

Mitsui Manufacturers Bank

Assets: \$1.61 billion dollars
Deposits: \$1.45 billion dollars

301 California Street
San Francisco CA 94104
415-765-0800

Pacific Bank

Assets: \$0.69 billion dollars
Deposits: \$0.56 billion dollars

351 California Street
San Francisco CA 94104
415-576-2700

Redwood Bank

Assets: \$0.11 billion dollars
Deposits: \$0.10 billion dollars

735 Montgomery Street
San Francisco CA 94111
415-788-3700

Sanwa Bank California

Assets: \$6.70 billion dollars
Deposits: \$5.50 billion dollars

444 Market Street
San Francisco CA 94111
415-772-8200

Security Pacific Asian Bank

Assets: \$0.42 billion dollars
Deposits: \$0.32 billion dollars

114 Sansome Street
San Francisco CA 94104
415-989-4900

Security Pacific National Bank

Assets: \$77.87 billion dollars
Deposits: \$47.60 billion dollars

201 California Street
San Francisco CA 94111
415-445-4000

Sumitomo Bank Of California

Assets: \$3.97 billion dollars
Deposits: \$3.36 billion dollars

320 California Street
San Francisco CA 94104
415-445-8000

Banks

Union Bank

Assets: \$15.10 billion dollars
Deposits: \$11.10 billion dollars

350 California Street
San Francisco CA 94104
415-445-0200

Wells Fargo Bank

Assets: \$47.80 billion dollars
Deposits: \$33.60 billion dollars

420 Montgomery Street
San Francisco CA 94111
415-781-2235

Westamerica Bank N. A.

Assets: \$1.28 billion dollars
Deposits: \$1.14 billion dollars

101 California Street
San Francisco CA 94111
415-986-5556

Foreign Banks

Algemene Bank Nederland N. V.

555 California Street, Suite 2750
San Francisco CA 94104
415-362-3100

Amsterdam-Rotterdam Bank N. V.

One Post Street, Suite 1925
San Francisco CA 94104
415-956-3858

Banco Central S. A.

505 Sansome Street
San Francisco CA 94111
415-398-6333

Banco De Brasil S. S.

540 California Street
San Francisco CA 94104
415-398-4814

Banco De Estado De Sao Paulo

101 California Street, Suite 2575
San Francisco CA 94111
415-781-7184

Banco De La Nacion Argentina

350 California Street, 17th Floor
San Francisco CA 94104
415-956-5483

Banco De Vizcayo S. A.

650 California Street, 28th Floor
San Francisco CA 94108
415-392-2530

Banco Di Roma

400 Montgomery Street
San Francisco CA 94104
415-398-6500

Bangkok Metropolitan Bank Limited

555 Montgomery Street, 10th Floor
San Francisco CA 94104
415-392-1580

Bank Hapoalim B. M.

315 California Street
San Francisco CA 94104
415-989-9940

Bank Julius Baer & Company Limited

Four Embarcadero Center, Suite 1640
San Francisco CA 94111
415-986-1622

Bank Of Credit And Commerce International S. A.

300 Montgomery Street, Suite 888
San Francisco CA 94104
415-362-8803

Foreign Banks

Bank Of Credit And Commerce International S. A.

300 Montgomery Street, Suite 888
San Francisco CA 94104
415-362-6803

Bank Of Guam

404 Montgomery Street
San Francisco CA 94104
415-392-1670

Bank Of India

555 California Street, Suite 4444
San Francisco CA 94104
415-956-6326

Bank Of Montreal

345 California Street, 27th Floor
San Francisco CA 94104
415-434-7760

Bank Of Nova Scotia

444 Market Street, Suite 2450
San Francisco CA 94111
415-986-1100

Bank Of Tokyo Limited

350 California Street
San Francisco CA 94104
415-445-0400

Banque Francaise Du Commerce Exterieur

475 Sansome Street, Suite 1712
San Francisco CA 94111
415-397-8250

Banque Nationale De Paris

180 Montgomery Street
San Francisco CA 94104
415-956-0707

Banque Paribas

101 California Street, Suite 3150
San Francisco CA 94111
415-398-6811

Barclays Bank PLC

111 Pine Street
San Francisco CA 94111
415-981-8090

Caisse Nationale De Credit Agricole

555 California Street, Suite 4390
San Francisco CA 94104
415-391-0810

Canadian Imperial Bank Of Commerce

580 California Street, Suite 1500
San Francisco CA 94104
415-362-5210

Chekiang First Bank Limited

360 Pine Street
San Francisco CA 94104
415-434-0783

Cho-Hung Bank

601 California Street, Suite 1502
San Francisco CA 94108
415-788-7850

Foreign Banks

Christiania Bank

Two Embarcadero Center
San Francisco CA 94111
415-397-0313

Credit Lyonnais

Four Embarcadero Center, Suite 3470
San Francisco CA 94111
415-956-7002

Credit Suisse

50 California Street, Suite 2940
San Francisco CA 94111
415-391-9590

Development Finance Corporation Of New Zealand

100 Spear Street, Suite 1430
San Francisco CA 94105
415-777-2847

Fuji Bank Limited

601 California Street, Suite 400
San Francisco CA 94104
415-362-4740

Harris Trust And Savings Bank

345 California Street, 27th Floor
San Francisco CA 94104
415-391-8060

Hong Kong & Shanghai Banking Corporation

160 Sansome Street
San Francisco CA 94104
415-433-1370

Industrial Bank Of Japan Limited

555 California Street, Suite 5010
San Francisco CA 94104
415-981-3131

International Bank Of Singapore Limited

555 Montgomery Street, Suite 600
San Francisco CA 94111
415-788-2121

Kyowa Bank Limited - Crocker Center - West Tower

One Montgomery Street, Suite 1120
San Francisco CA 94104
415-989-2800

Liu Chong Hing Bank Limited

601 California Street
San Francisco CA 94108
415-433-6404

Lloyds Bank International Limited

444 Market Street
San Francisco CA 94111
415-765-9839

Lloyds Bank International Limited

444 Market Street, Suite 2000
San Francisco CA 94111
415-765-9839

Metropolitan Bank And Trust Company

25 Kearny Street
San Francisco CA 94108
415-391-6933

Foreign Banks

Mitsui Bank Limited

301 California Street
San Francisco CA 94104
415-765-0814

National Australia Bank Limited

One Sansome Street, Suite 3100
San Francisco CA 94104
415-984-2700

National Westminster Bank PLC

353 Sacramento Street
San Francisco CA 94111
415-956-8300

National Westminster Bank USA

353 Sacramento Street
San Francisco CA 94111
415-956-8300

Pierson, Heldring & Pierson N. V.

Crocker Plaza, One Post Street, Suite 1925
San Francisco CA 94104
415-781-1082

Royal Bank Of Canada

101 California Street, Suite 2000
San Francisco CA 94111
415-986-1700

Royal Bank Of Scotland

600 Montgomery Street
San Francisco CA 94111
415-788-4500

Royal Bank Of Scotland PLC

600 Montgomery Street
San Francisco CA 94111
415-788-4500

Samuel Montagu & Company Limited

One Montgomery Street, Suite 1130
San Francisco CA 94104
415-788-0231

Shanghai Commercial Bank Limited

231 Sansome Street
San Francisco CA 94104
415-433-6700

Societe Generale

One Montgomery Street, 16th Floor
San Francisco CA 94104
415-398-2012

Swiss Bank Corporation

101 California Street, 17th Floor
San Francisco CA 94111
415-774-3300

Toronto-Dominion Bank

114 Sansome Street, Suite 700
San Francisco CA 94104
415-433-9550

Union Bank Of Switzerland

One Embarcadero Center, Suite 3805
San Francisco CA 94111
415-398-4411

Biotechnology Firms

The following list only includes firms with approximately 50 employees or more.

3-M Diagnostics

3380 Central Expressway
Santa Clara CA 95051
408-727-6000

Advanced Biotechnology Assoc.

177 Post St. Suite 700
San Francisco CA 94108
415-433-1537

Advanced Genetic Sciences

6701 San Pablo Ave.
Oakland CA 94608
415-547-2395

Advanced Genetics Research Inst.

2220 Livingston St.
Oakland CA 94606

AGEN USA, Inc.

110 Pioneer Wy, Ste. A
Mountain View CA 94043

Alza Corporation

950 Page Mill Rd.
Palo Alto CA 94304
415-494-5067

American Bionetics, Inc.

21377 Cabot Blvd.
Hayward CA 94546
415-732-9000

Antibodies, Inc.

P. O. Box 1560
Davis CA 95617
916-758-4400

Applied Biosystems, Inc.

850 Lincoln Centre Dr.
Foster City CA 94404
415-570-6667

ARCO Plant Cell Research Institute

6560 Trinity Court
Dublin CA 94568
415-833-3400

Astra Scientific, Inc

1961 Concourse Dr.
San Jose CA 95131
408-433-3800

Baekon, Inc.

18866 Allendale Ave.
Saratoga CA 95070
408-446-0925

Bechtel Group, Inc.

50 Beale St.
San Francisco CA 94105
415-768-1234

Beckman Instruments (Altex), Inc.

1716 Fourth St.
Berkeley CA 94710
415-527-5900

Biotechnology Firms

Beckman Instruments, Inc.

1050 Page Mill Rd.
Palo Alto CA 94304
415-857-1150

Beckman Instruments, Inc.

2350 Camino Ramon
San Ramon CA 94583
415-866-0511

Becton Dickinson & Co.

2375 Garcia Ave.
Mountain View CA 94043
415-968-7744

Becton Dickinson Monoclonal Center

2375 Garcia Ave.
Mountain View CA 94043
415-968-7744

Berkeley Antibody Company, Inc.

4131 Lakeside Dr., Suite B
Richmond CA 94806
415-222-4940

Bio-Genetics

1015 Grandview Drive
South San Francisco CA 94080
415-589-6989

Bio-Rad Laboratories

1414 Harbour Way South
Richmond CA 94804
415-232-7000

Bio-Response, Inc.

1978 West Winton Ave.
Hayward CA 94545
415-786-9744

Bioaccess, Inc.

55 Java St.
San Francisco CA 94227

Biogenex Laboratories

6549 Sierra Lane
Dublin CA 94568

Biogrowth, Inc.

3065 Atlas Rd. Suite 117
Richmond CA 94806
415-222-2084

Biolog, Inc.

3447 Investment Blvd., Suite 3
Hayward CA 94545
415-785-2585

Biosearch, Inc.

2980 Kerner Blvd.
San Rafael CA 94901
415-459-3907

Biosis

1057 E. Meadow Circle
Palo Alto CA 94606
415-856-9500

California Biotechnology, Inc.

2450 Bayshore Parkway
Mountain View CA 94043
415-966-1550

California Integrated Diagnostics

1440 Fourth St.
Berkeley CA 94710
415-527-9400

Biotechnology Firms

Cetus Corporation

1400 53rd St.
Emeryville CA 94608
415-420-3300

Chevron Chemical Co.

225 Bush Street
San Francisco CA 94104
415-894-7700

Chiron Corporation

4560 Horton St., Suite 0214
Emeryville CA 94608
415-655-8730

Clontech Laboratories, Inc.

4055 Fabian Way
Palo Alto CA 94303
415-424-8188

Codon, Inc.

213 East Grand Ave.
South San Francisco CA 94080
415-952-7070

Collagen Corporation

2500 Faber Place
Palo Alto CA 94303
415-856-0200

Cooper Development Co.

75 Willow Rd.
Menlo Park CA 94025
415-853-6000

Creative Biomolecules

385 Oyster Point Blvd.
South San Francisco CA 94080

Cutter Laboratories

P.O. Box 1986
Berkeley CA 94701
415-420-5000

Cyto Culture International Inc.

1208 4th Avenue
San Francisco CA 94122
415-564-1516

Dionex Corporation

1228 Titan Way, P. O. Box 3603
Sunnyvale CA 94088
408-737-0700

DNAX Research Institute

901 California Ave.
Palo Alto CA 94304
415-852-9196

Dohrmann/Rosemount Analy. Div.

3240 Scott Blvd.
Santa Clara CA 95054
408-739-2200

E-Y Laboratories, Inc.

107 North Amphlett Blvd., P. O. Box 1787
San Mateo CA 94401
415-342-3296

EAN-TECH, Inc.

325 East Middlefield Rd.
Mountain View CA 94043
415-853-1500

Earl-Clay laboratories, Inc.

890 Lamont Ave.
Novato CA 94945

Engenics, Inc.

3760 Haven Ave.
Menlo Park CA 94025
415-324-8600

Enzyme Systems Products

6497 Sierra Lane
Dublin CA 94568
415-828-6618

Escagen Corp.

830 Bransten Rd.
San Carlos CA 94070
415-595-5335

Fermentec Corporation

101 First St. Suite 490
Los Altos CA 94022

Genelabs, Inc.

505 Penobscot Dr.
Redwood City CA 94063
415-369-9500

Genencor, Inc.

180 Kimball Way
South San Francisco CA 94080
415-742-7500

Genentech, Inc.

460 Point San Bruno Blvd.
South San Francisco CA 94080
415-266-1614

Hana Biologics, Inc.

850 Marina Village Prkwy.
Alameda CA 94501
800-772-4262

Henkel Research Corp.

2330 Circadian Way
Santa Rosa CA 95407
707-575-7155

Hytech Biomedical, Inc.

1440 Fourth St.
Berkeley CA 94710
415-527-9400

IDEC Pharmaceuticals Corporation

291 North Bernardo Ave.
Mountain View CA 92037
415-940-1200

Idetek, Inc.

1057 Sneath Lane
San Bruno CA 94066
415-952-2844

Infergene Company

433 Industrial Way
Benicia CA 94510
707-746-6804

IntelliGenetics, Inc.

700 East El Camino Real
Mountain View CA 94040
415-962-7300

Kikkoman Corp. (Japan)

50 California St. Ste. 3600
San Francisco CA 94111

Locus Biosystems

2001 Broadway Suite 404
San Francisco CA 94115

Lucky Biotech Corporation

4560 Horton St.
Emeryville CA 94608
415-653-0734

Mast Immunosystems

630 Clyde Court
Mountain View CA 94043
415-961-5501

Medi-Physics

9855 Christie Ave.
Emeryville CA 94608
415-652-7650

Mitech

1600 Woolsey Street M29
Berkeley CA 94703
415-847-6677

Molecular Design Limited

2132 Farallon Dr.
San Leandro CA 94577
415-895-1313

Monoclonal Antibodies, Inc.

2319 Charleston Rd.
Mountain View CA 94043
415-960-1320

N.I.E. Plant Tissue Laboratory

529 East 3rd St.
San Mateo CA 94401
415-348-4240

Neurex Corporation

1500 Salado Dr.
Mountain View CA 94043

Northview Pacific Laboratories

2800 Seventh St.
Berkeley CA 94710
415-548-8440

Peninsula Laboratories, Inc.

611 Taylor Way
Belmont CA 94002
415-592-5392

Plant Gene Expression Center

800 Buchanan St.
Albany CA 94710
415-559-5900

Protein Design Labs

3181 Porter Dr.
Palo Alto CA 94304
415-424-0111

Research & Diagnostic Antibodies

Box 7653
Berkeley CA 94707
415-652-7330

Sandoz Corporation

975 California Ave.
Palo Alto CA 94304
415-857-1130

SENETEK PLC

444 Castro St. Ste. 710
Mountain View CA 94041
415-962-0925

SETEC, Inc.

P.O. Box 3002
Livermore CA 94550
415-449-1727

Biotechnology Firms

Sungene Technologies Corporation

2050 Concourse Dr.
San Jose CA 95131
415-856-3200

Syva Co.

900 Arastradero Rd., P. O. Box 10058
Palo Alto CA 94304
415-493-2200

TAGO, Inc.

887 Mitten Rd., P. O. Box 4463
Burlingame CA 94011
415-692-4015

Tissue-Grown Corporation

6822 Del Monte Ave.
Richmond CA 94805

Triton Biosciences, Inc.

1501 Harbor Bay Parkway
Alameda CA 94501
415-769-5200

Vector Laboratories, Inc.

30 Ingold Rd.
Burlingame CA 94010
415-697-3600

Wedgwood Technologies, Inc.

100 Industrial Way
San Carlos CA 94070
415-344-5016

Xoma Corporation

2910 Seventh St.
Berkeley CA 94710
415-644-1170

Zoecon Corporation

975 California Ave.
Palo Alto CA 94304
415-857-1130

Calgene, Inc.

1920 Fifth St., Suite F
Davis CA 95616
916-753-6313

Biotechnology Organizations

Association Of Biotechnology Companies

Dr. Martin Nash
President-Elect
c/o Synbiotics, 11011 Via Frontera
San Diego CA 92127
619-451-3770

California Department Of Commerce

Wes Ervin
Biotechnology Coordinator
Interagency Task Force On Biotechnology
1121 L Street, Suite 600
Sacramento CA 95814
916-324-8104

Bay Area Bioscience Center

Frederick J. Dorey
Interim Director
847 Sansome Street
San Francisco CA 94104
415-981-6600

California Industrial Biotechnology Association

Brian Sway
Executive Director
11121 I Street, Suite 380
Sacramento CA 95814-2823
916-448-8997

Bioscience Research Programs

Lawrence Berkeley Laboratory

Dr. John Bartley
Human Genome Center
Donner Laboratory, Room 213,
University Of California
Berkeley CA 94720
415-486-4191

Stanford University

Neils Reimers
Public Affairs Department
Building 170
Stanford CA 94305
415-723-2864

Lawrence Livermore National Laboratory

Dr. Anthony Carrano
Chromosome-Specific Physical Mapping
Project
P. O. Box 808, L452
Livermore CA 94550
415-422-1100

University Of California, Berkeley

Susan Thompson-Lowry
Secretary
Center For Plant Developmental Biology
345 Mulford Hall
Berkeley CA 94720-1570
415-642-5404

Lawrence Livermore National Laboratory

Dr. Anthony Carrano
National Laboratory Gene Library
Project
P. O. Box 808, L452
Livermore CA 94550
415-422-1100

University Of California, Berkeley

Plant Gene Expression Center
800 Buchanan Street
Albany CA 94710
415-559-5900

San Francisco State University

Lane Conn
Program Director
Teacher Education In Biotechnology
1600 Holloway Avenue
San Francisco CA 94132
415-338-7872

University Of California, Davis

Linda Arnold
Secretary
Biotechnology Program, Department Of
Plant Pathology
University Of California
Davis CA 95616
916-752-6856

Bioscience Research Programs

University Of California, Davis

Theodore Hullar
Chancellor
National Agriculture Biotechnology
Council
567 Mark Hall, University Of California
Davis CA 95616

University Of California, San Francisco

Dr. David Ramsay
Senior Vice Chancellor
Academic Affairs Department
Box 0400
San Francisco CA 94143
415-476-1881

Business Directories

Bay Area Employer Directory

431 Bridgeway
Sausalito CA 94965
415-332-6438

Data reported for these areas:

Alameda County	San Mateo County
Contra Costa County	San Francisco County
Marin County	Santa Clara County
Napa County	Solano County
	Sonoma County

Black's Office Guide

3443 Golden Gate Way, Suite G
Lafayette CA 94549
415-283-5300

Data reported for these areas:

Alameda County	Santa Clara County
Contra Costa County	San Mateo County
Marin County	
San Francisco County	

Book Of Lists

San Francisco Business Times
325 Fifth Street
San Francisco CA 94107
415-777-9355

Data reported for these areas:

Alameda County	San Mateo County
Contra Costa County	San Francisco County
Marin County	Santa Clara County
Napa County	Solano County
	Sonoma County

Business Directories

Industrial Directories

Business Information Systems, Inc.
520 Weddell Drive, Suite 13
Sunnyvale CA 94089
408-734-1241

Data reported for these areas:

Alameda County	Santa Clara County
Contra Costa County	San Mateo County
Marin County	
San Francisco County	

McCormack's Guides

P.O.Box 773
Martinez CA 94553
415-229-3581

Data reported for these areas:

Alameda County
Contra Costa County
Santa Clara County

Rich's High-Tech Business Guide To Silicon Valley & Northern CA

2348 Leghorn Street, Suite 202
Mountain View CA 94043
415-964-4343

Data reported for these areas:

Alameda County	San Mateo County
Contra Costa County	San Francisco County
Marin County	Santa Clara County
Napa County	Solano County
	Sonoma County

Top 50 Publicly Held Companies

Source: San Francisco Business Magazine, July 1989, San Francisco Chamber of Commerce, 415-392-4511

Note: Listed in order of Revenues/Sales. Numbers in millions of dollars.

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Chevron Corporation

Oil & Gas

Total Employees: 53,700

225 Bush Street
San Francisco CA 94104
415-894-7700

Revenues/Sales: \$27,722.0 million
Assets: \$33,968.0 million
Net Income: \$1,768.0 million

BankAmerica Corporation

Banking

Total Employees: 63,700

P. O. Box 37000
San Francisco CA 94137
415-622-3456

Revenues/Sales: \$10,181.0 million
Assets: \$94,647.0 million
Net Income: \$726.0 million

Hewlett Packard Company

Computer Products

Total Employees: 87,000

3000 Hanover Street
Palo Alto CA 94304
415-857-1501

Revenues/Sales: \$10,070.0 million
Assets: \$7,497.0 million
Net Income: \$816.0 million

Pacific Telesis Group

Telecommunications

Total Employees: 69,700

130 Kearny Street
San Francisco CA 94108
415-394-3000

Revenues/Sales: \$9,483.0 million
Assets: \$21,191.0 million
Net Income: \$1,188.0 million

Transamerica Corporation

Financial Services

Total Employees: 17,400

600 Montgomery Street
San Francisco CA 94111
415-983-4000

Revenues/Sales: \$7,878.9 million
Assets: \$26,759.0 million
Net Income: \$346.4 million

Top 50 Publicly Held Companies

Pacific Gas & Electric

Utility

Total Employees: 26,600

77 Beale Street
San Francisco CA 94106
415-972-7000

Revenues/Sales: \$7,645.7
Assets: \$21,068.0
Net Income: \$62.1

McKesson Corporation

Wholesale Services

Total Employees: 17,000

One Post Street
San Francisco CA 94104
415-983-8300

Revenues/Sales: \$7,282.8
Assets: \$2,254.7
Net Income: \$95.0

Wells Fargo & Company

Banking

Total Employees: 20,000

420 Montgomery Street
San Francisco CA 94163
415-396-0123

Revenues/Sales: \$4,853.0
Assets: \$46,617.0
Net Income: \$512.5

Fireman's Fund Insurance Company

Property-casualty Insurance

Total Employees: 11,000

777 San Marin Drive
Novato CA 94998
415-899-2000

Revenues/Sales: \$3,704.0
Assets: \$11,190.0
Net Income: \$235.0

Intel Corporation

Semiconductors

Total Employees: 20,000

3065 Bowers Avenue
Santa Clara CA 95051-8126
408-987-8080

Revenues/Sales: \$2,874.8
Assets: \$3,549.7
Net Income: \$452.9

Consolidated Freightways Incorporated

Transportation

Total Employees: 29,400

175 Linfield Drive
Menlo Park CA 94025
415-326-1700

Revenues/Sales: \$2,689.1
Assets: \$1,536.1
Net Income: \$113.2

Top 50 Publicly Held Companies

Apple Computer Incorporated

Computer Products	Total Employees: 10,800
20525 Mariani Avenue	Revenues/Sales: \$2,661.1
Cupertino CA 95014	Assets: \$1,477.9
408-996-1010	Net Income: \$217.5

American President Companies

Container Transportation	Total Employees: 4,500
1800 Harrison Street	Revenues/Sales: \$2,131.2
Oakland CA 94612	Assets: \$1,710.5
415-272-8000	Net Income: \$81.3

Longs Drug Stores Incorporated

Drugstores	Total Employees: 12,400
141 North Civic Drive	Revenues/Sales: \$1,925.5
Walnut Creek CA 94596	Assets: \$507.6
415-937-1170	Net Income: \$55.8

National Semiconductor

Semiconductors	Total Employees: 29,200
2900 Semiconductor Drive	Revenues/Sales: \$1,867.9
Santa Clara CA 95052-8090	Assets: \$1,499.4
408-721-5000	Net Income: \$-24.6

Amdahl Corporation

Computer Products	Total Employees: 8,200
1250 East Arques Avenue	Revenues/Sales: \$1,801.8
Sunnyvale CA 94088-3470	Assets: \$1,930.9
408-746-6000	Net Income: \$213.8

Golden West Financial Corporation

Savings & Loan	Total Employees: 2,600
1901 Harrison Street	Revenues/Sales: \$1,410.2
Oakland CA 94612	Assets: \$16,721.0
415-446-3420	Net Income: \$138.3

Top 50 Publicly Held Companies

Tandem Computers Incorporated

Computer Products

Total Employees: 8,600

19333 Vallco Parkway
Cupertino CA 95014-2599
408-725-6000

Revenues/Sales: \$1,314.7
Assets: \$1,318.4
Net Income: \$94.5

Syntex Corporation

Drugs

Total Employees: 9,000

3401 Hillview Avenue
Palo Alto CA 94304
415-855-5050

Revenues/Sales: \$1,271.5
Assets: \$1,443.7
Net Income: \$296.6

Seagate Technology

Computer Storage Devices

Total Employees: 23,000

920 Disc Drive
Scotts Valley CA 95066
408-438-6550

Revenues/Sales: \$1,266.0
Assets: \$1,093.9
Net Income: \$77.3

Clorox Company

Consumer Products

Total Employees: 5,100

1221 Broadway
Oakland CA 94612
415-271-7000

Revenues/Sales: \$1,259.9
Assets: \$1,156.0
Net Income: \$132.6

The Gap Incorporated

Clothing Stores

Total Employees: 19,800

900 Cherry Avenue
San Bruno CA 94066
415-952-4400

Revenues/Sales: \$1,252.1
Assets: \$481.1
Net Income: \$74.2

Varian Associates Incorporated

Electronics

Total Employees: 11,800

611 Hansen Way
Palo Alto CA 94303-0883
415-493-4000

Revenues/Sales: \$1,170.6
Assets: \$855.8
Net Income: \$27.8

Top 50 Publicly Held Companies

Advanced Micro Devices

Semiconductors

Total Employees: 19,000

901 Thompson Place
Sunnyvale CA 94088-3000
408-732-2400

Revenues/Sales: \$1,125.9
Assets: \$1,081.3
Net Income: \$19.3

Raychem Corporation

Specialty Chemicals

Total Employees: 1,100

300 Constitution Drive
Menlo Park CA 94025-1164
415-361-3428

Revenues/Sales: \$1,094.7
Assets: \$1,149.0
Net Income: \$125.3

Potlatch Corporation

Paper & Forest Products

Total Employees: 7,200

One Maritime Plaza
San Francisco CA 94111
415-576-8800

Revenues/Sales: \$1,084.1
Assets: \$1,417.7
Net Income: \$112.4

Sun Microsystems Incorporated

Computer Products

Total Employees: 7,100

2550 Garcia Avenue
Mountain View CA 94043
415-960-1300

Revenues/Sales: \$1,051.6
Assets: \$757.2
Net Income: \$66.4

Di Giorgio Corporation

Wholesale Groceries

Total Employees: 2,800

P. O. Box 3574
San Francisco CA 94119-3574
415-765-0100

Revenues/Sales: \$1,045.5
Assets: \$225.9
Net Income: \$09.5

Guy F. Atkinson Company Of California

Construction

Total Employees: 6,000

10 West Orange Avenue
South San Francisco CA 94080
415-876-1000

Revenues/Sales: \$920.0
Assets: \$380.6
Net Income: \$01.0

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Top 50 Publicly Held Companies

Businessland Incorporated

Computer Retail Stores	Total Employees: 2,000
1001 Ridder Park Drive	Revenues/Sales: \$871.6
San Jose CA 95131	Assets: \$379.1
408-437-0400	Net Income: \$18.8

Union Bank

Banking	Total Employees: 7,800
350 California Street	Revenues/Sales: \$798.2
San Francisco CA 94104-1476	Assets: \$7,578.6
415-445-0200	Net Income: \$60.2

Ross Stores Incorporated

Clothing Stores	Total Employees: 5,300
8333 Central Avenue	Revenues/Sales: \$634.2
Newark CA 94560-0728	Assets: \$260.7
415-790-4400	Net Income: \$26.2

Shaklee Corporation

Personal Care Products	Total Employees: 3,300
444 Market Street	Revenues/Sales: \$627.5
San Francisco CA 94111	Assets: \$434.5
415-954-3000	Net Income: \$27.2

Cooper Companies Incorporated

Medical Instruments	Total Employees: 5,500
3145 Porter Drive	Revenues/Sales: \$611.3
Palo Alto CA 94304	Assets: \$1,137.6
415-856-5000	Net Income: \$-218.3

American Building Maintenance Industries

Building Services	Total Employees: 32,000
333 Fell Street	Revenues/Sales: \$581.7
San Francisco CA 94102	Assets: \$172.0
415-864-5150	Net Income: \$07.1

Top 50 Publicly Held Companies

Homestead Financial Corporation

Savings & Loan

Total Employees: 800

979 Broadway
Millbrae CA 94030
415-692-9940

Revenues/Sales: \$511.9
Assets: \$5,751.1
Net Income: \$-15.6

Adia Services Incorporated

Personnel Services

Total Employees: 1,800

64 Willow Place
Menlo Park CA 94025
415-324-0696

Revenues/Sales: \$504.4
Assets: \$227.6
Net Income: \$17.6

Wyse Technology Incorporated

Computer Products

Total Employees: 4,200

3571 North First Street
San Jose CA 95134
408-433-1000

Revenues/Sales: \$452.3
Assets: \$346.1
Net Income: \$-21.2

Atari Corporation

Computer Products

Total Employees: 3,800

1196 Borregas Avenue
Sunnyvale CA 94086
408-745-2000

Revenues/Sales: \$452.2
Assets: \$420.0
Net Income: \$39.4

Homestake Mining

Metals & Mining

Total Employees: 2,100

650 California Street
San Francisco CA 94108-2788
415-981-8150

Revenues/Sales: \$432.6
Assets: \$984.2
Net Income: \$66.4

SFFed Corporation

Savings & Loan

Total Employees: 1,000

88 Kearny Street
San Francisco CA 94108
415-955-5800

Revenues/Sales: \$407.1
Assets: \$4,499.1
Net Income: \$19.2

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Top 50 Publicly Held Companies

Hexcel Corporation

Aerospace Materials

Total Employees: 3,500

11555 Dublin Boulevard
Dublin CA 94568-0705
415-828-4200

Revenues/Sales: \$399.2
Assets: \$312.3
Net Income: \$16.1

Charles Schwab Corporation

Investment Services

Total Employees: 2,200

101 Montgomery Street
San Francisco CA 94104
415-627-7000

Revenues/Sales: \$392.2
Assets: \$2,553.1
Net Income: \$07.4

Grubb & Ellis Company

Real Estate

Total Employees: 6,600

One Montgomery Street, 31st Floor
San Francisco CA 94104
415-956-1990

Revenues/Sales: \$384.7
Assets: \$165.4
Net Income: \$-01.9

LSI Logic Corporation

Semiconductors

Total Employees: 2,800

1551 McCarthy Boulevard
Milpitas CA 95035
408-433-8000

Revenues/Sales: \$378.9
Assets: \$787.5
Net Income: \$24.7

Applied Materials

Industrial Machinery

Total Employees: 1,800

3050 Bowers Avenue
Santa Clara CA 95054-3299
408-727-5555

Revenues/Sales: \$362.8
Assets: \$399.2
Net Income: \$40.0

Sumitomo Bank Of California

Banking

Total Employees: 1,600

320 California Street
San Francisco CA 94104
415-445-8000

Revenues/Sales: \$337.7
Assets: \$3,718.9
Net Income: \$24.5

Top 50 Publicly Held Companies

Genentech Incorporated

Medical Products

Total Employees: 1,700

460 Pt. San Bruno Boulevard
South San Francisco CA 94080
415-266-1000

Revenues/Sales: \$334.8
Assets: \$668.8
Net Income: \$20.5

Oracle Systems Corporation

Computer Software

Total Employees: 2,100

20 Davis Drive
Belmont CA 94002
415-598-8000

Revenues/Sales: \$282.1
Assets: \$249.6
Net Income: \$42.9

Diasonics Incorporated

Medical Imaging Products

Total Employees: 1,600

280 Utah Avenue
South San Francisco CA 94080
415-872-2722

Revenues/Sales: \$281.6
Assets: \$263.7
Net Income: \$09.8

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Business News Media

Business West

450 Sansome Street, #210
San Francisco CA 94111
415-956-6262

Diablo Business

2520 Camino Diablo
Walnut Creek CA 94596-3939
415-943-1111

Northern Calif. Real Estate Journal

301 Howard Street Suite 830
San Francisco CA 94105
415-546-1544

Oakland Advocate

475 14th Street
Oakland CA 94612-1928
415-874-4822

San Francisco Business

465 California Street, #900
San Francisco CA 94104
415-392-4511

San Francisco Business Times

325 Fifth Street
San Francisco CA 94105
415-777-4558

San Jose Business

P. O. Box 611208
San Jose CA 95161-1208
418-998-7000

San Jose Business Journal

152 N. Third Street, Suite 100
San Jose CA 95112
408-295-3800

Sonoma Business

P. O. Box 11398
Santa Rosa CA 95406
707-575-8282

Square Footage

110 Sutter Street, Suite 709
San Francisco CA 94104
415-421-5333

Upside

4151 Middlefield Road
Palo Alto CA 94303
415-494-7664

Western Real Estate News

3057 17th Street
San Francisco CA 94110
415-861-7200

Chambers of Commerce

The following list of public and private contacts was supplied by the California Department of Commerce, Office of Business Development in June 1989.

Alameda County

Albany Chamber Of Commerce

1108 Solano Avenue
Albany CA 94706
415-525-1771

Berkeley Chamber Of Commerce

Jeff Casey
Executive Director
1834 University Avenue
Berkeley CA 94703
415-549-7000

Castro Valley Chamber of Commerce

21096 Redwood Road
Castro Valley CA 94546
415-537-5300

Fremont Chamber Of Commerce

Barry McCarthy
Economic Imp. Committee
39650 Liberty St., Suite 130
Fremont CA 94538
408-287-7900

Hayward Chamber of Commerce

Dean Van Metre
General Manager
22300 Foothill Boulevard, Suite 303
Hayward CA 94541
415-537-2424

Livermore Chamber of Commerce

Mary-Ann Sablich
Executive Director
2157 First Street
Livermore CA 94550
415-447-1606

Newark Chamber Of Commerce

Bonnie Dettmer
Executive Director
5920-A Thornton Avenue
Newark CA 94560
415-793-1121

Oakland Chamber of Commerce

John Christensen
Manager
1333 Broadway
Oakland CA 94612
415-874-4800

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Chambers of Commerce

Pleasanton Chamber Of Commerce

Scott Raty
Executive Manager
411 Main Street
Pleasanton CA 94566
415-846-5858

Brentwood Chamber Of Commerce

708 Third Street
Brentwood CA 94513
415-634-3344

San Leandro Chamber of Commerce

Mary Lou Eckersley
Executive Vice President
262 Davis Street
San Leandro CA 94577
415-351-1481

Concord Chamber of Commerce

Harry York
Executive Director
2151 Salvio St., Suite A
Concord CA 94520
415-685-1181

Union City Chamber Of Commerce

Jim Lamona
Manager
33484 Alvarado-Niles Road
Union City CA 94587
415-471-3115

Crockett Chamber Of Commerce

505 Loring Avenue
Crockett CA 94525
415-787-1155

Contra Costa County

Antioch Chamber Of Commerce

P. O. Box 399
Antioch CA 94509
415-757-1800

Danville Chamber Of Commerce

Jim Baylor
Executive Vice President
665 S. Hartz Avenue, Suite 102
Danville CA 94526
415-837-4400

Bethel Island Chamber Of Commerce

6261 Bethel Island Road
Bethel Island CA 94511
415-684-3220

El Cerrito Chamber of Commerce

6318 Fairmount
El Cerrito CA 94530
415-527-5333

Chambers of Commerce

El Sobrante Chamber Of Commerce

P. O. Box 924
El Sobrante CA 94803
415-223-0757

Orinda Chamber Of Commerce

Sheyla Kantor
Manager
70 Moraga Road
Orinda CA 94563
415-254-3909

Hercules Chamber Of Commerce

555 Railroad Avenue
Hercules CA 94547
415-724-7110

Pinole Chamber Of Commerce

P. O. Box 1
Pinole CA 94564
415-758-4484

Lafayette Chamber Of Commerce

Lois Requeist
Executive Director
1003 Oak Hill Road
Lafayette CA 94549
415-284-7404

Pittsburg Chamber Of Commerce

2010 Railroad Avenue
Pittsburg CA 94565
415-432-7301

Martinez Chamber Of Commerce

Patty Barron-Frye
Executive Vice President
620 Las Juntas St.
Martinez CA 94553
415-228-2345

Pleasant Hill Chamber Of Commerce

Anne Swanton
Office Manager
140 Gregory Lane, Suite 170
Pleasant Hill CA 94523-3349
415-687-0700

Moraga Chamber Of Commerce

1450 Moraga Road
Moraga CA 94556
415-376-0150

Richmond Chamber Of Commerce

Joseph Kinard
Chief Executive Officer
3925 MacDonald Avenue
Richmond CA 94805
415-234-3512

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Chambers of Commerce

Rodeo Chamber Of Commerce

160 Parker Avenue
Rodeo CA 94572
415-799-7351

Corte Madera Chamber Of Commerce

500 Tamalpais Drive
Corte Madera CA 94925
415-924-4888

San Pablo Chamber Of Commerce

P. O. Box 204
San Pablo CA 94806
415-234-2067

Larkspur Chamber of Commerce

537 Magnolia Avenue
Larkspur CA 94939
415-924-1914

San Ramon Chamber Of Commerce

David Smith
President
2333 San Ramon Valley Blvd., Suite 150
San Ramon CA 94583
415-831-9500

Novato Chamber Of Commerce

P. O. Box 824
Novato CA 94947
415-897-1164

Walnut Creek Chamber Of Commerce

Jack Welch
Executive Vice President
1501 North Broadway, Suite 410
Walnut Creek CA 94596
415-934-2007

West Marin Chamber Of Commerce

P. O. Box 1045
Pt. Reyes Station CA 94956
415-663-9232

Marin County

Marin County Chamber Of Commerce

Lester Roth
Executive Director
30 North San Pedro Road, Suite 150
San Rafael CA 94903
415-472-7470

Sausalito Chamber Of Commerce

420 Litho Street
Sausalito CA 94965
415-332-0505

Chambers of Commerce

Tiburon Peninsula Chamber Of Commerce

P. O. Box 563
Tiburon CA 94920
415-388-0560

Napa County

Angwin Chamber Of Commerce

P. O. Box 111
Angwin CA 94508

Lake Berryessa Chamber Of Commerce

P. O. Box 9164
Napa CA 94558
707-966-2104

Napa Chamber Of Commerce

Diane Ballard
General Manager
1556 First Street
Napa CA 94559
707-226-7455

St. Helena Chamber Of Commerce

1508 Main Street
St. Helena CA 94574
707-963-4456

San Francisco County

Australian Chamber Of Commerce

Graham Taylor
President
2939 Broderick Street
San Francisco CA 94123
415-921-5613

British American Chamber Of Commerce

Gerard Dolmage-Heath
Executive Director
3150 California Street
San Francisco CA 94115
415-567-6128

Chinese Chamber Of Commerce

Walter Fong
President
730 Sacramento Street
San Francisco CA 94108
415-982-3000

French American Chamber Of Commerce

Cyril Yansouni
President
425 Bush Street, Suite 401
San Francisco CA 94108
415-398-2449

German-American Chamber Of Commerce

Adam Heidenriech
Director
465 California Street
San Francisco CA 94104
415-392-2262

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Chambers of Commerce

Japanese Chamber Of Commerce

Kay Randolph
Executive Director
685 Market Street, Suite 820
San Francisco CA 94105
415-543-8522

United States Arab Chamber Of Commerce

J. S. Patterson
Chief Executive Officer
1231 Market Street
San Francisco CA 94103
415-552-8202

Norwegian Chamber Of Commerce

Tor S. Andresen
Executive Secretary
2 Embarcadero Center, Suite 2910
San Francisco CA 94111
415-986-0770

San Mateo County

Brisbane Chamber Of Commerce

Clara Witzmann
42 Visitacion Avenue
Brisbane CA 94005
415-467-7283

Republic Of China Chamber Of Commerce

Douglas T. Hung
Director
870 Market Street, Suite 1046
San Francisco CA 94102
415-981-5387

Burlingame Chamber Of Commerce

Karen Key
290 California Drive
Burlingame CA 94010-4178
415-344-1735

San Francisco Chamber of Commerce

Gerald Newfarmer
President
465 California Street, 9th Floor
San Francisco CA 94104
415-392-4511

Chamber of Commerce of the U.S.

500 Airport Boulevard, Suite 240
Burlingame CA 94010
415-348-4011

Swedish-American Chamber Of Commerce

Erik A. Stenstedt
Executive Director
World Trade Center, Suite 268
San Francisco CA 94111
415-781-4188

Daly City Chamber of Commerce

Tony Governale
P. O. Box CC
Daly City CA 94017
415-755-8526

Chambers of Commerce

Foster City Chamber Of Commerce

Peggy Ankerbrand
1125 E. Hillsdale Boulevard #116
Foster City CA 94404
415-573-7600

San Bruno Chamber Of Commerce

Gene O'Neil
668 San Mateo Avenue
San Bruno CA 94066
415-388-0180

Half Moon Bay Chamber of Commerce

Denise de Ville Smith
625 Miramonte
Half Moon Bay CA 94019
415-726-5202

San Carlos Chamber Of Commerce

Margery Ranch
Executive Director
1560 Laurel Street
San Carlos CA 94070
415-593-1068

Millbrae Chamber Of Commerce

Eleanor Campbell
316 Broadway, Suite C
Millbrae CA 94030
415-697-7324

San Mateo City Chamber of Commerce

Anne Leclair
2031 Pioneer Court, Suite 2
San Mateo CA 94403
415-341-5679

Pacifica Chamber Of Commerce

Loyle Muller
80 Eureka Street
Pacifica CA 94044
415-355-4122

Santa Clara County

Campbell Chamber Of Commerce

Roxane Provence
Executive Vice President
328 East Campbell Ave.
Campbell CA 95008
408-378-6252

Redwood City Chamber of Commerce

Lawrence Buckmaster
1675 Broadway
Redwood City CA 94063
415-364-1722

Cupertino Chamber Of Commerce

Frank Strazzarino
Executive Director
20455 Silverado Avenue
Cupertino CA 95014
408-252-7054

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Chambers of Commerce

Gilroy Chamber Of Commerce

David Bouchard
Executive Vice President
80 W. Fifth Street
Gilroy CA 95020
408-842-6437

Mountain View Chamber Of Commerce

Barbara White
Executive Director
580 Castro Street
Mountain View CA 94042
415-968-8378

Los Altos Chamber Of Commerce

Jeanne Hastings
Executive Vice President
321 University Avenue
Los Altos CA 94022
415-948-1455

Palo Alto Chamber Of Commerce

Edy Dorfin
Executive Director
325 Forest Avenue
Palo Alto CA 94301-2510
415-324-3121

Los Gatos Chamber Of Commerce

Sue LaForge
Executive Manager
P. O. Box 1820
Los Gatos CA 95031
408-354-9300

Hispanic Chamber of Commerce

Ricardo Garcia
Executive Director
380 North First, Suite 201
San Jose CA 95112
408-298-8472

Milpitas Chamber Of Commerce

Gaye Morando
Executive Manager
75 S. Milpitas Boulevard #110
Milpitas CA 95035-5467
408-262-2613

San Jose Chamber of Commerce

Ronald James
President
180 S. Market Street
San Jose CA 95113
408-998-7000

Morgan Hill Chamber Of Commerce

Lorraine Welk
Executive Director
17334 Monterey
Morgan Hill CA 95037
408-779-9444

Santa Clara Chamber Of Commerce

Betty Hangs
President
P. O. Box 387
Santa Clara CA 95052
408-296-6863

Chambers of Commerce

Saratoga Chamber Of Commerce

Dorothy Day
Executive Director
P. O. Box 161
Saratoga CA 95071
408-867-0753

Rio Vista Chamber Of Commerce

Robert Hoffman
President
60 Main Street
Rio Vista CA 94571
707-374-2700

Sunnyvale Chamber Of Commerce

Mel Solomon
Executive Director
499 South Murphy Avenue
Sunnyvale CA 94086
408-736-4971

Vacaville Chamber Of Commerce

Thomas McNunn
Executive Director
400 East Monte Vista
Vacaville CA 95688
707-448-6424

Solano County

Benicia Chamber Of Commerce

Wendy Gerig
Executive Director
P. O. Box 185
Benicia CA 94510
707-745-2120

Vallejo Chamber Of Commerce

Robert White
Executive Director
145 Valle Vista
Vallejo CA 94590
707-644-4027

Sonoma County

Dixon Chamber Of Commerce

Sam Crawford
General Manager
201 South First Street
Dixon CA 95620
916-678-2650

Bodega Bay Area Chamber of Commerce

Highway One
Bodega Bay CA 94923
707-875-3422

Suisun/Fairfield Chamber Of Commerce

E. K. Loving
Executive Director
1111 Webster Street
Fairfield CA 94533
707-425-4625

Cloverdale Chamber Of Commerce

P. O. Box 476
Cloverdale CA 95425
707-894-2862

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Chambers of Commerce

Cotati Chamber Of Commerce

P. O. Box 592
Cotati CA 94928
707-795-5508

Santa Rosa Chamber Of Commerce

Keith A. Woods
President
637 First Street
Santa Rosa CA 95404
707-545-1414

Forestville Chamber Of Commerce

P. O. Box 546
Forestville CA 95436
707-887-2266

Sebastopol Chamber Of Commerce

7765 Healdsburg Avenue
Sebastopol CA 95472
707-823-3032

Guerneville Chamber Of Commerce

P. O. Box 331
Guerneville CA 95446
707-869-9009

Sonoma Valley Chamber Of Commerce

453 First Street East
Sonoma CA 95476
707-996-1033

Healdsburg Chamber Of Commerce

217 Healdsburg Avenue
Healdsburg CA 95448
707-433-6935

Monte Rio Chamber Of Commerce

P. O. Box 220
Monte Rio CA 95462
707-865-1533

City and Town Offices

Alameda County

Alameda

City Hall
Santa Clara Ave. & Oak St.
Alameda CA 94501
415-522-4100

Albany

City Hall
1000 San Pablo Avenue
Albany CA 94706
415-528-5720

Berkeley

Civic Center Building
2180 Milvia Street
Berkeley CA 94704
415-644-6480

Dublin

City Hall
6500 Dublin Boulevard
P. O. Box 2340
Dublin CA 94568
415-829-4600

Emeryville

City Hall
2200 Powell Street, 12th Fl.
Emeryville CA 94608
415-654-6161

Fremont

City Government Building
39700 Civic Center Drive
Fremont CA 94538
415-791-4300

Hayward

City Hall
22300 Foothill Boulevard
Hayward CA 94541
415-581-2345

Livermore

City Hall
1052 S. Livermore Avenue
Livermore CA 94550
415-449-4000

Newark

City Hall
37101 Newark Boulevard
Newark CA 94560
415-793-1400

Oakland

City Hall
One City Hall Plaza
Oakland CA 94612
415-273-3611

Piedmont

City Hall
120 Vista Avenue
Piedmont CA 94611
415-420-3040

Pleasanton

City Hall
200 Old Bernal Avenue
P. O. Box 520
Pleasanton CA 94566
415-484-8008

City Offices

San Leandro

City Hall
835 E. 14th Street
San Leandro CA 94577
415-577-3200

Union City

City Hall
34009 Alvarado-Niles Road
Union City CA 94587
415-471-3232

Contra Costa County

Antioch

City Hall
3rd and H Streets
P. O. Box 130
Antioch CA 94509
415-778-4531

Brentwood

City Hall
708 Third Street
Brentwood CA 94513
415-634-0808

Clayton

City Hall
1007 Oak Street
P. O. Box 280
Clayton CA 94517
415-672-3622

Concord

F. H. Stewart Civic Center
1950 Parkside Drive
Concord CA 94519
415-671-3158

Danville

Town Hall
510 La Gonda Way
Danville CA 94526
415-820-6337

El Cerrito

City Hall
10890 San Pablo Avenue
El Cerrito CA 94530
415-234-2323

Hercules

Civic Center
111 Civic Drive
Hercules CA 94547
415-799-8200

Lafayette

City Hall
251 Lafayette Circle, #350
Lafayette CA 94549
415-284-1968

Martinez

City Hall
525 Henrietta Street
Martinez CA 94553
415-372-3501

Moraga

Town Hall
2100 Donald Drive
P. O. Box 188
Moraga CA 94556
415-376-2590

Orinda

City Offices
26 Orinda Way
Orinda CA 94563
415-254-6130

City Offices

Pinole

City Hall
2131 Pear Street
Pinole CA 94564
415-724-9000

Pittsburg

City Administration Building
65 Civic Avenue
P. O. Box 1518
Pittsburg CA 94565
415-439-4850

Pleasant Hill

City Hall
3300 N. Main Street
Pleasant Hill CA 94523
415-944-3270

Richmond

City Hall
2600 Barrett Avenue
P. O. Box 4046
Richmond CA 94804
415-620-6500

San Pablo

City Hall
One Alvarado Square
San Pablo CA 94806
415-234-6443

San Ramon

City Hall
2222 Camino Ramon
San Ramon CA 94583
415-275-2200

Walnut Creek

City Hall
1666 N. Main Street
P. O. Box 8039
Walnut Creek CA 94596
415-943-5800

Marin County

Belvedere

City Hall
450 San Rafael Avenue
Belvedere CA 94920
415-435-3838

Corte Madera

Town Hall
300 Tamalpais
P. O. Box 159
Corte Madera CA 94925
415-927-5050

Fairfax

Town Hall
142 Bolinas Road
Fairfax CA 94930
415-453-1584

Larkspur

City Hall
400 Magnolia Avenue
P. O. Box 585
Larkspur CA 94939
415-927-5000

Mill Valley

City Hall
26 Corte Madera Avenue
P. O. Box 1029
Mill Valley CA 94942
415-388-4033

Novato

City Hall
901 Sherman Avenue
Novato CA 94947
415-897-4311

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City Offices

Ross

Town Hall
Lagunitas Road & Sir Francis Drake Blvd.
P. O. Box 320
Ross CA 94957
415-453-1453

San Anselmo

Town Hall
525 San Anselmo Avenue
San Anselmo CA 94960
415-258-4600

San Rafael

City Hall
P. O. Box 60
San Rafael CA 94915
415-485-3074

Sausalito

City Hall
1400 Fifth Avenue
P. O. Box 1279
Sausalito CA 94966
415-332-0310

Tiburon

Town Hall
1155 Tiburon Boulevard
Tiburon CA 94920
415-435-0956

Napa County

Callistoga

City Hall
1232 Washington Street
Callistoga CA 94515
707-942-5188

Napa

City Hall
955 School Street
P. O. Box 660
Napa CA 94559
707-257-9500

St. Helena

City Hall
1480 Main Street
St. Helena CA 94574
707-963-2741

Yountville

Town Hall
P. O. Box 2590
Yountville CA 94599
707-944-8851

San Francisco County

City and County of San Francisco

City Hall
Van Ness Avenue and Polk Street
City and County of San Francisco CA 94102
415-554-4000

San Mateo County

Atherton

Town Hall
91 Ashfield Road
Atherton CA 94025
415-325-4457

City Offices

Belmont

City Hall
1365 Fifth Avenue
Belmont CA 94002
415-595-7413

Brisbane

City Hall
44 Visitacion Avenue
Brisbane CA 94005
415-467-1515

Burlingame

City Hall
501 Primrose Road
Burlingame CA 94010
415-342-8931

Colma

Town Hall
235 El Camino Real
Colma CA 94014
415-997-8300

Daly City

City Hall
333 90th Street
Daly City CA 94015
415-991-8000

East Palo Alto

Municipal Center
2415 University Avenue
East Palo Alto CA 94303
415-853-3100

Foster City

City Hall
610 Foster City Boulevard
Foster City CA 94404
415-349-1200

Half Moon Bay

City Hall
535 Kelly Avenue
P. O. Box 67
Half Moon Bay CA 94019
415-725-5566

Hillsborough

Town Hall
1600 Floribunda Avenue
Hillsborough CA 94010
415-343-2795

Menlo Park

Civic Center
701 Laurel Street
Menlo Park CA 94025
415-858-3380

Millbrae

City Hall
621 Magnolia Avenue
Millbrae CA 94030
415-692-6890

Pacifica

City Hall
170 Santa Maria Avenue
Pacifica CA 94044
415-875-7300

Portola Valley

Town Hall
765 Portola Road
Portola Valley CA 94025
415-851-1700

Redwood City

City Hall
1017 Middlefield Road
Redwood City CA 94063
415-780-7000

City Offices

San Bruno

City Hall
567 El Camino Real
San Bruno CA 94066
415-877-8897

San Carlos

City Hall
666 Elm Street
San Carlos CA 94070
415-593-8011

San Mateo

City Hall
330 W. 20th Avenue
San Mateo CA 94403
415-377-3300

South San Francisco

City Hall
33 Arroyo Drive
P. O. Box 711
South San Francisco CA 94083
415-877-8518

Woodside

Town Hall
3155 Woodside Drive
P. O. Box 620005
Woodside CA 94062
415-851-7764

Santa Clara County

Campbell

City Hall
70 N. First Street
Campbell CA 95008
408-866-2100

Cupertino

City Hall
10300 Torre Avenue
P. O. Box 580
Cupertino CA 95015
408-252-4505

Gilroy

City Hall
7351 Rosanna Street
Gilroy CA 95020
408-842-3191

Los Altos

City Hall
One North San Antonio Road
Los Altos CA 94022
415-948-1491

Los Altos Hills

Town Hall
26379 Fremont Road
Los Altos Hills CA 94022
415-941-7222

Los Gatos

Town Hall
110 East Main Street
P. O. Box 949
Los Gatos CA 95031
408-354-6834

Milpitas

City Hall
455 E. Calaveras Boulevard
Milpitas CA 95035
408-942-2310

Monte Sereno

City Hall
18041 Saratoga-Los Gatos
Monte Sereno CA 95030
408-354-7635

City Offices

Morgan Hill

Civic Center
17555 Peak Avenue
Morgan Hill CA 95037
408-779-7271

Mountain View

City Hall
444 Castro
P. O. Box 7540
Mountain View CA 94042
415-966-6300

Palo Alto

Civic Center
250 Hamilton Avenue
P. O. Box 10250
Palo Alto CA 94301
415-329-2571

San Jose

City Hall
801 N. First Street
San Jose CA 95110
408-277-4000

Santa Clara

City Hall
1500 Warburton Avenue
Santa Clara CA 95050
418-984-3000

Saratoga

City Hall
13777 Fruitvale Avenue
Saratoga CA 95070
418-867-3438

Sunnyvale

City Hall
456 Olive Avenue
P. O. Box 3707
Sunnyvale CA 94086
408-730-7500

Solano County

Benicia

City Hall
250 East L Street
Benicia CA 94510
707-746-4200

Dixon

City Hall
600 East A Street
Dixon CA 95620
916-678-2326

Fairfield

Civic Center
1000 Webster Street
Fairfield CA 94533
707-428-7551

Rio Vista

City Hall
One Main Street
P. O. Box 745
Rio Vista CA 94571
707-374-6451

Suisun City

City Hall
701 Cedar Street
Suisun City CA 94585
707-429-2901

Vacaville

City Hall
650 Merchant Street
Vacaville CA 95688
707-449-5100

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City Offices

Vallejo

City Hall
555 Santa Clara Street
P. O. Box 3068
Vallejo CA 94590
707-648-4527

Sonoma County

Cloverdale

City Hall
124 North Cloverdale Boulevard
P. O. Box 217
Cloverdale CA 95425
707-894-2521

Cotati

City Hall
201 West Sierra Avenue
P. O. Box 428
Cotati CA 94928
707-795-5478

Healdsburg

City Hall
126 Matheson Street
P. O. Box 578
Healdsburg CA 95448
707-431-3317

Petaluma

City Hall
11 English Street
P. O. Box 61
Petaluma CA 94953
707-778-4345

Rohnert Park

City Hall
6750 Commerce Boulevard
Rohnert Park CA 94928
707-795-2411

Santa Rosa

City Hall
100 Santa Rosa Avenue
P. O. Box 1678
Santa Rosa CA 95402
707-576-5361

Sebastopol

City Hall
7120 Bodega Avenue
Sebastopol CA 95472
707-823-7863

Sonoma

City Hall
One The Plaza
Sonoma CA 95476
707-938-3681

Colleges and Universities

Alameda County

Alameda College

Type: Community College

555 Atlantic Avenue
Alameda CA 94501
415-522-7221

Armstrong University

Type: College

2222 Harold Way
Berkeley CA 94704
415-848-2500

University Of California, Berkeley

Type: College

2200 University Avenue
Berkeley CA 94720
415-642-6000

Vista College

Type: Community College

2020 Milvia Street
Berkeley CA 94704
415-841-8431

Graduate Theological Union

Type: Graduate School

2465 LeConte Avenue
Berkeley CA 94709
415-841-9811

Ohlone College

Type: Community College

43600 Mission Boulevard
Fremont CA 94539
415-659-6000

California State University, Hayward

Type: College

Carlos Bee Boulevard & W. Loop
Hayward CA 94542
415-881-3000

Chabot College

Type: Community College

25555 Hesperian Boulevard
Hayward CA 94545
415-786-6600

Los Positas College

Type: Community College

3033 Collier Canyon Road
Livermore CA 94550
415-373-5800

St. Alberts College

Type: College

5890 Birch Court
Oakland CA 94618
415-596-1800

Colleges and Universities

California College Of Arts & Crafts

Type: College

5212 Broadway
Oakland CA 94618
415-653-8118

Holy Names College

Type: College

3500 Mountain Boulevard
Oakland CA 94619
415-436-0111

Mills College

Type: College

5000 MacArthur Boulevard
Oakland CA 94619
415-430-2255

Laney College

Type: Community College

900 Fallon Street
Oakland CA 94607
415-834-5740

Merritt College

Type: Community College

12500 Campus Drive
Oakland CA 94619
415-531-4911

Contra Costa County

St. Mary's College

Type: College

St. Marys Road
Moraga CA 94575
415-376-4411

John F. Kennedy University

Type: College

12 Altarinda Road
Orinda CA 94563
415-254-0200

Los Medanos College

Type: Community College

2700 E. Leland Road
Pittsburg CA 94565
415-439-2181

Diablo Valley College

Type: Community College

321 Golf Club Road
Pleasant Hill CA 94523
415-685-1230

Contra Costa College

Type: Community College

2600 Mission Bell Drive
San Pablo CA 94806
415-235-7800

John F. Kennedy University

Type: Law School

547 Ygnacio Valley Road
Walnut Creek CA 94596
415-930-6040

Dominican College

Type: College

1520 Grand Avenue
San Rafael CA 94901
415-457-4440

Marin County

Marin Community College

Type: Community College

College Avenue
Kentfield CA 94904
415-457-8811

Napa County

Napa Valley College

Type: Community College

2277 Napa-Vallejo Highway
Napa CA 94558
707-253-3095

Golden Gate Baptist Theo. Seminary

Type: Graduate School

Strawberry Point
Mill Valley CA 94941
415-388-8080

Indian Valley Colleges

Type: Community College

1800 Ignacio Boulevard
Novato CA 94947
415-883-2211

San Francisco Theological Seminary

Type: Graduate School

2 Kensington Road
San Anselmo CA 94960
415-258-6500

San Francisco County

California Culinary Academy

Type: College

625 Polk Street
San Francisco CA 94102
415-771-3536

Golden Gate University

Type: College

536 Mission Street
San Francisco CA 94105
415-442-7225

Colleges and Universities

Lincoln University

Type: College

281 Masonic Avenue
San Francisco CA 94118
415-221-1212

University Of The Pacific

Type: College

2155 Webster Street
San Francisco CA 94115
415-929-6540

New College Of California

Type: College

50 Fell Street
San Francisco CA 94102
415-626-1694

Academy Of Art College

Type: College

540 Powell Street
San Francisco CA 94108
415-673-4200

San Francisco Conservatory Of Music

Type: College

1201 Ortega Street
San Francisco CA 94122
415-564-8086

San Francisco Art Institute

Type: College

800 Chestnut Street
San Francisco CA 94133
415-771-7020

San Francisco State University

Type: College

1600 Holloway Avenue
San Francisco CA 94132
415-338-1111

San Francisco College Of Acupuncture

Type: College

2051 Market Street
San Francisco CA 94114
415-863-3500

University Of San Francisco

Type: College

2130 Fulton Street
San Francisco CA 94117
415-666-6886

S. F. College Of Mortuary Science

Type: College

363 Divisadero Street
San Francisco CA 94115
415-567-0674

Colleges and Universities

City College Of San Francisco

Type: Community College

50 Phelan Avenue
San Francisco CA 94112
415-239-3000

San Francisco Comm. College Centers

Type: Community College

33 Gough Street
San Francisco CA 94103
415-239-3000

Calif. College Of Podiatric Medicine

Type: Graduate School

1210 Scott Street
San Francisco CA 94115
415-563-8070

Calif. Institute Of Integral Studies

Type: Graduate School

765 Ashbury Street
San Francisco CA 94117
415-753-6100

Univ. Of California, San Francisco

Type: Graduate School

501 Parnassus Avenue
San Francisco CA 94143
415-476-9000

UC/Hastings College Of Law

Type: Law School

200 McAllister Street
San Francisco CA 94102
415-565-4600

San Francisco Law School

Type: Law School

20 Haight Street
San Francisco CA 94102
415-626-5550

UC Extension Center

Type: Special

55 Laguna Street
San Francisco CA 94102
415-552-3016

San Mateo County

Menlo College

Type: Community College

1000 El Camino Real
Atherton CA 94025
415-323-6141

College Of Notre Dame

Type: College

1500 Ralston Avenue
Belmont CA 94002
415-593-1601

Colleges and Universities

Canada College

Type: Community College

4200 Farm Hill Boulevard
Redwood City CA 94061
415-364-1212

Skyline College

Type: Community College

3300 College Drive
San Bruno CA 94066
415-355-7000

College Of San Mateo

Type: Community College

1700 W. Hillsdale Boulevard
San Mateo CA 94402
415-574-6161

Santa Clara County

De Anza College

Type: Community College

21250 Stevens Creek Boulevard
Cupertino CA 95014
408-996-4760

Gavilan College

Type: Community College

5055 Santa Teresa Boulevard
Gilroy CA 95020
408-847-1400

Foothill College

Type: Community College

12345 El Monte Road
Los Altos Hills CA 94022
408-960-4600

Stanford University

Type: College

Junipero Sierra Boulevard
Palo Alto CA 94305
415-723-2300

San Jose State University

Type: College

1 Washington Square
San Jose CA 95192
408-924-1000

Evergreen Valley College

Type: Community College

3095 Yerba Buena Road
San Jose CA 95135
408-274-7900

San Jose City College

Type: Community College

2100 Moorpark Avenue
San Jose CA 95128
408-298-2181

Colleges and Universities

San Jose Community College

Type: Community College

4750 San Felipe Road
San Jose CA 95135
408-274-6700

Lincoln University

Type: Law School

2160 Lundy Avenue
San Jose CA 95131
408-434-0727

University Of Santa Clara

Type: College

820 Alviso Street
Santa Clara CA 95053
408-554-4000

Mission College

Type: Community College

3000 Mission College Boulevard
Santa Clara CA 95054
408-988-2200

West Valley College

Type: Community College

14000 Fruitvale Avenue
Saratoga CA 95070
408-867-2200

Solano County

Solano Community College

Type: Community College

4000 Suisun Valley Road
Suisun City CA 94585
707-864-7000

California Maritime Academy

Type: Special

P.O. Box 1392
Vallejo CA 94590
707-648-4200

Sonoma County

California State University, Sonoma

Type: College

1801 E. Cotati Avenue
Rohnert Park CA 94928
707-664-2880

Santa Rosa Junior College

Type: Community College

1501 Mendocino Avenue
Santa Rosa CA 95401
707-527-4431

C
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Colleges and Universities

Yolo County

University Of California, Davis

Type: College

Davis CA 95616
916-752-1011

Convention and Visitors Bureaus

Concord Convention & Visitors Bureau

Hazel Strum
Executive Director
2151 Salvio Street, Suite N
Concord CA 94520
415-685-1184

San Francisco Convention & Visitors Bureau

John A. Marks
President
201 Third Street, Suite 900
San Francisco CA 94103
415-974-6900

Marin Visitors & Convention Bureau

30 North San Pedro Road, Suite 150
San Rafael CA 94903
415-472-7470

San Jose Convention & Visitors Bureau

Burke M. Pease
President
333 W. San Carlos Street, Suite 1000
San Jose CA 95110
408-295-9600

Napa Valley Convention & Visitors Bureau

Joe Flood
Director
1556 First Street
Napa CA 94559
707-226-7459

San Mateo County Convention & Visitors Bureau

John G. Steen
Executive Director
111 Anza Boulevard, 4th Floor
Burlingame CA 94010
415-952-7600

Oakland Convention & Visitors Bureau

Joe Litjens
President
1000 Broadway, Suite 200
Oakland CA 94607
415-839-9000

Santa Clara Chamber Of Commerce And Convention-Visitors Bureau

Elizabeth A. Hangs
President & General Manager
4699 Old Ironsides Drive, Suite 410
Santa Clara CA 95054
408-296-7111

Convention and Visitors Bureaus

Sonoma County Convention & Visitors Bureau

Patrick G. Ross
Executive Director
10 Fourth Street, Suite 100
Santa Rosa CA 95401
707-575-1191

Convention Centers

Note: Other meeting facilities are available at local hotels, often adjacent to the convention centers. Please contact county or city contacts for further information.

Oakland Convention Center

1001 Broadway
Oakland CA
415-893-1234

San Jose Convention Center

Park Avenue & Market Street
San Jose CA
408-277-5277

Moscone Center

747 Howard Street
San Francisco CA
415-974-6900

Santa Clara Convention Center

5001 Great America Parkway
Santa Clara CA
408-727-0797

Brooks Hall

99 Grove Street
San Francisco CA
415-974-6900

County Offices

Alameda County

County Administration Bldg.
1221 Oak Street
Oakland CA 94612
415-272-6984

San Mateo County

County Government Center
590 Hamilton
Redwood City CA 94063
415-363-4000

Contra Costa County

County Administration Bldg.
651 Pine Street, 11th Floor
Martinez CA 94553
415-646-4121

Santa Clara County

County Government Center
70 W. Hedding Street
San Jose CA 95110
408-299-2323

Marin County

County Civic Center
North San Pedro Road
San Rafael CA 94903
415-499-7331

Solano County

County Courthouse
580 Texas Street
Fairfield CA 94533
707-429-6218

Napa County

County Administration Bldg.
1195 Third Street, Room 310
Napa CA 94559
707-253-4421

Sonoma County

County Administration Bldg.
575 Administration Drive
Santa Rosa CA 95403
707-527-2241

San Francisco County

City Hall
Van Ness Avenue and Polk Street
San Francisco CA 94102
415-554-4000

Foreign Government Offices

Argentina

870 Market Street, Room 1083
San Francisco CA 94102
415-982-3050

Botswana

2747 Green Street
San Francisco CA 94123
415-346-4435

Australia

360 Post Street
San Francisco CA 94108
415-362-6160

Brazil

300 Montgomery Street, Suite 1160
San Francisco CA 94104
415-981-8170

Austria

950 Mason Street
San Francisco CA 94106
415-397-7821

Cameroon

147 Terra Vista
San Francisco CA 94115
415-921-5372

Barbados

712 Montgomery Street
San Francisco CA 94111
415-421-8789

Canada

50 Fremont Street, Suite 2100
San Francisco CA 94105
415-495-6021

Belgium

170 Columbus Avenue, Suite 300
San Francisco CA 94133
415-434-4400

Canada

British Columbia Government
100 Bush Street, Suite 400
San Francisco CA 94104
415-981-4780

Bolivia

870 Market Street #355
San Francisco CA 94102
415-495-5173

Chile

870 Market Street, Suite 1062
San Francisco CA 94102
415-982-7662

Foreign Government Offices

China

1450 Laguna Street
San Francisco CA 94115
415-563-4885

Egypt

3001 Pacific Avenue
San Francisco CA 94102
415-346-9700

Columbia

870 Market Street, Room 588
San Francisco CA 94102
415-362-0080

Egypt

Egyptian Tourist Authority
323 Geary Street, Suite 303
San Francisco CA 94102
415-781-7676

Costa Rica

870 Market Street, Suite 660
San Francisco CA 94102
415-392-8488

El Salvador

870 Market Street, Suite 721
San Francisco CA 94102
415-781-7924

Cote D' Ivoire

Pier 23
San Francisco CA 94111
415-391-0176

Finland

333 Bush Street, 34th Floor
San Francisco CA 94104
415-772-6649

Denmark

221 Main Street, Suite 1450
San Francisco CA 94105
415-243-0705

France

540 Bush Street, 3rd Floor
San Francisco CA 94108
415-397-4330

Dominican Republic

870 Market Street, Room 982
San Francisco CA 94102
415-982-5144

France

French Trade Commission
88 Kearny Street, Suite 1510
San Francisco CA 94108
415-781-0986

Ecuador

870 Market Street, Suite 860
San Francisco CA 94102
415-391-4148

France

French Government Tourist Office
1 Hallidie Plaza, Suite 250
San Francisco CA 94102
415-986-4161

Foreign Government Offices

Germany

1960 Jackson Street
San Francisco CA 94109
415-775-1061

Great Britain

One Sansome Street, Suite 850
San Francisco CA 94104
415-981-3030

Greece

2441 Gough Street
San Francisco CA 94123
415-775-2102

Guatemala

870 Market Street, Room 1057
San Francisco CA 94102
415-781-0118

Haiti

430 Monterey Boulevard
San Francisco CA 94127
415-469-5629

Honduras

870 Market Street, Room 451, 453
San Francisco CA 94102
415-392-0076

Hong Kong

180 Sutter Street
San Francisco CA 94104
415-956-4560

Hong Kong

Hong Kong Tourist Association
360 Post Street, Suite 404
San Francisco CA 94108
415-781-4582

Iceland

3150 20th Avenue
San Francisco CA 94132
415-564-4007

India

540 Arguello Boulevard
San Francisco CA 94118
415-668-0683

Indonesia

1111 Columbus Avenue
San Francisco CA 94133
415-474-9571

Ireland

655 Montgomery Street, Suite 930
San Francisco CA 94111
415-392-4214

Israel

220 Bush Street, Suite 550
San Francisco CA 94104
415-398-8885

Italy

2590 Webster Street
San Francisco CA 94115
415-931-4924

Foreign Government Offices

Italy

Italian Government Travel Office
360 Post Street, Suite 801
San Francisco CA 94108
415-392-6206

Luxembourg

One Sansome Street, Suite 830
San Francisco CA 94104
415-788-0816

Japan

50 Fremont Street, 23rd Floor
San Francisco CA 94105
415-777-3533

Madagascar

867 Garland Drive
Palo Alto CA 94303

Japan

Japan Information Service
1737 Post Street, Suite 4-5
San Francisco CA 94115
415-921-8000

Malaysia

2 Embarcadero Center, Suite 2600
San Francisco CA 94111
415-421-6570

Japan

Japan National Tourist Organization
360 Post Street, Suite 401
San Francisco CA 94108
415-989-7140

Malta

2564 San Bruno Avenue
San Francisco CA 94134
415-468-4321

Japan

Osaka, Japan - California Linkage
160 W. Santa Clara Street, Suite 800
San Jose CA 95113
408-283-1010

Mexico

870 Market Street, Suite 528
San Francisco CA 94102
415-392-5555

Korea (Republic Of)

3500 Clay Street
San Francisco CA 94118
415-921-2251

Monaco

100 Pine Street, Suite 2540
San Francisco CA 94111
415-362-5050

Liberia

2950 Broadway
San Francisco CA 94115
415-922-2220

Nepal

909 Montgomery Street #400
San Francisco CA 94133
415-434-1111

Foreign Government Offices

Netherlands

601 California Street, Suite 1100
San Francisco CA 94108
415-543-6772

Netherlands

Netherlands Board Of Tourism
605 Market Street, Suite 401
San Francisco CA 94105
415-543-6772

New Zealand

Alcoa Bldg., Suite 970, Maritime Plaza
San Francisco CA 94111
415-788-7430

New Zealand

New Zealand-American Association
P. O. Box 2888
San Francisco CA 94126

New Zealand

New Zealand Tourist And Publicity Office
One Sansome Street, Suite 810
San Francisco CA 94104
415-788-7404

Nigeria

369-371 Hayes Street
San Francisco CA 94102
415-552-0334

Norway

Two Embarcadero, Suite 2910
San Francisco CA 94111
415-986-0766

Pakistan

211 Sutter Street, 8th Floor
San Francisco CA 94108
415-788-0677

Panama

870 Market Street, Suite 546
San Francisco CA 94102
415-989-0934

Paraguay

870 Market Street, Suite 403
San Francisco CA 94102
415-982-9424

Peru

870 Market Street, Suite 579
San Francisco CA 94102
415-362-7136

Philippines

447 Sutter Street, 6th Floor
San Francisco CA 94108
415-433-6666

Portugal

3298 Washington Street
San Francisco CA 94115
415-346-3400

Soviet Union

2790 Green Street
San Francisco CA 94111
415-922-6642

Foreign Government Offices

Spain

2080 Jefferson Street
San Francisco CA 94123
415-922-2995

Spain

Cidem-Generalitat Of Catalonia, Spain
50 California, Suite 3150
San Francisco CA 94111
415-986-7262

Sweden

120 Montgomery Street, Suite 2175
San Francisco CA 94104
415-788-2631

Switzerland

456 Montgomery Street, Suite 1500
San Francisco CA 94104
415-788-2272

Switzerland

Swiss National Tourist Office
260 Stockton Street
San Francisco CA 94108
415-362-2260

Taiwan

300 Montgomery Street
San Francisco CA 94104
415-362-7680

Taiwan

Coord. Council For N. A. Affairs
555 Montgomery Street, Suite 501
San Francisco CA 94111
415-362-7680

Taiwan

Coord. Concil For N. A. Affairs, Cultural
Div.
530 Bush Street, Suite 401
San Francisco CA 94108

Taiwan

Taiwan Visitors Association
166 Geary Street, Suite 1605
San Francisco CA 94108
415-989-8694

Tonga

360 Post Street, Suite 604
San Francisco CA 94108
415-781-0365

Tunisia

3401 Sacramento Street
San Francisco CA 94118
415-922-9222

Turkey

16 California Street, Suite 205
San Francisco CA 94111
415-362-0912

United Kingdom

120 Montgomery Street, 9th Floor
San Francisco CA 94104
415-981-3030

Uruguay

41 Sutter Street, Suite 200
San Francisco CA 94104
415-981-1115

Foreign Government Offices

Venezuela

870 Market Street, Suite 665
San Francisco CA 94102
415-421-5172

Yemen Arab Republic

388 Market Street
San Francisco CA 94111
415-989-3636

Yugoslavia

1375 Sutter Street, Room 406
San Francisco CA 94109
415-776-4941

Yugoslavia

Yugoslav Economy Promotion Office
44 Montgomery Street, Suite 2530
San Francisco CA 94104
415-391-2499

Other

Commission Of The European
Communities
44 Montgomery Street, Suite 2715
San Francisco CA 94104

Other

Far East Trade Service, Incorporated
555 Montgomery Street, Suite 603
San Francisco CA 94111
415-788-4304

Other

Pacific Asia Travel Association
One Montgomery Street, Suite 1750
San Francisco CA 94104
415-986-4646

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Foreign Trade Zones

A foreign trade zone is a controlled area for storing, sorting, packaging, or manipulation of goods. The basic purpose is to encourage and facilitate international commerce by excluding from custom duties and federal excise taxes foreign goods or materials which are imported and then shipped to another country.

Oakland Foreign Trade Zone

Oakland International Trade Center
633 Hegenberger Road
Oakland CA 94621
415-639-7405

San Francisco Foreign Trade Zone

Foreign Trade Services, Inc.
Pier 23
San Francisco CA 94111
415-391-0176

San Jose Foreign Trade Zone

CCBS Warehousing Services, Inc.
567 Cinnabar Street
San Jose CA 95110
408-292-9100

Growth Forecasts and Estimates

Locally produced projections and estimates are available from the following sources for all nine Bay Area counties. Because they are locally produced, they reflect knowledgeable insight about the region that other forecasts may lack. These sources do vary in their conclusions somewhat due to the use of different demographic or economic modelling techniques.

Note: Some county planning departments also have collected useful information on growth in their area and should be contacted.

Association Of Bay Area Governments (ABAG)

Sally Germain
Planner
ABAG Regional Data Center
P.O. Box 2050
Oakland CA 94604
415-464-7937

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Projections 90 (to be released December, 1989)

Forecasts growth in five-year increments to 2005. Includes population, employment, households, income, and land for the region, its nine counties, and its 98 cities.

Projections 90 by Census Tract (to be released December, 1989)

Projections for every five years to 2005 for over 1200 census tracts. Includes population, households, income, employed residents, employment, and land use.

Local Development Policy Survey

Includes data for cities and counties on land available for development. Categories are residential, commercial, and industrial land. Published February 1986.

Growth Forecasts and Estimates

California Department Of Finance (DOF)

Demographic Research Unit
915 L Street
Sacramento CA 95814
916-322-4651

Baseline 86 Projections

Population projections for every five years to 2000 and also 2020 by five-year age groups. Includes data on all California counties and the State total.

Controlled County Estimates

Annual estimates of population, households, household size, number of housing units by number of units in structure, and vacant units.

Growth Forecasts and Estimates

Center Of The Continuing Study Of The California Economy

Aviva Bernstein
Director
Marketing Department
610 University Avenue
Palo Alto CA 94301
415-321-8550

California Population Characteristics

Current year estimates and projections for 1995 and 2000. Narrative explaining changes in population by age, gender, and ethnicity, labor force, households, and income. Data are available for California and its regions and are produced annually.

California County Projections

Projections for base year, 1995, and 2000 for population, households, income, and taxable sales. Data available for all 58 counties and the state and are produced annually.

California Economic Growth

Analysis and projections of the economic base, jobs by industry, and construction activity. Data are available for all of California and its regions. Produced annually.

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Hazardous Material Management

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Alameda County

For questions on:

Hazardous Materials Handling
Hazardous Waste Disposal

Rafat A. Shahid
Manager
Hazardous Materials Programs
Division Of Environmental Health
Alameda County
80 Swan Way, Room 200
Oakland CA 94621
415-271-4320

Marin County

For questions on:

Commercial Hazardous Materials

Barbara Zett
Health Planner
Environmental Health Services
Health Department
Marin County
Civic Center
San Rafael CA 94903
415-499-6907

Contra Costa County

For questions on:

Hazardous Materials Handling
Hazardous Waste Disposal

William Walker
Assistant Health Services Director
Environmental Health Division
Health Department
Contra Costa County
4333 Ward Street
Martinez CA 94553
415-646-2286

Marin County

For questions on:

Residential Hazardous Materials

Sharon Maves
Planner
Planning Department
Marin County
Civic Center
San Rafael CA 94903
415-499-6269

Hazardous Materials

Napa County

For questions on:

Hazardous Materials Handling
Hazardous Waste Disposal

Jacqueline Bertaina Or Catherine Moody
Hazardous Materials Specialist
Hazardous Materials
Napa County
625 Imperial Way #9
Napa CA 94558
707-253-4269

San Francisco County

For questions on:

Hazardous Materials Handling

Bruce Tsutsui
Hazardous Materials Program Manager
Toxics Department
Public Health, Environmental Inspection
City And County Of San Francisco
101 Grove Street, Room 217
San Francisco CA 94102
415-554-2780

San Francisco County

For questions on:

Hazardous Waste Disposal

Scott Nakamura
Hazardous Materials Program Manager
Toxics Department
Public Health, Environmental Inspection
City And County Of San Francisco
101 Grove Street, Room 217
San Francisco CA 94102
415-554-2780

San Mateo County

For questions on:

Hazardous Materials Handling
Hazardous Waste Disposal

Bill Lent
Hazardous Materials Supervisor
Environmental Health Department
Health Services Section
San Mateo County
590 Hamilton Street
Redwood City CA 94063
415-363-4305

Hazardous Materials

Santa Clara County

For questions on:

Hazardous Materials Handling
Hazardous Waste Disposal

Hazardous Materials Unit
Santa Clara County
2220 Moorpark Avenue
San Jose CA 95128
408-299-6930

Solano County

For questions on:

Hazardous Materials Handling
Hazardous Waste Disposal

Hazardous Materials Section
Dept. Of Environmental Management
Solano County
601 Texas Street
Fairfield CA 94533
707-429-6401

Sonoma County

For questions on:

Hazardous Materials Handling
Hazardous Waste Disposal

Jeff Lewin
Environmental Health Specialist
Hazardous Materials Section
Public Health Department
Sonoma County
2435 Professional Drive, Suite A
Santa Rosa CA 95401
707-527-1164

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Health Maintenance Organizations

Source: 1989 Book of Lists, San Francisco Business Times

Note: Only the 12 plans within the Bay Area with the most enrollees have been listed.

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Kaiser Foundation Health Inc. N.C. Region

Enrollees: 2,262,377
Physicians: 2,628

1924 Broadway
Oakland CA 94612
415-987-2703

Bay Pacific Health Corporation

Enrollees: 107,859
Physicians: 2,915

1111 Bayhill Drive, Suite 300
San Bruno CA 94066
415-952-2005

Takecare Corporation

Enrollees: 131,000
Physicians: 1,093

2101 Webster Street, 15th Floor
Oakland CA 94659
415-645-3210

Heals Health Plan

Enrollees: 80,286
Physicians: 1,520

5801 Christie Avenue
Emeryville CA 94608
415-652-3500

Lifeguard

Enrollees: 127,000
Physicians: 3,500

1851 McCarthy Boulevard
Milpitas CA 95035
408-943-9400

Bridgeway Plan For Health

Enrollees: 51,000
Physicians: 1,600

1700 California Street, Suite 500
San Francisco CA 94109
415-563-7900

Health Maintenance Organizations

Health Net

Enrollees: 21,000
Physicians: 1,126

111 Deerwood Place, Suite 350
San Ramon CA 94583
415-838-9373

California Care/A Blue Cross Plan

Enrollees: 8,800
Physicians: 2,259

2101 Webster
Oakland CA 94659
415-272-4542

Foundation Health Plan

Enrollees: 15,461
Physicians: 651

200 Pringle Avenue, Suite 330
Walnut Creek CA 94596
415-946-1130

CIGNA Health Plan Of Northern California

Enrollees: 7,000
Physicians: 1,885

1999 Harrison Street, No. 1000
Oakland CA 94612
415-273-8400

Contra Costa Health Plan

Enrollees: 14,302
Physicians: 80

595 Center Avenue
Martinez CA 94533
415-646-1100

Hospitals

Source: Hospital Council of Northern California, 1825 Grant Street, Suite 820, San Mateo, CA, 94402, 415-572-0330. Military and Veterans Hospitals have been added.

Alameda County

Alameda Hospital

Licensed Beds: 145
Facility License Type:
General Acute Care With Maternity
2070 Clinton Avenue
Alameda CA 94501
415-522-3700
Fax 415-521-5489

Alta Bates-Herrick Hospital

Licensed Beds: 529
Facility License Type:
General Acute Care Hospital
3001 Colby Street
Berkeley CA 94705
415-540-0337
Fax 415-540-1499

Children's Hospital Medical Center Of Northern California

Licensed Beds: 171
Facility License Type:
General Pediatric
747 52nd Street
Oakland CA 94609
415-428-3400
Fax 415-654-8474

Eden Hospital Medical Center

Licensed Beds: 231, 20 Bassinets
Facility License Type:
General Acute With Maternity
20103 Lake Chabot Road
Castro Valley CA 94546
415-537-1234
Fax 415-889-6506

Everett A. Gladman Memorial Hospital

Licensed Beds: 96
Facility License Type:
Acute Psychiatric
2633 East 27th Street
Oakland CA 94601
415-536-8111

Highland General Hospital

Licensed Beds: 300
Facility License Type:
General Acute Care
1411 East 31st Street
Oakland CA 94602
415-534-8055

Hospitals

Humana Hospital - San Leandro

Licensed Beds: 136
Facility License Type:
General Acute Care
13855 East 14th Street
San Leandro CA 94578
415-357-6500
Fax 415-667-4563

Peralta Hospital

Licensed Beds: 204
Facility License Type:
General Acute Care
450 30th Street
Oakland CA 94609
415-451-4900
Fax 415-834-1290

Kaiser Permanente Medical Center - Hayward

Licensed Beds: 224
Facility License Type:
General Acute Care
27400 Hesperian Boulevard
Hayward CA 94545
415-784-4000
Fax 415-784-4812

Oak Knoll Naval Hospital

Licensed Beds: 263
Facility License Type:
Military Hospital
8750 Mountain Boulevard
Oakland CA 94605
415-633-5000

Kaiser Permanente Medical Center - Oakland

Licensed Beds: 348
Facility License Type:
General Acute
280 West MacArthur Boulevard
Oakland CA 94611
415-596-1000
Fax 415-596-6123

Providence Hospital

Licensed Beds: 223
Facility License Type:
Acute Care Hospital
3100 Summit Street
Oakland CA 94609
415-835-4500

Merritt Hospital

Licensed Beds: 364
Facility License Type:
General Acute Care
Hawthorne & Webster Streets
Oakland CA 94609
415-655-4000
Fax 415-420-6107

St. Rose Hospital

Licensed Beds: 175, 23 Bassinets
Facility License Type:
General Acute Care With Maternity
27200 Calaroga Avenue
Hayward CA 94545
415-782-6200

Hospitals

Valley Memorial Hospital

Licensed Beds: 110
Facility License Type:
General Acute Care
1111 East Stanley Boulevard
Livermore CA 94550
415-447-7000
Fax 415-373-4048

CPC Walnut Creek Hospital

Licensed Beds: 108
Facility License Type:
Acute Psychiatric
175 La Casa Via
Walnut Creek CA 94508
415-933-7990

Veterans Administration Hospital

Licensed Beds: 295
Facility License Type:
General Acute
Arroyo Road
Livermore CA 94550
415-447-2560

Delta Memorial Hospital

Licensed Beds: 53
Facility License Type:
General Acute Care
3901 Line Tree Way
Antioch CA 94509
415-779-7200
Fax 415-779-7276

Washington Hospital

Licensed Beds: 265
Facility License Type:
General Acute Care
2000 Mowry Avenue
Fremont CA 94538
415-797-1111
Fax 415-791-3496

East Bay Hospital

Licensed Beds: 87
Facility License Type:
General Acute/Psychiatric
P. O. Box 4020, 820 23rd Street
Richmond CA 94804-0020
415-234-2525

Contra Costa County

Brookside Hospital

Licensed Beds: 246
Facility License Type:
General Acute Care
2000 Vale Road
San Pablo CA 94806
415-235-7006
Fax 415-237-5831

John Muir Medical Center

Licensed Beds: 267
Facility License Type:
General Acute Care
1601 Ygnacio Valley Road
Walnut Creek CA 94598
415-939-3000
Fax 415-947-5372

Hospitals

Kaiser Permanente Medical Center - Martinez

Licensed Beds: 204
Facility License Type:
General Acute/Psychiatric
200 Muir Road
Martinez CA 94553
415-372-1000
Fax 415-372-1113

Merrithew Memorial Hospital

Licensed Beds: 198
Facility License Type:
General Acute Care With Maternity
2500 Alhambra Avenue
Martinez CA 94553
415-646-4200

Kaiser Permanente Medical Center - Richmond

Licensed Beds: 74
Facility License Type:
General Acute
1330 Cutting Boulevard
Richmond CA 94804
415-231-4600
Fax 415-231-7244

Mount Diablo Hospital Medical Center

Licensed Beds: 303
Facility License Type:
Acute Care
2540 East Street
Concord CA 94520
415-682-8200
Fax 415-674-2012

Kaiser Permanente Medical Center - Walnut Creek

Licensed Beds: 201
Facility License Type:
General Acute
1425 South Main Street
Walnut Creek CA 94596
415-943-2000
Fax 415-943-2290

Oak Grove Hospital

Licensed Beds: 36
Facility License Type:
Psychiatric
1026 Oak Grove Road, #16
Concord CA 94518
415-680-1234

Los Medanos Community Hospital

Licensed Beds: 81
Facility License Type:
General Acute Care
2311 Loveridge Road
Pittsburg CA 94565
415-432-2200

Veterans Administration Medical Center

Licensed Beds: 402
Facility License Type:
General Acute
150 Muir Road
Martinez CA 94553
415-228-6800
Fax 415-228-6800 x696

Hospitals

Marin County

Kaiser Permanente Medical Center - San Rafael

Licensed Beds: 120
Facility License Type:
General Acute
99 Montecillo Road
San Rafael CA 94903
415-499-2000
Fax 415-499-2235

Kentfield Rehabilitation Hospital

Licensed Beds: 60
Facility License Type:
General Acute Care
1125 Sir Francis Drake Boulevard
Kentfield CA 94914-0338
415-456-9680
Fax 415-454-4703

Marin General Hospital

Licensed Beds: 235
Facility License Type:
Full Service Acute Care
P. O. Box 8010
San Rafael CA 94912-8010
415-925-7000
Fax 415-925-7108

Novato Community Hospital

Licensed Beds: 75
Facility License Type:
General Acute
P. O. Box 1555, 1625 Hill Road
Novato CA 94947
415-897-3111

Napa County

Napa State Hospital

Licensed Beds: 1,350
Facility License Type:
General Acute Care/Psychiatric/ICF
Imola Avenue And Parrish Road
Napa CA 94558
707-253-5000

Queen Of The Valley Hospital

Licensed Beds: 156 Acute, 24 SNF
Facility License Type:
General Acute Care
P. O. Box 2340, 1000 Trancas Street
Napa CA 94558
707-252-4411
Fax 707-257-4032

St. Helena Hospital And Health Center

Licensed Beds: 165
Facility License Type:
General Acute
650 Sanitarium Road
Deer Park CA 94576
707-963-3611
Fax 707-963-6461

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Hospitals

San Francisco County

Children's Hospital Of San Francisco

Licensed Beds: 382
Facility License Type:
Acute Care
3700 California Street
San Francisco CA 94118
415-387-8700
Fax 415-750-6543

Chinese Hospital

Licensed Beds: 59
Facility License Type:
Acute Care
845 Jackson Street
San Francisco CA 94133
415-982-2400

Davies Medical Center

Licensed Beds: 341
Facility License Type:
General Acute, Rehab., Extended Care
Castro & Duboce Streets
San Francisco CA 94114
415-565-6003
Fax 415-558-9321

Kaiser Hospital - French Campus

Licensed Beds: 297
Facility License Type:
General Acute Care Hospital
4131 Geary Boulevard
San Francisco CA 94118
415-666-8998

Kaiser Permanente Medical Center - San Francisco

Licensed Beds: 323
Facility License Type:
General Acute
2425 Geary Boulevard
San Francisco CA 94115
415-929-4000
Fax 415-929-5282

Laguna Honda Hospital

Licensed Beds: 1,457
Facility License Type:
General Acute Care/Rehab Center
375 Laguna Honda Boulevard
San Francisco CA 94116
415-664-1580

Langley Porter Hospital And Clinic, UC San Francisco

Licensed Beds: 560
Facility License Type:
General Acute Care
401 Parnassus Avenue
San Francisco CA 94143
415-476-1000

Letterman Army Medical Center

Licensed Beds: 356, 813 Expanded
Facility License Type:
Military Hospital
Presidio Of San Francisco, Building 1100
San Francisco CA 94129
415-561-2231

Hospitals

Mount Zion Hospital And Medical Center

Licensed Beds: 439
Facility License Type:
General Acute Care With Maternity
P. O. Box 7921
San Francisco CA 94120
415-567-6600
Fax 415-885-7706

Pacific Presbyterian Medical Center

Licensed Beds: 470
Facility License Type:
General Acute Care
P. O. Box 7999
San Francisco CA 94120
415-563-4321

Saint Francis Memorial Hospital

Licensed Beds: 362
Facility License Type:
General Acute Care
900 Hyde Street
San Francisco CA 94109
415-775-4321

San Francisco General Hospital

Licensed Beds: 582
Facility License Type:
General Acute Care
1001 Potrero Avenue
San Francisco CA 94110
415-821-8100

Shriner's Hospital For Crippled Children

Licensed Beds: 70
Facility License Type:
Pediatric Orthopedic & Spinal Injury
1701 19th Avenue
San Francisco CA 94122-4599
415-665-1100
Fax 415-661-3615

St. Luke's Hospital

Licensed Beds: 260
Facility License Type:
Acute Care
3555 Army Street
San Francisco CA 94110
415-647-8600

St. Mary's Hospital And Medical Center

Licensed Beds: 531
Facility License Type:
General Acute Care
450 Stanyan Street
San Francisco CA 94117-1079
415-668-1000
Fax 415-668-4531

University Of California Hospitals And Clinics

Licensed Beds: 560
Facility License Type:
General Acute Care
505 Parassus Avenue
San Francisco CA 94143-0208
415-476-1405
Fax 415-476-5067

Hospitals

Veterans Administration Medical Center

Licensed Beds: 354
Facility License Type:
Psychiatric/Medical/Surgical
4150 Clement Street
San Francisco CA 94121
415-221-4810

Kaiser Permanente Medical Center - South San Francisco

Licensed Beds: 127
Facility License Type:
General Acute
1200 El Camino Real
South San Francisco CA 94080
415-742-2000
Fax 415-742-2634

San Mateo County

CPC Belmont Hills Hospital

Licensed Beds: 52
Facility License Type:
Acute Care
1301 Ralston Avenue
Belmont CA 94002
415-593-2143

Harold D. Chope Community Hospital

Licensed Beds: 145
Facility License Type:
General Acute
222 West 39th Avenue
San Mateo CA 94403
415-573-2222

Kaiser Permanente Medical Center - Redwood City

Licensed Beds: 209
Facility License Type:
General Acute
1150 Veterans Boulevard
Redwood City CA 94063
415-780-2000
Fax 415-780-3175

Mills-Peninsula Hospitals

Licensed Beds: 790
Facility License Type:
Acute Care
1783 El Camino Real
Burlingame CA 94010
415-696-5400
Fax 415-696-5487

Sequoia Hospital District

Licensed Beds: 438
Facility License Type:
General Acute
Whipple And Alameda
Redwood City CA 94062
415-369-5811
Fax 415-367-5100

Seton Medical Center

Licensed Beds: 357
Facility License Type:
General Acute Care
1900 Sullivan Avenue
Daly City CA 94015
415-992-4000
Fax 415-991-6024

Hospitals

St. Catherine Hospital On Half Moon Bay

Licensed Beds: 123
Facility License Type:
General Acute
Marine Boulevard & Etheldore Street
Moss Beach CA 94038
415-728-5521

Santa Clara County

Alexian Brothers Hospital

Licensed Beds: 204
Facility License Type:
General Acute Care
225 North Jackson Avenue
San Jose CA 95116
408-259-5000
Fax 408-259-0845

Children's Hospital At Stanford

Licensed Beds: 60
Facility License Type:
General Acute
520 Sand Hill Road
Palo Alto CA 94304
415-327-4800
Fax 415-328-2449

El Camino Hospital

Licensed Beds: 468
Facility License Type:
General Acute
P. O. Box 7025, 2500 Grant Road
Mountain View CA 94039-7025
415-940-7000
Fax 415-966-9282

Kaiser Permanente Medical Center - Santa Clara

Licensed Beds: 337
Facility License Type:
General Acute
900 Kiely Boulevard
Santa Clara CA 95051
408-236-6400
Fax 408-236-4408

Mission Oaks Hospital

Licensed Beds: 99
Facility License Type:
General Acute Care
15891 Los Gatos-Almaden Road
Los Gatos CA 95032
408-356-4111
Fax 408-358-6087

O'Connor Hospital

Licensed Beds: 398
Facility License Type:
General Acute Care
2105 Forest Avenue
San Jose CA 95128
408-947-2500
Fax 408-995-0117

Saint Louise Health Center

Licensed Beds: 60
Facility License Type:
Acute Care
16230 Monterey Road
Morgan Hill CA 95037
408-779-1500

Hospitals

San Jose Medical Center

Licensed Beds: 539, 33 Bassinets
Facility License Type:
General Acute With Maternity
675 East Santa Clara Street
San Jose CA 95112
408-998-3212
Fax 408-977-4698

Stanford University Medical Center

Licensed Beds: 663
Facility License Type:
General Acute
300 Pasteur Drive
Stanford CA 94305
415-723-4000

Santa Clara Valley Medical Center

Licensed Beds: 722
Facility License Type:
General Acute Care
751 South Bascom Avenue
San Jose CA 95128
408-299-5100

The Good Samaritan Hospital Of Santa Clara Valley

Licensed Beds: 403
Facility License Type:
General Acute Care Hospital
2425 Samaritan Drive
San Jose CA 95124
408-559-2011
Fax 408-559-2499

Santa Teresa Medical Center

Licensed Beds: 228
Facility License Type:
General Acute Care
250 Hospital Parkway
San Jose CA 95119
408-972-7000
Fax 408-972-7156

Veterans Administration Medical Center

Licensed Beds: 1378
Facility License Type:
General Acute
3801 Miranda Avenue
Palo Alto CA 94304
415-493-5000
Fax 415-852-3228

South Valley Hospital

Licensed Beds: 100
Facility License Type:
Acute Care
9400 No Name Uno
Gilroy CA 95020
408-848-2000

Solano County

Kaiser Permanente Medical Center - Vallejo

Licensed Beds: 231
Facility License Type:
General Acute
975 Sereno Drive
Vallejo CA 94589
707-648-6230
Fax 707-648-6208

Hospitals

NorthBay Medical Center

Licensed Beds: 111, 10 Bassinets
Facility License Type:
General Acute With Maternity
1800 Pennsylvania Avenue
Fairfield CA 94553
707-429-3600
Fax 707-429-7848

Petaluma Valley Hospital

Licensed Beds: 99
Facility License Type:
General Acute Care
400 North McDowell Boulevard
Petaluma CA 94952
707-778-2500

Sutter Solano Medical Center

Licensed Beds: 108
Facility License Type:
General Acute Care
300 Hospital Drive
Vallejo CA 94589
707-554-4444

Santa Rosa Memorial Hospital

Licensed Beds: 225
Facility License Type:
General Acute
P. O. Box 522, 1165 Montgomery Drive
Santa Rosa CA 95402
707-546-3210
Fax 707-528-7079

VacaValley Hospital

Licensed Beds: 50
Facility License Type:
General Acute
1000 Nut Tree Road
Vacaville CA 95687
707-446-4000
Fax 707-449-3742

Sonoma State Hospital

Licensed Beds: 90, 4 Bassinets
Facility License Type:
General Acute With Maternity
P. O. Box 600, 347 Andrieux Street
Sonoma CA 95476
707-938-4545
Fax 707-938-1371

Sonoma County

Palm Drive Hospital

Licensed Beds: 56
Facility License Type:
General Acute
501 Petaluma Avenue
Sebastopol CA 95472
707-823-8511
Fax 707-829-2697

International Trade

Asian Business League Of San Francisco

166 Geary Street, Suite 804
San Francisco CA 94108
415-788-4664

Center For International Trade & Development

101 Park Center Plaza, Suite 1100
San Jose CA 95113
408-277-5823

California Chamber of Commerce

International Trade Department
1027 10th Street
Sacramento CA 95808
916-444-6670

City Of Oakland Economic Development Department

Foreign Investment Division
1417 Clay Street
Oakland CA 94612
415-273-3659

California Council For International Trade

100 Pine Street, 21st Floor
San Francisco CA 94111
415-788-4127

Custom Brokers & Freight Forwarders Association

303 World Trade Center
San Francisco CA 94111
415-982-7788

California State Department Of Commerce

1121 L Street, Suite 600
Sacramento CA 95814
916-322-1394

Industrial Development Authority Of Ireland

50 W. San Fernando St., Suite 830
San Jose CA 95113
408-294-9903

California State Department Of Commerce

Office Of Business Development
111 North Market Street, Suite 815
San Jose CA 95113
408-277-9799

International Managers' Association Of San Francisco

P. O. Box 2425
San Francisco CA 94126
415-461-3286

California State World Trade Commission

1121 L Street, Suite 310
Sacramento CA 95814
916-324-5511

Marine Exchange Of The San Francisco Bay Region

303 World Trade Center
San Francisco CA 94111
415-982-7788

International Trade

Northern California District Of Export Council

450 Golden Gate Avenue
San Francisco CA 94102
415-556-5870

Santa Clara Valley World Trade Association

180 South Market Street
San Jose CA 95113
408-998-7233

Oakland World Trade Association

475 14th Street
Oakland CA 94612-1900
415-388-8829

U. S. Department Of Commerce

International Trade Administration
450 Golden Gate Avenue
San Francisco CA 94102
415-556-5868

Pan American Society Of San Francisco

312 Sutter Street, Suite 602
San Francisco CA 94108
415-788-4764

U. S. Small Business Administration

450 Golden Gate Avenue
San Francisco CA 94102
415-556-4724

San Francisco International Trade Council

492 Second Avenue
San Francisco CA 94118
415-221-7893

World Affairs Council

312 Sutter Street, #200
San Francisco CA 94104
415-982-2541

San Francisco World Trade Association, San Francisco Chamber

465 California Street, 9th Floor
San Francisco CA 94104
415-392-4520

World Trade Association, San Francisco Chamber Of Commerce

465 California Street, 9th Floor
San Francisco CA 94104
415-392-4520

San Mateo World Trade Council

840 Malcolm Road, Suite 100
Burlingame CA 94010
415-692-7632

Labor Councils

Alameda County

Richard Groulx
Executive Secretary
Central Labor Council Of Alameda County
7992 Capwell Drive
Oakland CA 94621
415-632-4242

Contra Costa County

Tony Cannata
Secretary-Treasurer
Central Labor Council Of Contra Costa Co.
P. O. Box 389
Martinez CA 94553
415-228-0161

Marin County

Charles Weers
Secretary-Treasurer
Marin County Labor Council
701 Mission Avenue
San Rafael CA 94901
415-454-2593

Napa County

Frank Dannel
Secretary-Treasurer
Central Labor Council Of Napa & Solano Cos.
441 Nebraska Street
Vallejo CA 94590
707-557-5036

San Francisco County

Walter Johnson
Secretary-Treasurer
San Francisco Labor Council
510 Harrison Street
San Francisco CA 94105
415-543-2699

San Mateo County

Art Pulaski
Executive Secretary
San Mateo County Central Labor Council
300 Eighth Avenue, Suite 1
San Mateo CA 94401
415-340-0418

Santa Clara County

Peter Cervantes-Gautschi
Business Manager
Central Labor Council Of Santa Clara Co.
2102 Almaden Road, Room 102
San Jose CA 95125
408-266-3790

Solano County

Frank Dannel
Secretary-Treasurer
Central Labor Council Of Napa & Solano Cos.
441 Nebraska Street
Vallejo CA 94590
707-557-5036

Sonoma County

Nick Bardes
Executive Secretary
Central Labor Council Of
Sonoma, Lake, & Mendocino Counties
P. O. Box 3587
Santa Rosa CA 95402
707-576-1677

Maps

Alameda

Eureka Cartography
2161 Shattuck Avenue
Berkeley CA 94704
415-845-6277

The Map Center
2440 Bancroft Way
Berkeley CA 94704
415-841-6277

Rand McNally Map Service Company
208 Lindbergh Avenue
Livermore CA 94550
415-373-9790

Atlas & Census Resource Co.
333 Hegenberger Road
Oakland CA 94621
415-568-4797

Erickson Maps
337 - 17th, Suite 211
Oakland CA 94612
415-893-3685

Napa County

Bookends Book Store
1014 Coombs Street
Napa CA 94559
707-224-1077

San Francisco County

Atlas & Map Sales Co.
1255 Post Street
San Francisco CA 94109
415-561-9165

Carto Graphics
657 Mission Street
San Francisco CA 94105
415-546-1555

Rand McNally Map & Travel Store
595 Market Street
San Francisco CA 94105
415-777-3131

Maps

Reineck & Reineck Map Designers
1425 Cole Street
San Francisco CA 94117
415-566-3614

Regal Map Company
1002 Second Street
San Jose CA 95112
408-297-1619

Thomas Bros Maps
550 Jackson Street
San Francisco CA 94133
415-981-7520

Sonoma County

Caifornia Map Service
5935 Labath Avenue
Rohnert Park CA 94928
707-586-1169

Topaz Maps
2339 Third Street
San Francisco CA 94107
415-621-5494

San Mateo County

Fred Sale's Map Service
P.O. Box 6501
San Mateo CA 94403
415-347-7431

Caifornia Map Service
283 Harbor Way
South San Francisco CA 94080
415-489-3621

Santa Clara County

Barclay Maps
922 San Leandro Avenue
Mountain View CA 94043
415-964-3044

Miller Map Co.
4585 Rhapsody Way
San Jose CA 95111
408-227-8087

Daily Newspapers

Alameda Times Star

1516 Oak Street
Alameda CA 94501
415-523-1200

Daily Californian

2150 Dwight Way
Berkeley CA 94704
415-548-8300

Antioch Daily Ledger

1650 Cavallo Road
Antioch CA 94509
415-757-2525

Daily Pacific Builder

221 Main Street, #800
San Francisco CA 94105
415-495-4200

Argus

37427 Centralmont Place
Fremont CA 94537
415-794-0111

Daily Republic

P. O. Box 47
Fairfield CA 94533-0747
707-425-4646

Argus Courier

P. O. Box 1091
Petaluma CA 94953
707-762-4541

Daily Review

P. O. Box 5050
Hayward CA 94540
415-783-6111

Contra Costa Times

P. O. Box 5088
Walnut Creek CA 94596
415-943-8359

Independent-Journal

P. O. Box 330
San Rafael CA 94915
415-454-3020

Daily Newspapers

Inter-City Express

P. O. Box 30157
Oakland CA 94607
415-228-6400

Pittsburg Post Dispatch

P. O. Box 2299
Antioch CA 94531-2299
415-432-7336

International Daily News

721 Commercial Street
San Francisco CA 94108
415-956-5338

San Francisco Chronicle

901 Mission Street
San Francisco CA 94103
415-777-1111

Martinez News Gazette

P. O. Box 151
Martinez CA 94553
415-228-6400

San Francisco Examiner

110 Fifth Street
San Francisco CA 94103
415-777-2424

Napa Register

P. O. Box 150
Napa CA 94559
707-226-3711

San Jose Mercury News

750 Ridder Park Drive
San Jose CA 95190
408-920-5000

Oakland Tribune

408 12th Street
Oakland CA 94612
415-645-2000

San Jose Post Record

76 West St. Johns Street
San Jose CA 95113
408-287-4866

Peninsula Times-Tribune

245 Lytton
Palo Alto CA 94302
415-853-1200

San Mateo Times

P. O. Box 5400
San Mateo CA 94402
415-348-4321

Daily Newspapers

Santa Rosa Press Democrat

P. O. Box 569
Santa Rosa CA 95402-9990
707-526-0990

Valley Times

P. O. Box 607
Pleasanton CA 94566
415-462-4160

Spartan Daily

San Jose State, 125 S. Seventh Street
San Jose CA 95192-0149
408-924-3270

West Contra Costa Times

1660 San Pablo Avenue
Pinole CA 94564
415-724-8400

The Recorder

99 South Van Ness Avenue
San Francisco CA 94103
415-621-5400

Tri-Valley Herald

P. O. Box 3000
Dublin CA 94568
415-829-9111

Vacaville Reporter

P. O. Box 1509
Vacaville CA 95696-1509
707-448-6401

Vallejo Times Herald

440 Curtola Parkway
Vallejo CA 94590
707-644-1141

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Ports

Source: Golden Gate Ports Association, 415-892-0821

Encinal Terminals

Chengben Wang
President
Encinal Terminals
1521 Buena Vista Avenue
Alameda CA 94501
415-523-8800

Cargo Handling Facilities:

Break-Bulk & General Cargo
Liquid Bulk

Port Of Benicia

Phillip B. Plant
President
Port Of Benicia
P.O. Box 1315
Benicia CA 94510
707-745-2394

Cargo Handling Facilities:

Roll on/Roll-off
Break-Bulk & General Cargo
Liquid Bulk

Port Of Oakland

James J. O'Brien
Acting Chief Executive Officer
Port Of Oakland
P.O. Box 2064
Oakland CA 94604-2064
415-444-3188 x 205

Cargo Handling Facilities:

Containers
Roll on/Roll-off
Break-Bulk & General Cargo
Neo-Bulk
Dry Bulk & Grain
Heavy Lift

Ports

Port Of Redwood City

Floyd L. Shelton
Executive Director
Port Of Redwood City
Redwood City CA 94063
415-365-1615

Cargo Handling Facilities:

Break-Bulk & General Cargo
Neo-Bulk
Dry Bulk & Grain
Liquid Bulk
Heavy Lift

Port Of Richmond

Michael R. Powers
Port Director
Port Of Richmond
Richmond CA 94804
415-620-6784

Cargo Handling Facilities:

Containers
Roll on/Roll-off
Break-Bulk & General Cargo
Neo-Bulk
Dry Bulk & Grain
Liquid Bulk
Heavy Lift
Passengers

Port Of San Francisco

Michael Huerta
Port Director
Port Of San Francisco
San Francisco CA 94111
415-391-8000

Cargo Handling Facilities:

Containers
Roll on/Roll-off
Break-Bulk & General Cargo
Neo-Bulk
Dry Bulk & Grain
Liquid Bulk
Heavy Lift
Passengers

Radio Stations

K101 FM

700 Montgomery Street
San Francisco CA 94111
415-956-5101

KAZA AM

P. O. Box 1290
San Jose CA 95108
408-984-1290

KABL AM/FM

1025 Battery Street
San Francisco CA 94111
415-788-5225

KBBF FM

P. O. Box 7189
Santa Rosa CA 95407
707-545-8833

KALW FM

2905 21st Street
San Francisco CA 94110
415-648-1177

KBLX FM/KBFN AM

601 Ashby Avenue
Berkeley CA 94710
415-848-7713

KALX FM

2311 Bowditch Street
Berkeley CA 94720
415-642-1111

KBRG FM

2905 So. King
San Jose CA 95121
415-626-1053

KARA FM

2775 Park Avenue
Santa Clara CA 95050
408-243-3200

KCBS AM

One Embarcadero Center, Suite 3200
San Francisco CA 94111
415-765-4000

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Radio Stations

KCSM FM

1700 West Hillsdale Boulevard
San Mateo CA 94402
415-574-6427

KFAX AM

3106 Diablo Avenue
Hayward CA 94545-2700
415-782-1100

KDFC AM/FM

2822 Van Ness Avenue
San Francisco CA 94109
415-441-5332

KFJC FM

12345 El Monte Road
Los Altos Hills CA 94022
415-948-8590

KDIA AM

100 Swan Way
Oakland CA 94621
415-633-2548

KFOG FM

55 Green Street
San Francisco CA 94111-1430
415-986-1045

KEEN

P. O. Box 6616
San Jose CA 95150
408-370-1370

KFRC AM

500 Washington Street
San Francisco CA 94111
415-986-6100

KEEN AM/KBAY FM

P. O. Box 6616
San Jose CA 95150
408-370-7377

KGO AM

900 Front Street
San Francisco CA 94111-1454
415-954-8100

KEST AM

1231 Market Street, Room 810
San Francisco CA 94103
415-626-2295

KIQI

2601 Mission Street
San Francisco CA 94120
415-648-8800

Radio Stations

KITS FM

1355 Market Street, Suite 152
San Francisco CA 94103
415-626-1053

KKIS AM/KDFM FM

1975 Diamond Boulevard
Concord CA 94520
415-682-2832

KJAZ FM

1131 Harbor Bay Parkway
Alameda CA 94501
415-769-4800

KKSF FM

77 Maiden Lane
San Francisco CA 94108
Radio Station

KJOY AM/KJAX FM

110 North El Dorado Street
Stockton CA 95201
209-948-5569

KLIV AM/KARA FM

P.O. Box 995
San Jose CA 95108-0995
408-293-8030

KKCY

642 Harrison Street, Suite 404
San Francisco CA 94107
415-922-2489

KLZE Radio

2540 California Street, Suite 106B
Mountain View CA 94040
415-948-0977

KKHI AM/FM

St. Francis Hotel, 335 Powell Street
San Francisco CA 94102
415-986-2151

KMEL FM

55 San Francisco Street, #400
San Francisco CA 94133
415-391-1061

KKIQ FM

1603 Barcelona Street
Livermore CA 94550
415-455-4500

KNBR AM

1700 Montgomery Street, Suite 400
San Francisco CA 94111
415-951-7000

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Radio Stations

KNEW AM/KSAN FM

66 Jack London Square
Oakland CA 94607
415-836-0910

KPOO FM

P. O. Box 11008
San Francisco CA 94101
415-346-5373

KNTA AM

P. O. Box 631
Santa Clara CA 95052-0631
408-244-1430

KQED FM

500 Eighth Street
San Francisco CA 94103
415-864-2000

KOFY AM/FM

642 Harrison Street
San Francisco CA 94107
415-442-1800

KRVE FM

227 N. Santa Cruz Avenue
Los Gatos CA 95030
408-354-6622

KOIT AM & FM

77 Maiden Lane
San Francisco CA 94108
415-434-0965

KSFO AM/KYA FM

300 Broadway
San Francisco CA 94133
415-398-5600

KOME FM

3031 Tisch Way, #3 Plaza West
San Jose CA 95128
408-985-9800

KSJO FM/KSJX AM

1420 Koll Circle
San Jose CA 95112
408-453-5400

KPFA FM

2207 Shattuck Avenue
Berkeley CA 94704
415-848-6767

KSOL FM

1730 S. Amphlett Boulevard, Suite 327
San Mateo CA 94402
415-341-8777

Radio Stations

KSRO AM/KREO FM

P. O. Box 1598
Santa Rosa CA 95402
707-545-3313

KWSS FM

1589 Schallenberger Road
San Jose CA 95131
408-297-5977

KTIM AM/FM

1623 Fifth Avenue
San Rafael CA 94901
415-456-1510

KWSS FM

P. O. Box 2033
Gilroy CA 95020
408-297-5977

KUIC FM

419 Mason Street, Suite 203
Vacaville CA 95688
707-446-0200

KYBB FM

6820 Pacific Avenue
Stockton CA 95207
209-476-1230

KUSF FM

2130 Fulton Street
San Francisco CA 94117
415-387-3803

KYUU FM

530 Bush Street, 7th Floor
San Francisco CA 94108
415-362-8800

KVON AM/KVYN FM

1124 Foster Road
Napa CA 94558
707-226-7544

KVRE AM

100 E Street, Suite 300
Santa Rosa CA 95404
707-544-1150

R
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Railroads

AMTRAK

Ronald Scolaro
General Superintendent-Western Division
800 N. Alameda Street
Los Angeles CA 90012
213-683-6902

Atchison, Topeka & Santa Fe

Q. W. Torpin
General Manager
5770 South Eastern Avenue
Los Angeles CA 90040
213-267-5501

Southern Pacific Transportation

Ken Moore
Vice President, Operations
One Market Plaza
San Francisco CA 94105
415-541-1861

Union Pacific Railroad Company

J. R. Davis
Executive Vice President, Transportation
1416 Dodge Street
Omaha NE 68179
402-271-3503

Alameda Belt Line

Phil Copple
Superintendent
P.O. Box 24352
Oakland CA 94623
415-832-8464

California Western Railroad

G. J. Allen
General Manager
P.O. Box 907
Fort Bragg CA 95437
707-964-5651

Holton Inter-Urban Railway Co.

W. J. Lacy
Director and President
One Market Plaza
San Francisco CA 94105
415-541-1000

Napa Valley Railroad Company

J. C. McCormack
President
1275 McKinstry Street
Napa CA 94559
707-253-2115

Northwestern Pacific Railroad Co.

One Market Plaza
San Francisco CA 94105
415-541-1000

Oakland Terminal Railway

Phil Copple
Superintendent
P.O. Box 24352
Oakland CA 94623
415-832-8464

Railroads

Parr Terminal Railroad

Thomas D. Peterson
Vice President & General Manager
402 Wright Avenue
Richmond CA 94804
415-

San Francisco Belt Railroad

Lynn T. Cecil
Superintendent
221 World Trade Center
San Francisco CA 94111
415-956-3874

Tidewater Southern Railway Co.

Dave Lyon
Superintendent, Transportation Services
833 E. 8th Street
Stockton CA 95206
209-942-5200

Boards of Realtors

Alameda County

Alameda County Board Of Realtors
2420 Webb Avenue
Alameda CA 94501
415-523-7229

Berkeley Board Of Realtors
1553 Martin Luther King, Jr. Way
Berkeley CA 94709
415-848-4288

Oakland Board Of Realtors
1528 Webster Street
Oakland CA 94612
415-836-3000

Southern Alameda County Board Of Realtors
21144 Mission Boulevard
Hayward CA 94541
415-573-0440

Contra Costa County

Contra Costa County Board Of Realtors
P. O. Box 5207
Walnut Creek CA 94596
415-938-1144

Eastern Contra Costa Board Of Realtors
3721 Sunset Lane
Antioch CA 94509
415-757-8283

West Contra Costa Board Of Realtors
423 46th Street
Richmond CA 94805
415-233-1152

Marin County

Marin County Board Of Realtors, Inc.
255 West End Avenue
San Rafael CA
415-453-1181

Napa County

Napa County Board Of Realtors
2045 Jefferson Street
Napa CA 94558
707-255-1040

San Francisco County

San Francisco Association Of Realtors
301 Grove Street
San Francisco CA 94102
415-431-8500

Boards of Realtors

San Mateo County

Menlo Park Board Of Realtors
631 Menlo Avenue, Drawer J
Menlo Park CA 94025
415-326-3140

North San Mateo County Board Of Realtors
P. O. Box 667
San Bruno CA 94066
415-589-2820

Pacifica Board Of Realtors
1320 Adobe Drive
Pacifica CA 94044
415-359-0177

Redwood City Board Of Realtors
541 Jefferson Avenue, Suite 203
Redwood City CA 94063
415-364-8500

San Mateo County Board Of Realtors
850 Woodside Way
San Mateo CA 94401
415-342-2097

Santa Clara County

Los Gatos/Saratoga Board Of Realtors
20454 Blauer Drive
Saratoga CA 95070
408-867-0922

San Jose Real Estate Board
P. O. Box 610790
San Jose CA 95161-0790
408-998-7300

Sunnyvale Board Of Realtors
650 South Bernardo
Sunnyvale CA 94087
408-739-3052

Solano County

Northern Solano Association Of Realtors
P. O. Box "A"
Fairfield CA 94533
707-422-5306

Solano Board Of Realtors
P. O. Box 5236
Vallejo CA 94591
707-644-5525

Sonoma County

Sonoma County Board Of Realtors
153 Stony Circle
Santa Rosa CA 95401
707-542-1579

Regional Agencies

Large, multi-jurisdictional special districts are listed below. Contact local jurisdictions for information on smaller special districts, or on water and sanitary districts.

Alameda-Contra Costa Transit

James L. O'Sullivan
General Manager
1600 Franklin Street
Oakland CA 94612
415-891-4861

Area Served:

Alameda County
Contra Costa County

Aquatic Habitat Institute

Margaret Johnson
Executive Director
1301 South 46th Street #180
Richmond CA 94804-4698
415-231-9539

Area Served:

Nine-County Bay Area

Association Of Bay Area Governments

Revan A. F. Tranter
Executive Director
MetroCenter, 8th And Oak Streets
Oakland CA 94607-4756
415-464-7900

Area Served:

Nine-County Bay Area

Bay Area Air Quality Management District

Milton Feldstein
Air Pollution Control Officer
939 Ellis Street
San Francisco CA 94109
415-771-6000

Area Served:

Nine-County Bay Area

Regional Agencies

Bay Area Dischargers Authority

2130 Adeline Street
Oakland CA 94623
415-465-3700

Area Served:

Bay Area Rapid Transit

Frank Wilson
General Manager
800 Madison Street
Oakland CA 94607
415-464-6000

Area Served:

Alameda County
Contra Costa County
San Francisco County

Bay Conservation And Development Commission

Alan R. Pendleton
Executive Director
30 Van Ness Avenue, #2011
San Francisco CA 94102
415-557-3686

Area Served:

Nine-County Bay Area

California Department Of Transportation

Burch Bachtold
District Director
3333 California Street
San Francisco CA 94120
415-923-4444

Area Served:

Bay Area Excluding Solano County

California Department Of Transportation

James B. Borden
District Director
P.O. Box 2048
Stockton CA 95201
209-948-7977

Area Served:

Solano County

Regional Agencies

California Regional Water Quality Control Board

Steven R. Ritchie
Executive Director
1111 Jackson Street, #6000
Oakland CA 94607
415-464-1255

Area Served:

Nine-County Bay Area

Dublin San Ramon Services District

Paul J. Ryan
General Manager
7051 Dublin Boulevard
Dublin CA 94568
415-828-0515

Area Served:

Alameda County
Contra Costa County

East Bay Dischargers Authority

2651 Grant Avenue
San Lorenzo CA 94580
415-278-5910

Area Served:

San Leandro
Hayward
Oro Loma
Castro Valley

East Bay Municipal Utility District

Jerome B. Gilbert
General Manager
2130 Adeline Street
Oakland CA 94607
415-835-3000

Area Served:

Alameda County
Contra Costa County

East Bay Regional Park District

Patrick J. O'Brien
General Manager
11500 Skyline Boulevard
Oakland CA 94619
415-531-9300

Area Served:

Alameda County
Contra Costa County

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Regional Agencies

Golden Gate Bridge, Highway And Transportation District

Carney J. Campion
General Manager
P. O. Box 9000, Presidio Station
San Francisco CA 94129-0601
415-921-5858

Area Served:

Marin County
Napa County
San Francisco County
Sonoma County

Livermore-Amador Valley Water Management Agency

Craig Lawson
General Manager
1000 Minert Road
Walnut Creek CA 94598
415-930-6620

Area Served:

Livermore
Pleasanton
Dublin

Metropolitan Transportation Commission

Lawrence D. Dahms
Executive Director
MetroCenter, 8th And Oak Streets
Oakland CA 94607-4700
415-464-7700

Area Served:

Nine-County Bay Area

Midpeninsula Regional Open Space District

Herbert Grench
General Manager
201 San Antonio Circle, C-135
Mountain View CA 94040
415-949-5500

Area Served:

northwest Santa Clara County
south San Mateo County

Tri-Valley Wastewater Authority

7051 Dublin Boulevard
Dublin CA 94566
415-828-0515

Area Served:

Livermore
Pleasanton
Dublin
San Ramon

Savings and Loan Companies

Source: Book of Lists: 1989, San Francisco Business Times, 325 Fifth Street, San Francisco, CA, 415-777-9355. Only the largest 25 companies, by assets, are listed.

Note: Deposit and asset data are from 1988 and are in billions of dollars.

Amador Valley Savings And Loan Association

Assets: \$0.10 billion dollars
Deposits: \$0.09 billion dollars

530 Main Street
Pleasanton CA 94566
415-462-7200

Bay View Federal Savings And Loan Association

Assets: \$2.15 billion dollars
Deposits: \$1.28 billion dollars

2121 South El Camino Real
San Mateo CA 94403
415-573-7300

Associates Federal Savings And Loan Association

Assets: \$0.11 billion dollars
Deposits: \$0.10 billion dollars

1280 Civic Drive, Suite 100
Walnut Creek CA 94596
415-945-0440

Bell Savings & Loan

Assets: \$1.00 billion dollars
Deposits: \$1.26 billion dollars

400 South El Camino Real
San Mateo CA 94402
415-348-8200

Atlantic Financial Savings Bank

Assets: \$0.65 billion dollars
Deposits: \$0.57 billion dollars

260 California Street
San Francisco CA 94111
415-951-1200

Cal America Savings And Loan Association

Assets: \$0.20 billion dollars
Deposits: \$0.28 billion dollars

1600 Riviera, Suite 400
Walnut Creek CA 94596
415-946-0640

Savings and Loan Organizations

California Savings And Loan Association

Assets: \$0.42 billion dollars
Deposits: \$0.37 billion dollars

800 Market Street
San Francisco CA 94102
415-986-3600

Citicorp Savings

Assets: \$6.95 billion dollars
Deposits: \$5.02 billion dollars

180 Grand Avenue
Oakland CA 94604
415-891-8600

Columbus Savings And Loan Association

Assets: \$0.22 billion dollars
Deposits: \$0.30 billion dollars

990 A Street
San Rafael CA 94901
415-485-1186

Continental Savings Of America

Assets: \$0.72 billion dollars
Deposits: \$0.48 billion dollars

1155 Market Street
San Francisco CA 94103
415-861-1515

Eureka Federal Savings And Loan Association

Assets: \$1.75 billion dollars
Deposits: \$1.80 billion dollars

1250 San Carlos Avenue
San Carlos CA 94070
415-595-3200

First Nationwide Bank

Assets: \$20.28 billion dollars
Deposits: \$14.95 billion dollars

700 Market Street
San Francisco CA 94102
415-772-1400

First Security Savings Bank

Assets: \$0.18 billion dollars
Deposits: \$0.14 billion dollars

622 Contra Costa Boulevard
Pleasant Hill CA 94523
415-685-3777

Golden Coin Savings And Loan Association

Assets: \$0.18 billion dollars
Deposits: \$0.17 billion dollars

170 Columbus Avenue, Room 210
San Francisco CA 94133
415-392-8988

Savings and Loan Organizations

Great Pacific Savings And Loan Association

Assets: \$0.17 billion dollars
Deposits: \$0.15 billion dollars

500 Airport Boulevard, Suite 340
Burlingame CA 94010
415-375-1100

Hamilton Savings Bank

Assets: \$0.24 billion dollars
Deposits: \$0.22 billion dollars

450 Sansome Street
San Francisco CA 94111
415-781-2600

Home Federal Savings And Loan Of San Francisco

Assets: \$0.48 billion dollars
Deposits: \$0.44 billion dollars

20 O'Farrell Street
San Francisco CA 94108
415-982-4560

Homestate Savings And Loan Association

Assets: \$0.18 billion dollars
Deposits: \$0.20 billion dollars

24970 Hesperian Boulevard
Hayward CA 94545
415-887-2070

Homestead Savings

Assets: \$5.68 billion dollars
Deposits: \$2.90 billion dollars

979 Broadway
Millbrae CA 94030
415-692-9010

New Horizons Savings And Loan Association

Assets: \$0.14 billion dollars
Deposits: \$0.12 billion dollars

1050 Fourth Street
San Rafael CA 94901
415-457-6990

Pacific Coast Savings And Loan Association

Assets: \$0.91 billion dollars
Deposits: \$0.74 billion dollars

100 Pine Street, Suite 2600
San Francisco CA 94111
415-399-8600

Pan American Savings Bank

Assets: \$0.29 billion dollars
Deposits: \$0.25 billion dollars

1300 South El Camino Real
San Mateo CA 94402
415-345-1800

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Savings and Loan Organizations

San Francisco Federal Savings And Loan Association

Assets: \$3.96 billion dollars
Deposits: \$2.62 billion dollars

88 Kearny Street
San Francisco CA 94108
415-955-5800

United Savings Bank

Assets: \$0.82 billion dollars
Deposits: \$0.69 billion dollars

711 Van Ness Avenue
San Francisco CA 94102
415-928-0700

World Savings And Loan Association

Assets: \$13.66 billion dollars
Deposits: \$9.12 billion dollars

1901 Harrison Street
Oakland CA 94612
415-446-6000

County School Superintendents

Information is available at each county's office about the performance of each school and school district and any special programs that the districts offer.

Alameda County

Dr. William Berck
Superintendent of Schools
Alameda County
313 W. Winton Avenue
Hayward, CA 94544
415- 887-0152

Napa County

Ed Henderson
Superintendent of Schools
Napa County
1015 Kaiser Road
Napa, CA 94558
707- 253-6800

Contra Costa County

Dr. Ronald L. Stewart
Superintendent of Schools
Contra Costa County
77 Santa Barbara Road
Pleasant Hill, CA 94903
415- 944-3433

San Francisco City And County

Ramon Cortines
Superintendent of Schools
San Francisco City And County
135 Van Ness Avenue
San Francisco, CA 94102
415- 565-9000

Marin County

Dr. Byron Mauzy
Superintendent of Schools
Marin County
1111 Las Gallinas Avenue
San Rafael, CA 94523
415- 472-4110

San Mateo County

William K. Jennings
Superintendent of Schools
San Mateo County
333 Main Street
Redwood City, CA 94063
415- 363-5400

County School Superintendents

Santa Clara County

Dr. Thomas L. Goodman
Superintendent of Schools
Santa Clara County
100 Skyport Drive
San Jose, CA 95115
408- 453-6516

Solano County

Dr. Wendall Kuykendall
Superintendent of Schools
Solano County
655 Washington Street
Fairfield, CA 94533
707- 429-6226

Sonoma County

Marv Adams
Superintendent of Schools
Sonoma County
410 Fiscal Drive
Santa Rosa, CA 95403
707- 527-2527

Regional Occupation Programs

Source: California Association of Regional County Occupation Programs

Regional occupation programs offer high school students and adults the opportunity to learn skills needed by local businesses.

Eden Area Regional Occupation Program

Herb Ellenburg
Director
18400 Clifton Way
Castro Valley CA 94546
415-886-7077

Castro Valley U.S.D.
San Leandro U.S.D.
San Lorenzo U.S.D.

Fremont/Newark Regional Occupation

Ed King
Director
40230 Laiolo Road
Fremont CA 94538
415-657-1865

Fremont U.S.D.
Newark U.S.D.

Hayward/New Haven Regional

Merle L. Runolfson
Director
26316 Hesperian Boulevard
Hayward CA 94545
415-783-7810

Hayward U.S.D.
New Haven U.S.D.

Regional Occupation Programs

Tri-Valley Regional Occupation Program

Sandy Sandoval
Director
543 Sonoma Avenue
Livermore CA 94550
415-455-9416

Dublin U.S.D.
Livermore Valley Jt. U.S.D.
Pleasanton U.S.D.
Sunol U.S.D.

Oakland-Emery-Piedmont-Alameda

Genita Pacely
Program Manager For Cmptr. Ctr. And Occ.
Ed.
1025 Second Avenue
Oakland CA 94606
415-836-8474

Alameda U.S.D.
Emery U.S.D.
Oakland U.S.D.
Piedmont U.S.D.

Contra Costa County Regional

Charles A. Priest
Director
77 Santa Barbara Road
Pleasant Hill CA 94523
415-944-3448

Acalanes Union H.S.D.
Albany S.D.
Antioch U.S.D.
Berkeley S.D.
John Swett U.S.D.
Liberty Union H.S.D.
Martinez U.S.D.
Mt. Diablo U.S.D.
Pittsburg U.S.D.
Richmond U.S.D.
San Ramon Valley U.S.D.

Marin County Regional Occupation

Alan Hopkins
Director
1111 Las Gallinas Avenue, P. O. Box 4925
San Rafael CA 94913
415-472-4110

Marin C.C.D.
Novato U.S.D.
San Rafael H.S.D.
Shoreline U.S.D.
Tamalpais Union H.S.D.

Regional Occupation Programs

Napa County Regional Occupation

Joanna Lyons
Director
4032 Maher Street
Napa CA 94558-2296
707-253-6830

Calistoga Jt. U.S.D.
Napa Valley U.S.D.
St. Helena U.S.D.

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San Francisco County Regional

Evelyn FitzGerald
Coordinator
350 Broadway
San Francisco CA 94133
415-241-6595

San Francisco Unified School Dist.

San Mateo County Regional Occupation

Robert J. Hernbroth
Administrator
1 Rollins Road
Millbrae CA 94030
415-692-7179

Cabrillo U.S.D.
Jefferson Union H.S.D.
La Honda-Pescadero U.S.D.
San Mateo Union H.S.D.
Sequoia Union H.S.D.
So. San Francisco U.S.D.

Santa Clara County Regional Occupation

George J. Pratte
Director
240 Swanston Lane
Gilroy CA 95020
408-842-0361

Gavilan Community College
Gilroy U.S.D.
Morgan Hill U.S.D.
San Benito Jt. Union H.S.D.
San Benito County Office Of Education
Santa Clara County Office Of Education

Regional Occupation Programs

Santa Clara County Regional Programs

Joseph Gensiracusa
Director
1224 Del Mar Avenue
San Jose CA 95128
408-266-9121

Campbell Union H.S.D.
East Side Union H.S.D.
Los Gatos/Saratoga Jt. Union H.S.D.
Milpitas U.S.D.
San Jose U.S.D.
Santa Clara U.S.D.

Santa Clara County Regional Occupation

Ronald L. Guyer
Director
1188 Wunderlich Drive
San Jose CA 95129
408-255-7790

Fremont Union H.S.D.
Mtn. View-Los Altos Union H.S.D.
Palo Alto U.S.D.

Solano County Regional Occupation

Clarence Duppong
Director
2460 Clay Bank Road
Fairfield CA 94533
707-422-8330

Solano County Office
Benicia U.S.D.
Dixon U.S.D.
Fairfield-Suisun U.S.D.
Travis U.S.D.
Vacaville U.S.D.
Vallejo City U.S.D.

Sonoma County Regional Occupation

Elaine Fisch-Swanson
Director
410 Fiscal Drive, Room 111E
Santa Rosa CA 95401

Analy Union H.S.D.
Cloverdale U.S.D.
Cotati-Rohnert Park U.S.D.
Geyserville U.S.D.
Healdsburg Union U.S.D.
Petaluma Jt. Union H.S.D.
Santa Rosa City H.S.D.
Sonoma Valley U.S.D.

Shopping Centers and Districts

Source: Local information and Shopping Center Directory: The West, 1989-29th Edition, National Research Bureau

Note: Information presented here is limited primarily to shopping centers that are under a single ownership. Other important retail areas such as downtowns and shopping districts should be considered. Local economic development contacts and chambers of commerce can provide information and assistance about such areas.

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Alameda County

Bay Fair Shopping Center

East 14th Street & 155th Avenue
San Leandro CA 94578

Gross Leasing Area: 770,000 sq. ft.

Major General Mdse. Stores:

Macys
Montgomery Ward

Dublin Plaza

Amador Valley Boulevard
Dublin CA 94568

Gross Leasing Area: 206,425 sq. ft.

Major General Mdse. Stores:

Mervyn's

Eastmont Mall Shopping Center

73rd Avenue & Bancroft Avenue
Oakland CA 94605

Gross Leasing Area: 750,000 sq. ft.

Major General Mdse. Stores:

Mervyn's
JC Penney

Fremont Fashion Center

39212 Paseo Padre Parkway
Fremont CA 94538

Gross Leasing Area: 420,000 sq. ft.

Major General Mdse. Stores:

None

Shopping Centers and Districts

Fremont Hub Shopping Center

4169 Fremont Hub
Fremont CA 94538

Gross Leasing Area: 763,000 sq. ft.

Major General Mdse. Stores:

Montgomery Ward

Greenhouse Marketplace

Washington & Lewelling
San Leandro CA 94579

Gross Leasing Area: 302,000 sq. ft.

Major General Mdse. Stores:

None

Harbor Bay Landing

885 Island Drive
Alameda CA 94501

Gross Leasing Area: 114,010 sq. ft.

Major General Mdse. Stores:

None

New Park Mall

Nimitz Freeway & Mowry Avenue
Newark CA 94560

Gross Leasing Area: 1,064,210 sq.

Major General Mdse. Stores:

Emporium Capwell
Macys
Mervyn's
Sears

Powell Street Plaza

Interstate 80 & Powell Street
Emeryville CA 94608

Gross Leasing Area: 165,549 sq. ft.

Major General Mdse. Stores:

None

San Lorenzo Village

Hesperian Boulevard & Paseo Grande
San Lorenzo CA 94580

Gross Leasing Area: 204,000 sq. ft.

Major General Mdse. Stores:

Mervyn's

Shopping Centers and Districts

South Shore Shopping Center

2300 Shoreline Drive
Alameda CA 94501

Gross Leasing Area: 550,000 sq. ft.

Major General Mdse. Stores:

Mervyn's
JC Penney

Southland Shopping Center

1 Southland Mall
Hayward CA 94545

Gross Leasing Area: 1,200,000 sq.

Major General Mdse. Stores:

Emporium Capwell
JC Penney
Sears

Stoneridge Mall

580 Freeway & Foothill Road
Pleasanton CA 94566

Gross Leasing Area: 1,300,000 sq.

Major General Mdse. Stores:

Emporium Capwell
Macys
JC Penney

Contra Costa County

Broadway Plaza

1249 Broadway Plaza
Walnut Creek CA 94596

Gross Leasing Area: 800,000 sq. ft.

Major General Mdse. Stores:

Emporium Capwell
I. Magnin
Nordstrom

Concord Shopping Center

Willow Pass Road & Market Street
Concord CA 94520

Gross Leasing Area: 400,000 sq. ft.

Major General Mdse. Stores:

None

Contra Costa Shopping Center

2302 Monument Boulevard
Pleasant Hill CA 94523

Gross Leasing Area: 244,000 sq. ft.

Major General Mdse. Stores:

Montgomery Ward

Shopping Centers and Districts

County East Mall

2556 Somersville Road
Antioch CA 94509

Gross Leasing Area: 600,000 sq. ft.

Major General Mdse. Stores:

Mervyn's
Montgomery Ward
JC Penney

Diablo Plaza

San Ramon Valley Boulevard & Crow
Canyon
San Ramon CA 94583

Major General Mdse. Stores:

None

Crow Canyon Commons

Crow Canyon Place
San Ramon CA 94583

Gross Leasing Area: 211,000 sq. ft.

Major General Mdse. Stores:

None

El Cerrito Plaza

304 El Cerrito Plaza
El Cerrito CA 94530

Gross Leasing Area: 438,624 sq. ft.

Major General Mdse. Stores:

Emporium Capwell

Danville Livery

503 Sycamore Valley Road West
Danville CA 94526

Gross Leasing Area: 162,150 sq. ft.

Major General Mdse. Stores:

None

El Portal Shopping Center

114 El Portal Drive
San Pablo CA 94806

Gross Leasing Area: 258,726 sq. ft.

Major General Mdse. Stores:

None

Shopping Centers and Districts

Hilltop

2200 Hilltop Mall Drive
Richmond CA 94806

Gross Leasing Area: 1,300,000 sq.

Major General Mdse. Stores:

Emporium Capwell
Macys
JC Penney

Willows

1975 Diamond Boulevard
Concord CA 94520

Gross Leasing Area: 278,218 sq. ft.

Major General Mdse. Stores:

None

Pinole Vista

1500 Fitzgerald Drive
Pinole CA 94564

Gross Leasing Area: 1,000,000 sq.

Major General Mdse. Stores:

None

Marin County

Corte Madera Towncenter

706 Tamalpais Drive
Corte Madera CA 94925

Gross Leasing Area: 456,000 sq. ft.

Major General Mdse. Stores:

JC Penney

Sunvalley

1 Sunvalley
Concord CA 94520

Gross Leasing Area: 1,400,000 sq.

Major General Mdse. Stores:

Emporium Capwell
Macys
Mervyn's
JC Penney
Sears

Northgate Mall

5800 Northgate Mall
San Rafael CA 94903

Gross Leasing Area: 850,000 sq. ft.

Major General Mdse. Stores:

Emporium Capwell
Mervyn's
Sears

Shopping Centers and Districts

Strawberry Village Shopping Center

U.S. 101 & Belvedere-Tiburon
Mill Valley CA 94941

Gross Leasing Area: 200,000 sq. ft.

Major General Mdse. Stores:

None

Town Center Napa

1290 Napa Town Center
Napa CA 94559

Gross Leasing Area: 201,000 sq. ft.

Major General Mdse. Stores:

McCaulou's
Mervyn's
JC Penney

Village At Corte Madera

1852 Redwood Highway
Corte Madera CA 94925

Gross Leasing Area: 426,000 sq. ft.

Major General Mdse. Stores:

Macys
Nordstrom

San Francisco County

Anchorage

2800 Leavenworth Street
San Francisco CA 94133

Gross Leasing Area: 150,000 sq. ft.

Napa County

Parkway Plaza

First Street & Brown Street Mall
Napa CA 94558

Gross Leasing Area: 127,000 sq. ft.

Major General Mdse. Stores:

Mervyn's

Castro/Upper Market Shop. Area

San Francisco CA

Shopping Centers and Districts

Chestnut Street Shopping Area

San Francisco CA

Embarcadero Center

Sacramento & Clay
San Francisco CA 94111

Gross Leasing Area: 350,000 sq. ft.

Major General Mdse. Stores:

None

Chinatown

San Francisco CA

Fisherman's Wharf

San Francisco CA

Clement Street Shopping Area

San Francisco CA

Ghirardelli Square

900 North Point
San Francisco CA 94109

Gross Leasing Area: 178,000 sq. ft.

Major General Mdse. Stores:

None

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Shopping Centers and Districts

Haight-Ashbury Shopping Area

San Francisco CA

Outer Geary Shopping Area

San Francisco CA

Japantown

Post & Buchanan Streets
San Francisco CA 94115

Gross Leasing Area: 800,000 sq. ft.

Major General Mdse. Stores:

None

Pier 39

Beach & Embarcadero
San Francisco CA 94133

Gross Leasing Area: 200,000 sq. ft.

Major General Mdse. Stores:

None

Mission District

San Francisco CA

Polk Street Shopping Area

San Francisco CA

Shopping Centers and Districts

San Francisco Centre

Fifth & Market Streets
San Francisco CA 94103

Gross Leasing Area: 1,000,000 sq.

Major General Mdse. Stores:

Emporium Capwell
Nordstrom

Union Street Shopping Area

San Francisco CA

Stonestown Galleria

19th Avenue & Winston Drive
San Francisco CA 94132

Gross Leasing Area: 1,030,160 sq.

Major General Mdse. Stores:

Emporium Capwell
Nordstrom

Upper Fillmore Street

San Francisco CA

Union Square

San Francisco CA

Gross Leasing Area: sq. ft.

Major General Mdse. Stores:

Emporium
I. Magnin
Macys
Neiman-Marcus
Nordstrom
Saks Fifth Avenue

San Mateo County

280 Metro Center

Junipero Serra Blvd. & Colma Blvd.
Colma CA 94015

Gross Leasing Area: 356,161 sq. ft.

Major General Mdse. Stores:

None

Shopping Centers and Districts

Hillsdale Shopping Center

60 Hillsdale Mall
San Mateo CA 94403

Gross Leasing Area: 1,300,000 sq.

Major General Mdse. Stores:

Emporium Capwell
Macys
Mervyn's
Nordstrom
Sears

Island Shopping Center

Island Boulevard
San Mateo CA 94404

Gross Leasing Area: 845,695 sq. ft.

Major General Mdse. Stores:

Montgomery Ward
JC Penney

Millbrae Square

El Camino Real & Broadway
Millbrae CA 94030

Gross Leasing Area: 173,000 sq. ft.

Major General Mdse. Stores:

Mervyn's

San Bruno Shopping Center

El Camino Real & Sneath Lane
San Bruno CA 94066

Gross Leasing Area: 334,075 sq. ft.

Major General Mdse. Stores:

None

Serramonte Center

3 Serramonte Center
Daly City CA 94015

Gross Leasing Area: 860,000 sq. ft.

Major General Mdse. Stores:

Macys
Mervyn's
Montgomery Ward

Tanforan Park Shopping Center

El Camino Real & Sneath Lane
San Bruno CA 94066

Gross Leasing Area: 1,780,000 sq.

Major General Mdse. Stores:

Emporium Capwell
JC Penney
Sears

Shopping Centers and Districts

Westlake Shopping Center

285 Lake Merced Boulevard
Daly City CA 94015

Gross Leasing Area: 625,000 sq. ft.

Major General Mdse. Stores:

JC Penney

Capitol Square

390 N. Capitol Avenue
San Jose CA 95133

Gross Leasing Area: 390,000 sq. ft.

Major General Mdse. Stores:

Montgomery Ward

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Santa Clara County

Almaden Plaza

49 Almaden Fashion Plaza
San Jose CA 95118

Gross Leasing Area: 479,506 sq. ft.

Major General Mdse. Stores:

Emporium Capwell

Cochrane Plaza

Cochrane Road & U.S. 101
Morgan Hill CA 95037

Gross Leasing Area: 241,000 sq. ft.

Major General Mdse. Stores:

Mervyn's

Cambrian Park Plaza

Union & Camden Avenues
San Jose CA 95124

Gross Leasing Area: 172,000 sq. ft.

Major General Mdse. Stores:

None

Cupertino Crossroads

Stevens Creek & De Anza Boulevards
Cupertino CA 95014

Gross Leasing Area: 150,000 sq. ft.

Major General Mdse. Stores:

Mervyn's

Shopping Centers and Districts

Eastridge Shopping Center

1 Eastridge Center
San Jose CA 95122

Gross Leasing Area: 1,322,000 sq.

Major General Mdse. Stores:

Emporium Capwell
Macys
JC Penney
Sears

Mervyn's Plaza

Scott Boulevard & El Camino Real
Santa Clara CA 95050

Gross Leasing Area: 263,000 sq. ft.

Major General Mdse. Stores:

Mervyn's

Hillview Plaza

Hillview & Blossom Hill Road
San Jose CA 95125

Gross Leasing Area: 150,000 sq. ft.

Major General Mdse. Stores:

None

Oakridge Mall

925A Blossom Hill Road
San Jose CA 95123

Gross Leasing Area: 801,480 sq. ft.

Major General Mdse. Stores:

Macys
Montgomery Ward
Nordstrom

Mervyn's East Shopping Center

Story Road & McGuiness Avenue
San Jose CA 95127

Gross Leasing Area: 115,003 sq. ft.

Major General Mdse. Stores:

Mervyn's

Old Mill Specialty Center

2540 California Street
Mountain View CA 94040

Gross Leasing Area: 143,000 sq. ft.

Major General Mdse. Stores:

None

Shopping Centers and Districts

Pavilion Shops

150 South First Street
San Jose CA 95113

Gross Leasing Area: 120,000 sq. ft.

Major General Mdse. Stores:

None

Pueblo Plaza

Blossom Hill Road & Almaden
Expressway
San Jose CA 95118

Major General Mdse. Stores:

None

Princeton Plaza Mall

Meridian & Kooser Roads
San Jose CA 95118

Gross Leasing Area: 204,737 sq. ft.

Major General Mdse. Stores:

Mervyn's

San Antonio Shopping Center

2550 El Camino Real West
Mountain View CA 94040

Gross Leasing Area: 800,000 sq. ft.

Major General Mdse. Stores:

Mervyn's
JC Penney
Sears

Pruneyard

1875 S. Bascom Avenue
Campbell CA 95008

Gross Leasing Area: 300,000 sq. ft.

Major General Mdse. Stores:

None

Stanford Shopping Center

72 Stanford Shopping Center
Palo Alto CA 94304

Gross Leasing Area: 1,250,000 sq.

Major General Mdse. Stores:

Emporium Capwell
Macys
Neiman Marcus
Nordstrom
Saks Fifth Avenue

Shopping Centers and Districts

Stevens Creek Plaza

Stevens Creek Boulevard
Santa Clara CA 95050

Gross Leasing Area: 362,000 sq. ft.

Major General Mdse. Stores:

Emporium Capwell

Vallco Fashion Park

10123 N. Wolfe Road
Cupertino CA 95014

Gross Leasing Area: 1,131,000 sq.

Major General Mdse. Stores:

Emporium Capwell
JC Penney
Sears

Sunnyvale Town Center

Mathilda & Washington Avenue
Sunnyvale CA 94086

Gross Leasing Area: 617,190 sq. ft.

Major General Mdse. Stores:

Macys
Montgomery Ward

Valley Fair

2801 Stevens Creek Boulevard
Santa Clara CA 95050

Gross Leasing Area: 1,224,000 sq.

Major General Mdse. Stores:

Emporium Capwell
Macys
Nordstrom

Town & Country Village

2980 Stevens Creek Boulevard
San Jose CA 95128

Gross Leasing Area: 287,403 sq. ft.

Major General Mdse. Stores:

None

Westgate Mall

1600 Saratoga Avenue
San Jose CA 95129

Gross Leasing Area: 710,000 sq. ft.

Major General Mdse. Stores:

Montgomery Ward

Shopping Centers and Districts

Solano County

Factory Stores At Nut Tree

326 Nut Tree Road, Off I80
Vacaville CA 95687

Gross Leasing Area: 206,000 sq. ft.

Major General Mdse. Stores:

None

Larwin Plaza

Sonoma Boulevard & Redwood Street
Vallejo CA 94590

Gross Leasing Area: 269,000 sq. ft.

Major General Mdse. Stores:

Sears

Mission Village

N. Texas Street & Atlantic Avenue
Fairfield CA 94533

Gross Leasing Area: 181,147 sq. ft.

Major General Mdse. Stores:

None

Solano Mall

1350 Travis Boulevard
Fairfield CA 94533

Gross Leasing Area: 1,100,000 sq.

Major General Mdse. Stores:

Emporium Capwell
Macys
Mervyn's
JC Penney
Sears

Travis Shopping Center

Air Base Parkway & N. Texas Street
Fairfield CA 94533

Gross Leasing Area: sq. ft.

Major General Mdse. Stores:

None

Sonoma County

Coddington Center

357 Coddington Center
Santa Rosa CA 95406

Gross Leasing Area: 840,000 sq. ft.

Major General Mdse. Stores:

Emporium Capwell
Macys
JC Penney

Shopping Centers and Districts

Petaluma Plaza North

Washington Boulevard And N. Mc Dowell
Petaluma CA 94952

Gross Leasing Area: 144,000 sq. ft.

Major General Mdse. Stores:

JC Penney

Washington Square

Washington Street & McDowell Boulevard
Petaluma CA 94952

Gross Leasing Area: 192,000 sq. ft.

Major General Mdse. Stores:

Mervyn's

Petaluma Plaza South

157 N. McDowell Boulevard
Petaluma CA 94952

Gross Leasing Area: 205,000 sq. ft.

Major General Mdse. Stores:

JC Penney

Santa Rosa Plaza

B Street
Santa Rosa CA 95401

Gross Leasing Area: 695,000 sq. ft.

Major General Mdse. Stores:

Macys
Mervyn's
Sears

Solid Waste Management

Alameda County

Dan Sicular
Waste Management Authority/Dept. of
Planning
County of Alameda
399 Elmhurst Street, Room 136
Hayward CA 94544

Napa County

Glen Wright
Public Works Department
County of Napa
1195 Third Street, Room 20
Napa CA 94559

Contra Costa County

David Okita
Contra Costa County Community
Development Department
Contra Costa County
651 Pine Street, 4th Floor, North Wing
Martinez CA 94553

San Francisco County

Cynthia Q. Sievers
NorCal Solid Waste Systems, Inc.
501 Tunnel Avenue
San Francisco CA 94134
415-468-4114

Joseph Johnson
Solid Waste Management Program
City and County of San Francisco
City Hall, Room 271
San Francisco CA 94102
415-554-6193

Marin County

Sharon Maves
Planning Department
County of Marin
Civic Center
San Rafael CA 94903
415-499-6269

San Mateo County

Don Williams
Public Works Department
County of San Mateo
590 Hamilton Avenue
Redwood City CA 94063

Solid Waste Management

Santa Clara County

Gary Liss
Solid Waste Program
City Hall Annex, 801 N. 1st St.
San Jose CA 95110

Paula Stoner
Planning & Development Dept.
County of Santa Clara
70 W. Hedding, 7th Fl East Wing
San Jose CA 95110

Tom Horton
Public Works Department
County of San Joaquin
P. O. Box 180
Stockton CA 95201

Solano County

David Hubbell
County of Solano
County Courthouse, 580 Texas Street
Fairfield CA 94533
707-429-6561

Sonoma County

Ed Haskins
Sonoma County
575 Administration Drive
Santa Rosa CA 95401

State of California

Michael Leao
California Waste Management Board
1020 Ninth Street, Suite 300
Sacramento CA 95814
916-322-3330

U.S. Government

Ayn Schmit
U.S. Envir. Protection Agency
215 Fremont Street, Mail T-2-A
San Francisco CA 94105
415-974-8926

Stadiums • Arenas • Theaters

Alameda County

Berkeley Community Theatre

Type: Theater
Seating Capacity: 3,491

1930 Allston Way
Berkeley CA
415-845-2308

California Memorial Stadium

Type: Stadium
Seating Capacity: 75,630

Gayley Road
Berkeley CA
415-642-3867

Calvin Simmons Theater

Type: Theater
Seating Capacity: 1,924

10th & Fallon Streets
Oakland CA
415-893-2082

Centennial Hall

Type: Auditorium
Seating Capacity: 2,500

22292 Foothill Boulevard
Hayward CA
415-881-1911

Chabot Performing Arts Center

Type: Theater
Seating Capacity: 1,500

25555 Hesperian Boulevard
Hayward CA
415-786-6600

The Greek Theater

Type: Amphitheater
Seating Capacity: 8,500

Gayley Road
Berkeley CA 94720
415-642-0212

Henry J. Kaiser Convention Center

Type: Arena
Seating Capacity: 7,900

10th & Oak Streets
Oakland CA
415-893-2082

Paramount Theatre Of The Arts

Type: Theater
Seating Capacity: 3,000

2025 Broadway
Oakland CA
415-465-6400

Julia Morgan Center For The Arts

Type: Theater
Seating Capacity: 1,500

2640 College Avenue
Berkeley CA
415-548-7234

Pioneer Stadium

Type: Stadium
Seating Capacity: 9,000

Carlos Bee Boulevard
Hayward CA
415-881-3038

Oakland Coliseum Arena

Type: Arena
Seating Capacity: 14,200

Nimitz Freeway & Hegenberger Road
Oakland CA 94621
415-569-2121

Woodminster Amphitheatre

Type: Amphitheater
Seating Capacity: 1,500

3300 Joaquin Miller Road
Oakland CA
415-531-9597

Oakland Coliseum Stadium

Type: Stadium
Seating Capacity: 54,500

Nimitz Freeway & Hegenberger Road
Oakland CA 94621
415-569-2121

Zellerbach Hall

Type: Theater
Seating Capacity: 2,000

Bancroft Way & Telegraph Avenue
Berkeley CA
415-642-9988

Contra Costa County

Concord Pavilion

Type: Amphitheater
Seating Capacity: 8,500

2000 Kirker Pass Road
Concord CA
415-676-8742

Regional Center For The Arts

Type: Theater
Seating Capacity: 1,000

Civic And Locust Streets
Walnut Creek CA 94596
415-937-3500

Marin County

Angelico Theater

Type: Theater
Seating Capacity: 850

Dominican College, 1520 Grand Avenue
San Rafael CA 94901

Cushing Memorial Theatre

Type: Theater
Seating Capacity: 3,500

Ridgecrest Boulevard
Mill Valley CA
415-383-0155

Marin Center

Type: Auditorium
Seating Capacity: 3,000

Civic Center Drive
San Rafael CA
415-499-6396

Marin Veteran's Memorial Theatre

Type: Theater
Seating Capacity: 2,003

Civic Center Drive
San Rafael CA
415-499-6396

Mt. Tamalpais Mountain Theater

Type: Amphitheater
Seating Capacity: 3,750

801 Panorama Highway
Mill Valley CA
415-388-2070

Napa County

Lincoln Theater

Type: Theater
Seating Capacity: 1,016

Veteran's Home
Yountville CA 94599
707-944-4902

Candlestick Park

Type: Stadium
Seating Capacity: 60,000

Giants Drive & Gillman Avenue
San Francisco CA
415-468-2249

Civic Auditorium

Type: Auditorium
Seating Capacity: 7,000

99 Grove Street
San Francisco CA
415-974-4066

San Francisco County

American Zephyr Studios

Type: Theater
Seating Capacity: 350

25 Van Ness Avenue
San Francisco CA
415-861-6655

College Theater

Type: Theater
Seating Capacity: 300

City College Of S. F., 50 Phelan Avenue
San Francisco CA
415-239-3132

Curran Theater

Type: Theater
Seating Capacity: 1,768

445 Geary Street
San Francisco CA
415-243-9001

Eureka Theatre

Type: Theater
Seating Capacity: 200

2730 16th Street
San Francisco CA
415-558-9898

Herbst Theatre

Type: Theater
Seating Capacity: 928

War Memorial Bldg., 401 Van Ness
San Francisco CA
415-552-3656

Geary Theatre

Type: Theater
Seating Capacity: 1,350

450 Geary Street
San Francisco CA
415-771-3880

Kunth, Little, & McKenna Theatres

Type: Theater
Seating Capacity: 728

S. F. State Univ., 1600 Holloway Avenue
San Francisco CA
415-338-2020

Gill Theatre

Type: Theater
Seating Capacity: 250

University Of S. F., Champion Hall
San Francisco CA
415-666-6133

Louise M. Davies Symphony Hall

Type: Theater
Seating Capacity: 3,063

201 Van Ness Avenue
San Francisco CA
415-431-5400

Golden Gate Theatre

Type: Theater
Seating Capacity: 2,400

25 Taylor Street
San Francisco CA
415-474-3800

Magic Theatre

Type: Theater
Seating Capacity: 170

Fort Mason Building D
San Francisco CA
415-441-8822

Marines Memorial Theatre

Type: Theater
Seating Capacity: 650

609 Sutter Street
San Francisco CA
415-771-6900

Orpheum

Type: Theater
Seating Capacity: 2,503

1192 Market Street
San Francisco CA
415-474-3800

Masonic Temple Auditorium

Type: Auditorium
Seating Capacity: 3,165

1111 California Street
San Francisco CA
415-776-4917

Palace Of Fine Arts Theatre

Type: Theater
Seating Capacity: 1,003

3301 Lyon Street
San Francisco CA
415-563-6504

New Performance Gallery

Type: Theater
Seating Capacity: 250

3153 17th Street
San Francisco CA
415-863-9834

Presentation Theatre

Type: Theater
Seating Capacity: 498

1350 Turk Street
San Francisco CA
415-752-7755

One Act Theatre Co. And One Act II

Type: Theater
Seating Capacity: 140

430 Mason Street
San Francisco CA
415-771-6900

Theatre Artaud

Type: Theater
Seating Capacity: 320

450 Florida Street
San Francisco CA
415-621-7797

Theatre On The Square

Type: Theater
Seating Capacity: 724

450 Post Street
San Francisco CA
415-433-9500

Theatre Rhinoceros

Type: Theater
Seating Capacity: 112

2926 16th Street
San Francisco CA
415-863-7576

Victoria Theatre

Type: Theater
Seating Capacity: 150

2961 16th Street
San Francisco CA
415-863-7576

War Memorial Opera House

Type: Theater
Seating Capacity: 3,252

401 Van Ness Avenue
San Francisco CA
415-621-6600

Warfield Theatre

Type: Theater
Seating Capacity: 2,300

982 Market Street
San Francisco CA
415-775-7722

San Mateo County

Circle Star Theater

Type: Theater
Seating Capacity: 3,700

1717 Industrial Road
Redwood City CA
415-366-7100

Cow Palace

Type: Arena
Seating Capacity: 14,300

Geneva Avenue & Santos Street
Daly City CA
415-469-6000

San Mateo Exposition Center

Type: Fairgrounds
Seating Capacity: 11,400

2495 Deleware Avenue
San Mateo CA
415-574-3247

Santa Clara County

Center For Performing Arts

Type: Theater
Seating Capacity: 2,701

255 Almaden Boulevard
San Jose CA
408-288-7469

Civic Auditorium

Type: Auditorium
Seating Capacity: 3,060

145 W. San Carlos Street
San Jose CA
408-288-7469

Flint Center

Type: Theater
Seating Capacity: 2,570

21250 Stevens Creek Boulevard
Cupertino CA
408-257-9555

Municipal Stadium

Type: Stadium
Seating Capacity: 6,000

S. 10th Street & E. Alma Street
San Jose CA
408-297-1435

Redwood Amphitheater

Type: Amphitheater
Seating Capacity: 10,000

2401 Agnew Road
Santa Clara CA
408-988-1776

Roscoe Maples Pavilion

Type: Arena
Seating Capacity: 7,600

Campus Drive
Palo Alto CA
415-723-1021

San Jose Arena (under construc.)

Type: Arena
Seating Capacity: 20,000

West Santa Clara Street At Montgomery
San Jose CA
408-277-5721

Shoreline Amphitheater

Type: Amphitheater
Seating Capacity: 15,000

1 Amphitheater Parkway
Mountain View CA
415-968-6862

Spartan Stadium

Type: Stadium
Seating Capacity: 35,000

7th Street And Alma Avenue
San Jose CA
408-924-1217

Stanford Stadium

Type: Stadium
Seating Capacity: 86,012

Arboretum & Embarcadero Roads
Palo Alto CA
415-723-1021

Sonoma County

Luther Burbank Center Of The Arts

Type: Theater
Seating Capacity: 1,550

50 Mark West Springs Road
Santa Rosa CA
707-527-7006

Television Stations

KBHK TV-Channel 44

420 Taylor Street
San Francisco CA 94102
415-885-3750

KICU TV-Channel 36

P. O. Box 36
San Jose CA 95109
408-298-3636

KCSM TV-Channel 60

1700 West Hillsdale Boulevard
San Mateo CA 94402
415-574-6586

KNTV TV-Channel 11

645 Park Avenue
San Jose CA 95110
408-286-1111

KDTV TV Channel 14

2200 Palou Avenue
San Francisco CA 94124-1571
415-641-1400

KOFY TV-Channel 20

2500 Marin Street
San Francisco CA 94124
415-821-2020

KFTY TV-Channel 50

P. O. Box 1150
Santa Rosa CA 95402
707-525-1370

KPIX TV-Channel 5

855 Battery Street
San Francisco CA 94111
415-362-5550

KGO TV-Channel 7

900 Front Street
San Francisco CA 94111
415-954-7777

KQED TV-Channel 32

500 Eighth Street
San Francisco CA 94103
415-864-2000

Television Stations

KQED TV-Channel 9

500 Eighth Street
San Francisco CA 94103
415-864-2000

KRON TV-Channel 4

1001 Van Ness Avenue
San Francisco CA 94109
415-441-4444

KSTS TV-Channel 48

2349 Bering Drive
San Jose CA 95131
408-435-8848

KTEH TV-Channel 54

100 Skyport Drive
San Jose CA 95110-1301
408-437-5454

KTSF TV-Channel 26

100 Valley Drive
Brisbane CA 94005-1350
415-468-2626

KTVU TV-Channel 2

Two Jack London Square
Oakland CA 94623
415-834-1212

Transit Agencies

Alameda-Contra Costa Transit

1600 Franklin Street
Oakland CA 94612
415-891-4777

Bay Area Rapid Transit

800 Madison Street
Oakland CA 94607
415-464-6000

Benicia-Vallejo Bus Service

P.O. Box 832
Benicia CA 94510
707-745-6010

CalTrain (San Jose-San Mateo-S.F.)

P.O. Box 7310
San Francisco CA 94120
415-557-8661

Contra Costa Co. Transit Authority

2477 Arnold Industrial Way
Concord CA 94520
425-676-7500

Eastern Contra Costa Transit

801 Wilbur Avenue
Antioch CA 94509
415-754-4040

Fairfax and San Anselmo Transit

300 Larkspur Landing Circle
Larkspur CA 94939
415-925-1100

Fairfield Transit System

c/o CTS 1705 Enterprise Drive
Fairfield CA 94533
707-422-2877

Golden Gate Bridge and Trans. Dist.

P. O. Box 3474
San Rafael CA 94912
415-453-2100

Healdsburg In-City Transit

P.O. Box 578
Healdsburg CA 95448
707-431-3309

Livermore-Amador Valley Transit

87 Fenton Street, Suite 200
Livermore CA 94550
415-449-3300

Marin County Transit District

Marin County Civic Center
San Rafael CA 94903
415-499-6099

Transit Agencies

Petaluma Transit

P.O. Box 61
Petaluma CA 94953
707-778-4460

Suisun Municipal Area Transit

c/o CTS 1705 Enterprise Drive
Fairfield CA 94533
707-429-1296

San Francisco Municipal Railway

949 Presidio Avenue
San Francisco CA 94115
415-673-6864

Union City Transit

34009 Alvarado-Niles Road
Union City CA 94587
415-471-1411

San Mateo County Transit District

945 California Drive
Burlingame CA 94010
415-872-6748

Vacaville City Coach

650 Merchant Street
Vacaville CA 95688
707-426-4610

Santa Clara Co. Transit District

4797 Camden Avenue
San Jose CA 95124
408-287-4210

Vallejo Transit

P. O. Box 3068
Vallejo CA 94590
707-644-8963

Santa Rosa City Bus

P.O. Box 1678
Santa Rosa CA 95402
707-576-5306

Valley Intracity Neighborhood Exp.

1130 First Street
Napa CA 94559-0660
707-255-7631

Sebastopol Transit Service

7120 Bodega Avenue
Sebastopol CA 95472
707-823-7863

Western Contra Costa Transit

953B San Pablo Avenue
Pinole CA 94564
415-724-7993

Sonoma County Transit

355 West Robles Avenue
Santa Rosa CA 95407
707-576-7133

Pacific Gas & Electric Company

Alameda County

Douglas L. Rae
PG&E Marketing Manager
Central Division
2111 Martin Luther King Way
Berkeley CA 94704
415-549-6003

Roderick Lee
Major Account Representative
Mission Division
24300 Clawiter Road
Hayward CA 94545
415-784-2107

Contra Costa County

Paul Cortez
PG&E Major Account Representative
Diablo Division
1030 Detroit Avenue
Concord CA 94518
415-674-6559

Mark Rozario
Area Development Coordinator
Bay Division
1100 South 27th Street
Richmond CA 94804
415-231-2931

Marin County

Mike Alexander
PG&E Marketing Manager
North Bay Division
P. O. Box 2669
San Rafael CA 94912
415-257-3465

San Francisco County

Wil Hardee

Office Of Area Development
303 Second Street, Room 400N
San Francisco CA 94103
415-973-1825

Steve Murphy
PG&E Major Account Representative
San Francisco Division
245 Market Street, Room 1506
San Francisco CA 94106
415-972-5020

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Pacific Gas & Electric Company

San Mateo County

Frank D. Eich
Area Manager
Peninsula Division
1970 Industrial Way
Belmont CA 94002
415-598-7317

David Altscher
Area Manager
Peninsula Division
1970 Industrial Way
Belmont CA 94002
415-598-7451

Santa Clara County

David Fortney
PG&E Area Development Coordinator
Skyline Division
1111 Bayhill Drive
San Bruno CA 94066
415-266-4720

William D. Hayes
PG&E Marketing Manager
San Jose Division
111 Almaden Boulevard, Room 309
San Jose CA 95115-0005
408-282-7271

Ron Shaw
Area Development Coordinator
San Jose Division
111 Almaden Boulevard, Room 309
San Jose CA 95115-0005
408-282-7189

Linda Barboza
PG&E Area Development Coordinator
De Anza Division
750 West Olive Avenue
Sunnyvale CA 94086
408-725-2239

Brion Richardson
PG&E Marketing Manager
De Anza Division
750 West Olive Avenue
Sunnyvale CA 94086
408-725-2052

Solano County

Chris Couper
PG&E Marketing Engineer
Vallejo-Napa Division
3737 Sonoma Boulevard
Vallejo CA 94589-2201
707-648-5671

Sonoma County

John Palmer
PG&E Marketing Manager
Santa Rosa Division
111 Stony Circle
Santa Rosa CA 95401-9599
707-577-7157

Bob Schmitt
Major Account Representative
Santa Rosa Division
111 Stony Circle
Santa Rosa CA 95401-9599
707-577-7157

Bay Area Data

Agricultural Production
Commercial Passenger Airports
Non-Residential Permit Value
Number of Establishments
Cost-of-Living
Development Fees
Foreign Trade - Shipping Exports
Foreign Trade - Shipping Imports
Growth Projections
Hotel/Motel Taxes
Cost of New Homes
Apartment Rents
Residential Housing Permits
Land Use
Drivers' License Address Changes
Southeast Asian Migration
Office Space
Taxable Retail Sales
Taxable Retail Sales Permits
Top High Schools
Transit Maps
Transportation Maps
Transportation Sales Tax Funding
Unemployment

Agricultural Production

Source: Annual agricultural crop reports issued by county agricultural commissioners. Timber production value not included.

Alameda County

Crop Value:	1988	1987
Field Crops	\$4,091,000	\$4,133,000
Veg., Fruits, Seeds	4,135,000	4,469,000
Nursery and Flowers	37,613,000	34,138,000
Livestock	10,123,000	8,474,000
Livestock, Apairy Prod.	113,400	119,900
Total Value	\$56,075,400	\$51,333,900

Contra Costa County

Crop Value:	1988	1987
Field Crops	\$8,039,500	\$7,266,862
Veg., Fruits, Seeds	22,565,157	21,726,300
Nursery and Flowers	20,401,000	20,030,000
Livestock	5,975,000	6,959,000
Livestock, Apairy Prod.	4,411,445	4,321,800
Total Value	\$61,392,102	\$60,303,962

Marin County

Crop Value:	1988	1987
Field Crops	\$3,265,371	\$2,949,905
Veg., Fruits, Seeds	816,500	507,860
Nursery and Flowers	1,546,300	1,676,750
Livestock	7,788,671	6,702,839
Livestock, Apairy Prod.	26,436,690	27,157,880
Total Value	\$39,853,532	\$38,995,234

Agricultural Production

Napa County

Crop Value:	<u>1988</u>	<u>1987</u>
Field Crops	\$1,699,000	\$1,696,000
Veg., Fruits, Seeds	98,655,000	82,664,000
Nursery and Flowers	0	1,403,000
Livestock	2,343,000	1,808,000
Livestock, Apairy Prod.	1,725,000	1,850,000
Total Value	\$106,002,000	\$89,421,000

San Francisco County

Crop Value:	<u>1988</u>	<u>1987</u>
Field Crops		
Veg., Fruits, Seeds		
Nursery and Flowers	2,044,000	2,323,000
Livestock		
Livestock, Apairy Prod.		
Total Value	\$2,044,000	\$2,323,000

San Mateo County

Crop Value:	<u>1988</u>	<u>1987</u>
Field Crops	\$878,100	\$1,000,050
Veg., Fruits, Seeds	31,053,000	30,967,600
Nursery and Flowers	0	165,424,700
Livestock	1,751,000	2,308,200
Livestock, Apairy Prod.	31,700	34,570
Total Value	\$195,283,800	\$199,735,120

Agricultural Production

Santa Clara County

Crop Value:	<u>1988</u>	<u>1987</u>
Field Crops	\$9,175,000	\$8,349,400
Veg., Fruits, Seeds	69,521,690	75,425,500
Nursery and Flowers	48,228,275	45,685,560
Livestock	6,658,600	4,711,250
Livestock, Apairy Prod.	8,891,455	8,488,755
Total Value	\$142,475,020	\$142,660,465

Solano County

Crop Value:	<u>1988</u>	<u>1987</u>
Field Crops	\$80,521,500	\$69,850,100
Veg., Fruits, Seeds	56,918,700	51,721,000
Nursery and Flowers	0	0
Livestock	27,058,400	22,490,400
Livestock, Apairy Prod.	3,740,800	3,554,200
Total Value	\$168,239,400	\$147,615,700

Sonoma County

Crop Value:	<u>1988</u>	<u>1987</u>
Field Crops	\$9,864,600	\$9,680,000
Veg., Fruits, Seeds	99,939,000	86,865,500
Nursery and Flowers	18,955,100	13,929,000
Livestock	40,536,900	39,423,700
Livestock, Apairy Prod.	77,075,500	77,171,000
Total Value	\$246,371,100	\$227,049,200

Agricultural Production

Bay Area

Crop Value:	<u>1988</u>	<u>1987</u>
Field Crops	\$117,534,071	
Veg., Fruits, Seeds	383,604,047	\$104,925,317
Nursery and Flowers	128,787,675	354,346,760
Livestock	102,234,571	284,610,010
Livestock, Apairy Prod.	122,425,990	92,877,389
		122,698,105
Total Value	\$1,017,736,354	

Commercial Airports

Buchanan Airport, Concord

Passenger Volume:

1985:	0*
1986:	86,874
1987:	126,623
1988:	120,245

Cargo Volume:

1986:	0 Metric Tons
1987:	0 Metric Tons
1988:	0 Metric Tons

Passenger Airlines as of August, 1989:

US Air *(service initiated in 1986)

Cargo Airlines as of August, 1989:

None

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Commercial Airports

Oakland International Airport

Passenger Volume:

1985:	4,138,990
1986:	3,800,770
1987:	4,010,000
1988:	3,832,241

Cargo Volume:

1986:	99,080 Metric Tons
1987:	132,829 Metric Tons
1988:	189,467 Metric Tons

Passenger Airlines as of August, 1989:

Alaska Airlines
America West Airlines
American Airlines
American Eagle Airlines
Continental Airlines
Delta Airlines
Skywest
Southwest Airlines
United Airlines
United Express
US AIR

Cargo Airlines as of August, 1989:

Federal Express
UPS
Airborne
Burlington Air Express
CF Air Freight

San Francisco International Airport

Passenger Volume:

1985:	25,018,400
1986:	27,813,600
1987:	29,812,440
1988:	30,506,794

Cargo Volume:

1986:	495,675	Metric Tons
1987:	554,575	Metric Tons
1988:	575,249	Metric Tons

Passenger Airlines as of August, 1989:

Air Canada Airlines
Air China
Air France
Alaska Airlines
American Airlines
American Eagle Airlines
Braniff
British Airways
Canadian Airlines International
Cathay Pacific Airways
China Airlines
Continental Airlines
Delta Airlines
Eastern Airlines
Hawaiian Airlines
Japan Airlines
LTU International Airways
Lufthansa German Airlines
Mexicana Airlines
Northwest Airlines
Pan Am
Philippine Airlines
Piedmont Airlines
Quantas Airways
Singapore Airlines
Southwest Airlines
Taca International Airlines
TWA
United Airlines
United Express
US Air
UTA French Airlines

Cargo Airlines as of August, 1989:

Cargolux Airlines
DHL Airways
Evergreen International
Flying Tigers
Heliflight Aviation (Helitac)
Nippon Cargo Airlines
Richardson Aviation
SMB Stage Lines
Southern Air Transport
Universe Air Carrier

Commercial Airports

San Jose International Airport

Passenger Volume:

1985:	4,708,880
1986:	5,659,140
1987:	5,693,944
1988:	5,774,223

Cargo Volume:

1986:	12,353 Metric Tons
1987:	28,805 Metric Tons
1988:	39,440 Metric Tons

Passenger Airlines as of August, 1989:

Alaska Airlines
America West Airlines
American Airlines
American Eagle Airlines
Continental Airlines
Delta Airlines
Mexicana Airlines
Skywest
TWA
United Airlines
United Express
US AIR

Cargo Airlines as of August, 1989:

Federal Express
UPS
Emery
Air Pac

Commercial Airports

Sonoma County Airport

Passenger Volume:

1985:	2,500
1986:	25,000
1987:	52,618
1988:	44,739

Cargo Volume:

1986:	unknown
1987:	unknown
1988:	unknown

Passenger Airlines as of August, 1989:

American Eagle Commuter
United Express

Cargo Airlines as of August, 1989:

UPS

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Non-Residential Permit Value

Source: Construction Industry Research Board, 2511 Empire Avenue, Burbank, CA, 818-841-8219 (in CA, 800-252-8109). Data from the U.S. Bureau of the Census. Adjusted for inflation using 1988 dollars. (in thousands of dollars)

Note: Difference between sum of individual items and total permit value is miscellaneous permits.

Alameda County	1985	1986	1987	1988
Industrial	\$127,045	\$135,138	\$115,959	\$64,467
Office	\$149,900	\$57,052	\$111,715	\$64,702
Stores	\$49,052	\$43,393	\$92,258	\$82,853
Hotel/Motel	\$36,538	\$18,621	\$13,352	\$7,948
Alterations	\$185,661	\$212,261	\$194,142	\$218,371
Total	\$633,022	\$540,189	\$573,537	\$492,814

Contra Costa County	1985	1986	1987	1988
Industrial	\$19,189	\$28,503	\$42,813	\$13,032
Office	\$318,880	\$141,279	\$83,854	\$35,149
Stores	\$42,365	\$26,382	\$39,504	\$48,003
Hotel/Motel	\$42,635	\$4,470	\$15,849	\$4,320
Alterations	\$76,578	\$72,504	\$77,824	\$73,942
Total	\$566,845	\$349,410	\$313,796	\$213,336

Marin County	1985	1986	1987	1988
Industrial	\$7,826	\$8,867	\$675	\$3,419
Office	\$37,432	\$16,956	\$12,436	\$7,662
Stores	\$5,984	\$856	\$261	\$4,207
Hotel/Motel	\$5,462	\$0	\$0	\$241
Alterations	\$20,301	\$27,330	\$24,768	\$19,749
Total	\$92,736	\$60,873	\$43,904	\$46,814

Non-Residential Permit Value

Napa County	1985	1986	1987	1988
Industrial	\$12,291	\$6,520	\$19,773	\$16,110
Office	\$1,350	\$1,520	\$3,554	\$2,271
Stores	\$3,991	\$7,676	\$1,905	\$1,770
Hotel/Motel	\$3,583	\$1,487	\$1,625	\$0
Alterations	\$11,451	\$13,312	\$15,409	\$14,893
Total	\$45,574	\$40,578	\$51,126	\$43,754

San Francisco County	1985	1986	1987	1988
Industrial	\$13,612	\$15,964	\$1,350	\$9,145
Office	\$216,863	\$129,003	\$1,554	\$95,132
Stores	\$4,753	\$7,507	\$62,602	\$70,280
Hotel/Motel	\$64,138	\$136,949	\$2,637	\$65,700
Alterations	\$409,858	\$315,486	\$264,894	\$313,259
Total	\$753,001	\$638,139	\$373,903	\$578,848

San Mateo County	1985	1986	1987	1988
Industrial	\$22,287	\$46,724	\$46,552	\$7,416
Office	\$115,955	\$110,195	\$92,746	\$48,967
Stores	\$13,190	\$25,386	\$24,126	\$23,845
Hotel/Motel	\$94,916	\$107,173	\$24,471	\$812
Alterations	\$108,735	\$86,540	\$118,288	\$144,050
Total	\$381,250	\$380,301	\$328,730	\$240,949

Santa Clara County	1985	1986	1987	1988
Industrial	\$258,709	\$131,364	\$140,624	\$94,939
Office	\$282,735	\$174,220	\$105,615	\$63,296
Stores	\$68,852	\$61,053	\$106,007	\$74,975
Hotel/Motel	\$57,482	\$94,289	\$8,139	\$9,268
Alterations	\$419,323	\$344,858	\$341,751	\$396,998
Total	\$1,169,688	\$899,483	\$809,349	\$712,932

Non-Residential Permit Value

Solano County	1985	1986	1987	1988
Industrial	\$10,883	\$20,440	\$8,970	\$15,811
Office	\$7,891	\$7,649	\$9,097	\$9,837
Stores	\$7,912	\$15,681	\$26,597	\$27,644
Hotel/Motel	\$0	\$2,545	\$5,935	\$12,037
Alterations	\$13,009	\$5,069	\$13,622	\$17,221
Total	\$61,960	\$66,815	\$80,445	\$98,108

Sonoma County	1985	1986	1987	1988
Industrial	\$37,145	\$32,877	\$5,806	\$8,667
Office	\$31,167	\$24,763	\$17,249	\$17,532
Stores	\$34,325	\$30,521	\$31,113	\$32,680
Hotel/Motel	\$10,772	\$16,076	\$0	\$4,500
Alterations	\$22,164	\$27,094	\$34,684	\$24,766
Total	\$164,426	\$157,457	\$124,975	\$112,220

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Number of Businesses

Source: County Business Patterns, U.S. Bureau of the Census

Note: Information below is the number of establishments in each county by number of employees. Multiple locations of the same firm are counted as separate establishments.

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Alameda County

1985 Establishments:	29,624	Establishments with 1-4 employees:	
1986 Establishments:	30,409	1985: 16,038 establishments	
		1986: 16,482 establishments	
<hr/>			
1985 Employees:	427,056	1985 Annual Payroll:	\$9,139,591
1986 Employees:	437,695	1986 Annual Payroll:	\$9,708,974
(as of March 12th)		(in millions of dollars)	

Contra Costa County

1985 Establishments:	17,161	Establishments with 1-4 employees:	
1986 Establishments:	18,125	1985: 9,983 establishments	
		1986: 10,527 establishments	
<hr/>			
1985 Employees:	200,210	1985 Annual Payroll:	\$4,206,484
1986 Employees:	221,777	1986 Annual Payroll:	\$4,934,937
(as of March 12th)		(in millions of dollars)	

Marin County

1985 Establishments:	8,457	Establishments with 1-4 employees:	
1986 Establishments:	8,642	1985: 5,200 establishments	
		1986: 5,317 establishments	
<hr/>			
1985 Employees:	74,052	1985 Annual Payroll:	\$1,408,805
1986 Employees:	76,576	1986 Annual Payroll:	\$1,548,819
(as of March 12th)		(in millions of dollars)	

Number of Businesses

Napa County

1985 Establishments: 2,804
1986 Establishments: 2,864

Establishments with 1-4 employees:
1985: 1,695 establishments
1986: 1,680 establishments

1985 Employees: 27,601
1986 Employees: 28,856
(as of March 12th)

1985 Annual Payroll: \$461,285
1986 Annual Payroll: \$500,817
(in millions of dollars)

San Francisco County

1985 Establishments: 30,117
1986 Establishments: 31,492

Establishments with 1-4 employees:
1985: 16,649 establishments
1986: 17,375 establishments

1985 Employees: 520,167
1986 Employees: 525,756
(as of March 12th)

1985 Annual Payroll: \$12,370,066
1986 Annual Payroll: \$12,980,148
(in millions of dollars)

San Mateo County

1985 Establishments: 17,363
1986 Establishments: 17,676

Establishments with 1-4 employees:
1985: 9,639 establishments
1986: 9,791 establishments

1985 Employees: 256,624
1986 Employees: 259,035
(as of March 12th)

1985 Annual Payroll: \$5,942,233
1986 Annual Payroll: \$6,240,762
(in millions of dollars)

Santa Clara County

1985 Establishments: 36,091
1986 Establishments: 36,686

Establishments with 1-4 employees:
1985: 19,098 establishments
1986: 19,718 establishments

1985 Employees: 733,881
1986 Employees: 718,864
(as of March 12th)

1985 Annual Payroll: \$18,255,642
1986 Annual Payroll: \$18,950,619
(in millions of dollars)

Number of Businesses

Solano County

1985 Establishments:	4,854	Establishments with 1-4 employees:	
1986 Establishments:	5,073	1985: 2,749 establishments	
		1986: 2,856 establishments	
<hr/>			
1985 Employees:	51,651	1985 Annual Payroll:	\$901,703
1986 Employees:	54,994	1986 Annual Payroll:	\$952,132
(as of March 12th)		(in millions of dollars)	

Sonoma County

1985 Establishments:	9,953	Establishments with 1-4 employees:	
1986 Establishments:	10,395	1985: 6,047 establishments	
		1986: 6,241 establishments	
<hr/>			
1985 Employees:	91,704	1985 Annual Payroll:	\$1,632,657
1986 Employees:	97,746	1986 Annual Payroll:	\$1,797,714
(as of March 12th)		(in millions of dollars)	

Cost-of-Living

Note: Information on price increases is available from two sources: the Bureau of Labor Statistics and the American Chamber of Commerce Researchers Association. The Bureau's Consumer Price Index measures how much prices have gone up since a base period, ignoring any price difference which existed before that time. The ACCRA index reports how much the cost of an item varies from area to area. San Jose is the only Bay Area city for which the ACCRA Index is available. Call their Chamber for information.

Bureau of Labor Statistics
P.O. Box 3766
San Francisco, CA 94119-3766
415-995-5605

American Chamber of Commerce
Researchers Association
c/o Louisville Chamber of Commerce
One Riverfront Plaza
Louisville, KY 40202

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Consumer Price Index

All Urban Consumers
Base is 1982-1984 = 100

All Items Index	San Francisco Oakland-San Jose CMSA	Los Angeles Anaheim-Riverside CMSA	U.S. City Average
Jun 87	115.0	116.5	113.5
Dec 87	117.4 2.3 %	118.5 1.7 %	115.4 1.7 %
Jun 88	120.1 2.1 %	122.0 3.0 %	118.0 2.3 %
Dec 88	122.6 1.2 %	124.2 1.8 %	120.5 2.1 %
Jun 89	126.2 2.9 %	128.7 3.6 %	124.1 3.0 %

Residential Rent Component

Jun 87	132.7	129.9	122.3
Dec 87	135.4 2.0 %	133.7 2.9 %	125.6 2.7 %
Jun 88	137.7 1.7 %	136.6 2.2 %	127.3 1.4 %
Dec 88	141.0 2.4 %	140.4 2.8 %	130.1 2.2 %
Jun 89	143.6 1.8 %	142.7 1.6 %	132.3 1.7 %

Development Fees

Source: Taxing the American Dream: Development Fees and Housing Affordability in the San Francisco Bay Area (\$15), Bay Area Council, 1988, 847 Sansome Street, San Francisco, CA 94111, 415-981-6600.

Note: These figures assume planned development w/100 single family detached houses that have three bedrooms and two baths each and 1,434 sq. ft. of living space. For calculating park fees, land value is assumed to be \$200,000 per acre unless otherwise specified by the city. EIR and engineering inspection fees are not included.

Alameda County

1987	Planning Fees	Building Fees	Growth Fees	Utility Fees	Total Fees
Alameda	\$38	\$885	\$4,501	\$1,420	\$6,844
Castro Valley	\$60	\$1,275	\$2,651	\$5,060	\$9,046
Fremont	\$140	\$980	\$7,577	\$5,255	\$13,952
Livermore	\$186	\$1,214	\$6,617	\$4,599	\$12,616
Oakland	\$95	\$1,503	\$0	\$1,075	\$2,673
Pleasanton	\$49	\$782	\$5,731	\$4,862	\$11,424
Union City	\$147	\$1,541	\$2,887	\$5,255	\$9,830

Contra Costa County

1987	Planning Fees	Building Fees	Growth Fees	Utility Fees	Total Fees
Antioch	\$34	\$1,023	\$3,161	\$5,130	\$9,348
Brentwood	\$106	\$766	\$5,316	\$3,402	\$9,590
Concord	\$57	\$789	\$4,507	\$2,240	\$7,593
Hercules	\$158	\$1,659	\$3,771	\$2,631	\$8,219
Martinez	\$204	\$743	\$4,669	\$3,005	\$8,621
Moraga	\$82	\$751	\$4,280	\$4,060	\$9,173
Oakley	\$150	\$1,025	\$6,120	\$5,802	\$13,097
Pittsburg	\$38	\$1,329	\$3,266	\$1,508	\$6,141
Richmond	\$59	\$1,591	\$2,583	\$2,433	\$6,666
San Ramon	\$233	\$1,480	\$5,375	\$5,770	\$12,858

Development Fees

Marin County

1987	Planning Fees	Building Fees	Growth Fees	Utility Fees	Total Fees
Novato	\$110	\$1,352	\$2,594	\$3,125	\$7,181
San Rafael	\$61	\$798	\$2,343	\$5,200	\$8,402
Sausalito	\$177	\$1,242	\$300	\$3,600	\$5,319

Napa County

1987	Planning Fees	Building Fees	Growth Fees	Utility Fees	Total Fees
Napa	\$75	\$1,345	\$3,374	\$1,665	\$6,459

San Francisco County

1987	Planning Fees	Building Fees	Growth Fees	Utility Fees	Total Fees
San Francisco	\$205	\$1,359	\$2,151	\$1,200	\$4,915

San Mateo County

1987	Planning Fees	Building Fees	Growth Fees	Utility Fees	Total Fees
Belmont	\$27	\$2,256	\$2,615	\$2,582	\$7,480
Foster City	\$67	\$1,481	\$4,821	\$2,900	\$9,269
Pacifica	\$106	\$1,299	\$5,301	\$4,237	\$10,943
San Carlos	\$21	\$1,057	\$4,151	\$2,450	\$7,679
San Mateo	\$250	\$1,324	\$4,048	\$1,876	\$7,498

Development Fees

Santa Clara County

1987	Planning Fees	Building Fees	Growth Fees	Utility Fees	Total Fees
Cupertino	\$53	\$808	\$5,996	\$1,400	\$8,257
Gilroy	\$116	\$999	\$4,484	\$2,629	\$8,228
Mountain View	\$64	\$881	\$6,671	\$1,818	\$9,434
San Jose	\$284	\$723	\$5,457	\$1,660	\$8,124
Sunnyvale	\$59	\$1,702	\$3,067	\$3,159	\$7,987

Solano County

1987	Planning Fees	Building Fees	Growth Fees	Utility Fees	Total Fees
Benicia	\$53	\$1,655	\$5,231	\$3,582	\$10,521
Fairfield	\$69	\$1,004	\$5,827	\$5,725	\$12,625
Suisun City	\$50	\$1,235	\$5,957	\$5,184	\$12,426
Vacaville	\$51	\$974	\$5,301	\$6,833	\$13,159
Vallejo	\$55	\$935	\$3,990	\$5,418	\$10,398

Sonoma County

1987	Planning Fees	Building Fees	Growth Fees	Utility Fees	Total Fees
Cotati	\$81	\$1,130	\$4,086	\$4,510	\$9,807
Petaluma	\$103	\$1,880	\$9,603	\$3,180	\$14,766
Rohnert Park	\$35	\$532	\$3,131	\$5,500	\$9,198
Santa Rosa	\$207	\$493	\$4,382	\$2,750	\$7,832
Windsor	\$65	\$623	\$4,373	\$6,594	\$11,655

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Foreign Trade - Shipping Exports

Source: Foreign Trade: Oakland-San Francisco Customs Dist. and U.S. West Coast, 1987 & 1988, Port of Oakland (415-444-3188), citing statistics of the Bureau of the Census

Note: Numbers represent only liner and tramp vessel exports and are for the Oakland-San Francisco Port District which includes Sacramento and Stockton as well as six Bay Area ports. Although cargo is shipped through the Bay Area, its origin may be either inside or outside the region. Numbers expressed in thousands of dollars.

To Country/Continent:	Exports 1987	Exports 1988	% West Coast	
			1987	1988
North America	\$6,562	\$13,899	8.5%	11.4%
Central America, Mexico	\$35,373	\$47,093	13.9%	11.7%
South America	\$58,445	\$79,843	15.7%	28.4%
Europe	\$912,742	\$1,061,324	35.2%	33.3%
Singapore	\$387,477	\$551,591	44.2%	40.3%
China	\$118,748	\$216,433	13.0%	15.3%
Korean Republic	\$634,140	\$768,107	17.4%	15.7%
Hong Kong	\$429,747	\$419,754	28.4%	19.4%
Taiwan	\$479,271	\$684,998	18.8%	16.6%
Japan, Nansei Islands	\$2,023,863	\$2,474,330	18.1%	16.1%
Other Asia	\$595,858	\$837,654	24.7%	24.8%
Asia Total	\$4,669,104	\$5,952,867	20.2%	18.2%
Australia And Oceania	\$441,827	\$477,557	17.8%	15.1%
Africa	\$33,606	\$31,336	13.4%	7.2%
Puerto Rico-US Possession	\$39	\$53	28.8%	32.3%
Bay Area	\$6,157,698	\$7,663,972	21.1%	19.0%

Foreign Trade - Shipping Imports

Source: Foreign Trade: Oakland-San Francisco Customs Dist. and U.S. West Coast, 1987 & 1988, Port of Oakland (415-444-3188), citing statistics of the Bureau of the Census

Note: Numbers represent only liner and tramp vessel imports and are for the Oakland-San Francisco Port District which includes Sacramento and Stockton as well as six Bay Area ports. Although cargo is shipped into the Bay Area, its destination may be either outside or inside the region. Numbers expressed in thousands of dollars.

From Country/Continent:	Imports	Imports	% West Coast	
	1987	1988	1987	1988
North America	\$100,978	\$97,403	19.3%	14.5%
Central America, Mexico	\$113,242	\$87,408	34.5%	22.6%
South America	\$254,122	\$271,128	20.0%	13.2%
Europe	\$1,848,894	\$1,734,916	24.5%	25.0%
Singapore	\$275,090	\$505,388	13.3%	18.0%
China	\$422,117	\$448,171	11.3%	8.0%
Korean Republic	\$1,023,083	\$1,047,804	8.2%	7.4%
Hong Kong	\$584,134	\$618,112	8.9%	9.6%
Taiwan	\$1,592,069	\$1,812,628	8.0%	9.4%
Japan, Nansei Islands	\$6,189,672	\$6,098,735	11.4%	10.8%
Other Asia	\$478,149	\$653,549	10.0%	10.7%
Asia Total	\$10,564,314	\$11,184,38	10.2%	10.1%
Australia And Oceania	\$440,093	\$547,390	22.3%	20.2%
Africa	\$30,028	\$24,069	24.7%	26.2%
Puerto Rico-US Possession	\$0	\$0	0.0%	0.0%
Bay Area	\$13,351,671	\$13,946,70	11.5%	11.3%

Population Growth

Source: Projections 87, Association of Bay Area Governments, P.O. Box 2050, Oakland, 94604-2050, 415-464-7937

Note: New projections will be available in the Fall of 1989

	<u>1990</u>	<u>1995</u>	<u>2000</u>	<u>2005</u>
Alameda County	1,256,650	1,313,450	1,360,300	1,414,000
Contra Costa County	777,000	829,200	2,720,100	901,000
Marin County	231,950	241,708	250,400	261,000
Napa County	109,450	117,100	123,850	128,150
San Francisco County	744,500	760,900	773,700	780,500
San Mateo County	627,450	639,250	646,300	658,550
Santa Clara County	1,475,850	1,538,400	1,581,000	1,612,900
Solano County	318,900	363,900	404,500	435,500
Sonoma County	369,450	403,600	439,950	471,800
Bay Area	5,911,200	6,207,508	8,300,100	6,663,400

Household Growth

Source: Projections 87, Association of Bay Area Governments, P.O. Box 2050, Oakland, 94604-2050, 415-464-7937

Note: New projections will be available in the Fall of 1989

	<u>1990</u>	<u>1995</u>	<u>2000</u>	<u>2005</u>
Alameda County	480,930	511,390	539,320	563,100
Contra Costa County	298,420	327,160	1,132,500	366,860
Marin County	97,770	103,310	107,990	113,980
Napa County	43,010	47,200	50,500	53,000
San Francisco County	313,620	319,100	324,400	330,050
San Mateo County	244,990	256,020	265,490	271,830
Santa Clara County	530,190	567,160	595,470	616,070
Solano County	109,340	127,440	144,490	157,020
Sonoma County	145,920	162,210	178,810	194,690
Bay Area	2,264,190	2,420,990	3,338,970	2,666,600

Household Population Growth

Source: Projections 87, Association of Bay Area Governments, P.O. Box 2050, Oakland, 94604-2050, 415-464-7937

Note: New projections will be available in the December of 1989

	<u>1990</u>	<u>1995</u>	<u>2000</u>	<u>2005</u>
Alameda County	1,218,250	1,273,200	1,317,300	1,368,100
Contra Costa County	767,800	818,900	2,638,400	889,300
Marin County	224,650	233,200	240,950	251,200
Napa County	104,000	111,550	117,900	121,550
San Francisco County	718,200	733,900	746,100	752,500
San Mateo County	620,000	631,500	638,150	650,600
Santa Clara County	1,444,650	1,506,600	1,546,650	1,576,950
Solano County	303,000	347,600	388,000	418,800
Sonoma County	362,400	396,400	432,050	463,400
Bay Area	5,762,950	6,052,850	8,065,500	6,492,400

Median Household Income

Source: Projections 87, Association of Bay Area Governments, P.O. Box 2050, Oakland, 94604-2050, 415-464-7937

Note: Data expressed in constant 1985 dollars. New projections will be available in the Fall of 1989.

	<u>1990</u>	<u>1995</u>	<u>2000</u>	<u>2005</u>
Alameda County	\$36,900	\$38,600	\$40,400	\$42,200
Contra Costa County	\$44,100	\$45,800	\$47,300	\$49,500
Marin County	\$51,500	\$54,600	\$57,500	\$59,500
Napa County	\$36,200	\$37,900	\$39,400	\$40,700
San Francisco County	\$35,600	\$37,700	\$39,100	\$40,800
San Mateo County	\$45,900	\$47,500	\$49,100	\$51,500
Santa Clara County	\$46,800	\$50,100	\$52,500	\$55,000
Solano County	\$35,300	\$37,100	\$38,900	\$41,200
Sonoma County	\$33,600	\$35,800	\$37,400	\$39,700
Bay Area	\$41,300	\$43,500	\$45,300	\$47,400

Employed Resident Growth

Source: Projections 87, Association of Bay Area Governments, P.O. Box 2050, Oakland, 94604-2050, 415-464-7937

Note: New projections will be available in the Fall of 1989

	<u>1990</u>	<u>1995</u>	<u>2000</u>	<u>2005</u>
Alameda County	665,800	719,900	755,000	789,900
Contra Costa County	402,400	446,600	1,528,200	493,400
Marin County	136,900	146,800	153,100	159,800
Napa County	52,600	58,700	64,100	68,400
San Francisco County	408,300	422,000	430,000	433,400
San Mateo County	353,800	370,000	375,900	385,900
Santa Clara County	822,900	883,100	911,100	936,400
Solano County	150,800	177,100	202,000	217,800
Sonoma County	181,600	205,100	226,700	245,800
Bay Area	3,175,100	3,429,300	4,646,100	3,730,800

Job Growth

Source: Projections 87, Association of Bay Area Governments, P.O. Box 2050, Oakland, 94604-2050, 415-464-7937

Note: New projections will be available in the Fall of 1989

	<u>1990</u>	<u>1995</u>	<u>2000</u>	<u>2005</u>
Alameda County	622,400	692,200	740,600	776,900
Contra Costa County	287,500	326,400	1,909,400	379,400
Marin County	108,000	120,100	126,000	133,300
Napa County	46,800	51,800	56,200	58,800
San Francisco County	587,000	629,400	649,300	671,700
San Mateo County	317,900	344,800	357,200	366,500
Santa Clara County	901,400	1,013,900	1,102,900	1,152,600
Solano County	119,300	133,200	148,600	164,300
Sonoma County	139,400	161,500	178,700	190,500
Bay Area	3,129,700	3,473,300	5,268,900	3,894,000

Hotel/Motel Taxes

Source: Office of Economic Research, California Dept. of Commerce, 1121 L Street, Suite 600, Sacramento, CA, 916-324-5853.

Note: Such taxes may only apply to the cost of the room or also may apply to restaurant

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Alameda County 87-88

Alameda	8.0 %
Albany	10.0 %
Berkeley	11.0 %
Dublin	8.0 %
Emeryville	8.0 %
Fremont	7.0 %
Hayward	6.5 %
Livermore	8.0 %
Newark	6.5 %
Oakland	9.0 %
Piedmont	0.0 %
Pleasanton	8.0 %
San Leandro	6.5 %
Union City	6.5 %
Unincorporated Area	0.0 %

Contra Costa County 87-88

Antioch	8.5 %
Brentwood	0.0 %
Clayton	0.0 %
Concord	8.5 %
Danville	6.5 %
El Cerrito	5.0 %
Hercules	0.0 %
Lafayette	8.0 %
Martinez	6.5 %
Moraga	0.0 %
Pinole	8.0 %
Pittsburg	8.0 %
Pleasant Hill	8.0 %
Richmond	6.0 %
San Pablo	6.0 %
San Ramon	0.0 %
Walnut Creek	8.5 %
Unincorporated Area	8.5 %

Marin County 87-88

Belvedere	0.0 %
Corte Madera	8.0 %
Fairfax	0.0 %
Larkspur	8.0 %
Mill Valley	8.0 %
Novato	8.0 %
Ross	0.0 %
San Anselmo	0.0 %
San Rafael	8.0 %
Sausalito	8.0 %
Tiburon	9.0 %
Unincorporated Area	8.0 %

Napa County 87-88

Calistoga	10.0 %
Napa	10.5 %
St. Helena	10.0 %
Yountville	10.0 %
Unincorporated Area	8.0 %

San Mateo County 87-88

Atherton	0.0 %
Belmont	10.0 %
Brisbane	10.0 %
Burlingame	8.0 %
Colma	0.0 %
Daly City	8.0 %
East Palo Alto	0.0 %
Foster City	8.0 %
Half Moon Bay	8.0 %
Hillsborough	0.0 %
Menlo Park	8.0 %
Millbrae	8.0 %
Pacifica	10.0 %
Portola Valley	0.0 %

Hotel/Motel Taxes

Redwood City	8.0 %
San Bruno	8.0 %
San Carlos	6.0 %
San Mateo	8.0 %
South San Francisco	8.0 %
Woodside	0.0 %
Unincorporated Area	8.0 %

Santa Clara County 87 - 88

Campbell	8.0 %
Cupertino	7.0 %
Gilroy	9.0 %
Los Altos	8.0 %
Los Altos Hills	0.0 %
Los Gatos	10.0 %
Milpitas	8.0 %
Monte Sereno	0.0 %
Morgan Hill	9.0 %
Mountain View	8.0 %
Palo Alto	10.0 %
San Jose	8.0 %
Santa Clara	8.0 %
Saratoga	8.0 %
Sunnyvale	6.0 %
Unincorporated Area	8.0 %

Solano County 87 - 88

Benicia	6.0 %
Dixon	6.0 %
Fairfield	10.0 %
Rio Vista	6.0 %
Suisun City	0.0 %
Vacaville	6.0 %
Vallejo	10.0 %
Unincorporated Area	5.0 %

Sonoma County 87 - 88

Cloverdale	7.0 %
Cotati	0.0 %
Healdsburg	8.0 %
Petaluma	8.0 %
Rohnert Park	10.0 %
Santa Rosa	6.0 %
Sebastopol	6.0 %
Sonoma	6.0 %
Unincorporated Area	8.0 %

Housing Cost

Source: "Characteristics of New Homes Sold," February, 1989, published by the Construction Industry Research Board from the California Market Data Cooperative. Construction Industry Research Board can be reached at 2511 Empire Avenue, Burbank, CA, 91504, 818-841-8219 (in Calif. 800-252-8109).

Note: Data are not reported for Marin and Napa counties.

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Alameda County

	New Home Median Cost	Average Square Footage	Price Per Square Foot
1985	\$146,000	1,550	\$94.20
1986	\$165,000	1,640	\$100.60
1987	\$175,900	1,645	\$106.95
1988	\$207,300	1,710	\$121.25

Contra Costa County

	New Home Median Cost	Average Square Footage	Price Per Square Foot
1985	\$128,900	1,450	\$88.90
1986	\$162,000	1,820	\$89.00
1987	\$180,700	1,935	\$93.40
1988	\$209,000	1,955	\$106.90

San Francisco County

	New Home Median Cost	Average Square Footage	Price Per Square Foot
1985	\$137,500	1,260	\$109.10
1986	\$153,000	1,500	\$102.00
1987	\$220,000	1,505	\$146.20
1988	\$233,500	1,470	\$158.85

Housing Cost

San Mateo County

	New Home Median Cost	Average Square Footage	Price Per Square Foot
1985	\$198,600	1,580	\$125.70
1986	\$221,200	1,690	\$130.90
1987	\$216,000	1,540	\$140.25
1988	\$270,000	1,750	\$154.30

Santa Clara County

	New Home Median Cost	Average Square Footage	Price Per Square Foot
1985	\$137,300	1,450	\$94.70
1986	\$151,300	1,560	\$97.00
1987	\$177,500	1,660	\$106.95
1988	\$206,400	1,705	\$121.05

Solano County

	New Home Median Cost	Average Square Footage	Price Per Square Foot
1985	\$119,500	1,460	\$81.85
1986	\$118,600	1,625	\$73.00
1987	\$136,900	1,795	\$76.25
1988	\$150,000	1,905	\$78.75

Sonoma County

	New Home Median Cost	Average Square Footage	Price Per Square Foot
1985	\$115,000	1,520	\$75.70
1986	\$108,500	1,475	\$73.55
1987	\$130,000	1,620	\$80.25
1988	\$156,800	1,860	\$84.30

Apartment Rents

Source: Bay Area Council, 847 Sansome Street, San Francisco, 94111, 415-981-6600

Note: Data represents the median advertised rental rate for two-bedroom apartments as advertised in and collected from major newspapers during one Sunday in the month shown.

Quarter Ending	Oakland Area	San Jose	San Francisco	Bay Area
January 89	\$625	\$700	\$895	\$725
October 88	\$625	\$675	\$898	\$730
July 88	\$595	\$675	\$925	\$725
April 88	\$580	\$650	\$875	\$695
January 88	\$595	\$650	\$900	\$675
October 87	\$600	\$650	\$895	\$685
July 87	\$575	\$600	\$895	\$650
April 87	\$645	\$650	\$850	\$685
January 87	\$625	\$650	\$850	\$675
October 86	\$630	\$650	\$900	\$700
July 86	\$600	\$650	\$895	\$695
April 86	\$590	\$640	\$900	\$685
January 86	\$550	\$650	\$900	\$700

Residential Housing Permits

Source: Construction Industry Research Board, 2511 Empire Avenue, Burbank, CA, 91504, 818-841-8210 (in CA, 800-252-8109).

Note: This information reports how many housing units were authorized by permit; the numbers do not represent housing starts or completions. Numbers shown are for each calendar year.

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Alameda County

	Single-Family Housing Units	Multiple-Family Housing Units	Total Housing Units
1985	3,867	4,228	8,095
1986	4,225	5,722	9,947
1987	4,489	4,838	9,327
1988	3,810	2,685	6,495

Contra Costa County

	Single-Family Housing Units	Multiple-Family Housing Units	Total Housing Units
1985	4,727	4,727	9,454
1986	6,295	6,769	13,064
1987	5,482	2,950	8,432
1988	5,853	2,171	8,024

Marin County

	Single-Family Housing Units	Multiple-Family Housing Units	Total Housing Units
1985	506	559	1,065
1986	579	365	944
1987	888	471	1,359
1988	999	386	1,385

Residential Housing Permits

Napa County

	Single-Family Housing Units	Multiple-Family Housing Units	Total Housing Units
1985	342	475	817
1986	469	138	607
1987	518	9	527
1988	1,084	115	1,199

San Francisco County

	Single-Family Housing Units	Multiple-Family Housing Units	Total Housing Units
1985	173	1,217	1,390
1986	139	1,898	2,037
1987	155	2,287	2,442
1988	157	1,774	1,931

San Mateo County

	Single-Family Housing Units	Multiple-Family Housing Units	Total Housing Units
1985	1,270	872	2,142
1986	1,361	2,144	3,505
1987	1,310	1,708	3,018
1988	1,430	989	2,419

Santa Clara County

	Single-Family Housing Units	Multiple-Family Housing Units	Total Housing Units
1985	3,809	5,714	9,523
1986	3,235	4,784	8,019
1987	3,078	4,558	7,636
1988	4,574	2,800	7,374

Residential Housing Permits

Solano County

	Single-Family Housing Units	Multiple-Family Housing Units	Total Housing Units
1985	2,169	3,308	5,477
1986	3,519	1,901	5,420
1987	2,949	406	3,355
1988	4,574	716	5,290

Sonoma County

	Single-Family Housing Units	Multiple-Family Housing Units	Total Housing Units
1985	2,930	3,171	6,101
1986	3,282	593	3,875
1987	2,832	753	3,585
1988	3,858	816	4,674

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Land Use

Source: ABAG Local Development Policy Survey as reported in Projections 87, Assn. of Bay Area Governments, P.O. Box 2050, Oakland, CA, 94604-2050, 415-464-7900

Notes: In thousands of acres, independently rounded.

a. Land occupied by housing units or other structures/buildings as of 1980. Mixed use acreage is included in residential and/or commercial/industrial categories.

b. Land available for development 1980-2005 as defined by local development policies in 1986 including both vacant and redevelopable acres.

c. Total land acres includes all developed and vacant land, both available and unavailable for development, and excludes bay waters.

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Alameda County	1980 ^a Developed Acres	1980 - 2005 ^b Available Acres
Residential Acres	45.9	27.7
Commercial/Industrial Acres	25.3	14.1
Mixed Use		1.6
Streets and Highways	24.5	
Subtotal	95.7	43.4
Total Land Acres ^c	488.7	488.7

Contra Costa County	1980 ^a Developed Acres	1980 - 2005 ^b Available Acres
Residential Acres	40.6	41.9
Commercial/Industrial Acres	18.0	10.0
Mixed Use		0.1
Streets and Highways	18.9	
Subtotal	77.5	52.0
Total Land Acres ^c	480.0	480.0

Land Use

Marin County	1980 ^a Developed Acres	1980 - 2005 ^b Available Acres
Residential Acres	18.5	23.6
Commercial/Industrial Acres	4.3	1.9
Mixed Use		0.2
Streets and Highways	7.7	
Subtotal	30.5	25.6
Total Land Acres ^c	344.3	344.3

Napa County	1980 ^a Developed Acres	1980 - 2005 ^b Available Acres
Residential Acres	7.1	6.6
Commercial/Industrial Acres	2.8	3.3
Mixed Use		0.0
Streets and Highways	3.2	
Subtotal	13.0	9.8
Total Land Acres ^c	508.9	508.9

San Francisco County	1980 ^a Developed Acres	1980 - 2005 ^b Available Acres
Residential Acres	9.5	0.4
Commercial/Industrial Acres	6.9	0.3
Mixed Use		0.2
Streets and Highways	7.9	
Subtotal	24.4	0.8
Total Land Acres ^c	31.3	31.3

Land Use

San Mateo County	1980 ^a Developed Acres	1980 - 2005 ^b Available Acres
Residential Acres	34.4	17.0
Commercial/Industrial Acres	12.8	3.2
Mixed Use		0.7
Streets and Highways	15.7	
Subtotal	62.8	20.8
Total Land Acres ^c	297.6	297.6

Santa Clara County	1980 ^a Developed Acres	1980 - 2005 ^b Available Acres
Residential Acres	61.9	29.1
Commercial/Industrial Acres	29.9	15.9
Mixed Use		0.4
Streets and Highways	29.5	
Subtotal	121.4	45.4
Total Land Acres ^c	854.2	854.2

Solano County	1980 ^a Developed Acres	1980 - 2005 ^b Available Acres
Residential Acres	14.5	29.8
Commercial/Industrial Acres	6.7	20.6
Mixed Use		0.1
Streets and Highways	7.5	
Subtotal	28.8	50.5
Total Land Acres ^c	546.8	546.8

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Land Use

Sonoma County	1980 ^a Developed Acres	1980 - 2005 ^b Available Acres
Residential Acres	60.3	47.2
Commercial/Industrial Acres	7.4	4.9
Mixed Use		0.1
Streets and Highways	10.9	
Subtotal	78.5	52.1
Total Land Acres ^c	1,042.5	1,042.5

Bay Area	1980 ^a Developed Acres	1980 - 2005 ^b Available Acres
Residential Acres	292.7	223.1
Commercial/Industrial Acres	114.2	73.9
Mixed Use		3.4
Streets and Highways	125.7	
Subtotal	532.5	300.4
Total Land Acres ^c	4,594.3	4,594.3

Drivers' License Address Changes

Source: Demographic Research Section, California Department of Finance, 916-322-4651, using data on drivers' license address changes filed with the California Dept. of Motor Vehicles.

Note: Population growth includes natural increase (births and deaths) as well as migration. Only migration is reported here.

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Alameda County	Total Moved to County	Total Moved Out of County	Net Migration
1985-1986	53,505	48,962	4,543
1986-1987	50,566	49,528	1,038
1987-1988	59,000	58,222	778
1988-1989	65,718	63,592	2,126

Contra Costa County	Total Moved to County	Total Moved Out of County	Net Migration
1985-1986	35,989	31,217	4,772
1986-1987	33,782	29,884	3,898
1987-1988	43,080	35,864	7,216
1988-1989	47,792	38,020	9,772

Marin County	Total Moved to County	Total Moved Out of County	Net Migration
1985-1986	13,054	12,560	494
1986-1987	11,983	11,721	262
1987-1988	13,872	13,466	406
1988-1989	14,870	14,163	707

Napa County	Total Moved to County	Total Moved Out of County	Net Migration
1985-1986	4,794	3,985	809
1986-1987	4,045	3,579	466
1987-1988	5,509	5,401	108
1988-1989	6,284	5,020	1,264

Drivers' License Address Changes

San Francisco County	Total Moved to County	Total Moved Out of County	Net Migration
1985-1986	38,139	36,774	1,365
1986-1987	31,614	37,388	-5,774
1987-1988	42,844	45,015	-2,171
1988-1989	44,402	49,065	-4,663

San Mateo County	Total Moved to County	Total Moved Out of County	Net Migration
1985-1986	31,595	32,792	-1,197
1986-1987	29,926	32,073	-2,147
1987-1988	35,866	37,949	-2,083
1988-1989	38,144	40,923	-2,779

Santa Clara County	Total Moved to County	Total Moved Out of County	Net Migration
1985-1986	54,777	59,318	-4,541
1986-1987	51,266	57,127	-5,861
1987-1988	61,222	63,799	-2,577
1988-1989	63,713	69,045	-5,332

Solano County	Total Moved to County	Total Moved Out of County	Net Migration
1985-1986	15,072	11,620	3,452
1986-1987	14,402	10,642	3,760
1987-1988	18,986	13,720	5,266
1988-1989	22,278	14,405	7,873

Sonoma County	Total Moved to County	Total Moved Out of County	Net Migration
1985-1986	16,657	12,158	4,499
1986-1987	16,225	10,823	5,402
1987-1988	19,482	13,350	6,132
1988-1989	21,457	14,273	7,184

Southeast Asian Migration

Source: Estimates of Refugees in California Counties and the State: 1987, Demographic Research Unit, California Department of Finance, 915 L Street, Sacramento, CA, 95814, 916-322-4651.

Note: Migration estimates are for both primary and secondary migration.

	<u>Southeast Asian Refugees as of October, 1986</u>	<u>Southeast Asian Refugees as of October, 1987</u>	<u>Percent Increase 1986-87</u>
Alameda County	20,000	22,000	10.0 %
Contra Costa County	4,360	4,800	10.1 %
Marin County	870	810	-6.9 %
Napa County	80	60	-25.0 %
San Francisco County	28,400	28,600	0.7 %
San Mateo County	2,190	1,900	-13.2 %
Santa Clara County	37,600	40,200	6.9 %
Solano County	620	630	1.6 %
Sonoma County	2,100	2,200	4.8 %
Bay Area	96,220	101,200	5.2 %

Office Space

Source: Center for Real Estate and Urban Economics, University of California, Berkeley, Berkeley, CA, 415-643-6111. Information for Sonoma, Napa, and Solano counties was unavailable.

1988	Total Office Square Footage	Total Office Sq. Ft. Vacant	Percent Vacant
Alameda County (880 Corridor)	20,000,000	4,100,000	20.2 %
Contra Costa County (680 Corridor)	29,600,000	4,800,000	16.2 %
Marin County	3,600,000	400,000	10.2 %
San Francisco County	63,600,000	8,400,000	13.2 %
San Mateo County	15,500,000	2,400,000	15.4 %
Santa Clara County	31,000,000	5,600,000	18.1 %

Directory of Office Buildings in the six-county Bay Area is available from:

Black's Office Leasing Guide
3685 Mount Diablo Boulevard, Suite 277
Lafayette, CA 94549
415-283-4944

Taxable Retail Sales Permits

Source: Taxable Sales in California, Research and Statistics Division, Board of Equalization, State of California, P.O. Box 942879, Sacramento, CA 94279-0001, 916-445-0840

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Alameda County	1985	1986	1987	1988
Apparel	766	918	1,062	1,208
General Merchandise	397	449	523	563
Specialty	2,474	4,047	5,711	6,380
Food	1,369	1,326	1,362	1,409
Eating and Drinking	2,761	2,894	3,000	3,043
Furniture and Appliance	926	1,024	1,120	1,190
Building Material	513	560	611	643
Automotive	1,376	1,404	1,392	1,392
Business & Personal Service	3,782	4,093	4,348	4,545
Total	14,364	16,404	19,129	20,373

Contra Costa County	1985	1986	1987	1988
Apparel	451	536	624	709
General Merchandise	206	227	238	255
Specialty	1,571	2,471	3,655	4,579
Food	612	608	613	605
Eating and Drinking	1,290	1,341	1,383	1,468
Furniture and Appliance	532	595	652	692
Building Material	347	397	436	465
Automotive	826	820	822	814
Business & Personal Service	2,160	2,406	2,658	2,910
Total	7,995	9,155	11,081	12,497

Taxable Retail Sales Permits

Marin County	1985	1986	1987	1988
Apparel	251	287	268	289
General Merchandise	97	94	92	89
Specialty	719	771	784	825
Food	245	247	236	237
Eating and Drinking	542	573	590	606
Furniture and Appliance	385	387	366	358
Building Material	151	156	150	148
Automotive	268	261	257	250
Business & Personal Service	1,215	1,374	1,525	1,737
Total	3,873	3,991	4,268	4,539

Napa County	1985	1986	1987	1988
Apparel	82	82	82	91
General Merchandise	45	46	48	47
Specialty	233	249	301	321
Food	122	124	126	123
Eating and Drinking	220	220	223	230
Furniture and Appliance	101	99	103	108
Building Material	96	100	94	101
Automotive	159	161	153	148
Business & Personal Service	401	419	450	456
Total	1,459	1,482	1,580	1,625

San Francisco County	1985	1986	1987	1988
Apparel	966	987	1,016	1,040
General Merchandise	342	324	326	320
Specialty	2,908	2,950	2,959	3,110
Food	1,507	1,550	1,548	1,544
Eating and Drinking	3,083	3,145	3,145	3,201
Furniture and Appliance	845	823	809	761
Building Material	226	229	232	237
Automotive	422	419	393	374
Business & Personal Service	3,421	3,520	3,542	3,569
Total	13,720	13,848	13,970	14,156

Taxable Retail Sales Permits

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San Mateo County	1985	1986	1987	1988
Apparel	432	432	453	458
General Merchandise	238	238	228	218
Specialty	1,563	1,592	1,623	1,606
Food	613	617	644	651
Eating and Drinking	1,305	1,332	1,372	1,393
Furniture and Appliance	613	623	602	577
Building Material	313	327	316	314
Automotive	704	684	681	655
Business & Personal Service	2,178	2,299	2,349	2,304
Total	7,959	8,023	8,268	8,176

Santa Clara County	1985	1986	1987	1988
Apparel	903	936	1,028	1,139
General Merchandise	431	425	424	434
Specialty	3,299	3,439	3,635	4,123
Food	1,200	1,201	1,221	1,231
Eating and Drinking	2,940	3,033	3,057	3,201
Furniture and Appliance	1,519	1,554	1,491	1,537
Building Material	667	670	659	699
Automotive	1,576	1,569	1,559	1,542
Business & Personal Service	4,705	4,948	5,181	5,500
Total	17,240	17,532	18,255	19,406

Solano County	1985	1986	1987	1988
Apparel	138	157	159	171
General Merchandise	86	84	89	89
Specialty	417	496	601	651
Food	216	232	238	238
Eating and Drinking	470	491	514	533
Furniture and Appliance	200	206	211	211
Building Material	165	167	166	169
Automotive	327	329	309	312
Business & Personal Service	680	741	813	850
Total	2,699	2,842	3,100	3,224

Taxable Retail Sales Permits

Sonoma County	1985	1986	1987	1988
Apparel	218	219	212	226
General Merchandise	149	141	130	133
Specialty	738	866	950	957
Food	369	363	367	386
Eating and Drinking	741	762	798	805
Furniture and Appliance	351	371	400	386
Building Material	327	327	331	344
Automotive	481	506	505	3,739
Business & Personal Service	1,274	1,374	1,489	1,515
Total	4,648	4,829	5,182	8,491

Bay Area	1985	1986	1987	1988
Apparel	4,207	4,554	4,904	5,331
General Merchandise	1,991	2,028	2,098	2,148
Specialty	13,922	16,881	20,219	16,172
Food	6,253	6,268	6,355	6,424
Eating and Drinking	13,352	13,791	14,082	14,480
Furniture and Appliance	5,472	5,682	5,754	5,820
Building Material	2,805	2,933	2,995	3,120
Automotive	6,139	6,153	6,071	9,226
Business & Personal Service	19,816	21,174	22,355	23,386
Total	73,957	78,106	84,833	86,107

Taxable Retail Sales

Source: Taxable Sales in California, Research and Statistics Division, Board of Equalization, State of California, P.O. Box 942879, Sacramento, CA 94279-0001, 916-445-0840

Note: (in 000s of dollars)

Alameda County	1985	1986	1987	1988
Apparel	\$269,922	\$293,616	\$312,101	\$324,561
General Merchandise	1,019,405	1,055,660	1,120,418	1,184,983
Specialty	818,424	799,781	887,283	1,078,780
Food	613,887	622,092	608,532	590,899
Eating and Drinking	773,385	811,996	888,916	890,630
Furniture and Appliance	303,956	331,963	357,493	385,831
Building Material	516,964	595,166	644,691	695,980
Automotive	1,909,538	1,928,820	1,933,568	2,028,263
Bus. & Personal Service	346,250	391,085	436,934	493,631
Other	3,324,801	3,352,121	3,552,126	4,102,678
Total	\$9,896,532	\$10,182,300	\$10,742,062	\$11,776,236

Contra Costa County	1985	1986	1987	1988
Apparel	\$184,892	\$203,680	\$230,294	\$227,202
General Merchandise	733,728	768,332	879,451	974,820
Specialty	439,543	456,811	503,431	561,585
Food	416,693	428,203	427,148	433,955
Eating and Drinking	372,592	404,462	431,090	465,809
Furniture and Appliance	232,044	252,397	255,839	272,754
Building Material	294,071	336,958	369,553	404,283
Automotive	1,254,027	1,171,616	1,134,401	1,237,525
Bus. & Personal Service	160,456	184,647	219,262	246,422
Other	1,168,215	1,256,612	1,384,881	1,539,235
Total	\$5,256,261	\$5,463,718	\$5,835,350	\$6,363,590

Taxable Retail Sales

Marin County	1985	1986	1987	1988
Apparel	\$84,594	\$93,654	\$98,570	\$100,998
General Merchandise	211,317	257,666	271,954	272,600
Specialty	145,993	151,801	179,574	202,629
Food	138,196	139,511	145,232	147,631
Eating and Drinking	182,609	194,084	214,934	218,668
Furniture and Appliance	79,108	83,232	107,731	121,329
Building Material	152,860	154,140	130,972	181,977
Automotive	364,739	395,105	368,542	381,525
Bus. & Personal Service	89,111	100,702	108,780	132,226
Other	370,367	354,789	366,645	383,564
Total	\$1,818,894	\$1,924,684	\$1,992,934	\$2,143,147

Napa County	1985	1986	1987	1988
Apparel	\$14,407	\$14,808	\$17,738	\$21,283
General Merchandise	69,553	72,178	75,509	74,521
Specialty	31,992	36,946	43,620	47,431
Food	57,214	58,568	62,231	62,558
Eating and Drinking	71,877	75,778	79,105	89,354
Furniture and Appliance	19,145	21,080	22,428	24,318
Building Material	71,004	90,219	85,953	91,091
Automotive	134,415	136,326	130,203	135,575
Bus. & Personal Service	34,241	35,087	39,989	46,195
Other	183,117	173,163	176,569	211,258
Total	\$686,965	\$714,153	\$733,345	\$803,584

San Francisco County	1985	1986	1987	1988
Apparel	\$423,575	\$457,235	\$470,364	\$475,254
General Merchandise	570,122	602,004	629,712	747,657
Specialty	938,547	983,207	1,040,872	1,143,079
Food	323,716	328,182	353,419	343,793
Eating and Drinking	911,088	925,975	984,068	1,026,659
Furniture and Appliance	219,395	231,936	210,678	222,015
Building Material	167,206	189,618	203,218	205,499
Automotive	580,091	547,510	524,289	565,410
Bus. & Personal Service	494,725	523,779	567,703	586,768
Other	2,190,399	2,175,945	2,255,127	2,509,943
Total	\$6,818,864	\$6,965,391	\$7,239,450	\$7,826,077

Taxable Retail Sales

San Mateo County	1985	1986	1987	1988
Apparel	\$186,173	\$204,380	\$220,564	\$236,453
General Merchandise	772,280	789,148	862,306	914,605
Specialty	473,037	442,484	532,310	583,005
Food	344,600	339,160	325,536	315,375
Eating and Drinking	440,466	453,835	491,096	532,234
Furniture and Appliance	242,025	259,863	255,284	280,867
Building Material	251,742	282,083	303,113	337,893
Automotive	1,252,806	1,254,324	1,220,595	1,320,900
Bus. & Personal Service	259,979	270,346	313,043	364,498
Other	2,109,679	2,078,075	2,152,305	2,307,795
Total	\$6,332,787	\$6,373,698	\$6,676,152	\$7,193,625

Santa Clara County	1985	1986	1987	1988
Apparel	\$384,544	\$388,598	\$429,617	\$448,280
General Merchandise	1,393,357	1,472,413	1,683,077	1,804,801
Specialty	1,206,323	1,197,493	1,398,976	1,557,393
Food	752,625	739,136	706,267	697,677
Eating and Drinking	999,245	1,007,169	1,087,672	1,174,358
Furniture and Appliance	507,325	515,263	542,617	591,066
Building Material	668,255	695,815	718,654	790,737
Automotive	2,516,911	2,401,090	2,369,055	2,513,754
Bus. & Personal Service	551,621	574,580	626,987	698,841
Other	4,823,119	4,924,957	5,369,357	5,743,975
Total	\$13,803,325	\$13,916,514	\$14,932,279	\$16,020,882

Solano County	1985	1986	1987	1988
Apparel	\$36,426	\$42,512	\$46,594	\$51,169
General Merchandise	202,383	218,205	241,628	259,338
Specialty	82,394	98,846	113,878	145,081
Food	152,466	83,032	168,937	181,041
Eating and Drinking	150,739	160,017	173,752	185,098
Furniture and Appliance	54,187	59,789	59,434	64,292
Building Material	104,566	119,392	146,502	137,570
Automotive	39,964	407,775	420,314	445,312
Bus. & Personal Service	44,990	51,207	54,883	62,447
Other	291,942	320,630	351,933	406,053
Total	\$1,160,057	\$1,561,405	\$1,777,855	\$1,937,401

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Taxable Retail Sales

Sonoma County	1985	1986	1987	1988
Apparel	\$78,885	\$82,642	\$87,997	\$89,419
General Merchandise	301,430	320,185	365,711	393,047
Specialty	165,184	176,803	214,639	224,176
Food	198,609	211,458	238,330	236,968
Eating and Drinking	193,910	214,189	234,750	253,749
Furniture and Appliance	89,650	106,017	108,876	120,242
Building Material	217,655	239,632	253,301	292,347
Automotive	530,236	545,862	561,844	2,202,469
Bus. & Personal Service	89,423	99,526	116,721	125,620
Other	682,201	674,259	708,818	798,202
Total	\$2,547,183	\$2,670,573	\$2,890,987	\$4,736,239

Bay Area	1985	1986	1987	1988
Apparel	\$1,663,418	\$1,781,125	\$1,913,839	\$1,974,619
General Merchandise	5,273,575	5,555,791	6,129,766	6,626,372
Specialty	4,301,437	4,344,172	4,914,583	5,543,159
Food	2,998,006	2,949,342	3,035,632	3,009,897
Eating and Drinking	4,095,911	4,247,505	4,585,383	4,836,559
Furniture and Appliance	1,746,835	1,861,540	1,920,380	2,082,714
Building Material	2,444,323	2,703,023	2,855,957	3,137,377
Automotive	8,582,727	8,788,428	8,662,811	10,830,733
Bus. & Personal Service	2,070,796	2,230,959	2,484,302	2,756,648
Other	15,143,840	15,310,551	16,317,761	18,002,703
Total	\$48,320,868	\$49,772,436	\$52,820,414	\$58,800,781

Top High Schools

Source: California's Report Card: The Top 100; How Are They Doing? A User's Guide to California Public Schools, Lillian S. Clancy, California School Surveys, 1989.

Alameda County	1988 State Rank	District	Area
Piedmont High	7	Piedmont City Unified	Piedmont
Berkeley High	41	Berkeley Unified	Berkeley
Mission San Jose	50	Fremont Unified	Fremont
Amador Valley	81	Amador Valley Joint	Pleasanton
Albany High	93	Albany City Unified	Albany

Contra Costa County	1988 State Rank	District	Area
Miramonte High	8	Acalanes Union High	Orinda
Acalanes High	14	Acalanes Union High	Lafayette
Northgate High	16	Mt. Diablo Unified	Walnut Creek
Campolindo High	22	Acalanes Union High	Moraga
Monte Vista High	32	San Ramon Valley	Danville
College Park High	48	Mt. Diablo Unified	Pleasant Hill
California High	59	San Ramon Valley High	San Ramon
Las Lomas High	59	Acalanes Union High	Walnut Creek
San Ramon Valley	67	San Ramon Valley	Danville

Marin County	1988 State Rank	District	Area
Tamalpais High	21	Tamalpais Union High	Mill Valley
Sir Francis Drake	27	Tamalpais Union High	San Anselmo
Redwood High	38	Tamalpais Union High	Larkspur

Top High Schools

San Francisco County	1988 State Rank	District	Area
Lowell High	2	San Francisco Unified	San Francisco
Raoul Wallenberg	59	San Francisco Unified	San Francisco

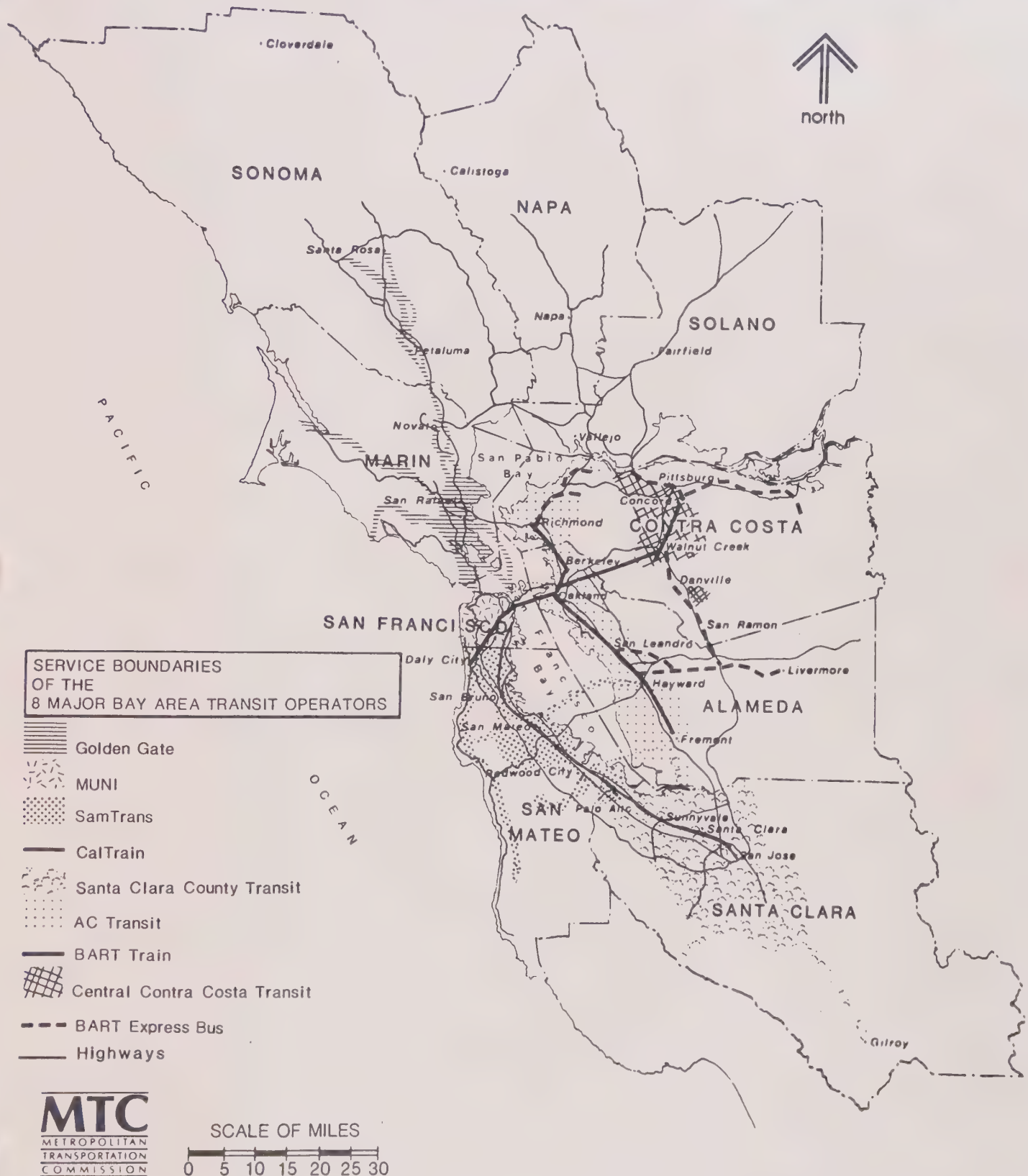
San Mateo County	1988 State Rank	District	Area
Menlo-Atherton	31	Sequoia Union High	Atherton
Carlmont High	76	Sequoia Union High	Belmont

Santa Clara County	1988 State Rank	District	Area
Saratoga High	6	Los Gatos-Saratoga	Saratoga
Palo Alto High	9	Palo Alto Unified	Palo Alto
Los Gatos High	17	Los Gatos-Saratoga	Los Gatos
Lynbrook High	19	Fremont Union High	San Jose
Monta Vista High	23	Fremont Union High	Cupertino
Homestead High	29	Fremont Union High	Cupertino
Los Altos High	36	Mtn. View-Los Altos	Los Altos
Leland High	39	San Jose Unified	San Jose
Gunn (Henry M.)	66	Palo Alto Unified	Palo Alto
Cupertino High	79	Fremont Union High	Cupertino
Prospect High	88	Campbell Union High	Saratoga
Mountain View High	94	Mtn. View-Los Altos	Mountain View

Sonoma County	1988 State Rank	District	Area
Analy High	54	Analy Union High	Sebastopol

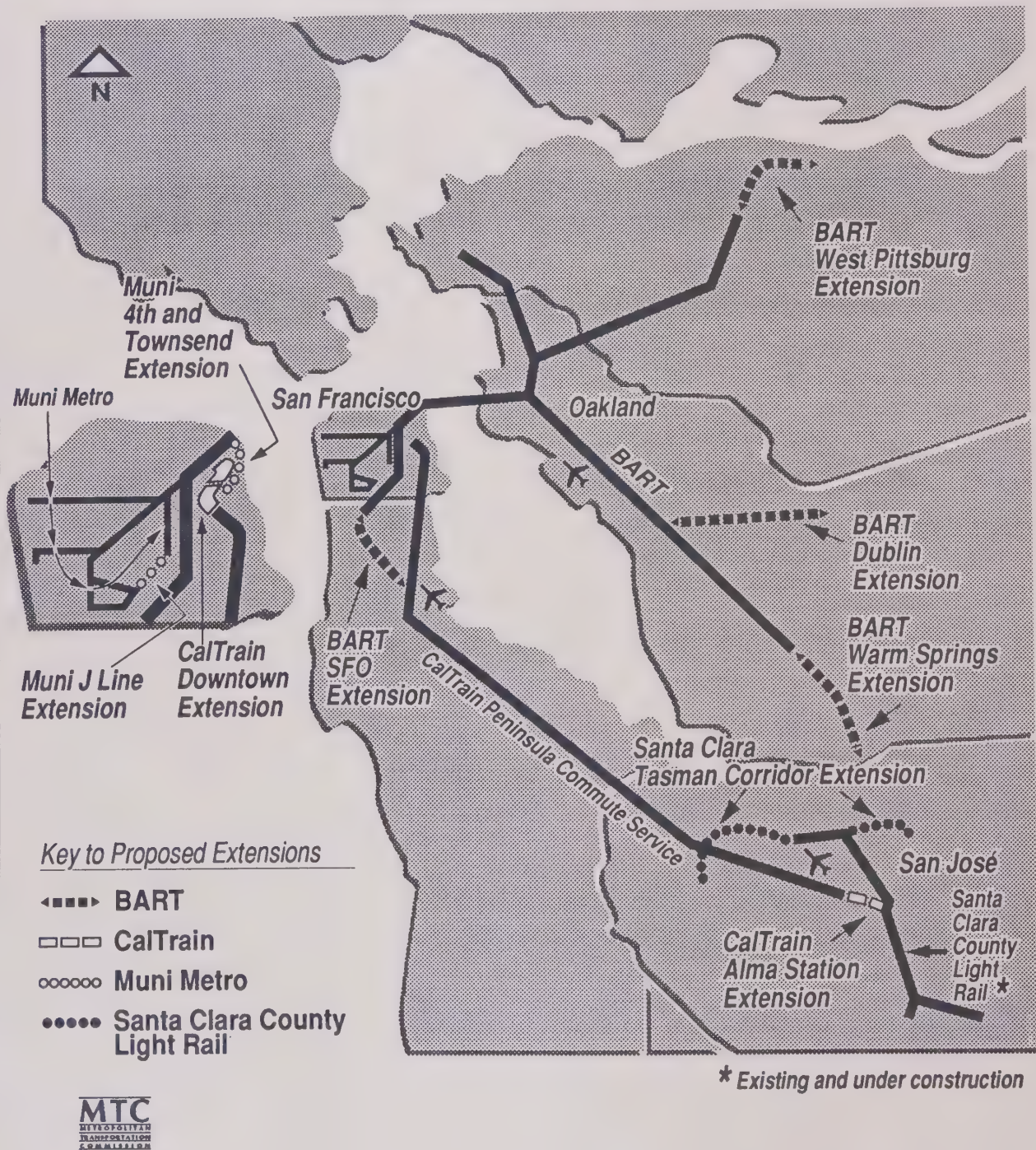
Nine-County San Francisco Bay Area

Highway and Transit Networks



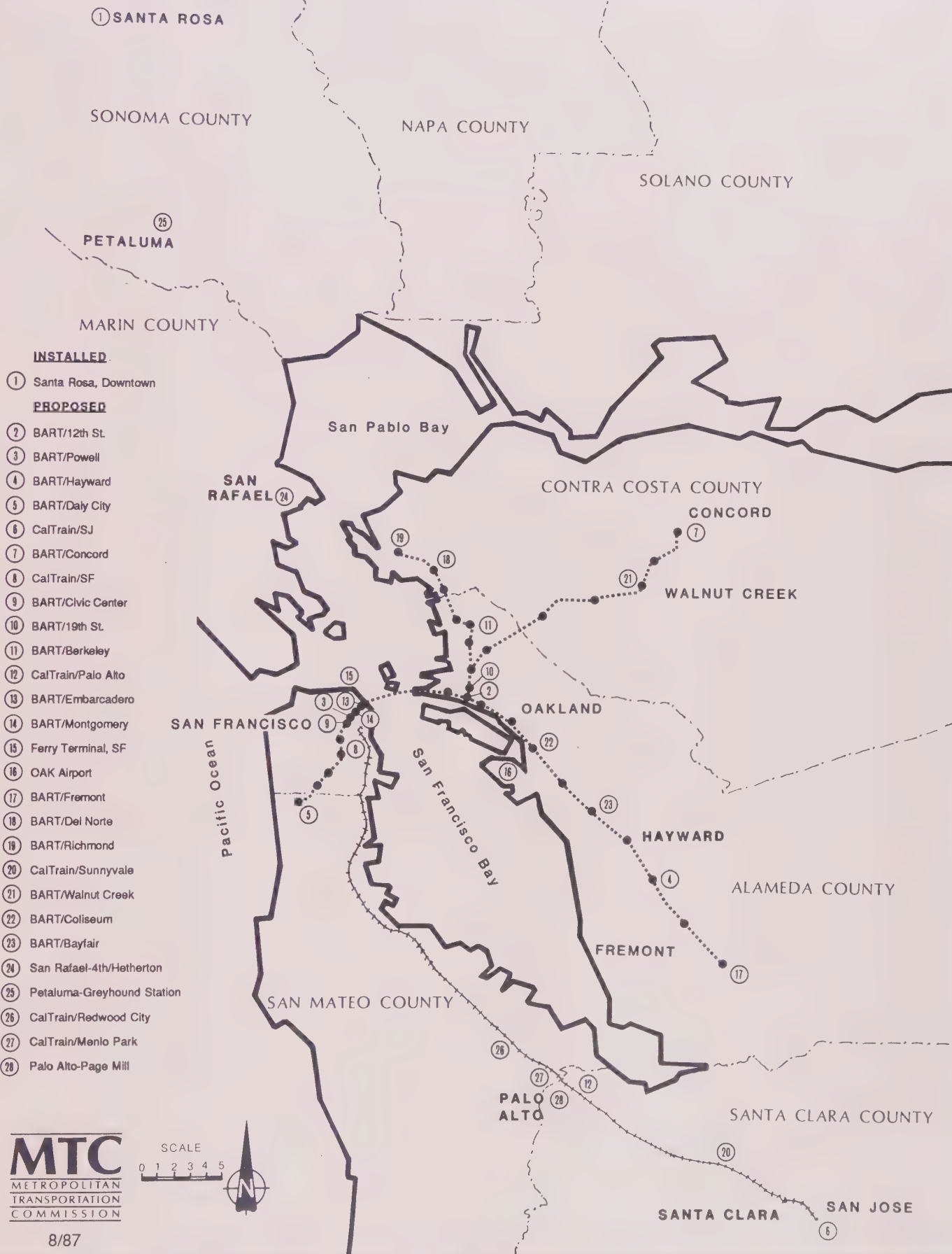
MTC RAIL EXTENSION PROGRAM

Resolution No. 1876, April 6, 1989



REGIONAL TRANSIT INFORMATION CENTER SITES

TRANSIT





KEY TRANSIT LINES & CONNECTION POINTS FOR THE BAY AREA



Transportation - Freeway System

Source: Information Memorandum as estimated by the Highway Operations Branch, District 4, California Department of Transportation, various dates, as cited in Table 1 of the Draft Implementation Plan for The Contingency Plan in the 1982 Bay Area Air Quality Plan, July 28, 1989.

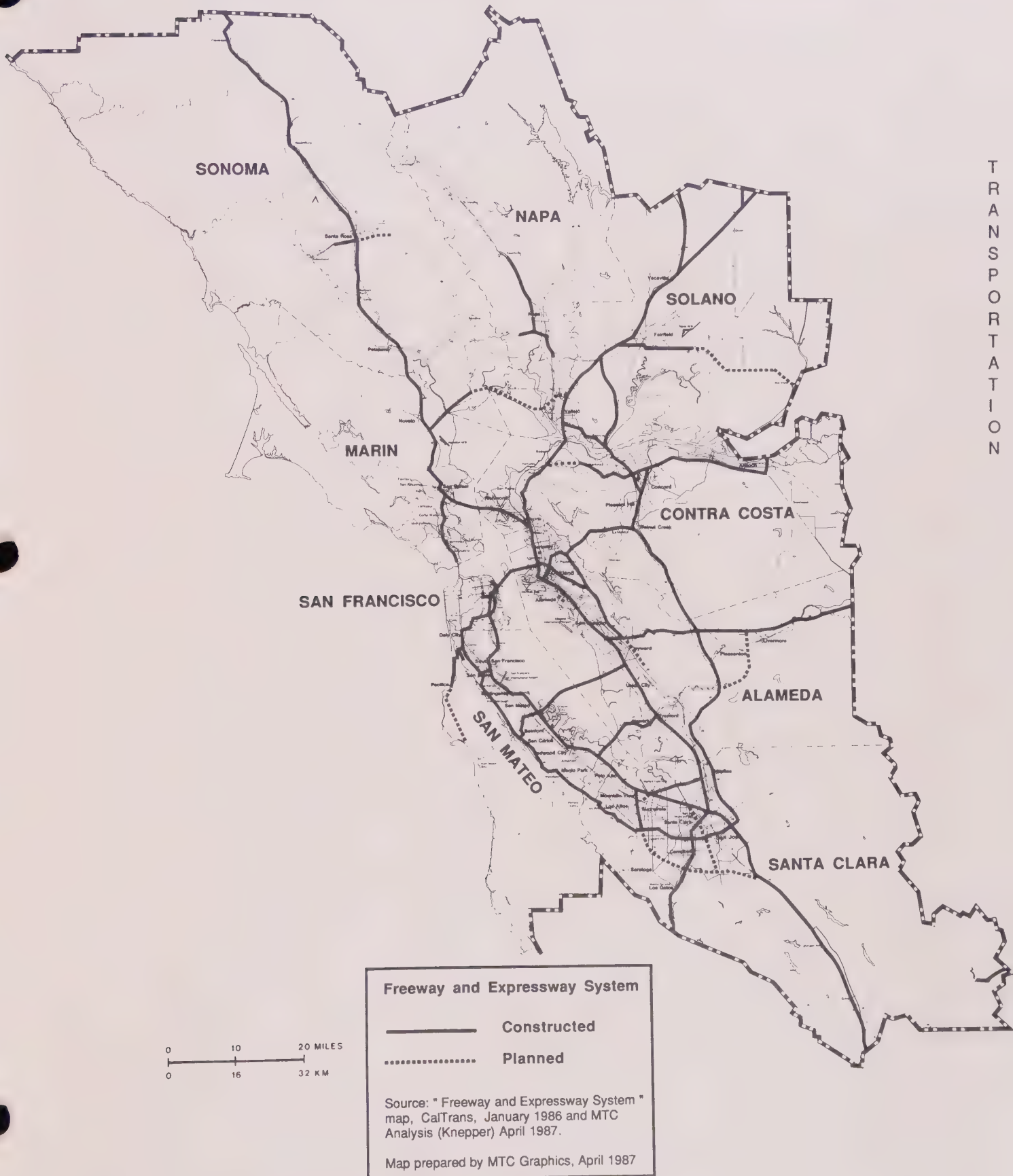
Area	Daily Vehicle Hours of Delay		Directional Miles of Congestion	
	1986	1987	1987	1988
Alameda	20,300	20,500	62	62
Contra Costa	8,400	8,450	44	47
Marin	3,800	6,140	20	24
San Francisco	5,900	7,350	24	26
San Mateo	1,600	2,870	16	25
Santa Clara	14,300	14,390	66	66
Sonoma	200	200	3	3
Bay Area	54,500	59,900	235	253

BAY AREA FREEWAY SYSTEM



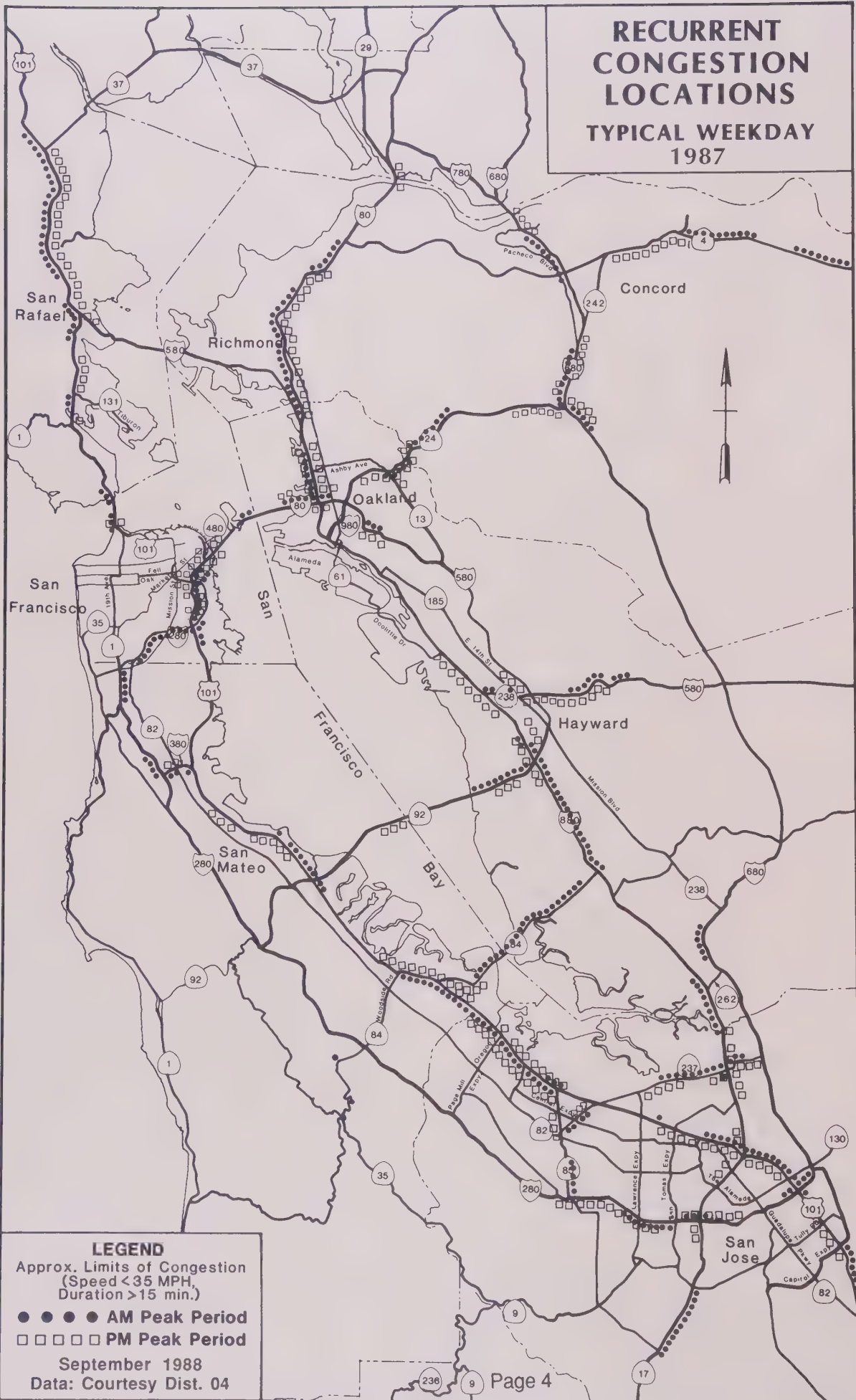
1989

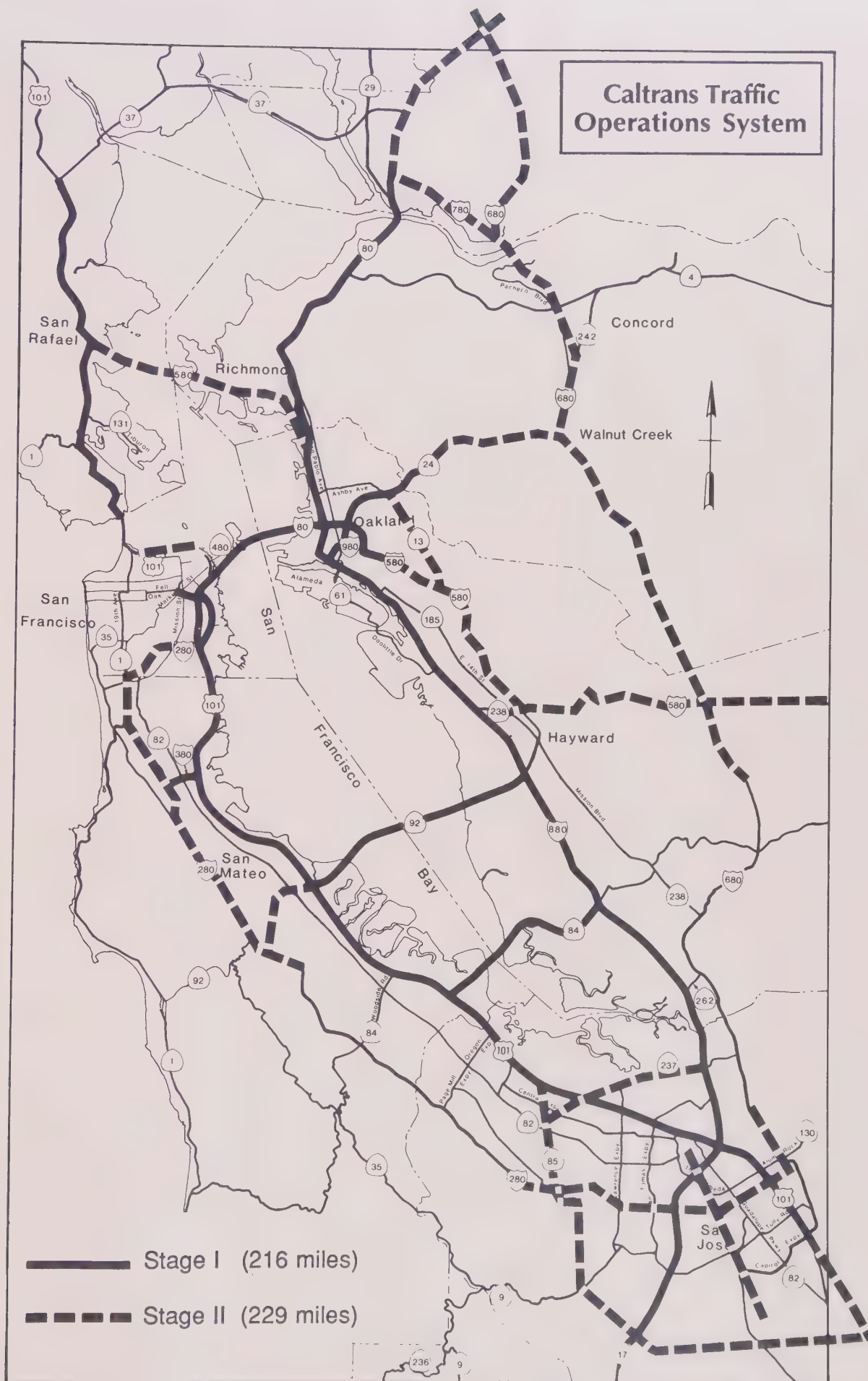
Freeway and Expressway System in the Metropolitan Transportation Commission Region



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RECURRENT CONGESTION LOCATIONS TYPICAL WEEKDAY 1987

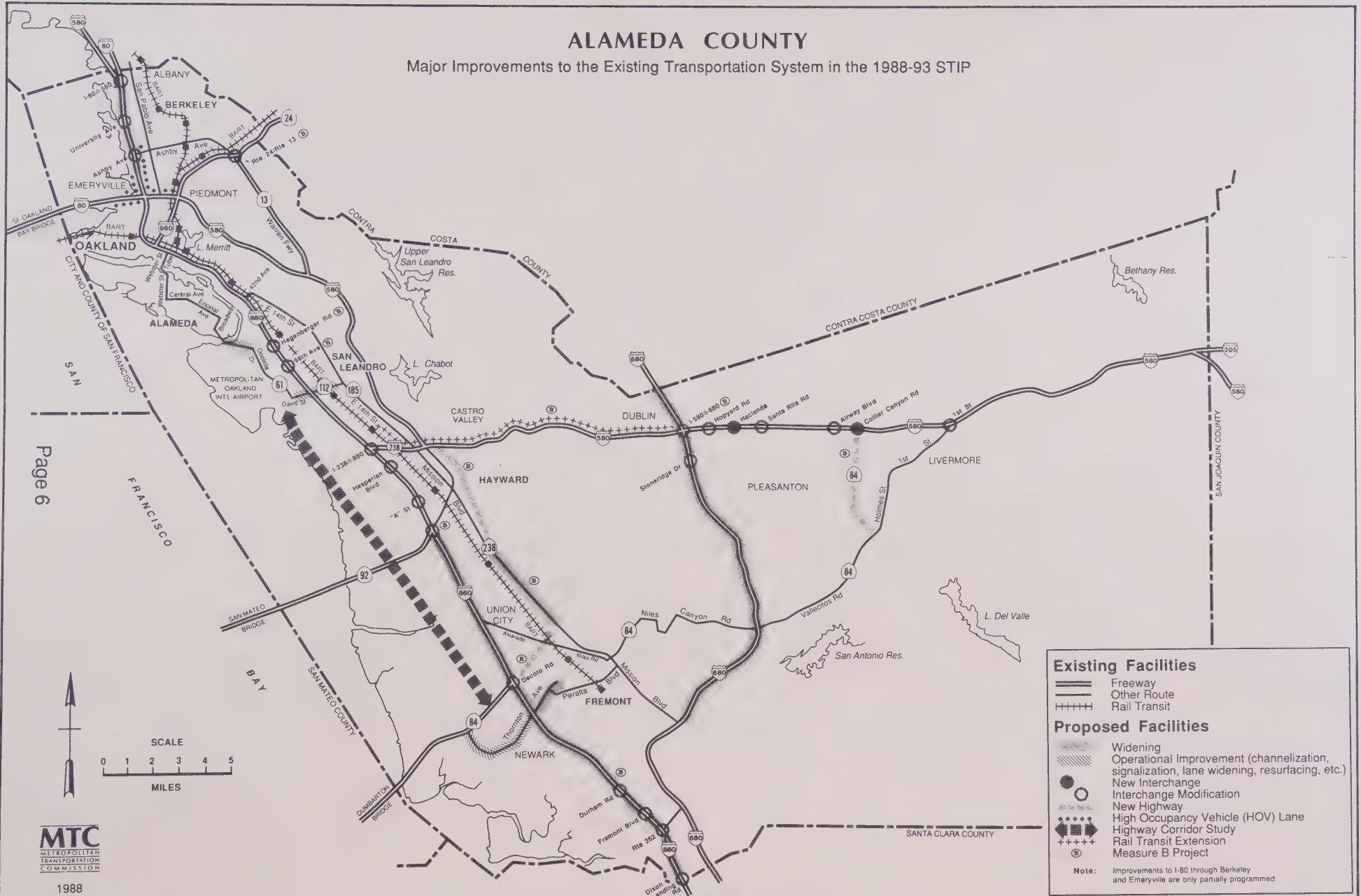




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ALAMEDA COUNTY

Major Improvements to the Existing Transportation System in the 1988-93 STIP



Existing Facilities

Freeway

Other Route

Rail Transit

Proposed Facilities

Widening

Operational Improvement (channelization, signalization, lane widening, resurfacing, etc.)

New Interchange

Interchange Modification

New Highway

High Occupancy Vehicle (HOV) Lane

Highway Corridor Study

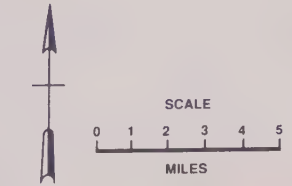
Rail Transit Extension

Measure B Project

Note:

Improvements to I-80 through Berkeley and Emeryville are only partially programmed

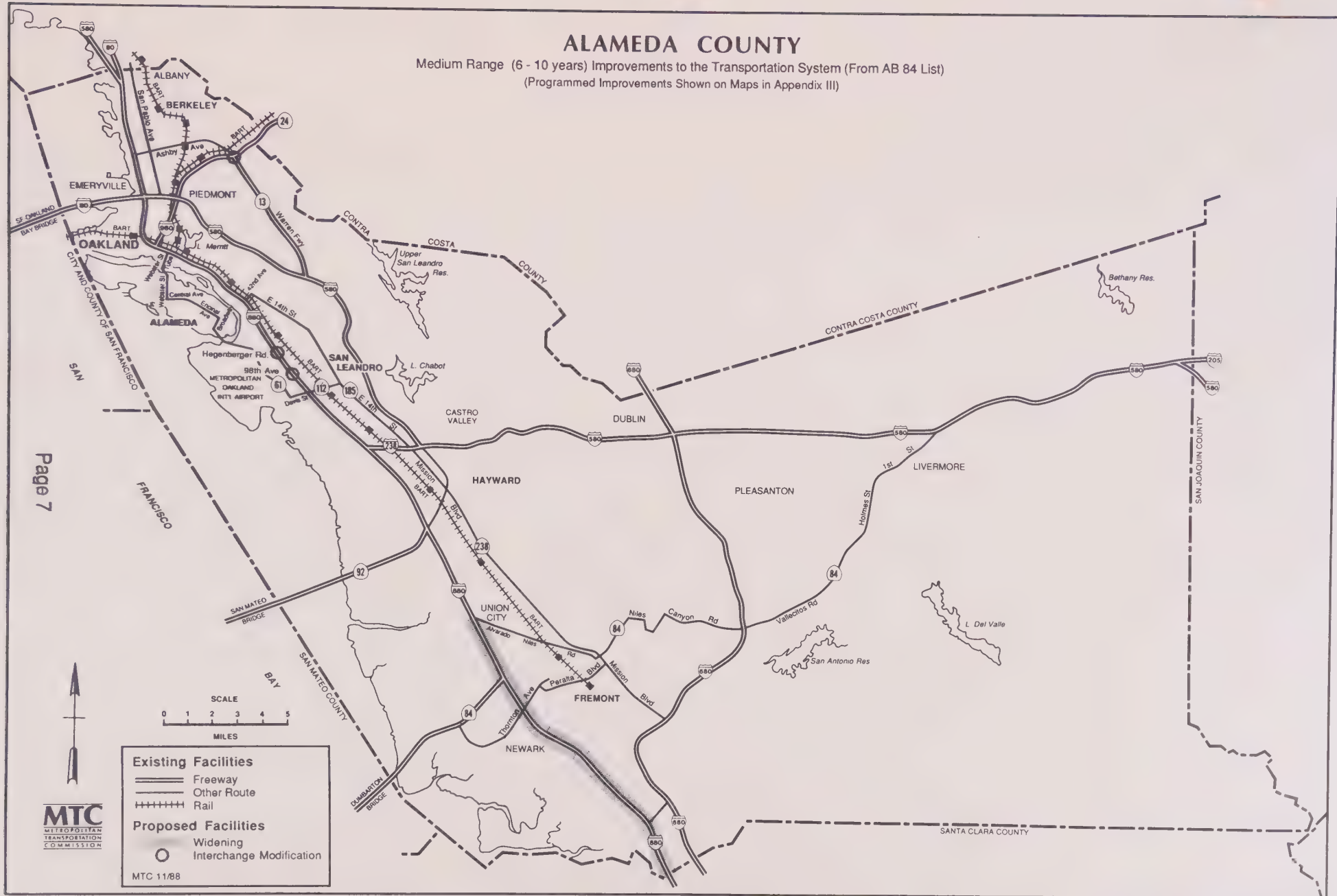
Page 6



1988

ALAMEDA COUNTY

Medium Range (6 - 10 years) Improvements to the Transportation System (From AB 84 List)
(Programmed Improvements Shown on Maps in Appendix III)



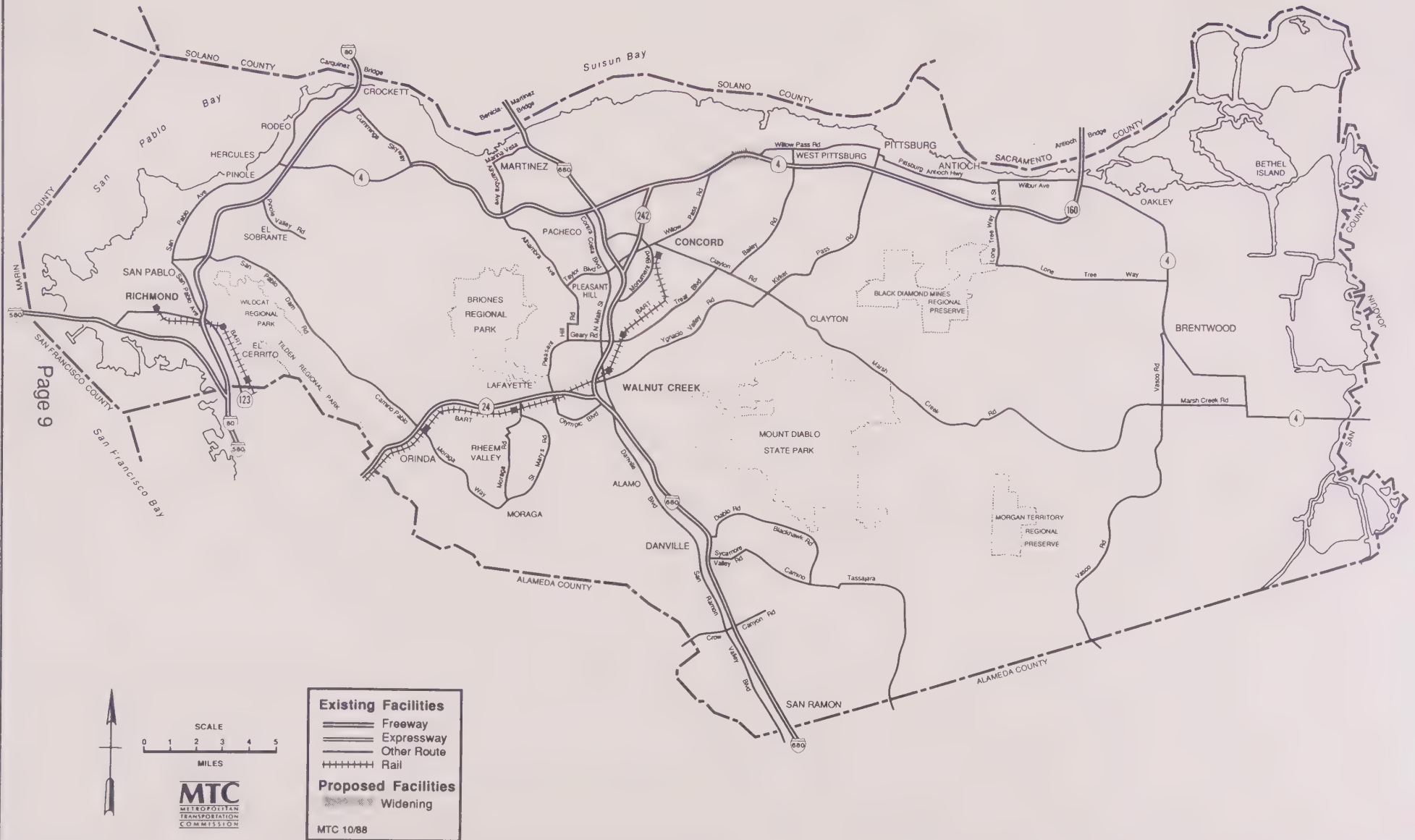
CONTRA COSTA COUNTY

Major Improvements to the Existing Transportation System in the 1988-93 STIP



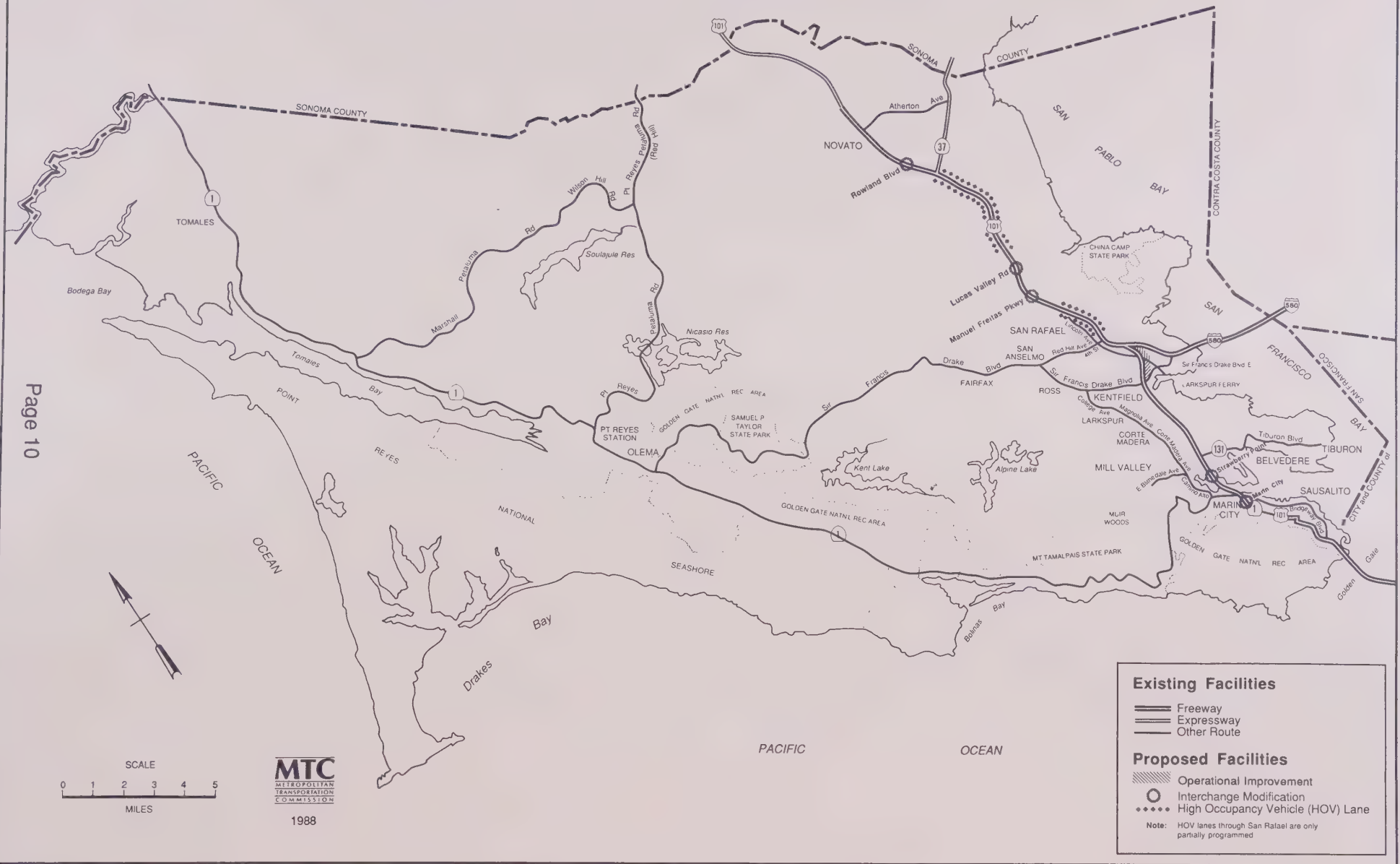
CONTRA COSTA COUNTY

Medium Range (6-10 years) Improvements to the Transportation System (From AB 84 List)
(Programmed Improvements Shown on Maps in Appendix III)



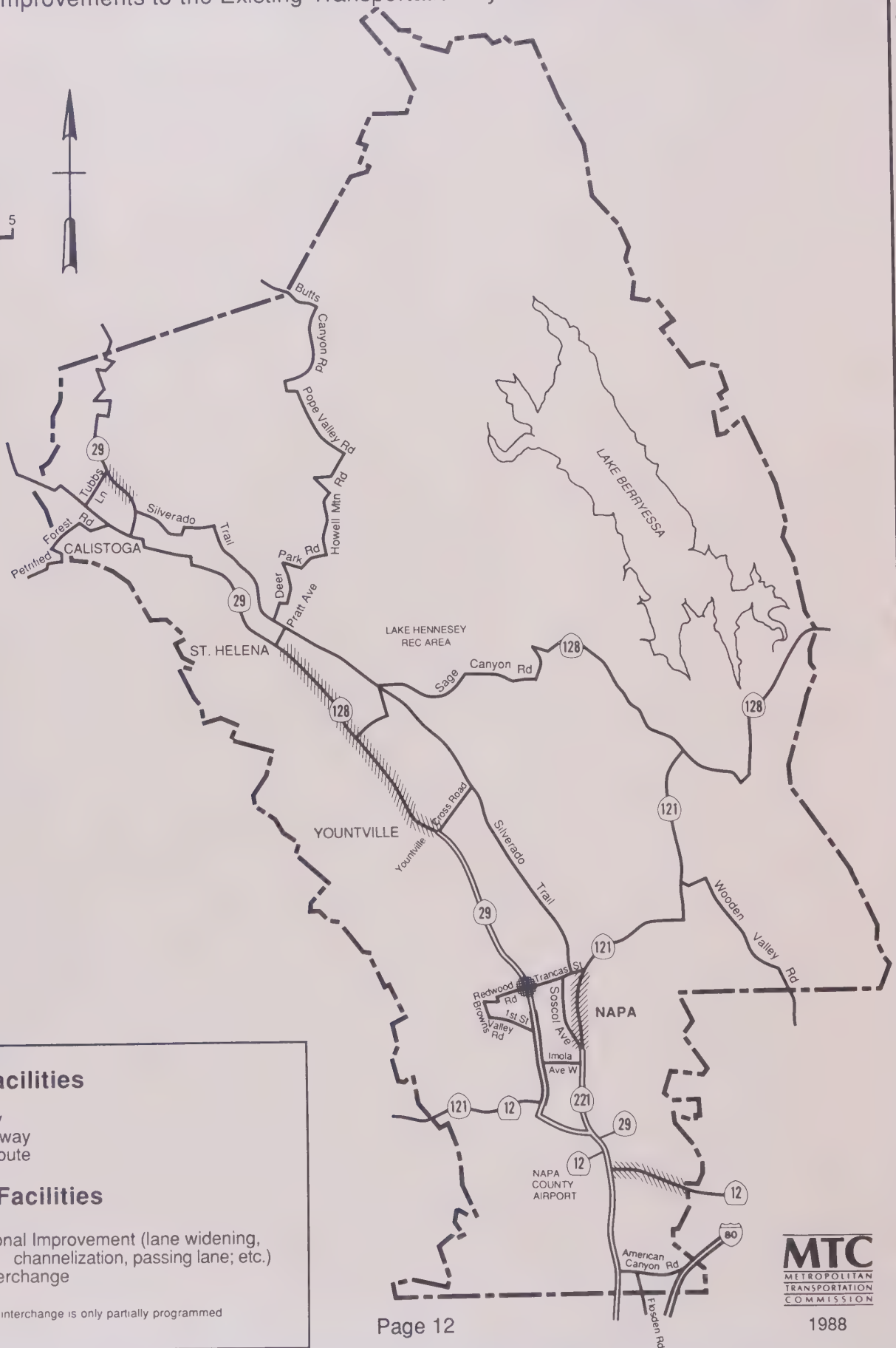
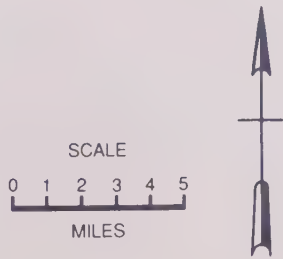
MARIN COUNTY

Major Improvements to the Existing Transportation System in the 1988-93 STIP



NAPA COUNTY

Major Improvements to the Existing Transportation System in the 1988-93 STIP



Existing Facilities

- Freeway
- Expressway
- Other Route

Proposed Facilities

- Operational Improvement (lane widening, channelization, passing lane; etc.)
- New Interchange

Note: Trancas St interchange is only partially programmed

No map is available for Napa County of Medium Range
Transportation Projects.

CITY AND COUNTY OF SAN FRANCISCO

Major Improvements to the Existing Transportation System in the 1988-93 STIP

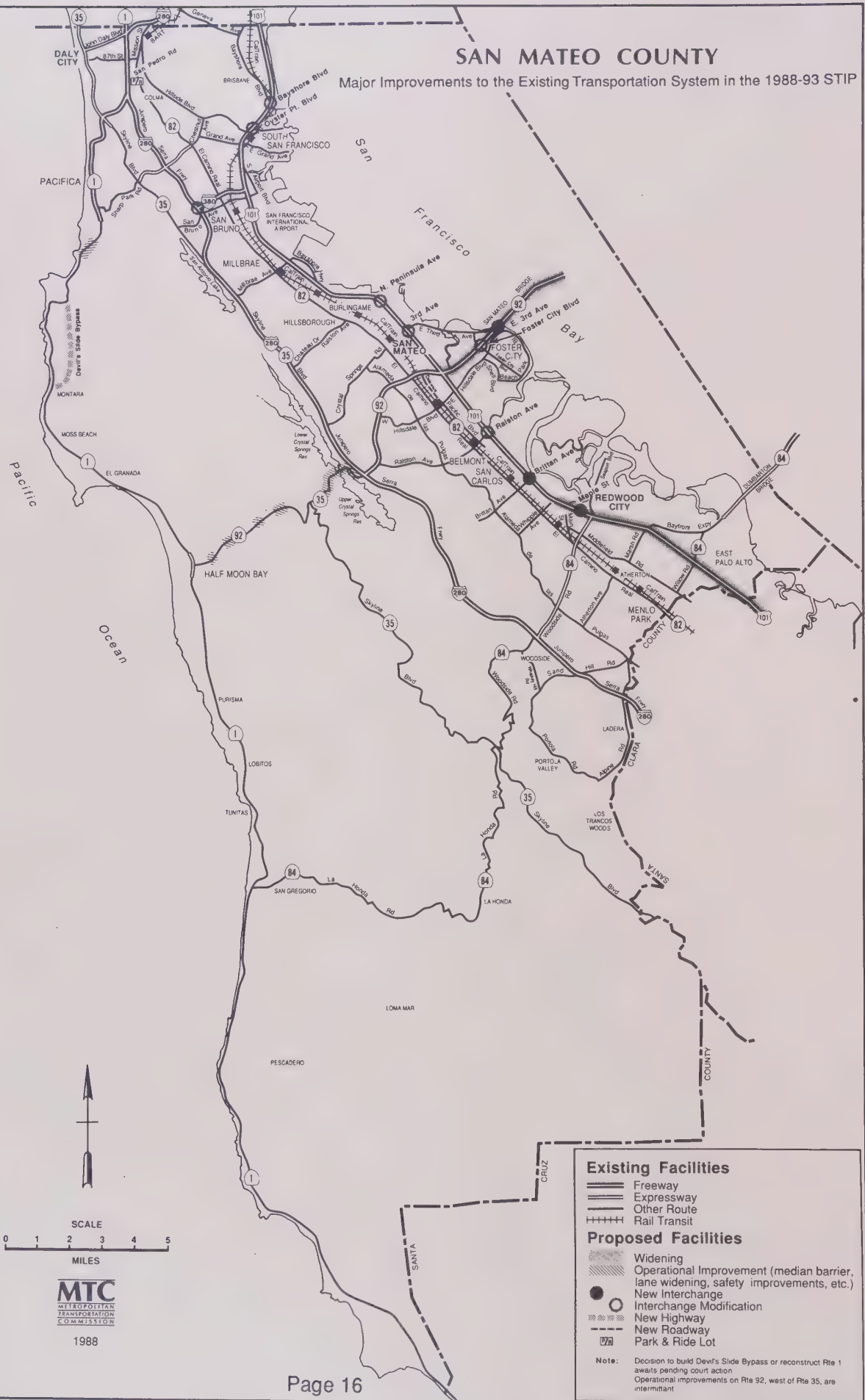


CITY and COUNTY of SAN FRANCISCO

Medium Range (6-10 years) Improvements to the Transportation System (From AB 84 List)
(Programmed Improvements Shown on Maps in Appendix III)



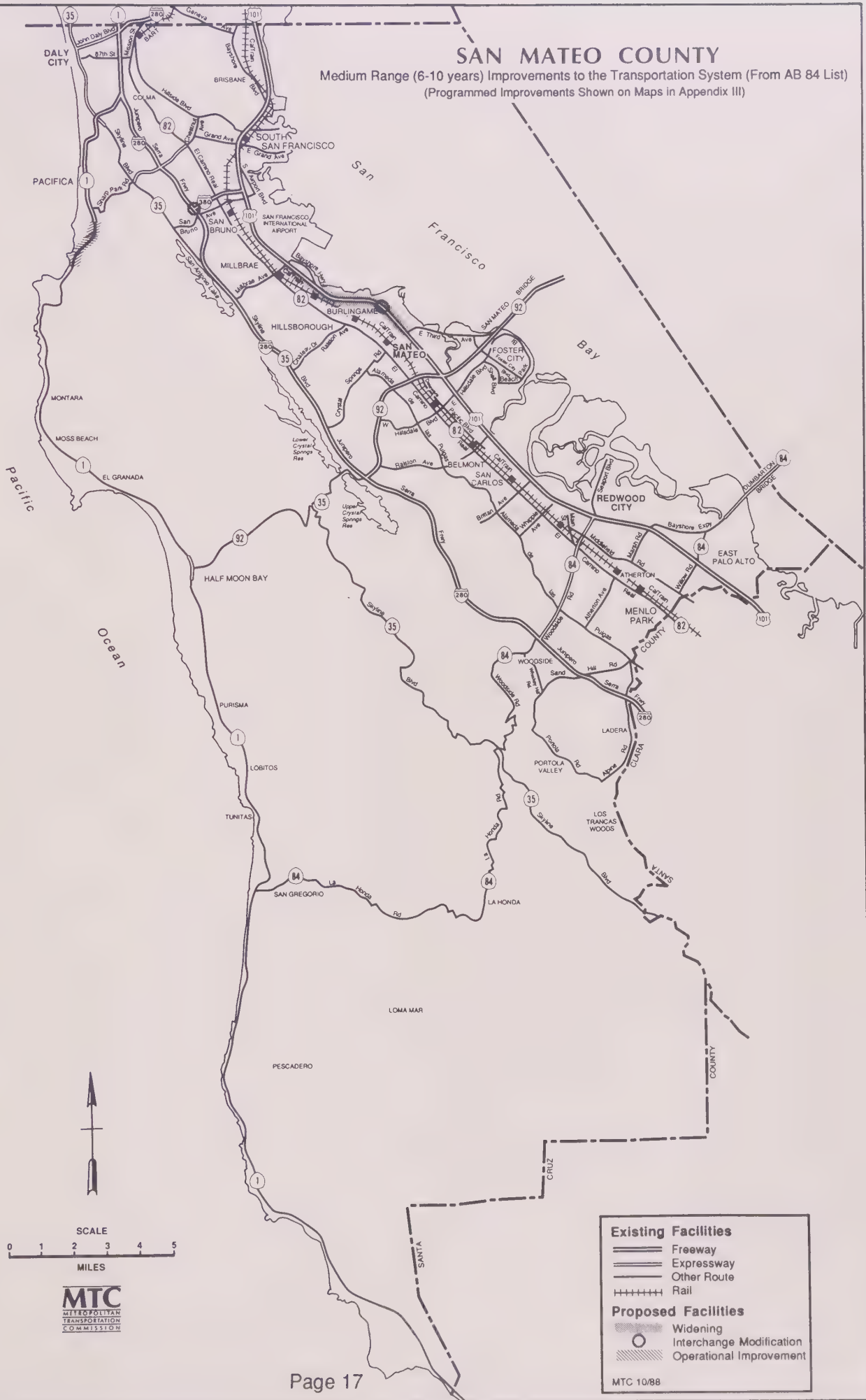
Major Improvements to the Existing Transportation System in the 1988-93 STIP



SAN MATEO COUNTY

Medium Range (6-10 years) Improvements to the Transportation System (From AB 84 List)
(Programmed Improvements Shown on Maps in Appendix III)

TRANSPORTATION



SANTA CLARA COUNTY

Major Improvements to the Existing Transportation System in the 1988-93 STIP

Page 18

Existing Facilities

- Freeway
- Expressway
- Other Route
- Rail Transit

Proposed Facilities

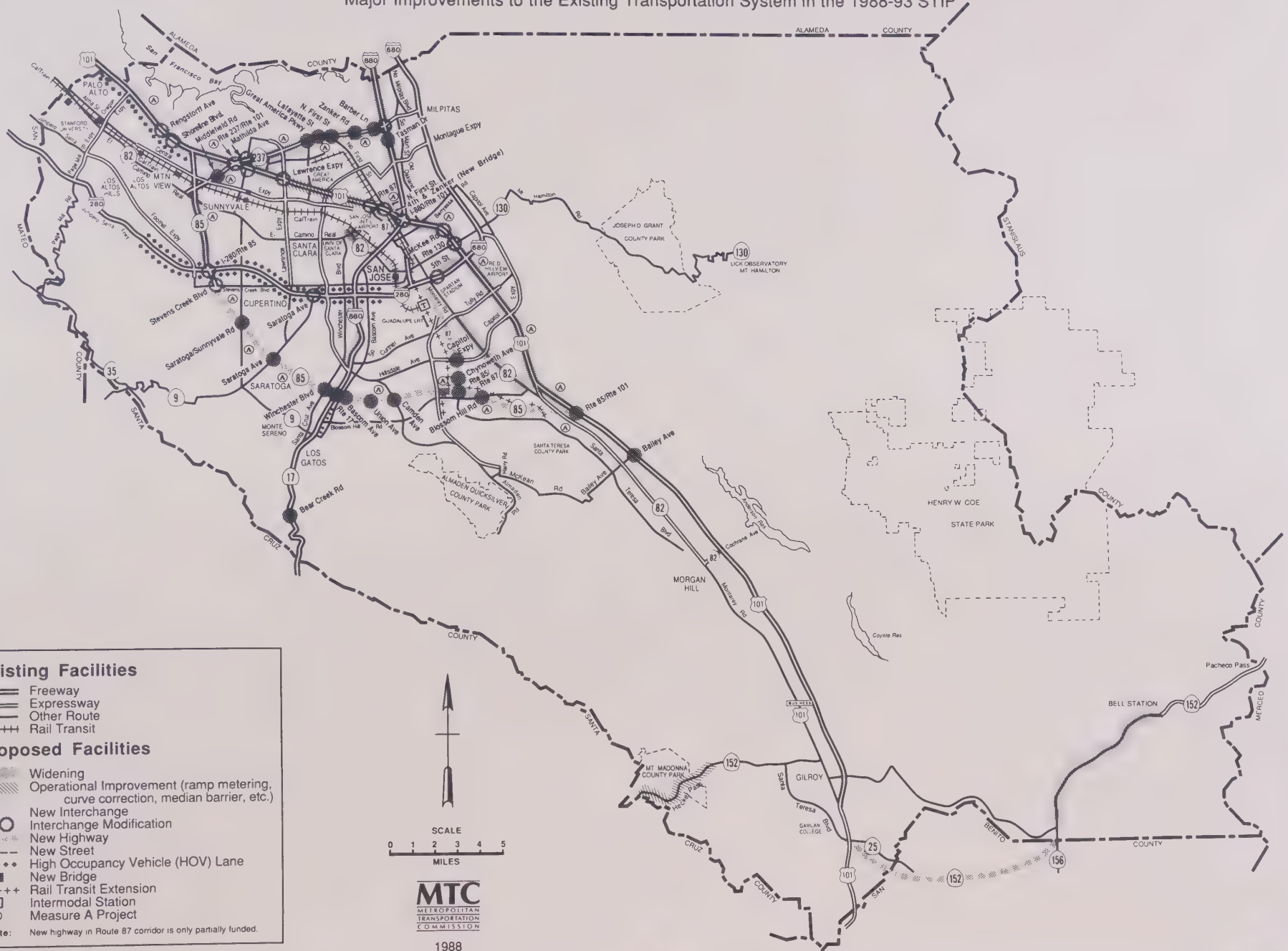
- Widening
- Operational Improvement (ramp metering, curve correction, median barrier, etc.)
- New Interchange
- Interchange Modification
- New Highway
- New Street
- High Occupancy Vehicle (HOV) Lane
- New Bridge
- Rail Transit Extension
- Intermodal Station
- Measure A Project

Note: New highway in Route 87 corridor is only partially funded.



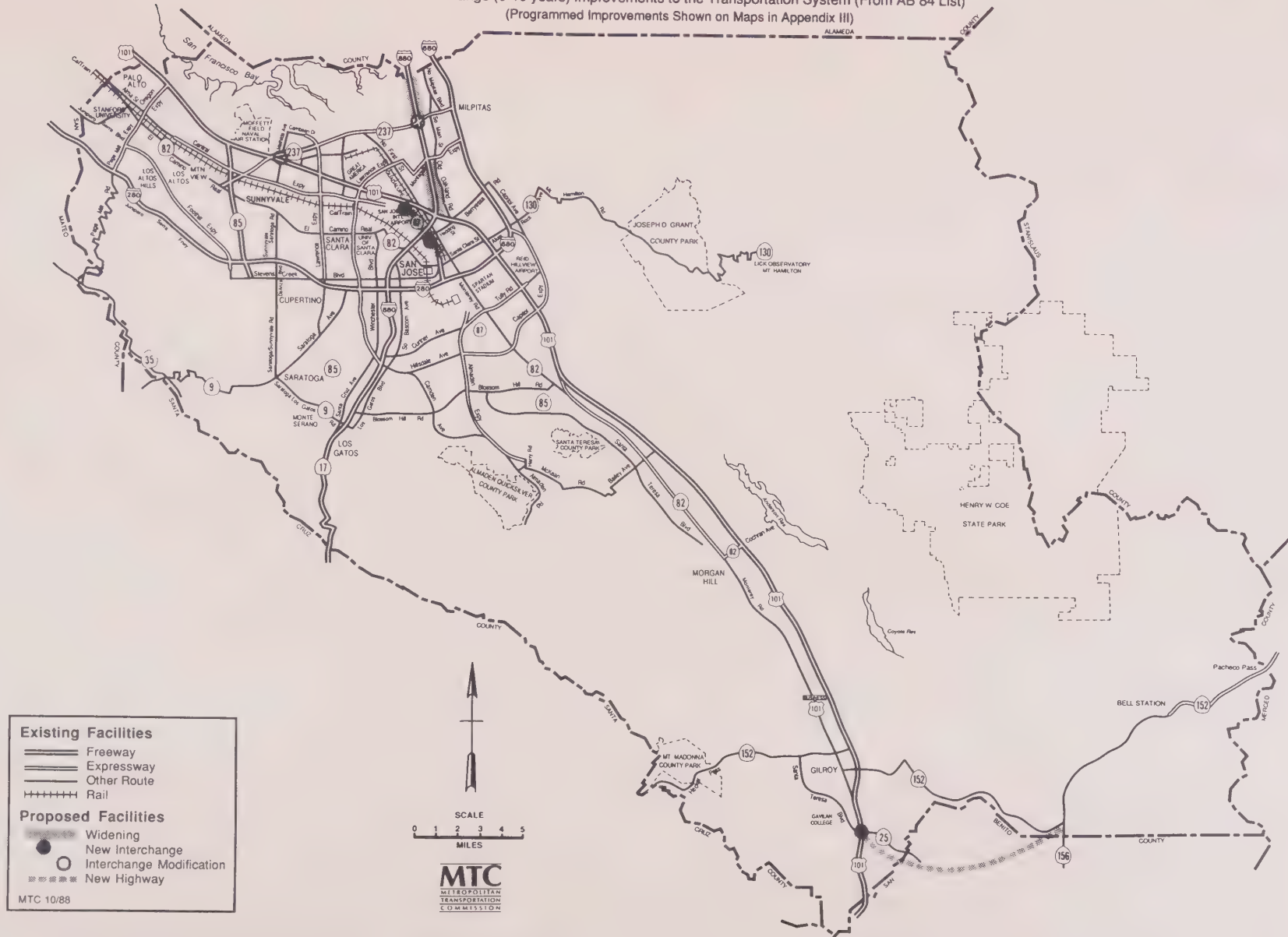
MTC
METROPOLITAN
TRANSPORTATION
COMMISSION

1988



SANTA CLARA COUNTY

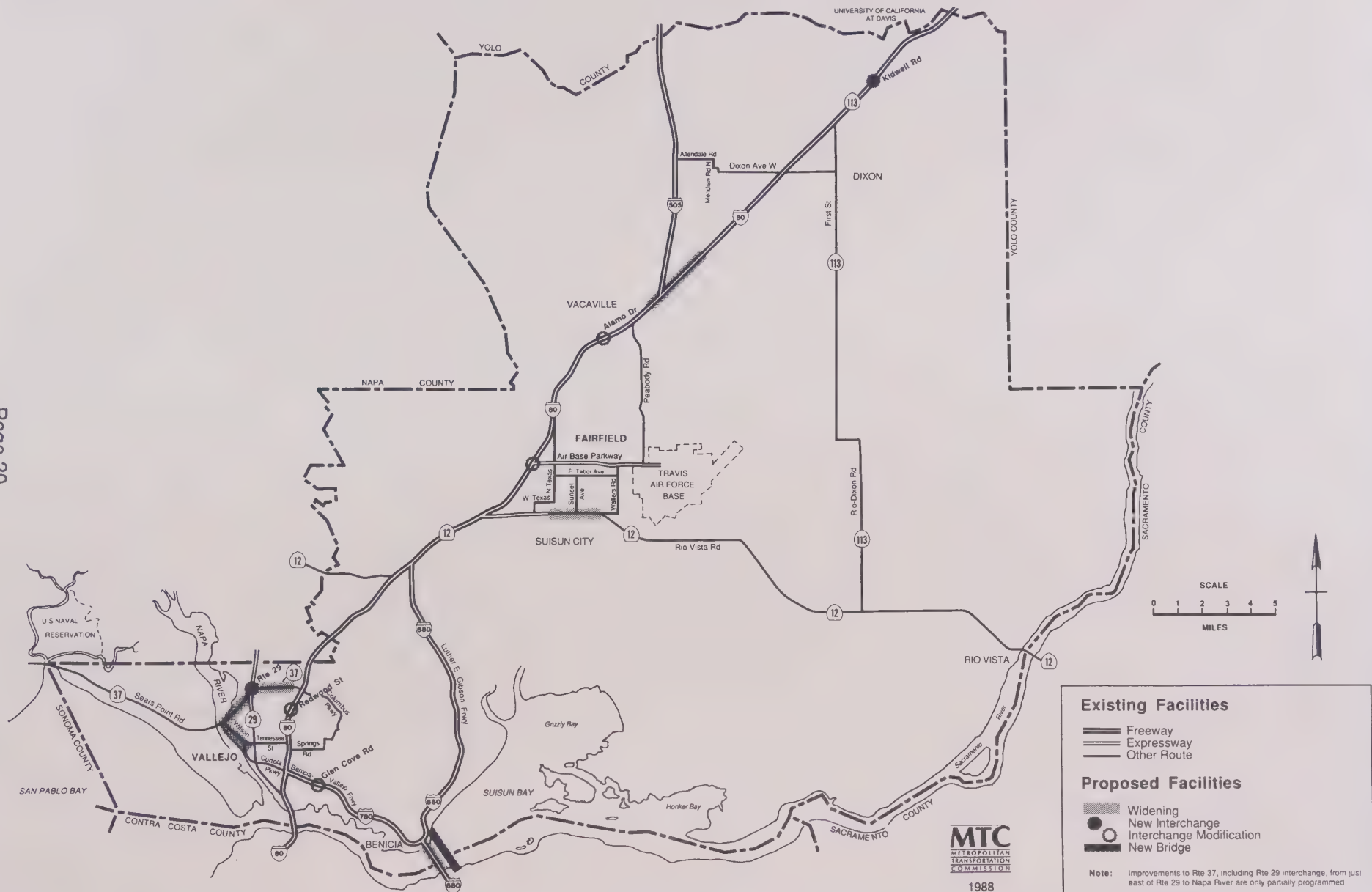
Medium Range (6-10 years) Improvements to the Transportation System (From AB 84 List)
(Programmed Improvements Shown on Maps in Appendix III)



SOLANO COUNTY

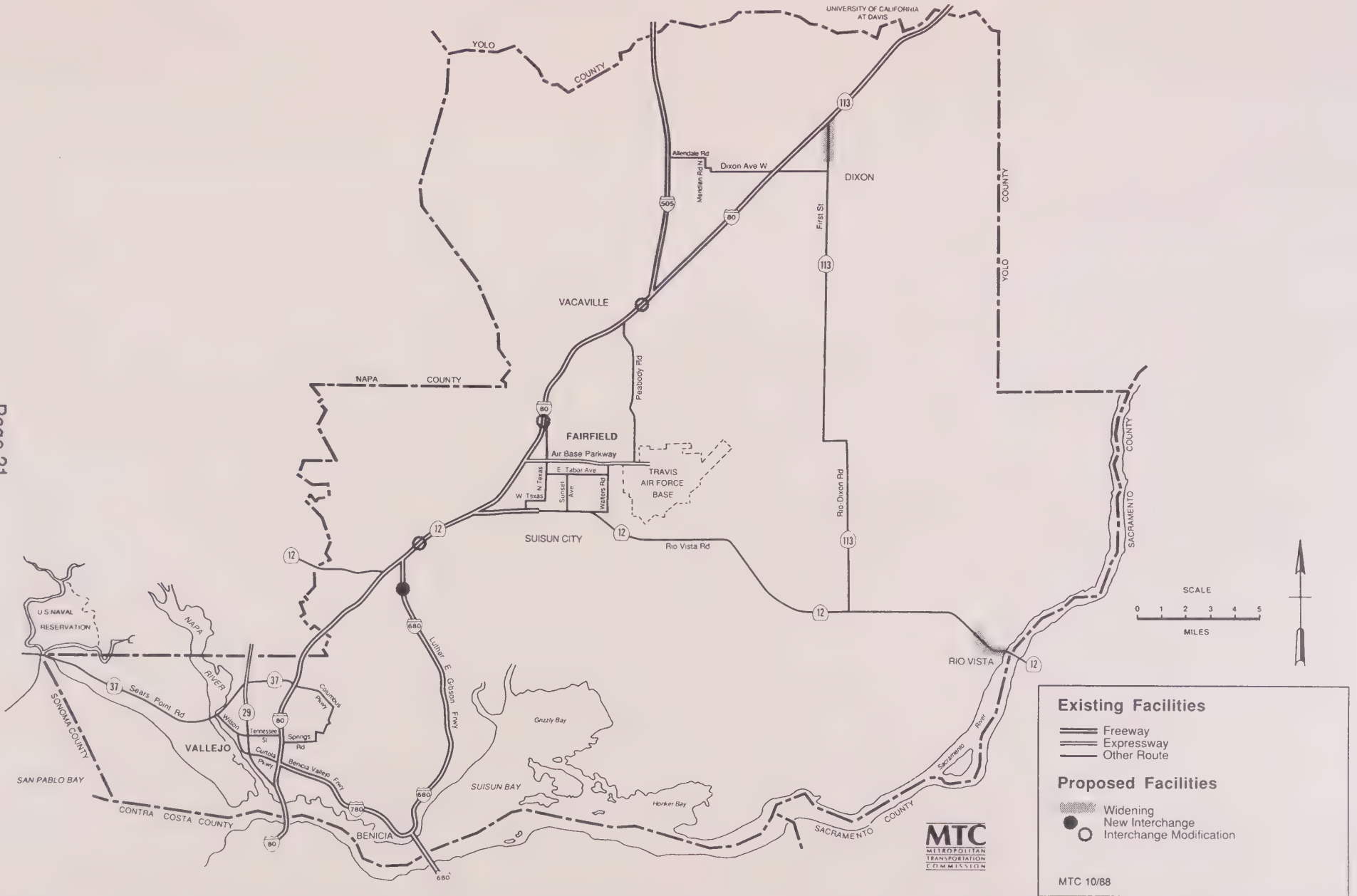
Major Improvements to the Existing Transportation System in the 1988-93 STIP

Page 20



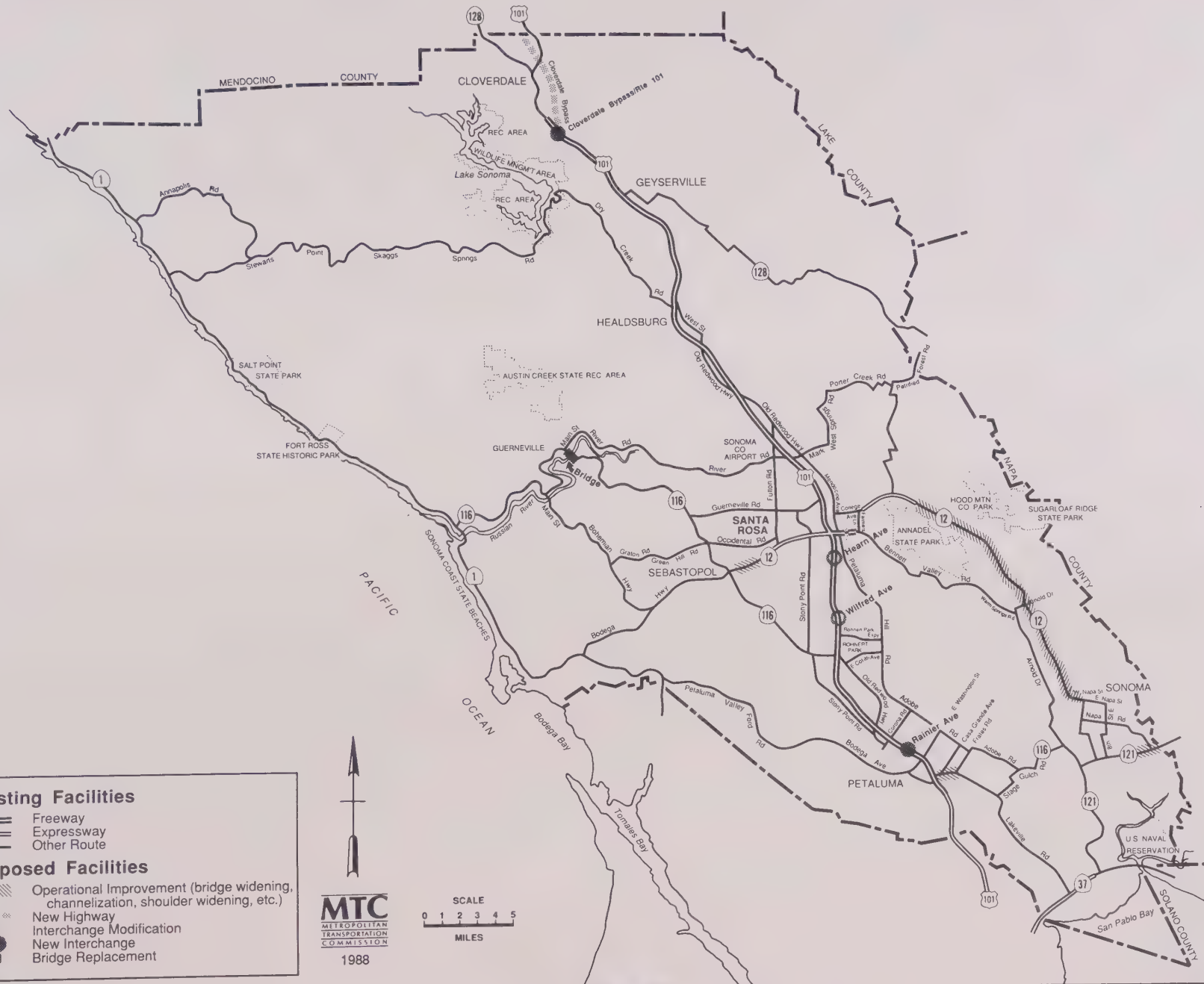
SOLANO COUNTY

Medium Range (6-10 years) Improvements to the Transportation System (From AB 84 List)
(Programmed Improvements Shown on Maps in Appendix III)



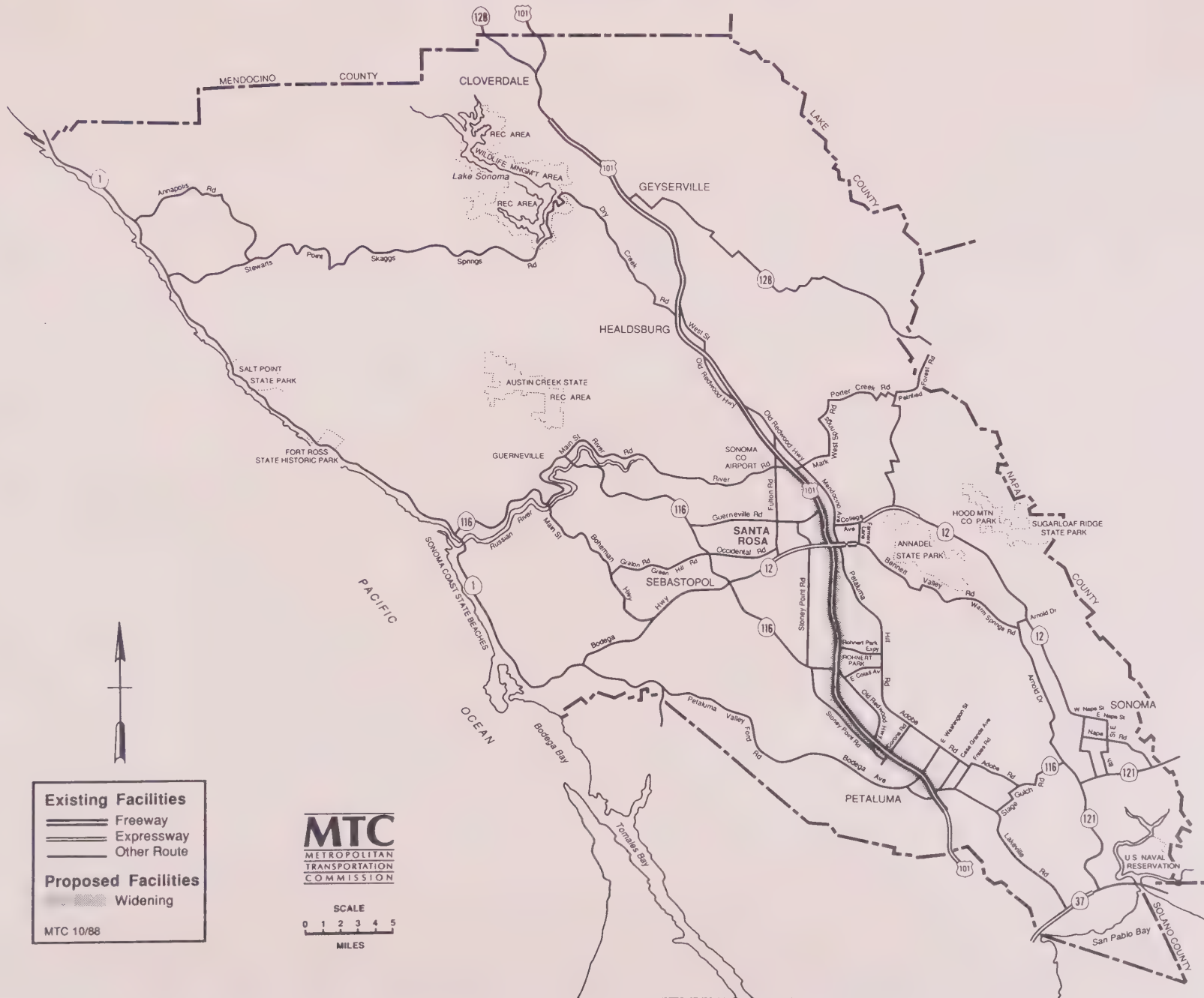
SONOMA COUNTY

Major Improvements to the Existing Transportation System in the 1988-93 STIP



SONOMA COUNTY

Medium Range (6-10 years) Improvements to the Transportation System (From AB 84 List)
(Programmed Improvements Shown on Maps in Appendix III)



Existing Facilities

- Freeway
- Expressway
- Other Route

Proposed Facilities

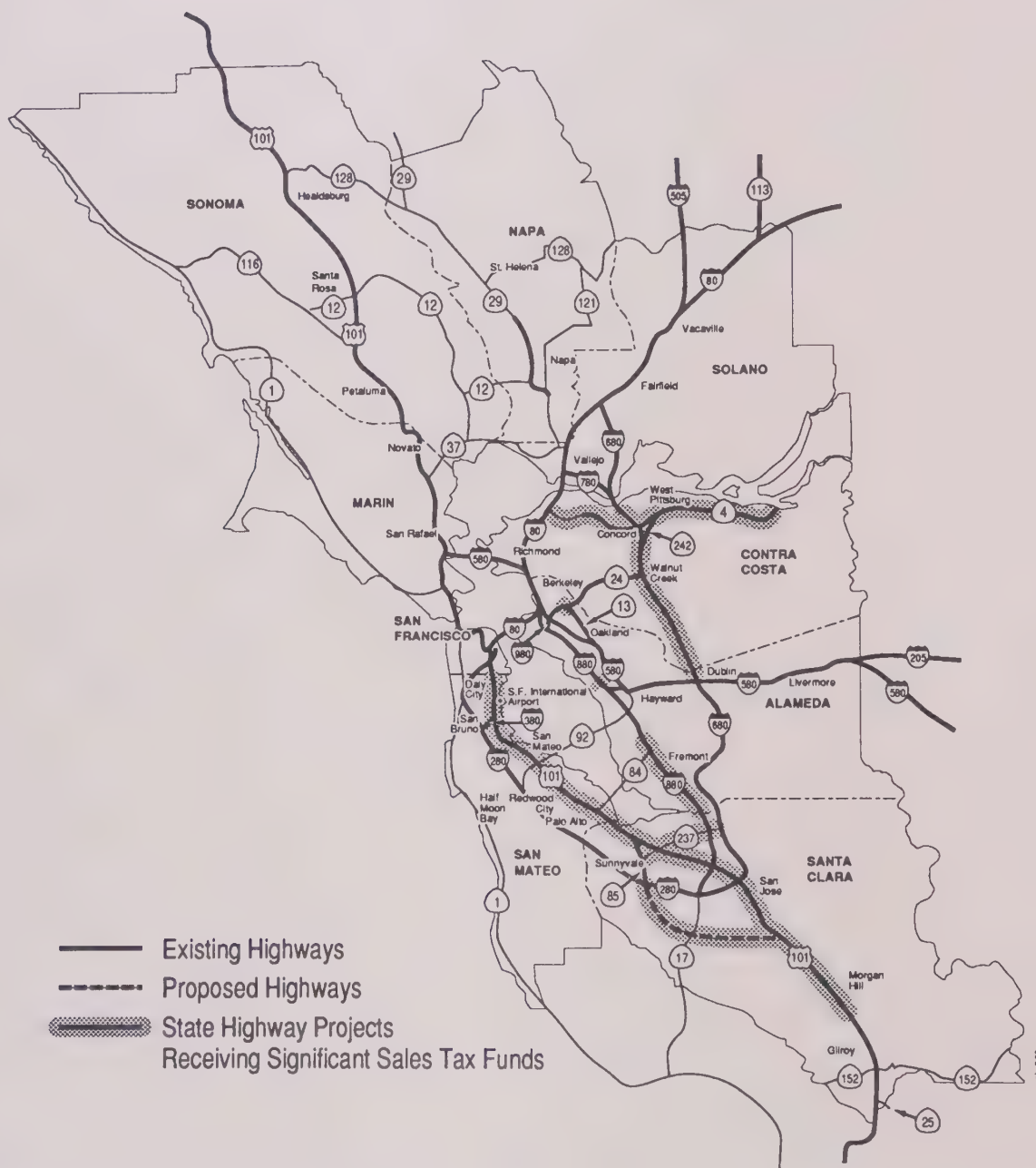
- Widening

MTC 10/88

MTC
METROPOLITAN
TRANSPORTATION
COMMISSION

SCALE
0 1 2 3 4 5
MILES

STATE HIGHWAY PROJECTS RECEIVING SIGNIFICANT SALES TAX FUNDS



MTC
METROPOLITAN
TRANSPORTATION
COMMISSION

1989

Transportation Sales Tax Funds

Source: Metropolitan Transportation Commission, 101 Eighth Street, Oakland, CA, 94607. 415-464-7700.

Note: Voters in four Bay Area counties have approved a half cent sales tax for transportation funding. Other counties are considering such measures as well. These monies are in addition to other local, state and federal funds already programmed for transportation.

Alameda County

Proposition Name: B
Passed: November 1986
Duration: 15 Years
Assumed Start: 1988/89

Santa Clara County

Proposition Name: A
Passed: November 1984
Duration: 10 Years
Assumed Start: 19

Contra Costa County

Proposition Name: C
Passed: November 1988
Duration: 20 Years
Assumed Start: 1990/91

San Mateo County

Proposition Name: A
Passed: June 1988
Duration: 20 Years
Assumed Start: 1990/91

Unemployment

Source: Labor Market Conditions in California, Employment Development Department, State of California, 3120 Mission Street, San Francisco, CA 94110, 415-557-3052.

Note: The percentage of the civilian labor force which is unemployed is published monthly for every California county. Report 400R relates estimates of city unemployment.

Percent Unemployed	June 1988	December 1988	June 1989
Alameda County	4.8 %	3.6 %	4.8 %
Contra Costa County	4.9 %	3.7 %	4.8 %
Marin County	3.2 %	2.4 %	2.9 %
Napa County	4.4 %	3.9 %	4.5 %
San Francisco County	4.6 %	3.4 %	4.5 %
San Mateo County	3.1 %	2.2 %	3.1 %
Santa Clara County	4.2 %	3.3 %	4.3 %
Solano County	6.2 %	5.0 %	6.3 %
Sonoma County	4.9 %	4.2 %	4.8 %
State Of California	5.4 %	4.3 %	5.5 %

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Union Membership

Source: Union Labor in California, California Department of Industrial Relations and Annual Planning Information, California Employment Development Department

Note: Civilian labor force annual average used to calculate percent unionized.

	<u>1985 Membership</u>	<u>1987 Membership</u>	<u>1985 Percent Unionized</u>	<u>1987 Percent Unionized</u>
Alameda County	158,800	154,100	25.7 %	23.9 %
Contra Costa County	75,100	67,200	20.6 %	18.3 %
Marin County	16,500	21,100	13.4 %	17.0 %
Napa County	6,700	7,600	13.3 %	14.4 %
San Francisco County	145,200	138,400	36.6 %	34.5 %
San Mateo County	56,500	65,000	16.5 %	18.9 %
Santa Clara County	115,100	114,000	14.2 %	14.2 %
Solano County	18,200	17,500	15.2 %	13.3 %
Sonoma County	21,200	22,500	12.2 %	12.0 %
Bay Area	613,300	607,400	20.4 %	19.9 %

Bay Area Firms with Foreign Offices

Bay Area Firms with Foreign Offices

Source: Directory of American Firms Operating in Foreign Countries, 11th Edition, 1987, World Trade Academy Press, 50 East 42nd Street, New York, NY 10017. New edition expected in 1990.

Advanced Micro Devices Incorporated Operating in:

Tony Holbrook
President
P. O. Box 3453
Sunnyvale CA 94088
408-749-2808

England
Malaysia
Philippines
Singapore
Thailand

Business Activity: Manufacturer of
Integrated Circuits

Amdahl Corporation

Operating in:

John C. Lewis
President
1250 East Arques Avenue, P. O. Box 470
Sunnyvale CA 94088
408-746-6000

Belgium Switzerland
Canada
Denmark
England
France
Germany
Italy
Netherlands
Norway
South Africa
Sweden

Business Activity: Large Scale Computers,
Complementary Software Storage &
Communications Products

American Building Maintenance

Operating in:

Canada

R. David Anacker
President
333 Fell Street
San Francisco CA 94102
415-864-5150

Business Activity: Contract Building
Services

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Bay Area Firms with Foreign Offices

American Microsystems Incorporated Operating in:

Robert M. Penn
President
3800 Homestead Road
Santa Clara CA 95051
408-246-0330

Austria
England
Korea
Philippines

Business Activity: Custom Integrated
Circuits

American President Companies, Operating in:

W. B. Seaton
Chairman & CEO
1800 Harrison Street
Oakland CA 94612
415-271-8000

Hong Kong
Singapore

Business Activity: Shipping

Ampex Corporation Operating in:

Max Mitchell
President & CEO
401 Broadway
Redwood City CA 94063-3199
415-367-2011

Business Activity: Magnetic Recording
Media, Datamemory Products

Argentina	Hong Kong
Australia	Israel
Bahrain	Italy
Belgium	Japan
Brazil	Mexico
Canada	Netherlands
Colombia	Spain
England	Sweden
France	Switzerland
Germany	Taiwan
Greece	Venezuela

Bay Area Firms with Foreign Offices

Amthor Imports Incorporated

Operating in:

Hong Kong

William R. Amthor
President
2598 Taylor Street
San Francisco CA 94133
415-474-3426

Business Activity: Wax Candies, Shell
Novelties, Etc.

Anacomp Corporation

Operating in:

England

Jim Blanchard
Senior Vice President
305 Soquel Way
Sunnyvale CA 94086
408-739-4170

Business Activity: Duplicate Microfilm

Anderson Jacobson Incorporated

Operating in:

England
France
Germany

Raymond E. Jacobson
President
521 Charcot Avenue
San Jose CA 95131
408-263-8520

Business Activity: Data Communications
Systems

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Bay Area Firms with Foreign Offices

Apple Computer Incorporated

John Sculley
President
20525 Mariani Avenue
Cupertino CA 95014
408-996-1010

Business Activity: Personal Computers,
Peripherals & Software

Operating in:

Australia	Mexico
Austria	Netherlands
Belgium	Spain
Canada	Sweden
England	
France	
Germany	
Hong Kong	
Ireland	
Italy	
Japan	

Austec Incorporated

2099 Gateway Place, #400
San Jose CA 95110
408-286-4662

Business Activity: Manufacturer Of
Computers

Operating in:

Australia
England

Bank Of America

A. W. Clausen
Chairman & CEO
P. O. Box 37000
San Francisco CA 94137
415-622-3456

Business Activity: International Banking

Operating in:

Argentina	Congo	Honduras
Australia	Costa Rica	Hong Kong
Austria	Cyprus	India
Bahamas	Denmark	Indonesia
Belgium	Ecuador	Iran
Brazil	Egypt	Ireland
Cameroon	England	Italy
Canada	France	Japan
Chile	Germany	Korea
China	Greece	Kuwait
Colombia	Guatemala	22 Others

Bay Area Firms with Foreign Offices

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Bank Of California

Operating in:

Osamu Yamada
Chairman, President & CEO
400 California Street, 19th Floor
San Francisco CA 94104
415-765-0400

England
Japan
Philippines
Taiwan
Thailand

Business Activity: Banking

Barnes-Hind Incorporated

Operating in:

Kevin J. Ryan
President
895 Kifer Road
Sunnyvale CA 94086
408-736-5462

Australia
Canada
England
Germany

Business Activity: Contact Lenses &
Accessories, Ophthalmic & Dermatology
Products

Bechtel Group Incorporated

Operating in:

Riley Bechtel
President
P. O. Box 3965
San Francisco CA 94119
415-768-1234

Business Activity: Engineering &
Construction

Algeria	Japan	Singapore
Australia	Jordan	South Africa
Belgium	Korea	Switzerland
Bolivia	Kuwait	Tanzania
Brazil	Mexico	Trinidad &
Canada	Netherlands	Tobago
Egypt	New Zealand	Turkey
England	Nigeria	United Arab
Germany	Peru	Emirates
Indonesia	Philippines	Zambia
Iraq	Saudi Arabia	

Bay Area Firms with Foreign Offices

BHP-Utah Minerals International

Operating in:

James T. Curry
Chairman Of The Board & CEO
550 California Street
San Francisco CA 94104
415-981-1515

Australia
Brazil
Canada
Chile
England
Japan
South Africa

Business Activity: Mining, Land
Development, Ocean Shipping, Oil & Gas

Bio-Rad Laboratories

Operating in:

David Schwartz
President
2200 Wright Avenue
Richmond CA 94804
415-234-4130

Australia
Belgium
Canada
England
France
Hong Kong
Italy
Japan
Netherlands
Switzerland

Business Activity: Specialty Chemicals,
Clinical Diagnostic Products, Test Kits

Brown & Caldwell Consulting

Operating in:

Theodore V. Lutze
President
P. O. Box 8045
Walnut Creek CA 94595
415-937-9010

Australia

Business Activity: Consulting Engineers

Bay Area Firms with Foreign Offices

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Buttes Gas & Oil Company

Operating in:

John Boreta
President
1330 Broadway, Suite 1437
Oakland CA 94612
415-839-1600

Canada
United Arab
Emirates

Business Activity: Natural Gas, Crude Oil

California First Bank

Operating in:

Toshio Nagamura
President
P. O. Box 3799, 350 California Street
San Francisco CA 94119
415-445-0200

Bahamas
Guam
Japan

Business Activity: International Banking

California Pellet Mill Company

Operating in:

Robert Soper
President
1800 Folsom Street
San Francisco CA 94103
415-431-3800

Australia
Brazil
England
France
Germany
Ireland
Netherlands
Singapore

Business Activity: Milling Machinery

Bay Area Firms with Foreign Offices

Chevron Corporation

Kenneth T. Derr
Chairman
225 Bush Street
San Francisco CA 94104
415-894-7800

Business Activity: Chemical Products

Operating in:

Bahamas Sudan
Colombia
Egypt
England
France
Germany
Italy
Japan
Mexico
Singapore
Spain

Chevron Overseas Petroleum

A. V. Martini
President
555 Market Street, P. O. Box 7643
San Francisco CA 94120
415-894-7800

Business Activity: Petroleum Exploration Of
Production

Operating in:

Gabon
Kenya
Morocco
Netherlands

Clemco Industries Corporation

Alfred J. Cleary
President
2177 Jerrold Avenue
San Francisco CA 94124
415-282-7290

Business Activity: Sandblast Equipment &
Accessories

Operating in:

Greece
Netherlands
Singapore

Bay Area Firms with Foreign Offices

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Clorox Company

Operating in:

Charles R. Weaver
Chairman & CEO
P. O. Box 24305
Oakland CA 94623
415-271-7000

Canada
Japan
Spain

Business Activity: Household Bleach,
Consumer Products

Coen Company Incorporated

Operating in:

James H. White
President
1510 Rollins Road
Burlingame CA 94010
415-697-0440

Netherlands

Business Activity: Industrial Burners

Connell Brothers Company Limited

Operating in:

Paul A. O'Leary
President
320 California Street
San Francisco CA 94104
415-772-4000

Business Activity: Export/Import
Chemicals, Commodities, Minerals,
Construction Materials

China
Egypt
Guam
Hong Kong
Japan
Korea
Malaysia
Philippines
South Africa
Taiwan
Thailand
Venezuela

Bay Area Firms with Foreign Offices

Consolidated Freightways

Operating in:

Canada
Mexico

Lary R. Scott
President & CEO
175 Linfield Drive
Menlo Park CA 94025
415-326-1700

Business Activity: Land, Sea & Air
Transportation

Cooper Laboratories Incorporated

Operating in:

Australia
Belgium
Brazil
Canada
Costa Rica
England
France
Germany
Italy
Philippines
Singapore

Spain
Venezuela

Parker G. Montgomery
President
3145 Porter Drive
Palo Alto CA 94304
415-856-5000

Business Activity: Pharmaceutical Products,
Dental Products

Coyne Cylinder Company

Operating in:

Canada

John C. Coyne
President
224 Ryan Way
South San Francisco CA 94080
415-952-4676

Business Activity: Compressed Gas
Cylinders

Bay Area Firms with Foreign Offices

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Crowley Maritime Corporation

Operating in:

Thomas B. Crowley
President
101 California Street
San Francisco CA 94111
415-546-2300

Canada
Indonesia
Singapore

Business Activity: Marine Transportation

Crown Zellerbach Corporation

Operating in:

W. T. Creson
President
1 Bush Street
San Francisco CA 94119
415-951-5000

Canada
Chile
Japan
Netherlands
Switzerland
Uruguay

Business Activity: Pulp, Paperboard &
Paper Mills, Lumber, Plywood Mills,
Manufacturer Of Chemicals, Etc.

CSE Corporation

Operating in:

Nettle R. Mossoni
President
989 Market Street
San Francisco CA 94103
415-495-6800

France

Business Activity: Insurance Holding
Company

Bay Area Firms with Foreign Offices

Cutter Laboratories Incorporated

Operating in:

Jan Hjorth
President
2200 Powell Street
Emeryville CA 94608
415-420-4000

Canada
England
Japan
Jordan
Mexico
Panama

Business Activity: Biological/Medical
Products

Data Disc Incorporated

Operating in:

Andrew W. O'Sullivan
President
686 West Maude Avenue
Sunnyvale CA 94086
408-732-7330

Singapore

Business Activity: Disc & Tape Drives,
Graphic Displays

Dean Witter Reynolds Incorporated

Operating in:

Philip J. Purcell
CEO
101 California Street
San Francisco CA 94111
415-392-7211

Switzerland

Business Activity: Securities &
Commodities Brokerage

Bay Area Firms with Foreign Offices

Del Monte Foods, USA

Operating in:

A. Ewan MacDonald
President
P. O. Box 3575
San Francisco CA 94119
415-442-5120

Canada
England
Japan
Mexico
Philippines

Business Activity: Fresh/Frozen Foods,
Distribution Services

Di Giorgio Corporation

Operating in:

Peter F. Scott
President
1 Maritime Plaza
San Francisco CA 94111
415-362-8972

Netherlands

Business Activity: Food & Consumer
Products Wholesale Groceries, Drugs,
Shelter Products

Dillingham Construction Corporation

Operating in:

Donald K. Stager
President
5944 Inglewood Drive
Pleasanton CA 94566
415-847-7700

Australia
Canada
Guam
Hong Kong
Pakistan

Business Activity: General Contracting

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Bay Area Firms with Foreign Offices

Eimco Mining Machinery International Operating in:

Rune Back
President
3000 Sand Hill Road
Menlo Park CA 94025
415-854-2000

Business Activity: Mining Equipment &
Machinery

Australia
England
France
India
Japan
South Africa
Spain
Zambia

Electroglass Incorporated

Operating in:

Germany

Leo J. DeBos
Personnel Director
2902 Coronada Drive
Santa Clara CA 95051
408-246-6500

Business Activity: Digital Actuators, Laser
Positioners

Electronic Arrays Incorporated

Operating in:

Singapore

W. D. Bell
President
550 East Middlefield
Mountain View CA 94043
415-964-4321

Business Activity: Electronic Assembly

Bay Area Firms with Foreign Offices

Envirotech Corporation

Operating in:

Berne A. Schepman
President
3000 Sand Hill Road
Menlo Park CA 94025
415-854-2000

Australia Zambia
Brazil
Canada
Colombia
England
France
India
Japan
Mexico
South Africa
Spain

Business Activity: Supplier Of Equipment &
Technology For Underground Mining,
Industrial Processing & Pollution Control

Fairchild Semiconductor Division

Operating in:

464 Ellis Street
Mountain View CA 94043
415-962-5011

Japan
Mexico
Taiwan

Business Activity: Transistors, Diodes, Etc.

Finnigan Corporation

Operating in:

T. Z. Chu
President
355 River Oaks Parkway
San Jose CA 95134-1991
408-433-4800

China
England
France
Germany
Italy
Japan
Netherlands

Business Activity: Spectrometers, Data
Handling Systems, Methodology Development

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Bay Area Firms with Foreign Offices

Flextronics

Operating in:

Robert Todd, Jr.
President
35325 Fircrest Street
Newark CA 94560
415-794-3539

Hong Kong
Singapore

Business Activity: Contract Manufacturer
For Electronics Industry

Gamlen Chemical Company

Operating in:

Richard M. Klein
President
121 South Maple Avenue
South San Francisco CA 94080
415-873-1750

Business Activity: Chemicals, Detergents &
Tank Cleansers

Argentina	Egypt	Japan
Australia	England	Korea
Bahrain	France	Kuwait
Bangladesh	Gabon	Malaysia
Belgium	Germany	Malta
Brazil	Greece	Mexico
Cameroon	Hong Kong	Morocco
Canada	India	Netherlands
Colombia	Indonesia	New Zealand
Congo	Italy	Nigeria
Denmark	Ivory Coast	15 Others

Getz Corporation

Operating in:

James Schrager
President
150 Post Street
San Francisco CA 94108
415-772-5500

Business Activity: Overseas Marketing
Services

Denmark	Taiwan
England	Thailand
Germany	
Guam	
India	
Japan	
Korea	
Pakistan	
Philippines	
Singapore	
Sri Lanka	

Bay Area Firms with Foreign Offices

Global Associates

Operating in:

A. Santos
President
2010 Webster Street
Oakland CA 94612
415-834-8242

Belgium
Philippines
Saudi Arabia
Taiwan

Business Activity: Logistics & Base Support
Services

Grove Valve & Regulator Company

Operating in:

J. Jack Watson
President
6529 Hollis Street
Oakland CA 94608
415-655-7700

Italy

Business Activity: Valves, Regulators

Guardian Packaging Corporation

Operating in:

Floyd L. Carley
President
6590 Central Avenue
Newark CA 94560
415-797-3710

India
Spain

Business Activity: Manufacturer Of Flexible
Packaging Materials

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Bay Area Firms with Foreign Offices

Guy F. Atkinson Company Of California Operating in:

Thomas W. Halligan
Chairman Of The Board
10 West Orange Avenue
South San Francisco CA 94080
415-876-1000

Australia
Canada
Chile
Pakistan
Venezuela

Business Activity: Construction,
Manufacturer Of Heavy Industrial Pumps &
Consumer Products, Oil & Gas Development

Harper Group

Operating in:

John Robinson
President
P. O. Box 26029
San Francisco CA 94126
415-983-9600

Business Activity: Ocean/Air Freight,
Customhouse Brokerage, Container Leasing,
Cargo Services

Bahrain
Belgium
Canada
Ecuador
Egypt
England
Germany
Hong Kong
Japan
Korea
Netherlands
New Zealand
Philippines
Qatar
Scotland
Singapore
South Africa
Spain
Taiwan
Thailand
United Arab
Emirates

Hewlett-Packard Company

Operating in:

John A. Young
President
3000 Hanover Street, P. O. Box 10301
Palo Alto CA 94304-0890
415-857-1501

Business Activity: Measurement &
Computation Products & Systems

Argentina
Australia
Austria
Belgium
Brazil
Canada
China
Denmark
England
Finland
France
Hong Kong
Ireland
Italy
Japan
Korea
Lebanon
Luxembourg
Malaysia
Mexico
Netherlands
New Zealand
Norway
Scotland
Singapore
South Africa
Spain
Sweden
Switzerland
Taiwan
Venezuela

Bay Area Firms with Foreign Offices

Homestake Mining Company

Operating in:

Australia
Peru

Harry M. Conger
President
650 California Street
San Francisco CA 94108
415-981-8150

Business Activity: Precious Metal & Mineral
Mining

Icore International Incorporated

Operating in:

Germany

T. L. Morris
President
180 North Wolfe Road
Sunnyvale CA 94086
408-732-5400

Business Activity: Harness & Conduit
Systems, Battery Connectors, Etc.

Industrial Development Group

Operating in:

Egypt
Jordan
Kuwait
Saudi Arabia

Sam I. Bamieh
President
411 Borel Avenue, Suite 340
San Mateo CA 94402
415-574-7411

Business Activity: International Trader

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Bay Area Firms with Foreign Offices

Insul-8 Corporation

Operating in:

Frank Munger
President
P. O. Drawer 1188
San Carlos CA 94070
415-595-3050

Belgium
Canada

Business Activity: Closed Circuit T.V.
Equipment

Intersil Incorporated

Operating in:

R. P. Gupta
President
10600 Ridgeview Court
Cupertino CA 95014
408-996-5000

England
France
Germany
Hong Kong
Japan

Business Activity: Semiconductors,
Electronic Computers

Itel Containers International

Operating in:

John Hsieh
President
55 Francisco Street
San Francisco CA 94133
415-984-4000

Australia
Denmark
England
France
Germany
Hong Kong
Italy
Japan
Netherlands
Singapore

Business Activity: Leasing, Repair, Storage
Of Ocean-going Containers

Bay Area Firms with Foreign Offices

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Itel Corporation

Operating in:

Herbert Kunzel
President
One Embarcadero Center
San Francisco CA 94111
415-955-0000

England
Germany
Israel
Japan
Netherlands

Business Activity: Transport & Equipment
Leasing & Services

J. H. Baxter & Company

Operating in:

W. L. Martinell
President
1700 South El Camino Real, P. O. Box 5902
San Mateo CA 94402
415-349-0201

Canada

Business Activity: Pressure Treated Poles,
Piling & Lumber

KaiserTech Limited

Operating in:

John M. Seidl
Chairman & CEO
300 Lakeside Drive
Oakland CA 94643
415-271-3300

Australia
Brazil
England
Germany
Japan

Business Activity: Aluminum & Aluminum
Products, Chemicals

Bay Area Firms with Foreign Offices

Karkar Electronics Incorporated

Operating in:

Iraq

Edward M. Karkar
President
245 Eleventh Street
San Francisco CA 94103
415-552-1247

Business Activity: Communications Systems

Leslie Salt Company

Operating in:

Australia

William C. Britt
VP/Gen. Mgr., Land & Env.
7200 Central Avenue
Newark CA 94560
415-797-1820

Business Activity: Salt, Salad Oils,
Mayonnaise, Etc.

Levi Strauss & Company

Operating in:

Robert D. Haas
Chairman & CEO
P. O. Box 7215
San Francisco CA 94120
415-544-6000

Business Activity: Wearing Apparel

Argentina	Italy	Switzerland
Australia	Japan	
Belgium	Malaysia	
Brazil	Mexico	
Canada	Netherlands	
Denmark	New Zealand	
England	Norway	
France	Philippines	
Germany	Singapore	
Greece	Spain	
Hong Kong	Sweden	

Bay Area Firms with Foreign Offices

Litronix Incorporated

Operating in:

Malaysia

Helmut Schwab
President
19000 Homestead Road
Cupertino CA 95014
408-257-7910

Business Activity: Numeric Displays Isolites

Marwais Steel Company

Operating in:

Greece
Luxembourg

Marshall Wais, Sr.
President
700 Larkspur Landing Circle
Larkspur CA 94939
415-461-3912

Business Activity: Steel Shelters, Metal Coil
Coating

Matson Navigation Company

Operating in:

Australia
Hong Kong

M. S. Wasacz
President & CEO
P. O. Box 7452
San Francisco CA 94120
415-982-7700

Business Activity: Shipping

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Bay Area Firms with Foreign Offices

McKesson Corporation

Thomas W. Field
Chairman, President & CEO
One Post Street
San Francisco CA 94104
415-983-8300

Operating in:

Ecuador
El Salvador
Panama

Business Activity: Drugs, Chemicals, Health
Care Products, Consumer Products

Measurex Corporation

David A. Bossen
President
One Results Way
Cupertino CA 95014
408-255-1500

Operating in:

Australia	New Zealand
Austria	Portugal
Brazil	South Africa
Canada	Spain
England	Sweden
Finland	
Germany	
Ireland	
Italy	
Japan	
Netherlands	

Business Activity: Digital Computer Process
Control Systems

Memorex Corporation

Charles Strauch
President
San Thomas At Central Expressway
Santa Clara CA 95052
408-987-1000

Operating in:

Australia	Mexico
Austria	Netherlands
Brazil	Spain
Canada	Sweden
Denmark	Switzerland
England	Venezuela
Finland	
France	
Germany	
Ireland	
Japan	

Business Activity: Magnetic Recording
Tapes, Etc.

Bay Area Firms with Foreign Offices

Mentor International

Operating in:

Germany

712 Montgomery Street
San Francisco CA 94111
415-421-8789

Business Activity: Technical Consultants

Miller Freeman Publications

Operating in:

Belgium
Japan

Marshall W. Freeman
President
500 Howard Street
San Francisco CA 94105
415-397-1881

Business Activity: Publisher

Morgan Equipment Company

Operating in:

Australia
England
Saudi Arabia

Harold Morgan
President
1550 Evans Avenue, P. O. Box 7802
San Francisco CA 94124
415-826-9200

Business Activity: Engineers, Builders

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Bay Area Firms with Foreign Offices

Morrison-Knudsen Engineers

Operating in:

Paraguay

Richard E. Kohne
President
180 Howard Street
San Francisco CA 94105
415-442-7300

Business Activity: Engineering &
Construction Management

Muller & Phipps International

Operating in:

Bahrain
Denmark
India
Japan
Pakistan
Philippines
Ryukyu Islands
Spain
Sri Lanka
Thailand

William A. Johns
President
Box 3994
San Francisco CA 94119
415-772-5650

Business Activity: General Merchandise

National Semiconductor Corporation

Operating in:

Belgium
Denmark
England
Germany
Hong Kong
Indonesia
Malaysia
Philippines
Scotland
Singapore
Sweden
Thailand

Charles E. Sporck
President
2900 Semiconductor Drive
Santa Clara CA 95051
408-721-5000

Business Activity: Semiconductors,
Computers & Point-of-Sale Systems

Bay Area Firms with Foreign Offices

Natomas Company

Operating in:

Indonesia

Dorman L. Commons
President
601 California Street
San Francisco CA 94108
415-981-5700

Business Activity: Energy, Shipping, Real
Estate

Nuclepore Corporation

Operating in:

Germany
Italy
Sweden

Arthur A. Bobson
President
7035 Commerce Circle
Pleasanton CA 94566-3294
415-463-2530

Business Activity: Membrane Filtration
Systems For Lab & Process Applications

Optical Coating Lab Incorporated

Operating in:

Scotland

Rolf F. Illsley
President
2789 Northpoint Parkway
Santa Rosa CA 95407-7397
707-545-6440

Business Activity: Manufacturer Of
Thin-film Vacuum Deposited Coated
Components

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Bay Area Firms with Foreign Offices

Otis McAllister Export Corporation

Operating in:

Venezuela

100 California Street
San Francisco CA 94111
415-421-6010

Business Activity: Food Products

Oxford Laboratories Incorporated

Operating in:

Ireland

1149 Chess Drive
Foster City CA 94404
415-573-1343

Business Activity: Laboratory Equipment

Pacific Gas & Electric Company

Operating in:

Canada

Richard A. Clarke
Chairman Of The Board & CEO
77 Beale Street, 32nd Floor
San Francisco CA 94106
415-781-4211

Business Activity: Electricity, Gas, Water

Bay Area Firms with Foreign Offices

Pacific Telesis Group

Operating in:

Sam Ginn
Chairman & CEO
130 Kearny Street, 37th Floor
San Francisco CA 94108
415-882-8200

England
Japan
Korea
Malaysia
Spain
Thailand

Business Activity: Telecommunications &
Information Systems

Pameco Aire Incorporation

Operating in:

700 Dubuque Avenue
South San Francisco CA 94080
415-871-8100

Singapore

Business Activity: Components For
Air-conditioning

Potlatch Corporation

Operating in:

Richard B. Madden
Chairman & CEO
P. O. Box 3591
San Francisco CA 94119
415-981-5980

Colombia

Business Activity: Printing & Business
Papers, Lumber, Plywood, Split Cedar
Products, Etc.

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Bay Area Firms with Foreign Offices

Printed Circuits International Limited Operating in:

Singapore

Paul Laughlin
President
1143 Sonora Court
Sunnyvale CA 94036
408-733-4603

Business Activity: Printed Circuit Boards

Ray Burner Company

Operating in:

Germany

Russell C. Westover, Jr.
President
1301 San Jose Avenue
San Francisco CA 94112
415-333-5800

Business Activity: Gas & Oil Burners, Water
Heaters

Raychem

Operating in:

42 Countries

Robert Halprin
President
300 Constitution Avenue
Menlo Park CA 94025
415-361-3333

Business Activity: Electric Wire,
Cable, tubing

Bay Area Firms with Foreign Offices

Safeway Stores Incorporated

Operating in:

Peter Magowan
President/CEO & Chairman Of The Board
201 4th Street
Oakland CA 94660
415-891-3000

Australia
Canada
England
Germany

Business Activity: Food Marketing

San Miguel International (U.S.A.)

Operating in:

Andres A. Soriano
President
100 West Hill Drive
Brisbane CA 94005
415-468-1330

Philippines

Business Activity: Import/Export Beer

Santa Fe-Pomeroy Incorporated

Operating in:

M. B. McGowan
President
500 Hopper Street Ext
Petaluma CA 94952
714-558-1300

Australia
Iran

Business Activity: Heavy Construction &
Contractors

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Bay Area Firms with Foreign Offices

Schlage Lock Company

Operating in:

D. Lasler
President
2401 Bayshore Boulevard
San Francisco CA 94134
415-467-1100

Australia
Canada
Mexico

Business Activity: Locks, Builders Hardware

Signetics Corporation

Operating in:

Norman A. Neuman
President
P. O. Box 3409
Sunnyvale CA 94088-3409
408-991-2000

Japan
Korea
Netherlands
Singapore
Switzerland
Thailand
Turkey

Business Activity: Solid State Circuits

Siliconix Incorporated

Operating in:

Richard E. Lee
President
2201 Laurelwood Drive
Santa Clara CA 95054
408-988-8000

France
Germany
Hong Kong
Israel
Wales

Business Activity: Specialty Semiconductor Components

Bay Area Firms with Foreign Offices

Spectra-Physics

Operating in:

Jon Tompkins
President & CEO
3333 North First Street
San Jose CA 95134
408-946-6080

England
France
Germany
Italy
Netherlands
Switzerland

Business Activity: Lasers, Optical
Components & Coatings, Data Systems

SRI International

Operating in:

William F. Miller
President
333 Ravenswood Avenue
Menlo Park CA 94025
415-326-6200

Australia
Canada
England
France
Germany
Italy
Japan
Netherlands
Philippines
Saudi Arabia
Singapore
Sweden
Switzerland
Taiwan

Business Activity: International Consulting
& Research In 110 Fields

Standard Fruit & Steamship Company

Operating in:

Donald J. Kirchoff
President
50 California Street
San Francisco CA 94111
415-986-3000

Costa Rica
Ecuador
Japan
Nicaragua

Business Activity: Shipping, Banana &
Pineapple Production & Distribution

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Bay Area Firms with Foreign Offices

Sterling International

John J. McCarthy
President
650 California Street
San Francisco CA 94108
415-434-3100

Operating in:

Hong Kong
Thailand
Trinidad &
Tobago

Business Activity: Paper & Paper Products

Syntex Agribusiness Incorporated

Robert J. Kirkpatrick
President
3401 Hillview Avenue
Palo Alto CA 94304
415-855-5939

Operating in:

Australia
Belgium
Brazil
Canada
England
Germany
Mexico
Netherlands
New Zealand
Spain

Business Activity: Vitamins &
Pharmaceuticals, Animal Feed Supplements

Sysorex International Incorporated

A. S. Gurkisidi
President
10590 North Tantau Avenue
Cupertino CA 95014
408-996-9363

Operating in:

Saudi Arabia

Business Activity: Systems Development &
Management

Bay Area Firms with Foreign Offices

System Industries Incorporated

Operating in:

James Dutton
President
560 Cottonwood Drive
Milpitas CA 95035
408-432-1212

England
France
Germany
Ireland
Netherlands
Sweden
Switzerland

Business Activity: Disk & Tape Storage
Systems

Syston-Donner Corporation

Operating in:

George P. Ward
President
2750 Syston Drive
Concord CA 94518
415-682-6161

Belgium
Israel

Business Activity: Electronic Test &
Measurement Instruments, Sensing Devices

Tab Products Company

Operating in:

Harry W. LeClaire
President
2690 Hanover Street
Palo Alto CA 94304
415-493-5790

Netherlands

Business Activity: Filing Systems,
Electronic Office Products

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Bay Area Firms with Foreign Offices

Tandem Computers Incorporated

James G. Treybig
President
19333 Valico Parkway
Cupertino CA 95014
408-725-6000

Business Activity: Computer Systems

Operating in:

Canada
Denmark
England
France
Germany
Hong Kong
Netherlands
Singapore
Sweden
Switzerland

Teledyne Semiconductor

John Lemohs
President
1300 Terra Bella Avenue
Mountain View CA 94043
415-968-9241

Business Activity: Data Conversion
Products, Bipolar Interface, Etc.

Operating in:

England
Germany
Hong Kong

Transamerica Airlines Incorporated

H. P. Huff
President
7901 Oakport Street, P. O. Box 2504
Oakland CA 95614
415-577-6000

Business Activity: Air Transportation

Operating in:

England
France
Germany
Ireland
Japan
Nicaragua

Bay Area Firms with Foreign Offices

Transamerica Corporation

Operating in:

James R. Harvey
President
600 Montgomery Street, P. O. Box 7648
San Francisco CA 94111
415-983-4000

Business Activity: Diversified Service
Company

Argentina	France	Netherlands
Australia	Germany	New Zealand
Austria	Greece	Panama
Belgium	Guatemala	Peru
Brazil	Guyana	Philippines
Colombia	Haiti	Scotland
Costa Rica	Hong Kong	Singapore
Denmark	Italy	Spain
Dominican	Japan	Sweden
Republic	Malaysia	Switzerland
Ecuador	Mexico	3 Others

U. S. Leasing International

Operating in:

D. E. Mundell
President
733 Front Street
San Francisco CA 94111
415-627-9000

Business Activity: Equipment Leasing

Australia
Brazil
England
Malaysia
Mexico
Saudi Arabia

United Centrifugal Pumps Incorporated

Operating in:

Harold C. Booth
President
1132 North 7th Street
San Jose CA 95112
408-298-0123

Business Activity: Pumps

Lebanon
Netherlands

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Bay Area Firms with Foreign Offices

Up-Right Incorporated

David Sargent
President
401 Roland Way
Oakland CA 94621
415-843-0770

Business Activity: Manufacturer Of
Aluminum Scaffolds

Operating in:

Hong Kong
Ireland
Singapore

Uthe Technology Incorporated

Michael Uthe
President
1 Edwards Court, Suite 101
Burlingame CA 94010
415-340-0560

Business Activity: Electronic Equipment

Operating in:

Singapore

Varian Associates Incorporated

Norman H. Pond
President
611 Hansen Way
Palo Alto CA 94303
415-493-4000

Business Activity: Electronic Tubes &
Devices, Scientific Instruments, Solid State
Components, Etc.

Operating in:

Australia	Mexico
Belgium	Netherlands
Brazil	Sweden
Canada	Switzerland
England	
France	
Germany	
Ireland	
Israel	
Italy	
Japan	

Bay Area Firms with Foreign Offices

Victor Realty Company

Operating in:

Hong Kong

Wilson Lai
President
781 Sacramento Street
San Francisco CA 94108
415-989-6575

Business Activity: Property Management,
Real Estate

Watkins-Johnson Company

Operating in:

England
Germany
Italy

Dean A. Watkins
Chairman Of The Board
3333 Hillview Avenue
Palo Alto CA 94304
415-493-4141

Business Activity: Defense Electronic
Products

Wayne Group

Operating in:

Australia
Belgium
England
France
Greece
Venezuela

Victoria Wayne Russell
President
244 California Street
San Francisco CA 94111
415-421-2010

Business Activity: Human Resource
Consultants

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Bay Area Firms with Foreign Offices

Wells Fargo Bank

Operating in:

Paul Hazen
President
P. O. Box 63710
San Francisco CA 94163
415-396-0123

Japan
Korea
Philippines
Singapore
United Arab
Emirates

Business Activity: Bank

Western Pacific Railroad Company

Operating in:

R. C. Marquis
President
526 Mission Street
San Francisco CA 94105
415-982-2100

Australia

Business Activity: Transportation

Western Temporary Services

Operating in:

W. Robert Stover
President
301 Lennon Lane
Walnut Creek CA 94598
415-930-5300

England
Norway
Switzerland

Business Activity: Secretarial & Clerical
Agency

Bay Area Firms with Foreign Offices

Wilbur-Ellis Company

Operating in:

Carter P. Thacher
President
320 California Street
San Francisco CA 94104
415-772-4000

Australia
Hong Kong
Japan
South Africa
Venezuela

Business Activity: Zippers & General
Merchandise

Zoecon Corporation

Operating in:

Carl Djerassi
President
975 California Avenue
Palo Alto CA 94304
415-857-1130

Spain

Business Activity: Agriculture Chemicals,
Animal Health Products

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**Foreign-incorporated Firms
in the Bay Area**

Foreign-Incorporated Firms in the Bay Area

Source: Directory of Foreign Firms Operating in the United States, 5th Edition, Uniworld Business Publications, New York, NY, 1986. 1989 Edition is due out in the Fall of 1989.

A. Giurlani & Brothers, Incorporated
Henry J. Orsi
President
P. O. Box 61315
Sunnyvale CA 94088
408-738-0220

Parent Firm:

Carbonell Y Cia De Cordoba
Apartado 17
Cordoba
Spain

Business Activity: Olive Oil, Spanish Olives,
Pasta, Etc.

Aerolineas Argentinas
360 Post Street
San Francisco CA 94108
415-391-1380

Parent Firm:

Aerolineas Argentinas
Paseo Colon 185
Buenos Aires
Argentina

Business Activity: Airline

AGA Geodimeter Incorporated
Hans Edvardson
Manager
385 Bel Marin Keys Boulevard
Novato CA 94947
800-227-1756

Parent Firm:

AGA Aktiebolag
P. O. Box 2099
Lidingo S-181 81
Sweden

Business Activity: Distance Measuring
Devices

AGA Geodimeter Incorporated Nicator
Incorporated
Hans Evardsson
President
385 Bel Marin Keys Boulevard
Novato CA 94947
415-227-1756

Parent Firm:

Pharos Aktiebolag
Lidingo S-181 81
Sweden

Business Activity: Temporary Measuring

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Foreign-Incorporated Firms in the Bay Area

Alfa-Laval Incorporated
900 Larkspur Landing Drive
Larkspur CA 94939
415-883-8520

Business Activity: Farm, Dairy, Factory &
Brewery Equipment

Parent Firm:

Alfa-Laval Aktiebolag
P. O. Box 12150
Stockholm S-102 24
Sweden

Allianz Underwriters Insurance Company
353 Sacramento Street
San Francisco CA 94111
415-986-7278

Business Activity: Insurance

Parent Firm:

Allianz
Versicherungs-Aktiengesellschaft
28 Koeniginstrasse
Munich 44 8000
West Germany

Amdahl Corporation
John C. Lewis
President
1250 East Arques Avenue
Sunnyvale CA 94086
408-746-6000

Business Activity: Manufacturer Of
Computers & Peripheral Equipment

Parent Firm:

Fujitsu Limited
6-1, Marunochi, 1-chome, Chiyoda-ku
Tokyo
Japan

Argentina Lines
605 Market Street
San Francisco CA 94105

Business Activity: Maritime Transportation

Parent Firm:

Empresas Lineas Maritimas
Corrientes 389
Buenos Aires
Argentina

Banco Di Roma
400 Montgomery Street
San Francisco CA 94104
415-398-6500

Business Activity: Commercial Bank

Parent Firm:

Banco Di Roma
Viale Tupini #180-EUR
Rome
Italy

Foreign-Incorporated Firms in the Bay Area

Bank Of Credit & Commerce International
266 Bush Street
San Francisco CA 94104
415-956-1166

Business Activity: Banking

Parent Firm:

Bank Of Credit & Commerce
International
39 Boulevard Royal, Block C, P. O. Box
46
Luxembourg City
Luxembourg

Bank Of The West
Michel Larrouilh
President/CEO
180 Montgomery Street
San Francisco CA 94104
415-765-4800

Business Activity: Commercial Bank

Parent Firm:

Banque Nationale De Paris
16 Boulevard Des Italiens
Paris 75009
France

Bank Of Tokyo Limited
350 California Street
San Francisco CA 94101
415-445-0400

Business Activity: Wholesale Banking

Parent Firm:

Bank Of Tokyo Limited
6-3, Nihombashi Hongokucho, 1-chrome,
Chuo-ku
Tokyo
Japan

Barclays Bank Of California
Richard Waters
President
111 Pine Street
San Francisco CA 94111
405-981-8090

Business Activity: Banking

Parent Firm:

Barclays Bank Public Limited Company
54 Lombard Street
London EC3P 3AH
England

Barco Industries Incorporated
195 Jefferson Drive
Menlo Park CA 94025
415-328-4380

Business Activity: Integrated System For
Industrial, Graphic Computer

Parent Firm:

Barco Industries
Th. Sevenslaan 106
Kortrijk 8500
Belgium

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Foreign-Incorporated Firms in the Bay Area

Borel Restaurant Corporation
Fredric W. Tippet
President
2929 Campus Drive
San Mateo CA 94403
415-349-7770

Parent Firm:

Nestle Sociedad Anonima
Avenue Nestle
Vevey CH-1800
Switzerland

Business Activity: Restaurants

British Petroleum Alaska Exploration
Incorporated
One Maritime Plaza, Room 500
San Francisco CA 94111
415-951-2332

Parent Firm:

British Petroleum Company Public
Limited Company
Britannic House, Moor Lane
London EC2Y 9BU
England

Business Activity: Petroleum Products

Broadmoor Homes
C. D. Wilson
President
6250 Village Parkway
Dublin CA 94568
415-829-3000

Parent Firm:

Genstar Corporation
1177 West Hastings Street, #2600
Vancouver B.C. V6E 3Y3
Canada

Business Activity: Homebuilding

CAAC
Zhewen Wang
Manager
51 Grant Avenue
San Francisco CA 94108
415-392-2156

Parent Firm:

General Administration Of Civil Aviation
Of China
115 Dongsì Xidajie
Peking Beijing
China

Business Activity: Airline

California Canadian Bank
Dale R. Marshall
President
340 Pine Street
San Francisco CA 94104
415-362-5210

Parent Firm:

Canadian Imperial Bank Of Commerce
Commerce Court
Toronto Ontario M5L 1A2
Canada

Business Activity: Banking

Foreign-Incorporated Firms in the Bay Area

California First Bank
350 California Street
San Francisco CA 94104
415-445-0200

Business Activity: Wholesale Banking

Parent Firm:

Bank Of Tokyo Limited
6-3, Nihombashi Hongokucho, 1-chrome,
Chuo-ku
Tokyo
Japan

Capsule Francaise
Dominique Maupate
President
1886 El Centro Avenue
Napa CA 94558
707-257-3213

Business Activity: Sales Winery Equipment,
Capsules

Parent Firm:

La Capsule Francaise
697 Rue Fourny, Z. I. Centre
BUC 78530
France

Catalano Associates Incorporated
511 Los Coches Street
Milpitas CA 95035
408-946-4707

Business Activity: High Vacuum Equipment &
Service Pumps

Parent Firm:

Edwards High Vacuum International
Div. BOC Limited, Manor Royal, Crawley
West Sussex RH10-2LW
England

Cea America Corporation
1121 Detroit Avenue
Concord CA 94520

Business Activity: X-ray Film,
Phototypesetting Paper

Parent Firm:

Ceaverken Aktiebolag
Box 174
Strangnas S-152 01
Sweden

China Inter-Ocean Transport Incorporated
Shih Uai Lin
President
279 Lawrence Avenue
San Francisco CA 94080
415-588-7685

Business Activity: Air & Marine Transport

Parent Firm:

China National Foreign Trading
Transportation Corporation
Erligou Street
Peking Beijing
China

Foreign-Incorporated Firms in the Bay Area

Dai-Ichi Kangyo Bank Of California
190 Park Center Plaza
San Jose CA 95113
408-287-5282

Business Activity: Banking

Parent Firm:

Dai-Ichi Kangyo Bank Limited
1-5, Uchisaiwaicho, 1-chome,
Chiyada-ku
Tokyo 100
Japan

Dalgety Incorporated
P. A. J. Gardiner
President/CEO
3055 Clearview Way
San Mateo CA 94402
415-572-8000

Business Activity: Food Processing &
Distribution

Parent Firm:

Dalgety Public Limited Company
19 Hanover Square
London W1R 9DA
England

Davy McKee San Francisco
J. H. Loweree
General Manager
2303 Camino Ramon, P. O. Box 5500
San Ramon CA 94583
415-838-1166

Business Activity: Process Engineering &
Construction

Parent Firm:

Davy Corporation Public Limited
Company
15 Portland Place
London W1A 4DD
England

DNP (America) Incorporated
Yukio Yoshida
General Manager
5 Third Street, Suite 430
San Francisco CA 94103
415-788-1618

Business Activity: Printing

Parent Firm:

Dai Nippon Printing Company Limited
1-12, Ichigaya, Kaga-cho, Shinjuka-ku
Tokyo 162
Japan

Domaine Chandon
John Wright
President
P. O. Box 2470
Yountville CA 94599
707-944-8844

Business Activity: Production Of Sparkling
Wines

Parent Firm:

Moet-Hennessy
30 Avenue Hoche
Paris 75008
France

Foreign-Incorporated Firms in the Bay Area

Eskofot America Incorporated
J. Christensen
V.P./General Mgr.
1091 Industrial Road
San Carlos CA 94070
415-592-3010

Parent Firm:

Eskofot America Incorporated
35/37 Industriparken
Ballerup DK-2750
Denmark

Business Activity: Wholesale Office
Equipment

European-American Bank & Trust Company
San Francisco CA

Parent Firm:

European Banking Company Limited
150 Leadenhall Street
London EC3V 4PP
England

Business Activity: Banking

Exar Corporation
Nob Haha
Vice President
750 Palomar Avenue
Sunnyvale CA 94086
408-732-7970

Parent Firm:

Rohm Company Limited
21, Sain-Misosaki-cho, Ukyo-ku
Kyoto 615
Japan

Business Activity: Manufacturer Of
Semiconductors

Finn-Cal Products Incorporated
Robert A. Aherne
President
965 Mission Street, Room 212
San Francisco CA 94103
415-777-5445

Parent Firm:

Finnish Sugar Company Limited
Lansituulentie 7, P. O. Box 46
Espoo 10 02101
Finland

Business Activity: Sucrochemicals, Amino
Acids, Enzymes

Foton Production Automation Incorporated
1208 Apollo Way, Room 504
Sunnyvale CA 94086

Parent Firm:

Foton Production Automation
Gesellschaft Mit Beschränkter Haftung
Notburgastrasse 5
Munich 19 8000
West Germany

Business Activity: Semiconductor Production
Equipment - Die Bonder

Foreign-Incorporated Firms in the Bay Area

Friden Alcatel
Robert J. Goldmann
President/CEO
30955 Huntwood Avenue
Hayward CA 94544
415-489-6800

Parent Firm:

Cit-Alcatel
33 Rue Emeriau
Paris Cedex 15 75725
France

Business Activity: Mailing Equipment

Genstar Cement & Lime Company
J. A. West
President
215 Market Street, #1000
San Francisco CA 94105
415-362-4224

Parent Firm:

Genstar Corporation
1177 West Hastings Street, #2600
Vancouver B.C. V6E 3Y3
Canada

Business Activity: Manufacturer Of Cement & Lime

Genstar Conservation Systems Incorporated
J. L. Crawley
Vice President
177 Bovet Road, #550
San Mateo CA 94402
415-570-6211

Parent Firm:

Genstar Corporation
1177 West Hastings Street, #2600
Vancouver B.C. V6E 3Y3
Canada

Business Activity: Recycled Rubber, Concrete Admixtures, Etc.

Genstar Container Corporation
T. S. Tan
President
4 Embarcadero Center #1620
San Francisco CA 94111
415-362-7292

Parent Firm:

Genstar Corporation
1177 West Hastings Street, #2600
Vancouver B.C. V6E 3Y3
Canada

Business Activity: Leases Shipping Containers

Genstar Corporation
A. A. MacNaughton
President/CEO
4 Embarcadero Center
San Francisco CA 94111
415-986-7200

Parent Firm:

Genstar Corporation
1177 West Hastings Street, #2600
Vancouver B.C. V6E 3Y3
Canada

Business Activity: Building Material, Manufacturing, Land & R/E Development

Foreign-Incorporated Firms in the Bay Area

Genstar Rental Electronics Incorporated
W. D. Rollnick
President
2445 Faber Place, Room 200
Palo Alto CA 94303
415-856-7600

Parent Firm:

Genstar Corporation
1177 West Hastings Street, #2600
Vancouver B.C. V6E 3Y3
Canada

Business Activity: Rents Electrical Test &
Measurement Equipment

Grove Valve & Regulator Company
J. Watson
President/CEO
6529 Hollis Street
Oakland CA 94608
415-655-7700

Parent Firm:

Nova Corporation
P. O. Box 2535, Station M
Calgary Alberta T2P 1A2
Canada

Business Activity: Manufacturer Of Pipeline
Valves, Flow System Products

Hapag-Lloyd Transpacific Incorporated
Three Harbor Drive
Sausalito CA 94965

Parent Firm:

Hapag-Lloyd
Aktiengesellschaft/Hapag-Lloyd
Reisebuero Gesellschaft Mit
Beschränkter Haftung
Gustav Deetjen-Allee 2-6
Bremen D-2800
West Germany

Business Activity: Travel

Hellenic Mediterranean Lines
Ralph Harto
Manager
1 Hallidie Plaza, #405
San Francisco CA 94102
415-989-7434

Parent Firm:

Hellenic Mediterranean Lines Company
Limited
Electric Railway Station Bldg., POB 57
Piraeus
Greece

Business Activity: Cruise & Ferry Service

Hoegh Lines Incorporated
San Francisco CA

Parent Firm:

Leif Hoegh & Company Aksjeselskap
Wergelandsvn 7, P. O. Box 2596 Solli
Oslo 2
Norway

Business Activity: Operation Of Liner
Shipping Service & Tanker Service

Foreign-Incorporated Firms in the Bay Area

Jaguar Rover Triumph Incorporated
422 Valley Drive
Brisbane CA 94005

Business Activity: Automobile Parts

Parent Firm:

BL Limited
35-38 Portman Square
London W1H 0HQ
England

Jardine Air Cargo (U.S.) Limited
50 Francisco Street
San Francisco CA 94133
415-392-1463

Business Activity: Air Cargo Transport

Parent Firm:

Jardine Matheson Airways Division
Alexandra House

Hong Kong

Jardine Matheson Incorporated
T. A. Westinghouse
President
International Building, #2000, 601 California
Street
San Francisco CA 94108
415-391-4410

Business Activity: Insurance Brokering, Air

Parent Firm:

Jardine Matheson & Company Limited
Connaught Centre, P. O. Box 70 GPO

Hong Kong

K Line-Kerr Corporation
One Market Plaza, #2400
San Francisco CA 94105
415-765-0200

Business Activity: Shipping Agency

Parent Firm:

Kawasaki Kisen Kaisha Limited
Hibiya Central Building, 2-9,
Nishi-shinbashi 1-chome
Minato-ku Tokyo-105
Japan

Kinokuniya Bookstores Of America Company
Limited
Osamu Matsubara
President
Japan Center
San Francisco CA 94115
415-567-7625

Business Activity: Importer Of Japanese

Parent Firm:

Kinokuniya Company Limited
3-17-7, Shinjuku 3-chome, Shinjuku-ku
Tokyo 160-91
Japan

Foreign-Incorporated Firms in the Bay Area

Klockner-Moeller Corporation

2440 Stanwell Drive

Concord CA 94520

415-676-5353

Business Activity: Industrial Motor Control,
Electronics, Circuit Breakers

Parent Firm:

Klockner-Moeller Corporation

Hein-Moeller-Str. 7-11

Bonn 1 5300

West Germany

Komatsu America Corporation

Nobuo Murai

President

1900 Powell Street, P. O. Box 8830

Emeryville CA 94662

415-652-4567

Business Activity: Manufacturer Of Heavy
Equipment

Parent Firm:

Komatsu Limited

3-6, Akasaka, 2-chome, Minato-ku

Tokyo 107

Japan

Komatsu America Corporation

31145 San Antonio Street

Hayward CA 94544

415-489-3100

Business Activity: Manufacturer Of Heavy
Equipment

Parent Firm:

Komatsu Limited

3-6, Akasaka, 2-chome, Minato-ku

Tokyo 107

Japan

Kumam Corporation

Richard Katano

President

2479 East Bayshore Road, #805

Palo Alto CA 94303

415-493-7741

Business Activity: Land Development

Parent Firm:

Kumagai Gumi Company Limited

17-1, Tsukudo-cho, Shinjuku

Tokyo 162

Japan

Kyo-ya Company Limited

639 Market Street

San Francisco CA 94105

Business Activity: Hotel, Restaurant

Parent Firm:

Kokusai Kogyo Company Limited

2-10-3, Yaesu, Chuo-ku

Tokyo 104

Japan

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Foreign-Incorporated Firms in the Bay Area

Kyocera International
1740 Technology Drive
Cupertino CA
408-437-8777

Business Activity: Sales Office

Parent Firm:

Kyocera Corporation
52-11 Inoue-cho, Higashino,
Yamashina-ku
Kyoto 607
Japan

Linden-Alimak Incorporated
Hayward CA

Business Activity: Manuf./Distr. Of Heavy
Construction & Mining Equip.

Parent Firm:

Linden-Alimak Aktiebolag
Box 30614
Skelleftea SO93103
Sweden

Litronix Incorporated
19000 Homestead Road
Cupertino CA 95014
408-257-7910

Business Activity: Manufacturer Of
Opto-Electronic Devices

Parent Firm:

Siemens Aktiengesellschaft
Wittelsbacherplatz 2
Munich 2 D-8000
West Germany

Lloyds International Corporation
D. L. Phillips
V.P./Manager
444 Market Street, 20th Floor
San Francisco CA 94111
415-765-9839

Business Activity: Banking

Parent Firm:

Lloyds Bank Public Limited Company
71 Lombard Street
London EC3P 3BS
England

Market Wholesale Grocery Company
Carl R. Goslovich
President
13440 Mendocino Avenue, P. O. Box 4087
Santa Rosa CA 95402
707-526-3350

Business Activity: Wholesaler & Food
Distributor

Parent Firm:

Provigo Incorporated
800 Dorchester Boulevard West, Room
500
Montreal Quebec H3B 1Y2
Canada

Foreign-Incorporated Firms in the Bay Area

Marubeni America Corporation
650 California Street
San Francisco CA 94108
415-954-0100

Business Activity: Sales Office

Parent Firm:

Marubeni Corporation
4-2, Ohtemachi, 1-chome, Chiyoda-ku
Tokyo
Japan

Matra Technology Incorporated
Jacques Huyghe
Vice President
2840-100 San Tomas Expressway
Santa Clara CA 95051
408-986-9910

Business Activity: Scientific Precision
Equipment

Parent Firm:

Matra Sociedad Anonima
4 Rue De Presbourg
Paris 16
France

Max Gruenhut International Incorporated
1849 Old Bayshore Boulevard
San Francisco CA 94010
415-692-8900

Business Activity: International Freight
Forwarding

Parent Firm:

Max Gruenhut Gesellschaft Mit
Beschränkter Haftung & Company
9 Ballindamm
Hamburg 1 2000
West Germany

Mitel Incorporated
1510 West Cape Drive, Room 300
San Mateo CA 94404
415-570-6011

Business Activity: Manufacturer Of
Telecommunication Switching System

Parent Firm:

Mitel Corporation
350 Legget Drive
Kanata Ontario K2K 1X3
Canada

Molnlycke Incorporated
P. O. Box 125
San Ramon CA 94583-0125
415-838-1120

Business Activity: Industrial Wipes, Hand
Towel System

Parent Firm:

Molnlycke Sytrad Aktiebolag
Box 12093
Goteborg 12 S-402 41
Sweden

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Foreign-Incorporated Firms in the Bay Area

Multitone Electronics Incorporated
1308 Bayshore Highway
Burlingame CA 94010
415-348-1532

Business Activity: Radio Paging & Intercom
System

Parent Firm:

Multitone Electronic Public Limited
Company
10-28 Underwood Street
London N1 7JT
England

NEC America Incorporated
110 Rio Robles
San Jose CA 95134
415-433-1200

Business Activity: Telecommunication &
Electronic Systems & Equipment

Parent Firm:

NEC Corporation
33-1, Shiba, 5-chome, Minato-ku
Tokyo 108
Japan

NEC Electronics U.S.A. Incorporated
3055 Clearview Way, #310
San Mateo CA 94402
415-341-1346

Business Activity: Telecommunication &
Electronic Systems & Equipment

Parent Firm:

NEC Corporation
33-1, Shiba, 5-chome, Minato-ku
Tokyo 108
Japan

Nikko Securities Company International
Incorporated
555 California Street
San Francisco CA 94104
415-981-3120

Business Activity: Securities

Parent Firm:

Nikko Securities Company Limited
3-1, Marunouchi, 3-chome, Chiyoda-ku
Tokyo 100
Japan

Nippon Travel Agency Pacific Incorporated
Masaaki Ishikura
General Manager
639 Market Street
San Francisco CA 94105
415-543-3073

Business Activity: Travel Agency

Parent Firm:

Nippon Travel Agency Company Limited
2-20-15, Shimbashi, Minato-ku
Tokyo
Japan

Foreign-Incorporated Firms in the Bay Area

Nissei Sangyo America Limited
K. Chiyoda
President
460 East Middlefield Road
Mountain View CA 94043
415-969-1100

Parent Firm:

Nissei Sangyo Company Limited
Hitachi Atago Building, 15-12, Nishi
Shimbashi, 2-chome Minato-ku
Tokyo 100-91
Japan

Business Activity: Marketing/Sales
Analytical & Scientific Instruments

Nova Energy Systems Incorporated
R. Dooley
President
6529 Hollis Street
Oakland CA 94608
415-420-2142

Parent Firm:

Nova Corporation
P. O. Box 2535, Station M
Calgary Alberta T2P 1A2
Canada

Business Activity: Manufacturing Activities

Okumura Corporation
Koji Aoyama
Manager
1633 Bayshore Highway, #235
Burlingame CA 94010
415-697-2850

Parent Firm:

Okumura Corporation
2-2-2, Matsuzaki-cho, Akeno-ku
Osaka 545
Japan

Business Activity: Construction &
Engineering

Pacific Molasses Company
J. B. Godfrey
President
#1 California Street
San Francisco CA 94119
415-445-1400

Parent Firm:

Tate & Lyle Limited
Sugar Quay, Lower Thames Street
London EC3R 6DQ
England

Business Activity: Refined Sugar, Agriculture
Consulting, Etc.

Paul Masson Vineyards
Morris Katz
President
13150 Saratoga Avenue
Saratoga CA 95070
408-257-7800

Parent Firm:

Seagram Company Limited
1430 Peel Street
Montreal Quebec H3A 159
Canada

Business Activity: Wines, Champagnes,
Brandy

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Foreign-Incorporated Firms in the Bay Area

Placer U. S. Incorporated
Alan G. Horton
President
One California Street, #2500
San Francisco CA 94111
415-986-0740

Parent Firm:

Placer Development Limited
P. O. Box 49330, Bentall Postal Station
Vancouver B.C. V7X 1P1
Canada

Business Activity: Mineral, Oil & Gas
Exploration, Development & Mining

Royal Bank Of Scotland
600 Montgomery Street
San Francisco CA 94104
415-788-4500

Parent Firm:

Royal Bank Of Scotland Public Limited
Company
42 Saint Andrew Square
Edinburgh EH2 2YE
Scotland

Business Activity: Wholesale Banking

Royal Viking Line
1 Embarcadero Center
San Francisco CA 94111
415-398-8000

Parent Firm:

Torvald Klaveness
Drammensv 314
Lysaker
Norway

Business Activity: Cruise Line

Salen Shipping Agencies Incorporated
K. Erik Baur
President
210 Post Street
San Francisco CA 94108
415-981-7809

Parent Firm:

Saleninvest Aktiebolag
Norrandsgatan 15
Stockholm S-106 09
Sweden

Business Activity: Steamship Agency

San Jose Capital Corporation
100 Park Center Plaza
San Jose CA 95113
408-293-7708

Parent Firm:

Hexagon Aktiebolag
Birger Jarisgatan 37
Stockholm S-111 45
Sweden

Business Activity: Venture Capital Company

Foreign-Incorporated Firms in the Bay Area

Sanrio Incorporated
Harufumi Chimura
President
377 Swift Avenue
South San Francisco CA 94080
415-952-2880

Parent Firm:

Sanrio Company Limited
7-22-17 Nishigotanda, Shinagawa-ku
Tokyo
Japan

Business Activity: Wholesaler Of Children's
Accessories

Shanghai Commercial Bank
Richard H. Y. Cheng
Senior V.P.
231 Sansome Street
San Francisco CA 94104
415-433-6700

Parent Firm:

Shanghai Commercial Bank Limited
12 Queen's Road, Central

Hong Kong

Business Activity: Banking

Siemens Medical Laboratories Incorporated
2404 North Main Street
Walnut Creek CA 94596
415-935-2250

Parent Firm:

Siemens Aktiengesellschaft
Wittelsbacherplatz 2
Munich 2 D-8000
West Germany

Business Activity: Cancer Treatment
Equipment

Societe Generale
William S. Reed
Vice President
1 Montgomery Street, West Tower, Room
1610
San Francisco CA 94104
415-433-8400

Parent Firm:

Societe Generale
29 Boulevard Haussmann
Paris Cedex 9 75454
France

Business Activity: Banking

Specialty Brands Incorporated
Peter Rosow
President/CEO
633 Battery Street
San Francisco CA 94111
415-981-7600

Parent Firm:

United Biscuits Group
Syon Lane, Isleworth
Middlesex TW7 5NN
England

Business Activity: Convenience Foods

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Foreign-Incorporated Firms in the Bay Area

Sumitomo Bank Of California
Teruhisa Shimizu
President
365 California Street
San Francisco CA 94104
415-445-8000

Parent Firm:

Sumitomo Bank Limited
2-2, Kitahama, 5-chome, Higashi-ku
Osaka
Japan

Business Activity: Banking

Sumitomo Construction American Incorporated
233 Post Street
San Francisco CA 94108
415-965-6322

Parent Firm:

Sumitomo Construction Company Limited
13-4, Araki-cho, Shinjuku-ku
Tokyo 160
Japan

Business Activity: Construction, Engineering,
Design

Sutter Hill Limited
A. S. Armstrong
President
3000 El Camino Real, #700, Building 2
Palo Alto CA 94304
415-493-7100

Parent Firm:

Genstar Corporation
1177 West Hastings Street, #2600
Vancouver B.C. V6E 3Y3
Canada

Business Activity: Shopping Center &
Warehouse Development

Sutter Hill Ventures
P. M. Wythes
General Partner
2 Palo Alto Square, #700
Palo Alto CA 94304
415-493-5600

Parent Firm:

Genstar Corporation
1177 West Hastings Street, #2600
Vancouver B.C. V6E 3Y3
Canada

Business Activity: Investment Firm

Syntex Corporation
Richard G. Rogers
President
3401 Hillview Avenue
Palo Alto CA 94304
415-855-5050

Parent Firm:

Syntex Corporation
Pacific Atlantic Bank Building
Panama City
Panama

Business Activity: Pharmaceuticals,
Chemical, Agribusiness & Beauty Products

Foreign-Incorporated Firms in the Bay Area

Systems Control Incorporated
1801 Page Mill Road, P. O. Box 10025
Palo Alto CA 94304
415-494-1165

Business Activity: Petroleum Products

Parent Firm:

British Petroleum Company Public
Limited Company
Britannic House, Moor Lane
London EC2Y 9BU
England

Systron Donner Corporation
C. Power
President
2727 Systron Drive
Concord CA 94518
415-676-5000

Business Activity: Various Electrical
Instrumentation

Parent Firm:

Thorn EMI Public Limited Company
Thorn EMI House, Upper St. Martin's Ln.
London WC2H 9ED
England

Takara Sake U.S.A. Incorporated
Kihay Abei
President
708 Addison Street
Berkeley CA 94710
415-540-8250

Business Activity: Manufacturer Of Sake &
Wines

Parent Firm:

Takara Shuzo Company Limited
Nissei Building, Shijo-higashinoto,
Shimogyo-ku
Kyoto
Japan

Titn Incorporated
Kevin Connolly
Vice President
500 Airport Boulevard, Room 138
Burlingame CA 94010
415-348-9181

Business Activity: Distributor Of
Measurement System

Parent Firm:

Titn Sa
1 Rue Gustave Eiffel
Morangie 91420
France

Toronto-Dominion Bank
A. H. Brawner, Jr.
Executive V.P.
114 Sansome Street, P. O. Box 26408
San Francisco CA 94104
415-989-4900

Business Activity: Banking

Parent Firm:

Toronto-Dominion Bank
P. O. Box 1, Toronto Dominion Centre
Toronto Ontario M5K 1A2
Canada

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Foreign-Incorporated Firms in the Bay Area

Toshiba International Corporation
Nakanori Toya
President
465 California Street
San Francisco CA 94104
415-434-2340

Parent Firm:

Toshiba Corporation
1-6, Uchisaiwai-cho, 1-chome,
Chiyoda-ku
Tokyo 100
Japan

Business Activity: Imp./Distr. Of Heavy
Electrical Apparatus, Computers.

Toshiba Semiconductor (U.S.A.) Incorporated
Masumitsu Tanaka
President
1220 Midas Way
Sunnyvale CA 94086
408-739-0560

Parent Firm:

Toshiba Corporation
1-6, Uchisaiwai-cho, 1-chome,
Chiyoda-ku
Tokyo 100
Japan

Business Activity: Semiconductors

Toyota Motor Distributors Incorporated
2451 Bishop Drive
San Ramon CA 94583
415-830-8300

Parent Firm:

Toyota Motor Corporation
1, Toyota-cho
Toyota City Aichi Pref.
Japan

Business Activity: Distribution/Dealer
Operations

Transpacific Transportation Company
650 California Street
San Francisco CA 94108
415-986-0786

Parent Firm:

Royal Nedlloyd Group Naamloze
Vennoostchap
Houtlaan 21
AL Rotterdam 3000
Netherlands

Business Activity: Shipping Agencies

Tupman Thurlow Company Incorporated
700 S. Claremont
San Mateo CA 94403
415-344-6344

Parent Firm:

Union International Public Limited
Company
14 West Smithfield
London EC1A 9HY
England

Business Activity: Import Meat & Frozen Fish

Foreign-Incorporated Firms in the Bay Area

Turn-O-Matic Incorporated
Stig Ericson
President
2470 El Camino Real
Palo Alto CA 94306
415-858-2860

Parent Firm:

Aktiebolag Turn-O-Matic
Eliegatan 1, P. O. Box 40
Sundbyberg S-172 21
Sweden

Business Activity: Store Fixtures

TXL Corporation
R. L. Bishop
President
1 Embarcadero Center #3800
San Francisco CA 94111
415-434-0850

Parent Firm:

Genstar Corporation
1177 West Hastings Street, #2600
Vancouver B.C. V6E 3Y3
Canada

Business Activity: Leveraged Lease
Brokerage Firm

W & G Instrumentation Incorporated
4010 Moorpark Avenue, Room 105
San Jose CA 95117
408-244-1986

Parent Firm:

Wandel & Goltermann
Postfach 45
Eningen 7412
West Germany

Business Activity: Electrical Instruments,
Telecommunication Measuring Equip.

Wadsworth Incorporated
10 Davis Drive
Belmont CA 94002
415-595-2350

Parent Firm:

International Thomson Organization
Limited
20 Queen Street West
Toronto Ontario M5H 3R3
Canada

Business Activity: College Text & Professor
Publisher

Westpac Banking Corporation
342 Harriet
San Francisco CA 94103
415-431-6350

Parent Firm:

Westpac Banking Corporation
341 George Street
Sydney NSW 2001
Australia

Business Activity: Banking

Foreign-Incorporated Firms in the Bay Area

Wilson Group U.S.A. Incorporated
151 Haskins
South San Francisco CA 94080
415-583-3915

Business Activity: Customhouse Broker,
Freight Forwarder

Parent Firm:

Wilsongruppen Aktiebolag
Forsta Langgatan 22, P. O. Box 7091
Goteborg 7 S-402 32
Sweden

Wine World Incorporated
E. Michael Moone
President
2000 Main Street
St. Helena CA 94574
707-963-7115

Business Activity: Winemaking

Parent Firm:

Nestle Sociedad Anonima
Avenue Nestle
Vevey CH-1800
Switzerland

Zim-American Israeli Shipping Company
Incorporated
100 California Street
San Francisco CA 94111
415-986-5717

Business Activity: Ship Owners & Operators

Parent Firm:

Zim Israel Navigation Company Limited
7-9 Pal Yam Avenue
Haifa
Israel

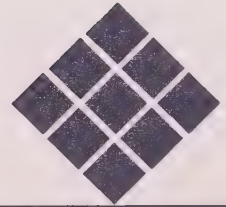
Bay Area Economic Forum

**Bay Area Economic Forum
Association of Bay Area Governments
Bay Area Council**

STRENGTHENING THE REGION'S ECONOMY: AN AGENDA FOR THE 90s

.....
The Bay Area has enjoyed a long period
.....
of prosperity, thanks to vision, entrepre-
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neurship, academic excellence, and the
.....
economic advantages that come from
.....
being a wonderful place to live.

.....
Increasingly, however, our economic vi-
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talidity seems threatened by forces and
.....
problems arising within our own region
.....
— not the least of which is apathy about
.....
economic issues. The Bay Area Eco-
.....
nomics Forum was created to respond to
.....
this threat.



BAY AREA ECONOMIC FORUM

*A Partnership of
the Association of
Bay Area Governments
and
the Bay Area Council*

WHAT IS THE BAY AREA ECONOMIC FORUM?

The Bay Area Economic Forum is a public/private partnership working to help the Bay Area fulfill its economic potential while maintaining our unique and precious living quality. The Forum will raise economic issues in the public agenda and deal with those issues at the regional level.

The Forum is a partnership of the Association of Bay Area Governments (ABAG) and the Bay Area Council and enjoys the involvement of the highest level of business, government and academic leadership in the Bay Area.

WHY AN ECONOMIC FORUM?

Not only does the Bay Area face a vastly more competitive world economy than ever before, but our ability to compete is being undercut by serious regional problems - from a growing shortage of skilled labor and a high cost of doing business to worsening problems with housing, traffic, and the quality of K-12 education.

But there is an even more fundamental concern: do we have the will to compete? Up until now, there has been little discussion, let alone action, on how the Bay Area's fortunes are being affected by a fast-changing global economic climate. We have taken prosperity for granted - yet our past success is no guarantee of success in the future.

The Bay Area can have a bright future, but only if we are willing to pursue it.

A FORCE FOR ECONOMIC LEADERSHIP

If the purpose of the Bay Area Economic Forum were summed up in one word, it would be "leadership." The Forum is not just another discussion committee, but a group committed to providing leadership in tangible ways - leadership in targeting the Bay Area's economic problems and opportunities, leadership in crafting and carrying out a strategic plan of action, leadership in convincing others that their involvement is needed, too.

The Forum is composed of people oriented to getting things done - a cross-section of Bay Area leaders in government, business, labor and higher education. It is the first group to have the participation of the mayors of all three major cities in the region: San Francisco, San Jose and Oakland.

And it is the first public/private group devoted exclusively to the economic well-being of the Bay Area as a region. Rather than competing with community-level economic development programs, the Forum is complementing them, focusing on big-picture issues that transcend the interests of any individual jurisdiction or industry.

The Forum's mission is a multifaceted one, designed to influence perceptions and actions both within and outside the Bay Area. Its goals are:

■ **To promote greater awareness of the importance of a healthy economy**, and the need for action toward that end. Now more than ever, the region must be able to adapt to a continually shifting economic backdrop, rather than simply relying on its past strengths.

■ **To help reconcile economic with other quality of life goals** in the public debate. Economic growth and quality of life can coexist, if we plan and act strategically. But that will require much deeper understanding of economic trends, an ability to plan for the future, and a willingness to invest in vital education, housing and transportation improvements.

■ **To promote economic development at the regional level.** Up until now, the Bay Area has had no framework in which regional economic issues could be raised - not even a base of information on what kind of jobs we are gaining, what kind we are losing, and why. Understanding economic trends, identifying new competitive advantages, targeting economic problems and opportunities - all demand a regional-level effort.

■ **To promote more cooperation among local governments on matters affecting the economy.** Political divisiveness and the lack of common aims have prevented us from solving areawide problems and pursuing regional goals.

■ **To forge a lasting regional partnership between the public and private sectors.** Both sectors share the responsibility to initiate positive action on the economy. The Bay Area Economic Forum is intended to be a permanent vehicle through which the region's public and private leaders can join forces to benefit all who live in the Bay Area.

The Forum will have four principal functions: research and information; regional marketing; analysis and advocacy on the problems affecting our economy; finding and seizing the special assets and unique opportunities of the Bay Area.

The Forum's immediate agenda includes:

Creating a Bay Area Biosciences Center

The Bay Area is currently in the forefront of the fast-growing biosciences industry, but faces stiff competition for world leadership in the field. To give the region a competitive edge, the Forum is creating a Bay Area Biosciences Center that will link the region's universities and bioscience firms in efforts to:

- Increase awareness of the benefits of biosciences and the industry's potential to enhance this region's economy, and to address the real and perceived problems that might be associated with the development of the biotech industry. Much of the effort will be to work with government officials to develop appropriate policies in connection with the location of biosciences activities in the region.

- Support, augment and sponsor programs for upgrading science education in Bay Area schools.

- Promote the Bay Area as a world center of bioscience.

A task force including representatives of Stanford University, UC Berkeley, UCSF, Genentech, Cetus Corporation, Syntex Corporation and Hewlett-Packard Company is completing plans for a Center to be established as early as summer, 1989.

Running a Bay Area Economic Information Clearinghouse

Already in operation is a regional information clearinghouse designed to assist businesses and investors interested in coming to or expanding in the Bay Area. Simply by calling 415/464-7958, anyone interested in doing business in the Bay Area can receive demographic and economic information on the region, along with individualized referrals to other sources of information.

Marketing the "Bay Area First"

The Forum has produced a regional brochure highlighting the unique economic assets of the Bay Area. The piece is not intended to be a comprehensive information source, but a provocative look to spark further interest in the region as a place for investment.

Tackling Transportation Issues

While many groups are involved in transportation problems, local, regional, and state decisionmakers have yet to embrace a comprehensive and workable set of solutions. What unique contribution can the Bay Area Economic Forum make to the debate? The answers will be embodied in a Forum action program to be announced in mid-1989. Specific issues likely to appear on the Forum's agenda include infrastructure financing, and transportation controls that may be proposed as a result of air quality concerns.

Flagging the Issue of Bay Dredging

Bay dredging is an example of an issue that rarely comes up in discussions of the regional economy, but is actually of major economic import. If the Bay Area hopes to remain a center of world trade—an activity on which many other industries depend—we need to resolve some key logistical, environmental, and political issues connected with dredging. The Forum will advocate the development of a strategic regional policy on the disposal of dredge materials.

"The Bay Area Economy: A Region At Risk"

The Forum's first official activity was to release a major report on the state of the Bay Area economy and the need for action to increase the region's competitiveness; the report's conclusions and recommendations were given front-page treatment and extensive follow-up media coverage. The creation and activities of the Forum have already helped boost the prominence of regional economic issues in the media and on community agendas.

Public Information

Public outreach and media relations will be an ongoing and central component of the Forum's program.

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The Association of Bay Area Governments (ABAG) is the Bay Area's regional council of governments. Its members include 94 of 98 cities and all nine counties in the region. Created in 1962, ABAG is the official planning agency for the Bay Area, and provides planning and information services to its members.

The Bay Area Council is a business-sponsored organization dedicated to analysis and action on public policy issues affecting the nine-county region. Established in 1945, it currently focuses on the economy, transportation, housing, job training, and strategic growth and planning issues.

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About ABAG

The Association of Bay Area Governments (ABAG) is one of nearly 500 councils of governments across the nation working to help solve problems in areas such as land use, housing, transportation, environmental quality, and economic development.

ABAG is owned and operated by the cities and counties of the San Francisco Bay Area. It was established in 1961 to protect local control, plan for the future, and promote cooperation on areawide issues. In recent years, ABAG has answered the needs of its members by providing low-cost services that save taxpayers millions of dollars.

The General Assembly is the overall governing body of the organization. Each member city and county designates a representative. ABAG's operations are directed by an Executive Board composed of 37 elected officials from member cities and counties. Much of ABAG's work is carried on by committees appointed by the Executive Board, including joint committees with the Metropolitan Transportation Commission and the Bay Area Air Quality Management District. Advisory committees and task forces are appointed from time to time to oversee special programs in areas such as air quality, water quality, energy, and economic development. All meetings are open to the public.

REGIONAL PLANNING

In ABAG's region there are 98 cities and the nine counties of Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano, and Sonoma. Nearly 6 million people live in this 7,000-square-mile area.

Where will these people live, where will they work, will transportation be adequate? How can we control air and water pollution, will water supplies be sufficient? Are we prepared for a major natural disaster? These are the kinds of questions that cannot be addressed easily without cooperative action among many agencies, organizations, and the general public.

Through its role as an association of cities and counties, ABAG has been designated by the state and federal governments as the official comprehensive planning agency for the Bay Area. Its locally adopted Regional Plan provides a policy guide for planning the region's housing, economic development, environmental quality, transportation, recreation, health and safety.

One of ABAG's vital functions is to provide a forum to resolve local differences through workable compromises. Its active public information program encourages citizen involvement in planning and policy decisions. The association also sponsors workshops and conferences where local officials, business and industry leaders, special interest groups, and private citizens can discuss programs, regulations, and legislation affecting their communities.

ABAG SERVICES

As city and county budgets are tightened in the slipknot of rising costs and diminishing income, ABAG stretches its services to ease the effect. ABAG offers cost-saving services to its members including demographic information and data analysis, capital financing, liability and property insurance, workers' compensation administration, and specialized training programs — the largest of which, HAZMACON, a statewide hazardous materials conference, attracts 6,000 participants.

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About the Bay Area Council

The Council is a business-sponsored organization involved in public policy issues that affect the economy and quality of life in the nine-county San Francisco Bay region. Created in 1945, the Council has been in the forefront of action on issues from the economy and transportation to jobs and the environment.

In each issue area, the Council works to have a positive, lasting influence on public policies. Its efforts in research, analysis, education and communication are always framed by a program of action and advocacy.

Besides representing the perspective of the region's highest-level business leaders, the Council is the vehicle through which business works with others, including government, on issues vital to the region.

Among the major issues now on the Council's agenda are:

TRANSPORTATION

For the past six years, respondents to the Bay Area Poll have named transportation as the region's top problem. Through direct advocacy and in cooperation with other organizations, the Council is working to increase funding for highway and public transit improvements and encourage alternatives to solo commuting.

HOUSING

The inadequate supply, high cost and often distant location of housing in the Bay Area threaten to cripple the foundation of the region's economy and diminish the quality of life. For a number of years, the Council has been a visible and effective proponent of increased housing production throughout the region. Currently, the housing program focuses on "hot spots" which offer significant opportunities for housing production near employment centers.

GROWTH

The public debate about growth continues to have a staggering impact on Bay Area public policy. The issue affects and is affected by decisions on housing, transportation, open space, fiscal issues and more. The Council is working with other regional and statewide organizations to design more rational ways for making decisions on growth and development issues.

EMPLOYMENT TRAINING

As population growth slows and labor force participation rates level off, business in the Bay Area is turning to existing workers to meet labor needs. Through the Council, employers learn about resources for training which are available through the region's community colleges and the state's Employment Training Panel. Educators and labor forecasters are made aware of changes in industry. To enhance this communication, the Council recently published *An Employer's Guide to Working with Community Colleges in the Bay Area*, a how-to book for employers on using the resources of community colleges for job training.

ECONOMIC DEVELOPMENT

The Bay Area economy has performed well for more than four decades; however, there are indications that in the future we may not fare as well. The Council was originally formed to be the region's voice on economic issues and an advocate for economic development. While that mission has changed as new public issues have emerged, the Council's primary mission is to ensure the area's continued economic prosperity. The Council's involvement in each of the programs cited above is motivated by a keen awareness of their effect on our economy. The Council's co-sponsorship of the Bay Area Economic Forum is the most recent and concrete evidence of our commitment to the cause of economic vitality.

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